

Ref:

PGC/Itop/adr090804

9 August 2004

United States Securities and Exchange Commission Division of Corporation Finance Office of International Corporate Finance Judiciary Plaza 450 Fifth Street NW Washington DC20549 USA

GUS plc GUS plc The Works 5 Union Street Manchester M12 4JD www.gusplc.com Direct Lines: Tel 0870 836 4064 Fax 0870 836 4056 Email

paul.cooper@gusplc.com



Dear Sir

Exemption number 82-5017

In connection with the above exemption by the SEC in respect of the ADR programme of the Company, I enclose a schedule of the relevant documents issued from 1 April to 5 August together with copies thereof as appropriate.

Yours faithfully

PAUL COOPER

ASSISTANT COMPANY SECRETARY

Enc.

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REST AVAILABLE OF

Registered in England No. 145575 Registered office: One Stanhope Cate, London, WIK 1AF

SCHEDULE OF DOCUMENTS ISSUED 1 APRIL 2004 TO 5 AUGUST 2004

		COMPANIES HOUSE FILINGS
5 April 2004	-	Change in registered office
6 April 2004	-	Forms 88(2) re allotment of shares *
27 April 2004	_	Forms 88(2) re allotment of shares *
24 May 2004	-	Forms 88(2) re allotment of shares *
1 June 2004	-	Forms 88(2) re allotment of shares *
10 June 2004	_	Forms 88(2) re allotment of shares *
11 June 2004	-	Forms 88(2) re allotment of shares *
2 July 2004	-	Forms 88(2) re allotment of shares *
19 July 2004	_	Forms 88(2) re allotment of shares *
21 July 2004	-	AGM resolutions
22 July 2004	-	Annual Report and Financial Statements 2004 and Shareholder Circular 2004
23 July 2004	_	Forms 88(2) re allotment of shares *
2 August 2004	-	Purchase of own shares
3 August 2004		Change of directors

 $^{^{\}star}$ copies of the continuation sheets attached to forms 88(2) re allotment of shares are not included with this letter but are available on request.



LONDON STOCK EXCHANGE ANNOUNCEMENTS/FILINGS - INCLUDING THOSE LISTED ON THE RNS FEED SECTION OF THE GUS PIC CORPORATE WEBSITE (OTHER THAN BURBERRY ANNOUNCEMENTS IN RESPECT OF DIRECTORS' DECLARATIONS WHICH SIMPLY REPLICATE THE RELEVANT GUS ANNOUNCEMENTS)

	1 21 25	[4] [1877] [1] [1] [1] [1] [1] [1] [1] [1] [1] [1
14 April 2004		Burberry Group PLC Second Half Trading Update
15 April 2004		GUS PLC Trading Statement
19 April 2004		Burberry Group PLC Board Changes
21 April 2004		Blocklisting Interim Review
4 May 2004		GUS PLC Additional Listing **
6 May 2004	_	GUS PLC Additional Listing **
7 May 2004		GUS PLC Additional Listing **
10 May 2004	-	GUS PLC Additional Listing **
12 May 2004		GUS PLC Additional Listing **
14 May 2004	-	GUS PLC Additional Listing **
14 May 2004	-	GUS PLC Additional Listing **
18 May 2004		GUS PLC Additional Listing **
19 May 2004	-	GUS PLC Additional Listing **
20 May 2004	-	GUS PLC Additional Listing **
20 May 2004		GUS PLC Holding(s) in Company
21 May 2004	-	GUS PLC Additional Listing **
24 May 2004		Burberry Group PLC Final Results (see Annual Report)
25 May 2004		GUS PLC Final Results
25 May 2004		GUS PLC Directorate Change
26 May 2004		GUS PLC Director Shareholding
1 June 2004	-	GUS PLC Director Shareholding
2 June 2004	-	GUS PLC Director Shareholding
9 June 2004		GUS PLC Holding(s) in Company

14 June 2004	-	GUS PLC Director Shareholding		
14 June 2004	-	GUS PLC Director Shareholding		
16 June 2004	-	GUS PLC Additional Listing **		
17 June 2004	-	GUS PLC Additional Listing **		
18 June 2004	-	GUS PLC Additional Listing **		
21 June 2004	-	GUS PLC Purchase of Own Securities		
21 June 2004	-	GUS PLC Additional Listing **		
21 June 2004	•	GUS plc Annual Report and Financial Statement 2004; Annual Review and Summary Financial Statement 2004; Notice of Annual General Meeting 2004 and Form of Proxy		
22 June 2004	-	GUS PLC Additional Listing **		
23 June 2004	-	GUS PLC Additional Listing **		
24 June 2004	-	GUS PLC Additional Listing **		
25 June 2004	-	GUS PLC Additional Listing **		
28 June 2004	-	GUS PLC Additional Listing **		
29 June 2004	-	GUS PLC Additional Listing **		
29 June 2004	-	GUS PLC Transaction in Own Shares		
30 June 2004	-	GUS PLC Additional Listing **		
30 June 2004	-	GUS PLC Transaction in Own Shares		
1 July 2004	1-	GUS PLC Additional Listing **		
2 July 2004	-	GUS PLC Additional Listing **		
5 July 2004		GUS PLC Additional Listing **		
6 July 2004	-	GUS PLC Additional Listing **		
7 July 2004	<u> -</u>	GUS PLC Additional Listing **	-	
8 July 2004	-	GUS PLC Additional Listing **	_	
9 July 2004	-	GUS PLC Additional Listing **	-	
9 July 2004	-	GUS PLC Holding(s) in Company	-	
12 July 2004	-	GUS PLC Additional Listing **]	

13 July 2004	-	GUS PLC Additional Listing **
21 July 2004	_	GUS PLC Trading Statement
21 July 2004	-	GUS PLC Board of Directors
22 July 2004	-	GUS PLC Director Shareholding
23 July 2004	-	GUS PLC Transaction in Own Shares
26 July 2004	-	GUS PLC Blocklisting Interim Review
27 July 2004	-	GUS PLC Transaction in Own Shares
30 July 2004	-	GUS PLC Holding(s) in Company
4 August 2004	-	GUS PLC Holding(s) in Company
6 August 2004	_	GUS PLC Holding(s) in Company

^{**} copies available on request.

PAUL COOPER 5 AUGUST 2004 Ref:

chcorres.pgc.ro04

5 April 2004

The Registrar of Companies Companies House Crown Way Maindy Cardiff CF14 3UZ GUS

GUS plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
www.gusplc.com
Direct Lines:
Tel 0870 836 4064
Fax 0870 836 4056
paul.cooper@gusplc.com

Dear Sir

Change of registered office

I attach form 287 in connection with a change in the address of the Company's registered office.

Yours faithfully

Paul Cooper

Assistant Company Secretary

Registered in England No. 146575 Registered Office: Universal House, Devonshire Street, Manchester M60 IXA

PLEASE COMPLETE IN TYPESCRIPT OR IN BOLD BLACK CAPITALS

Address o Park view

Tickford Street

88(2)

Return of Allotment of Shares

Company Number	146575
Company name in full	GUS plc
	1 of 1
hares allotted (including bond	us shares):
at r period during which nares were allotted shares were allotted on one date nter that date in the "from" box.)	From To Day Month Year Day Month Year 25 03 2004
ass of shares rdinary or preference etc)	Ordinary 39
umber allotted	
ominal value of each share	25p
mount (if any) paid or due on each nare (including any share premium)	508p
the names and addresses of the	the allottees and the number of shares allotted to each overleaf
	or partly paid up otherwise than in cash please state:
the allotted shares are fully o	para ap omornios man modern production
that each share is to be	
the allotted shares are fully of that each share is to be eated as paid up onsideration for which he shares were allotted this information must be supported by a duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)	
o that each share is to be eated as paid up onsideration for which e shares were allotted his information must be supported by e duly stamped contract or by the duly amped particulars on Form 88(3) if the	
that each share is to be eated as paid up onsideration for which is shares were allotted this information must be supported by e duly stamped contract or by the duly stamped particulars on Form 88(3) if the	When you have completed and signed the form send it to

Name Cazenove Nominees Lii L	mited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	7,652
LONDON			
UK Post	code EC2R 6DA	<u> </u>	1
Name		Class of shares allotted	Number allotted
Address			
UK Pos	tcode		<u> </u>
Name		Class of shares allotted	Number allotted
Address			
UK Pos	lcode	·	<u> </u>
Name		Class of shares allotted	Number allotted
Address			
		<u> </u>	
UK Pos	lcode		
Name		Class of shares allotted	Number allotted
Address		TOTAL	7,652
UK Post	code		<u> </u>
Please enter the number of contin	uation sheet(s) (if any) attached to this fo	rm :	
ned	Matus Date		te as appropriate
se give the name, address,	PG Cooper, GUS plc, Unive	areal House	
hone number and, if available, number and Exchange of the	Devonshire House, Manches		
on Companies House should act if there is any query.	ESP-EXEC./HB/6217	·	Tel: 0161 273 8
1. 1.	DX number	DX exchange	

Silati	enoidel details		Shares and share	ciuss anotte
Name Mrs Wendi L Keeling		_	Class of shares allotted	Number allotted
Address 7 Upwood Road			Ordinary	921
Lowton		_		
Warrington	stcode WA3 2RL	_		
Name	Woode Who Elic	_	Class of shares allotted	Number allotted
Address			1	ı
		-		
UK Pos	stcode	_		
Name L		_	Class of shares allotted	Number allotted
Address L		_		L
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UK Pos	tcode			
Name L			Class of shares allotted	Number allotted
Address				·
1			L	L
	code			
Name L	·	_	Class of shares allotted	Number allotted
Address		_	<u> </u>	<u>. </u>
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UK Post				-
Please enter the number of conti	nuation sheet(s) (if any) attached to th			
ned David Tarus director / secretary / administrator / administrator / administrator / administrator	b Date trative receiver / receiver manager / receiver	, <u>v</u>	Flease delet	e as appropriate
ase give the name, address,	Mr P G Cooper GUS plc	Univer	sal House	
phone number and, if available, X number and Exchange of the	Devonshire Street Manchester M60 1XA		· · · · · · · · · · · · · · · · · · ·	
son Companies House should tact if there is any query.	Tel: 0870 836 4064	Fax	:: 0870 836 4056	
	DX number	DX	exchange	
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Name Cazenove Nominees Li	mited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	.31,940
LONDON			
UK Pos	tcode EC2R 6DA	L	<u> </u>
Name		Class of shares allotted	Number allotted
Address			
UK Pos	tcode	L	L
Name		Class of shares allotted	Number : allotted
Address .		-	
		 	L
UK Pos	lcode		L
Name		Class of shares allotted	Number allotted
Address			
			L
UK Pos	stcode		
lame	<u> </u>	Class of shares allotted	Number allotted
Address		TOTAL	31,940
· ·		L	L
UK Pos	code		<u> </u>
Please enter the number of contin	uation sheet(s) (if any) attached to this fo	rm :	
ed Zourd Miliector / secretary / administrator / administrator / administrator / administrator / administrator /			e as appropriate
e give the name, address,	PG Cooper, GUS plc, Unive	ersal House,	
hone number and, if available, number and Exchange of the on Companies House should	Devonshire House, Manches		
act if there is any query.	ESP-EXEC/E6136		Tel: 0161 273 828
<u>,</u> n	DX number	DX exchange	

Name Cazenove Nominees L	imited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	2,72
LONDON			<u> </u>
UK Pos	stcode EC2R 6DA		L
Name I		Class of shares allotted	Number allotted
Address			·
·		L	<u> </u>
LUK Po	etcode		<u> </u>
Name	sicode	Class of shares	Numbo
Address	<u> </u>	allotted	Number allotted
L			<u> </u>
L	· · · · · · · · · · · · · · · · · · ·		
UK Po	stcode	L	
Name L		Class of shares allotted	Number allotted
Address L			
		<u> </u>	
UK Po	stcode		
Name L		Class of shares allotted	Number allotted
Address		TOTAL	2,72
:			
UK Pos	tcode		
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ned Adirector / secretary / administrator / administrator /	a Mohits Date rative receiver / receiver manager / receiver		as appropriate
ase give the name, address,	PG Cooper, GUS plc, Unive	ersal House,	· · · · · · · · · · · · · · · · · · ·
phone number and, if available, X number and Exchange of the	Devonshire House, Manches		
son Companies House should tact if there is any query.	ESP-EXEC/HB/6052	Te	el: 0161 273 8
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	Silai	eholder details	Shares and shares	o olaco allotte
Name I	Mrs Norma Brookes		Class of shares allotted	Number
Address.	24 Grasmere Terrace		Ordinary	73 L
	Columbia Village		<u></u>	L
	Washington			
	Tyne and Wear	UK Postcode NE38 7LP		
Name	Mr Michael John Cla		Class of shares allotted	Number allotted
Address	23 Alder Avenue		Ordinary	95
	Silcoates Park			
L	Wakefield			
		UK Postcode WF2 0TZ	Class of shares	N1 t.
Name L	Mr William Hislop		Class of shares allotted	Number allotted
Address	California House		Ordinary	2,375
	Gravelly Lane		L	L
	Fiskerton Southw Nottinghamshire	ell UK Postcode NG25 0UW		
Name L	Ms Mary McBride		Class of shares allotted	Number allotted
Address	1 Amberley Walk		Ordinary I	82 6
ı	Kingsmead		L	<u></u>
	Milton Keynes Buckinghamshire	UK Postcode MK4 4AX		
Name	Mr Michael David Wr	gley	Class of shares allotted	Number allotted
Address	27 Main Road		Ordinary	475
	Ravenshead			
	Nottinghamshire	UK Postcode NG15 9GH		
Please		nuation sheet(s) (if any) attached to	this form :	
ned		David Mospit Da	te G APMIL 2004	
	ecretary / adm inistrator / adminis t	rative receiver / receiver manager / receive		elete as appropriate
se give th	ne name, address,	Mr P G Cooper GUS plo	Universal House	
	mber and, if available,	Devonshire Street	J 0.000	
	and Exchange of the anies House should	Manchester M60 1XA		***************************************
	e is any query.	Tel: 0870 836 4064	Fax: 0870 836 4056	······································

Shares and share class allotted Shareholder details Number allotted Cazenove Nominees Limited Part ID:142CN/Desig:ESOS Class of shares Name allotted Address 20 Moorgate Ordinary 9,981 LONDON UK Postcode EC2R 6DA Name Class of shares Number allotted aliotted Address UK Postcode Class of shares allotted Number Name allotted Address UK Postcode Name Class of shares Number allotted allotted Address UK Postcode

Name L			Class of shares allotted	Number allotted
Address			TOTAL	9,981
l			<u>.</u> .	<u> </u>
UK Pos	code		<u></u>	<u> </u>
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A director / secretary / administrator / administr	ative receiver / receiver manager / receiv	er	Please	delete as appropriate
lease give the name, address, elephone number and, if available,	PG Cooper, GUS plc,	Universal	House,	
DX number and Exchange of the erson Companies House should	Devonshire House, Ma	inchester,	M60 1XA	
ontact if there is any query.	ESP-EXEC./HB/6016			Tel: 0161 273 8282
·	DX number	DX ex	change	

TYPESCRIPT OR IN
BOLD BLACK CAPITALS

CHFPO83	•	K	aurn of All	otment of Share
Company Number	146575			
Company name in full	GUS plc		<u> </u>	
Joinpany name in run	GOS PIC			
Shares allotted (including bonus	s shares):			
	From	n		То
Dat r period during which shares were allotted	Day Month	Year	DayMo	onth Year
(If shares were allotted on one date enter that date in the "from" box.)	02 04	2004		
	Ordinary	Ordinary	-	
Class of shares (ordinary or preference etc.)			ļ	
Number allotted	13178	13245		
Number allotted				
Nominal value of each share	25p	25p		
Amount (if any) paid or due on each share (including any share premium)	£6.7550	£6.5300		
List ne names and addresses of the				
% that each share is to be				
treated as paid up				
Consideration for which the shares were allotted				
(This information must be supported by the duly stamped contract or by the duly				
stamped particulars on Form 88(3) if the contract is not in writing.)				
	When you have c		signed the fo	rm send it to
Companies house receipt date barcode	Companies House, C For companies registe			DX 33050 Cardiff
This form has been provided free of charge by Companies House.	Companies House, 3 For companies registe		Edinburgh EH1	2EB DX235 Edinburgh

	Shareho	older details	Shares and share	class allott
Name	Cazenove Nominees Lim	ited Part ID:142CN/Desig:ESOS	Class of shares allotted	Numbe allotted
Address	20 Moorgate		Ordinary	26423
	LONDON			
1,	UK Postco	ode EC2R 6DA	L	
Name			." Class of shares allotted	Numbe allotted
Address				
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	UK Postci	ode		
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Address			allotted	allotted
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Address				•
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	UK Posto	code		
Name			Class of shares	Numbe
Address			TOTAL	26423
 	UK Postco	ode		L
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gned A- director / s		Date		te as appropriate
	the name, address, umber and, if available,	PG Cooper, GUS plc, Univer	sal House,	
OX numbe rson Com	r and Exchange of the panies House should	Devonshire House, Mancheste		
	re is any query.	ESP-EXEC./GB6406	T	Tel: 0161 273 つりもろり い

	Share	holder details	Shares and shar	e class allotted
Name	Cazenove Nominees Li	mited Pan ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
A	20 Magrapto			
	20 Moorgate		Ordinary	14,987
	LONDON		<u> </u>	
L				<u> </u>
	UK Pos	tcode EC2R 6DA	L	L
Name			Class of shares	Number allotted
Address			anooo	anotted
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Name			Class of shares allotted	Number allotted
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	UK Pos	tcode		<u> </u>
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Address				
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Name			Class of shares	Number
L			allotted	allotted
Address			TOTAL	14,987
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	UK Post	code		<u> </u>
Please	enter the number of continu	uation sheet(s) (if any) attached to this fo	orm:	
ned	David Mayes	Date	′	<i>NA</i>
director / sec	cretary / administrator / administra	ative receiver Lreceiver manager Lreceiver	Please del	ete as appropriate
se give the	e name, address,	PG Cooper, GUS plc, Univ	ersal House.	
hone num	aber and, if available, and Exchange of the	Devonshire House, Manche		13.E
on Compa	nies House should		SIGI, WIOU IAA	
act if there	is any query.	ESP-EXEC./HB/6421		Tel: 0161-273 02 つ ろろじ ようじ

Shareho	lder details	Shares and share	class allotted
Name Cazenove Nominees Limi	ted Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	43,392
<u> </u>		L	
LONDON		1	
	de EC2R 6DA	<u> </u>	L
Name	de LOZITODA	Class of shares	Number
		allotted	allotted
Address			
			<u> </u>
UK Posto	ode	<u> </u>	<u> </u>
Name		Class of shares allotted	Number allotted
Address			
<u> </u>		<u> </u>	L
<u>, </u>			<u> </u>
UK Postc	ode		L
Name		Class of shares	Number
		allotted	allotted
Address			
			. (
UK Posic	ode		L
Name L		Class of shares allotted	Number allotted
Address		TOTAL	43,392
			<u> </u>
UK Posto	ode		
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ned David Marus	Dat	27 BM	1200°
ned Nove Mattes director / secretary / administrator / administrat	ive receiver / receiver manager / receiver		lete as appropriate
ase give the name, address,	PG Cooper, GUS plc, Univ	versal House,	
phone number and, if available, K number and Exchange of the	Devonshire House, Manche		
son Companies House should	ESP-EXEC./HB/6496		Tel: 0161 273 8
tact if there is any query.			336 KOPA
	DX number	DX exchange	

PG Cooper, GUS	olc, Universal	House,		
Devonshire House,	Manchester,	M60 1XA		
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DX number	DX e	xchange		

	D1341 C110	nuci ucums		Cinares and Girar	cold33 dilotted
Name Mr	s Patricia Furlong		_	Class of shares allotted	Number allotted
Address 40	Mead Avenue			Ordinary	195
Le	yland		~-		
La	eston ncashire UK Pos	stcode PR25 3FH	_		
Name Mr	Allan Edward Oliver	<u> </u>	_	Class of shares allotted	Number allotted
Address 24	Braybrooke			Ordinary	2,446
Ba I	sildon	<u></u>		L	L
Es	sex UK Po	stcode SS14 2AF	_ ′	,	
Name Mr	Michael Roberts		_	Class of shares allotted	Number allotted
Address Hill		•		Ordinary	1,428
Da	n – y - Lan			<u> </u>	L
	escycoed Pontypri d-Glamorgan UK Pos	idd stcode CF37 1ES	_		
Name I				Class of shares allotted	Number allotted
Address			_		
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Name L	·		_	Class of shares allotted	Number allotted
Address			_	1	
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ned director / secreta	Zowica Moss ary / administrator / administrati	Date ve receiver / receiver manager / receiver	11	Albak 2004 Please del	ete as appropriate
ase give the n		GUS plc Universal House	(Mr P	aul Cooper)	
	r and, if available,	Devonshire Street			
	Exchange of the	Manchester M60 1XA			
son Companie tact if there is	s House should any query.	Tel: 0870 836 4064	Fax	: 0870 836 4056	
		DX number	DX	exchange	

	Share	holder details		Shares and shar	e class allotte
Name	Cazenove Nominees Li	mited Part ID:142CN/Desig:ESOS		Class of shares allotted	Number allotted
Address	20 Moorgate			Ordinary	5,415
	LONDON		ı	<u> </u>	
	UK Post	code EC2R 6DA			L
lame				Class of shares allotted	Number
ddress					·
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ddress					Рэпонь
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ddress				TOTAL	5,415
				L	L
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Please	e enter the number of contin	uation sheet(s) (if any) attached to this	form :		
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ed	David MOLLS ecretary / administrator / administr	Dative receiver / receiver manager / receiver	te	27 Pilease de	lete as appropriate
	he name, address,	PG Cooper, GUS plc, Un	iversa	l House,	
number	mber and, if available, and Exchange of the	Devonshire House, Manch	ester,	M60 1XA	
	anies House should re is any query.	ESP-EXEC./VAM/6520		0	Tel: 0161 273 8 3 ጎ ሪ - ያኒቴ ኒቴሪ
	™e,	DX number	DX e	xchange	- 1 - 13 - 40

Ref: chcorres.pgc.roc88(2)s

24 May 2004

The Registrar of Companies Companies House Crown Way Maindy Cardiff CF14 3UZ GUS

GUS pic PO Box 99 Universal House Devonshire Street Manchester M60 1XA www.gusplc.com Direct Lines: Tel 0870 836 4064 Fax 0870 836 4056 paul.cooper@gusplc.com

Dear Sir

.(`)

Allotment of shares

In connection with recent allotments of shares, I enclose Forms 88(2) duly completed.

Yours faithfully

Paul Cooper

Assistant Company Secretary

Registered in England No. 146575 Registered office: One Stanhope Gate, London, WLK 1AF

Snar	enoider details	Snares and snare	ciass alloπe
Name Cazenove Nominees L	imited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ondin a m.	
		Ordinary	16,957
LONDON	· · · · · · · · · · · · · · · · · · ·	L	L
. UK Po	stcode EC2R 6DA	L	L
Name		Class of shares allotted	Number allotted
Address			
			<u> </u>
UK Po	stcode		<u> </u>
Name	· · · · · · · · · · · · · · · · · · ·	Class of shares allotted	Number allotted
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none number and, if available, number and Exchange of the	PG Cooper, GUS plc, University Devonshire House, Manches	ersal House,	
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Shar	cholder details	Snares and snare	oldoo dhottee
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ohone number and, if available, number and Exchange of the	Devonshire House, Manches	er, M60 1XA	
on Companies House should act if there is any query.	ESP-EXEC./SJK/E6734	Tel: 0	161 273 8282
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(This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the

LONDON UK Postcode EC2R 6DA Name Class of shares allotted allott	LONDON UK Postcode EC2R 6DA Lass of shares allotted all	LONDON UK Postcode EC2R 6DA Name UK Postcode Name Class of shares allotted allotted Address UK Postcode Name Class of shares allotted allotted Address UK Postcode UK Postcode Name UK Postcode UK Postcode UK Postcode Name Address UK Postcode Name L L L L L L L L L L L L L L L L L L	1 🗀 .	Cazenove Nominees Limi	ted Part ID:142CN/Desig:ESOS	Class of shares allotted	Numb allotte
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A director / secretary / administrator / administrative receiver / receiver manager / receiver Please delete as appropriate as a propriate a	ease give the name, address, ephone number and, if available,	ephone number and, if available,	X number	and Exchange of the	Devonshire House, Manches	ter, M60 1XA	
A director / secretary / administrator / administrative receiver / receiver manager / receiver ase give the name, address, ephone number and, if available, bX number and Exchange of the son Companies House should PG Cooper, GUS plc, Universal House, Devonshire House, Manchester, M60 1XA	PG Cooper, GUS plc, Universal House, St number and Exchange of the son Companies House should PG Cooper, GUS plc, Universal House, Devonshire House, Manchester, M60 1XA	phone number and, if available, IX number and Exchange of the ISON Companies House should Devonshire House, Manchester, M60 1XA	son Comp	anico modos should			

	Shareholder details	Shares and share	class allotted
	Name Ms Angela Robbins	Class of shares Allotted	Number allotted
	Address 125 Belmont Park, Raheny, Dublin 5 Ireland	ORDINARY L	160
			L
	Shareholder details	Shares and share	class allotted
	Name Mr David Kelly	Class of shares Allotted	Number allotted
	Address 4 Botanic Mews, Glasnevin, Co Dublin Ireland	ORDINARY	804
		<u></u>	<u> </u>
	Shareholder details	Shares and share	class allotted
	Name Mr James Marmion	Class of shares Allotted	Number allotted
	Address 31 Lorcan Crescent, Santry, Dublin 9 Ireland	ORDINARY	522
· .		1	
;		<u> </u>	
	Shareholder details	Shares and share	class allotted
	Name Ms.Bernadette Reddy	Class of shares Allotted	Number allotted
	Address 283 The Meadows West, Belgard, Dublin 24 Ireland	ORDINARY	804
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The second secon	Shareholder details	Shares and share	
The second secon	Shareholder details Name Ms Christine Corr	Shares and share Class of shares Allotted	class allotted Number allotted
		Class of shares	Number
	Name Ms Christine Corr	Class of shares Allotted	Number allotted

		Allotted	allotted
Address 13 Ashwood Park, Clor	ndalkin, Dublin 22, Ireland	ORDINARY	2010
		<u> </u>	L
Sharel	holder details	Shares and share o	lass allot
Name Mr William Reddy		Class of shares Allotted	Numbe
Address 283 The Meadows Wes	st, Belgard, Dublin 24, Ireland	ORDINARY	2010
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Charal	holder details	Shares and share of	lace alle
Name Mr.Tom Roche		Class of shares	Numbi
		Aflotted	allotte
Address 66 Millview Lawns, Mala	ahide, Co Dublin, Ireland	ORDINARY	281
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Signed Sava M		13 NAJ 2006	
A director / secretary / administrator / administ		Please delete	as appropri
Please give the name, address,	P G Cooper, GUS plc, Universal	House, Devonshire S	treet.
Telephone number and, if available,	Manchester M60 1XA		· · · · · · · · · · · · · · · · · · ·
a DX number and Exchange of the			
person Companies House should Contact if there is any query.	ESP/int/3309	Tel 01 01 2	77 4864

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Shareholder details	Shares and share	class allotte
Name Mr Mark Murphy	Class of shares Allotted	Number allotted
Address 36 The Old Forge, Haydens Lane, Lucan South, Dublin, Eire	ORDINARY	321
	<u> </u>	<u> </u>
		<u> </u>
Shareholder details	Shares and share	class allotte
Name Mr Sean Thompson	Class of shares Allotted	Number allotted
Address 51 Maple Toft Close, Prosperous Naas, Co Kildare, Eire	ORDINARY	1608
		L
Shareholder details	Shares and share	class allotte
Name	Class of shares Allotted	Number allotted
Address		1
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Signed David	Morris Date		• . •
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Ple _ a give the name, address,	P G Cooper, GUS plc, Universal	House Devonshire	Street
elephone number and, if available,	Manchester M60 1XA		
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Contact if there is any query.	ESP/Int/3309		277-4064 2 336 CO
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Return of Allotment of Share

CHFPO83		and the same of th
Company Number	146575	
Company name in full	GUS plc	
	1 of 1	
Shares allotted (including bonus	s shares):	
Dat r period during which shares were allotted (If shares were allotted on one date enter that date in the "from" box.)	Day Month Year 06 05 2004	
Class of shares (ordinary or preference etc)	Ordinary 3,711	Ordinary 912
Number allotted	3,711	312
Nominal value of each share	25р	25p
Amount (if any) paid or due on each Share (including any share premium)	384р	523p
Lis**he names and addresses of th	ne allottees and the number of s	shares allotted to each overleaf
If the allotted shares are fully or	partly paid up otherwise tha	n in cash please state:
% that each share is to be treated as paid up		
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the Contract is not in writing.)	~.	
	When you have complete The Registrar of Compar	ed and signed the form send it to nies at:
Companies house receipt date barcode	Companies House, Crown Wa For companies registered in En	
This form has been provided free of charge by Companies House.	Companies House, 37 Castle For companies registered in Sco	

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Name Please see attached list		Class of shares allotted	Number allotted
Address		Ordinary	4,623
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Name		Class of shares allotted	Number allotted
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ase give the name, address,	se (Mr Pa	ul Cooper)	
phone number and, if available, X number and Exchange of the Manchester M60 1XA			
son Companies House should			
act if there is any query. Tel: 0870 836 4064	Fax:	0870 836 4056	

	Shareholder details	Shares and share class al	lotte
Name	Miss.Helen Bernadette Reilly		mber otted
Address	6 Seabury Downs, Malahide, County Dublin, Eire	ORDINARY 8	04
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	Shareholder details	Shares and share class al	lotte
Name			mber
Address			
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	Shareholder details	Shares and share class al	lotte
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Address		Allotted allo	otted
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Telephone number and, if available, a DX number and Exchange of the person Companies House should Contact if there is any query. Manchester M60 1XA ESP/Int/3309	sal House, Devonshire Street,
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	Sharel	holder details	Shares and share	e class allotte
Name	Mr Ronald Edward Eag	le	Class of shares allotted	Number allotted
Address	8 Beaumaris Drive		Ordinary	2,057
	Burton Pastures			
	Gedling Nottinghamshire	UK Postcode NG4 2RA		
Name	Mrs Carol Ann Gibson		Class of shares allotted	Number allotted
Address	42 Moss Lane		Ordinary	718
1	Alderley Edge			
	Cheshire	UK Postcode SK9 7HW	·	•
Name	Mrs Marilyn Jill Paston		Class of shares allotted	Number allotted
Address	81 Gibbwin	·	Ordinary	1,020
1	Great Linford			<u> </u>
	Buckinghamshire	UK Postcode MK14 5DN		
Name	Miss Heather Pierce		Class of shares allotted	Number allotted
Address	19 South Close	·	Ordinary	201
ı	Long Buckby			· L
.	Northamptonshire t	UK Postcode NN6 7PX		
Name			Class of shares allotted	Number allotted
Address			<u> </u>	· L
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number	and Exchange of the panies House should	Devonshire Street Manchester M60 1XA		
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Tel: 0870 836 4064 Fax: 0870 836 4056 DX number DX exchange

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Return of Allotment of Shar

CHFPO83			
Company Number	146575		
Company name in full	GUS plc		
Shares allotted (including bonu	s shares):		
Dath or period during which shalls were allotted	From Nov. Month Yes		To
(If shares were allotted on one date enter that date in the "from" box.)	Day Month Yea 20 05 200		Month Year
Class of shares (ordinary or preference etc)	Ordinary		
Number allotted			
Nominal value of each share	25p		
Amount (if any) paid or due on each Share (including any share premium)	384p		
List the names and addresses of the	ne allottees and the number of	shares allotted to ea	ch overleaf
If the allotted shares are fully or	partly paid up otherwise the	an in cash please s	tate:
% that each share is to be treated as paid up			
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the contract is not in writing.)			
	When you have completed The Registrar of Compa		form send it to
Companies house receipt date barcode	Companies House, Crown W For companies registered in Er		DX 33050 Cardiff
This form has been provided free of charge by Companies House.	Companies House, 37 Castle For companies registered in Sc	Terrace, Edinburgh Elections	H1 2EB DX235 Edinburgh

Name	Mr Barry McEvoy		Class of shares Allotted	Numb allotte
Address	Gleann Fuinnseoige, Raha, Oughterard	l, Co Galway, Eire	ORDINARY	160
			<u></u>	1
				1
	Shareholder details		Shares and share	class allo
Name			Class of shares Allotted	Num allott
Address				
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	Shareholder details		Shares and share	class allo
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Address			Allotted	. anot
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	Shareholder details		Shares and share	class allo
Name			Class of shares Allotted	Num allott
Address				
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Sharel	holder details	Shares and sha	re class allotted
Name Cazenove Nominees Lir	mited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	28,269
		L	L
LONDON		L	
	code EC2R 6DA	<u> </u>	
Name		Class of shares allotted	Number allotted
Address		anous .	anoned
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use give the name, address, ohone number and, if available,	PG Cooper, GUS plc, Unive	rsal House,	
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act if there is any query.	ESP-EXEC./JW/7117 Te	el: 0161 273 8282	***
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	Share	cholder details	Shares and shar	e class allotted
Name L	Cazenove Nominees L	imited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address	20 Moorgate		Ordinary	5,703
L	LONDON			
	UK Pos	stcode EC2R 6DA	<u> </u>	L
Name			Class of shares allotted	Number allotted
Address				
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Company Number	146575		
Company name in full	GUS plc		
	Page 1 of 2		
Shares allotted (including bonus	s shares):		
Date or period during which shapes were allotted (If suares were allotted on one date enter that date in the "from" box.)	From Day Month 27 05		To lay Month Year
Class of shares (ordinary or preference etc)	Ordinary	Ordinary	Ordinary
Number allotted	7,985	32,490	22,971
Nominal value of each share	25p	25p	25p
Amount (if any) paid or due on each share (including any share premium)	£3.7570	£5.5400	£6.5300
List the names and addresses of the liftened allotted shares are fully or % that each share is to be treated as paid up Consideration for which the shares were allotted (This information must be supported by			
the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)			2174
	When you have co		d the form send it to
Companies house receipt date barcode		rown Way, Cardiff CF14 ed in England and Wales	
This form has been provided free of charge by Companies House.	Companies House, 37 For companies register	Castle Terrace, Edinbo	urgh EH1 2EB DX235 Edinburgh

Shai	reholder details	Shares and sh	are class allotted
Name		Class of shares allotted	Number allotted
Address			
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Name		Class of shares allotted	Number allotted
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Please enter the number of con-	tinuation sheet(s) (if any) attached to thi	s form:	
igned A director / secretary / administrator / saladin	D istrative receiver / receiver manager / receiver	ate	delete as appropriate
7 director / Secretary / administrator / adminis	Strative receiver / receiver manager / receiver	, .	ислега из ирргорпите
lease give the name, address, elephone number and, if available,	PG Cooper, GUS plc, Ui	niversal House,	
DX number and Exchange of the erson Companies House should	Devonshire House, Manc	hester, M60 1XA	
ontact if there is any query.	ESP-EXEC./RH/7132		Tel: 0161 273 82
**	DX number	DX exchange	

PG Cooper, GUS	plc, Universal House,	
Devonshire House,	Manchester, M60 1XA	
ESP-EXEC./RH/7132		Tel: 0161 273 828
DX number	DX exchange	

BOLD BLACK CAPITALS

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Company Number	146575
Company name in full	GUS plc
	Page 2 of 2
Shares allotted (including bonus	shares):
Date or period during which shras were allotted (If s. ares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year 27 05 2004
Class of shares (ordinary or preference etc) Number allotted	Ordinary 28,127
Nominal value of each share	25p
Amount (if any) paid or due on each share (including any share premium)	£6.7550
	e allottees and the number of shares allotted to each overleaf partly paid up otherwise than in cash please state:
% that each share is to be treated as paid up	
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)	
	When you have completed and signed the form send it to the Registrar of Companies at:
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 For companies registered in Scotland Edinburgh

	Shareholder details	Shares and sh	are class allotted
	Name Cazenove Nominees Limited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
	Address 20 Moorgate	Ordinary	91,573
	LONDON	L	
	UK Postcode EC2R 6DA		
	Name	Class of shares allotted	Number allotted
	Address		
			L
	UK Postcode		<u></u>
	Name	Class of shares	Number
	Address	allotted -	allotted
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ė	UK Postcode	<u> </u>	
	Name	Class of shares allotted	Number allotted
	Address		
	UK Postcode		<u> </u>
	Name L	Class of shares allotted	Number allotted
	Address	TOTAL	91,573
	UK Postcode	<u> </u>	
	Please enter the number of continuation sheet(s) (if any) attached to this form	:	Se के
Si	gned		レンソ delete as appropriate
	ease give the name, address, PG Cooper, GUS plc, University	sal House,	
аD	phone number and, if available, OX number and Exchange of the rson Companies House should Devonshire House, Manchester	er, M60 1XA	
COI	ntact if there is any query. ESP-EXEC./RH/7132		Tel: 0161 273 82
	DX number D	X exchange	

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CHFPO83		Ke	eturn of A	Motment of Shar
Company Number	146575			
Company name in full	GUS plc		•	
Shares allotted (including bonus	s shares):	·		
Date or period during which sharps were allotted (If ares were allotted on one date enter that date in the "from" box.)	From Day Month 28 05	<i>Year</i> 2004	Day 1	To Month Year
Class of shares (ordinary or preference etc) Number allotted	Ordinary 30,400	Ordinary 19,585		Ordinary 3,924
Nominal value of each share Amount (if any) paid or due on each	25p £3.7570	25p £6.1270		25p £6.5300
share (including any share premium) List the names and addresses of the				
If _e allotted shares are fully or	partly paid up otherw	ise than in cas	h please s	tate:
% that each share is to be treated as paid up				
Consideration for which the shares were allotted (This information must be supported by				701.
the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)				
	When you have co		igned the	form send it to
Companies house receipt date barcode	Companies House, Cr For companies register			DX 33050 Cardiff
This form has been provided free of charge by Companies House.	Companies House, 37 For companies registers		Edinburgh El	11 2EB DX235 Edinburgh

	Sharehol	der details	Shares and share	class allott
Name	Cazenove Nominees Limit	ed Part ID:142CN/Desig:ESOS	Class of shares allotted	Numbe allotted
Address	20 Moorgate		Ordinary	58,094
	LONDON			
	UK Postcor	le EC2R 6DA		L
Name			Class of shares	Numbe allotted
Address				
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Name			Class of shares allotted	Numbe
Address			TOTAL	58,094
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Sharel	nolder details	Shares and sha	re class allotte
Name		Class of shares allotted	Number allotted
Address	:		
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Name		Class of shares allotted	Number allotted
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A director / secretary / administrator / administr	Date	11 Gust Zwi	elete as appropriate
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lease give the name, address, lephone number and, if available,	PG Cooper, GUS plc, Universa	al House,	
DX number and Exchange of the erson Companies House should	Devonshire House, Manchester	, M60 1XA	
entact if there is any query.	ESP-EXEC./AM7180		Tel: 0161 273 8
	DX number DX	exchange	

СНГРО83		vetarii or amount of Sil
Company Number	146575	
Company name in full	GUS plc	
	^	
Shares allotted (including bonus	shares):	
Date or period during which shares were allotted (If shares were allotted on one date enter that date in the "from" box.)	From Day Month Year 28 05 2004	To <i>Day Month Year</i> (01 06 2004
Class of shares (ordinary or preference etc)	Ordinary 4,185	-
Number allotted	4,100	
Nominal value of each share	25p	
Amount (if any) paid or due on each share (including any share premium)	£6.7550	
	e allottees and the number of shares partly paid up otherwise than in ca	· · · · · · · · · · · · · · · · · · ·
% that each share is to be treated as paid up		
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)		
	When you have completed and the Registrar of Companies at:	signed the form send it to
Companies house receipt date barcode	Companies House, Crown Way, Card For companies registered in England an	
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace For companies registered in Scotland	, Edinburgh EH1 2EB DX235 Edinburgh

Name	Mr Nicholas Hall			Class of shares allotted	Number allotted
Address	The Old Barn			Ordinary	59 5
	Bowden Head				
	Chapel-en-le-Frith	High Peak			
Name		UK Postcode SK23 0QP		Class of shares	Number
Address	· · · · · · · · · · · · · · · · · · ·		 -	allotted	allotted
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		UK Postcode			
Name L				Class of shares allotted	Number allotted
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Name		UK Postcode		Class of shares	Number
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		UK Postcode			
Name L	· · · · · · · · · · · · · · · · · · ·			Class of shares allotted	Number allotted
Address					
L					
	UK Posto	ode			
Please	enter the number of contin	nuation sheet(s) (if any) attached to	this form :		
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	cretary / administrator / administr	rative receiver / receiver manager / receive			ete as appropriate
se give th	e name, address,	GUS plc Universal Hous	se (MrP	aul Cooper)	
	nber and, if available, and Exchange of the	Devonshire Street			
0	anies House should	Manchester M60 1XA			
on Compa	e is any query.	Tel: 0870 836 4064		: 0870 836 4056	

	Share	holder details	Shares and share	e class allot
Name	Cazenove Nominees Li	mited Part ID:142CN/Desig:ESOS	Class of shares allotted	Numb allotte
Address	20 Moorgate		Ordinary	3,500
	LONDON			<u> </u>
ļ	UK Pos	tcode EC2R 6DA		
Name		,	Class of shares allotted	Numb
Address				anone
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igned		Date	11 Ome 2	,34
	ecretary / administrator / administ	rative receiver / receiver manager / receiver		ete as appropria
	he name, address,	PG Cooper, GUS plc, Univ	ersal House,	
DX number	mber and, if available, r and Exchange of the panies House should	Devonshire House, Manche	ster, M60 1XA	
	re is any query.	ESP-EXEC./AM7217	-	Tel: 0161 27
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BOLD BLACK CAPITALS

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Company Number	146575	
Company name in full	GUS plc	
Shares allotted (including bonu	s shares):	
Date or period during which shares were allotted (Ifares were allotted on one date enter that date in the "from" box.)	Day Month Ye 04 06 200	To par Day Month Year 04
Class of shares (ordinary or preference etc)		Ordinary
Number allotted	5857	5847
Nominal value of each share	25p	25р
Amount (if any) paid or due on each share (including any share premium)	£6.5300	£6.7550
List the names and addresses of the		
% that each share is to be treated as paid up		
Consideration for which the shares were allotted	·	
(This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)		
	When you have completing the Registrar of Compa	eted and signed the form send it to anies at:
Companies house receipt date barcode	Companies House, Crown For companies registered in I	
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB For companies registered in Scotland Edinl	

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GUS Pic Allotment 1 - 4th May 2004 2001 3 Year - Option Price £3.84

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'n		ADAMS	30 FALCONERS CLOSE	DAVENTRY	NORTHANTS		•	NN11 5PR
	-	ADAMSON	9 MILFORD DRIVE	BAKERSFIELD	NOTTINGHAM			NG3 7HB
MR STAVROS STAVROUMENT	•	AGATHORLI	6 PET HINGREW CLOSE	WALNUT TREE	MILTON KEYNES			MK7 7LL
	2	AGE IIPPERE IPAL DE	30 SCOLL ROAD	GRAVESEND	RENI			DA12 5TS
MR MOHAMMED ARAFATH		AHMED	ELAT 7	31 SITHER AND AVENUE	CONDON			PRZ 3GP
رم		AIREY	144 OLD STREET	HILLHEAD	FAREHAM			DO14 240
′0	`	ALBORETO	40 TYLNEY ROAD	BROMLEY	KENT			RR12SH
MR JONATHAN M		ALEXANDER	34 WINCHESTER STREET	SHERWOOD	NOTTINGHAM			NG5 4A.I
	ALI		96 PLASHET ROAD	PLAISTOW	LONDON			E13 0RQ
_		ALLAN	58 HAREWOOD ROAD	KEIGHLEY	WEST YORKS			
	_	ALLARD	48 BOSCOMBE GROVE ROAD	BOSCOMBE	BOURNEMOUTH	DORSET		BH1 4PD
'n	•	ALLDREAD	1 TAWNY WAY	HEATHERTON VILLAGE	LITTLEOVER	DERBY		DE23 3XG
_	AL	ALLEN	3 ETON GROVE	WOLLATON PARK	NOTTINGHAM			NG8 1FT
	AL	ALLEN	38 CHERITON DRIVE	ILKESTON	DERBYSHIRE			DE7 9HP
		ALLEN	17 JAVINGTON WAY	LEE	LONDON			SE12 9NF
MRS DIANA ELIZABETH		ALLSOP	11 MEADOW CLOSE	FARMOOR	OXON			OX2 9PA
MISS LOUISE	ΑL	ALLSOPP	42 SELWORTHY DRIVE	HILLCROFT PARK	STAFFORD			ST17 0PW
MR MARK	AN	ANDREW	55 CASHFORD GATE	TAUNTON	SOMERSET			TA2 80B
MRS CLARE SAMANTHA		ANTCLIFF	25 DALE ROAD	KEYWORTH	NOTTINGHAMSHIRE		· i	NG12 5HS
MRS SUSAN MARGARET		ANTCLIFFE	SCHOOL BUNGALOW	LEEDS ROAD	ALLERTON BYWATER	CASTLEFORD		WF10 2DR
MRS GILLIAN	AR	ARMITAGE	THE LAURELS	2 NOTTINGHAM ROAD	RADCLIFFE-ON-TRENT			NG12 2BT
MR NICK	AR	ARMITAGE	2 RECTORY COURT	WEST BRIDGFORD	NOTTINGHAM			NG2 6BS
	ASI	ASMAL	133 OXFORD STREET	FRENCHWOOD	PRESTON			PR1 30Y
MR JOSEPH	AS	ASTLEY	30 OSBOURNE WALK	RADCLIFFE	MANCHESTER			M26 3RR
		ATTENBORROW	10 COLTS CLOSE	BURBAGE	HINCKLEY	LEICESTERSHIRE		LE 10 2HH
MR ADRIAN WILLIAM		AXTELL	14 ABEL CLOSE	HEMEL HEMPSTEAD	HERTS			HP2 4BL
		BABER	22 SOUTHERN LEA	BURNHAM-ON-SEA	SOMERSET			TA8 2ER
•		BABIC	35 SWINBURNE STREET	DERBY				DE12HL
-		BAHAR	215 PORTLAND CRESCENT	STANMORE	MIDDX			
·^		BAKER	APARTMENT 23	WILLIAM BANCROFT BUILDINGS	RODEN STREET	NOTTINGHAM	NOTTINGHAMSHIRE	
_			15 WOODBURY RISE	GREAT GLEN				LE8 9ER
		BAKKS	205 BEECHDALE KOAD	ASPLEY	NOT INGHAM	000		NGB 3EZ
	BA	BARLOW	59 CHURCH MEADOW	UNSWOKIH	BUKY	LANCS		BL9 8JF
_	RA	BAKLOW	1/ AYLANDS ROAD	FREEZYWAIEK	ENFIELD	MIDDLESEX		EN3 6PW
	BA BA	BARNES	12 NUN SIREE!	LANCASIER				19. P. J.
us -	A S	BAKKAII	62 EUNAS FON ROAD	DUNKIKK WOOTTON BASSETT	NOTHINGHAM			NG/ 201
		KKE I	23 HIGH MEAU	WOOLION BASSELL	SWINDON			NICE OF IN
MISS CLAIRE FIONA		BARROWS	42 BASFURD ROAD	BASFORD	COVENTEN			7712 007
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-	40	BARTON	52 BENDEMERS BOAD	LONDON				SW 15 1.10
	A A	RASHIR	48 ST MICHAELS RD	NORTHAMPTON				NN1 3JU
,,		BASTIANI	32 CRAVEN CLOSE	CRAVEN WALK	LONDON			N16 6BP
		BATTISSON	19 ST ALBANS CLOSE	LONG EATON	NOTTINGHAM			NG10 1QB
"		BAUGH	23 COTTAGE AVENUE	WHATTON	NOTTINGHAM			NG13 9FS
		BAYLISS	37 NORBURY AVE	MATSON	GLOUCESTER			GL4 6AF
-		BEAUMONT	6 KERSALL GARDENS	HUCKNALL	NOTTINGHAM			NG15 7UN
MR IAN NIGEL	BE.	BEAVIS	14 SHIRLEY ROAD	WALSGRAVEEND	COVENTRY			CV2 2EN
MR JEREMY VERGIL		BECK	27 WILLOW ROAD	WEST BRIDGFORD	NOTTINGHAM			NG2 7AY
MRS SUSAN	BECK	ž	APARTMENT 625	1420 W MCDERMATT DRIVE	ALLEN	TEXAS 75013	USA	
MRS ELIZABETH ANNE		BECKFORD	63 NORCOT ROAD	TILEHURST	READING			RG30 6BP
MR PHILIP	BE	BEDFORD	3 THORNE CLOSE	NORMANTON	WEST YORKS			WF6 1PD
MRS YVETTE MARIA		BEES	15 NINIAN STREET	TREHERBERT	RHONDDA CYNON TAFF			CF42 5RD
MR ASHLEY MARTIN		BELDHAM	28 SEYMOUR ROAD	BURTON ON THE WOLDS	LEICESTERSHIRE			LE12 5AH
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MK8 9HD CR2 0NX BH25 7ET SL3 7TG MG12 28D GU12 5AY GU13 5AY GU13 5AY GU13 5AY GU14 5AA WF10 4AX WF10 4AX MG2 0DR NG2 0DR NG2 0DR NG3 3LP SA8 4AP YO16 6YZ NG3 5AY WF10 4QZ NG3 5AY WF10 4QZ NG3 5AY WF10 4QZ NG3 5AY WF10 4QZ NG5 2AL SA8 8AP YO16 6YZ NG5 2AL NG 6AZ NG 7AZ NG 7A	NR32 41P DN31 2EB CO15 6EP WA4 6DJ NG2 1HX NG2 6FP NG2 7GG NG2 7GG NG2 7GG NG3 7G SG1 6BG SG1 6BG SG1 6BG SG1 6BG NG3 2SJ SS15 5UF FY5 2LR NN4 6RX SS15 6OF NG3 3LB NG3 3LB NG
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10 LONGLEAT COURT 53 PURLEY OAKS ROAD HOLMOAK 148 LANGLEY RD 10 BALMOBLEY RD 10 BALMOBLEY RD 10 BALMOBLEY RD 130 NEWPORT ROAD 131 WHARF ROAD 139 CAMBRIDGE ROAD 25 HANSOM ROAD 25 HANSOM ROAD 27 HOLVOEL CRESCENT 26 CHARTRELD AVE 12 HOLEGENE CRESCENT 263 CAVENDISH ROAD 13 EAST AVENUE 13 HOLEGENE AVENUE 15 GLYMMEH ROAD 13 ROLLETRN ROAD 14 CANTERBURY RD 17 RELIWH ROAD 18 CANTERBURY RD 17 RELIWH ROAD 18 CANTERBURY RD 18 CANTERBURY RD 19 CANTERBURY RD 10 CANTERBURY RD 10 CANTERBURY RD 10 CANTERBURY ROAD 13 ROLLESTON DRIVE 15 CANTERBURY ROAD 13 ROLLESTON DRIVE 16 CANTERBURY ROAD 13 ROLLESTON DRIVE 17 CANTERBURY ROAD 18 CANTERBURY ROAD 18 CANTERBURY ROAD 19 RANOR ELYSE SURLONG 19 RANOR GARDENS 28 EASTROURNE SQUARE 10 THE THRESHING HOUSE 23 MEADOW ROAD 30 RICKLING 16 HANNARD CARESCENT	25 SUTHERLAND DRIVE 124 HAVCROFT STREET 40 SKELMERSDALE ROAD 41 LANDSEER AVENUE 83 HASLEMERE ROAD 13 SCOTT AVENUE 55 BURLEIGH ROAD 22 GREYTHORN DRIVE 67 RUNSWICK DRIVE 67 RUNSWICK DRIVE 67 RUNSWICK DRIVE 67 RUNSWICK DRIVE 67 STREELD WAY 139 FAIRFIELD WAY 139 FAIRFIELD WAY 150 VARDEN AVENUE 554 SOMERCOATES 9 CHESHIRE CLOSE 29 WHIMBREL DRIVE 79 BATTALION DRIVE 79 BATTALION DRIVE 79 BATTALION DRIVE 79 BATTALION BRIVE 79 BATTALION SRIVE 79 BATTALION BRIVE 70 BATTALION BRIVE 70 BATTALION DRIVE 71 BANFIELDS 71 BANFIELDS 72 FRESHFIELDS 73 FRESHFIELDS 74 FRESHFIELDS
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PR5 5TE NG15 88N WF11 8DY DE55 6AA NG16 1LH SA3 3DE IP14 2AT E4 9LP BN13 28W MK4 1HN PO13 0UT NG5 8HR NG3 78P M33 6.L	MK6 30, HP21 9YA BB2 2JW NG11 9PE MK40 1DH NG2 4HA PO15 7BP WF9 3SS N1 1BZ MK4 1HZ MK4 1HZ MK13 9BH	DA12 58W DA12 58W B32 5AR B32 24A BN21 3RT PE33 0QB NG2 4LZ NG3 5RW NG1 18W DE7 4QZ DA6 8HF CV21 2EJ OL10 2LN NG2 7PS	WF10 2.JL MK16 9DT MK13 0PE MK4 38N S21 2.JH M24 2EQ S41 0LN NW6 1PZ S41 2.ND E 17 4.JR E 17 5.JR E
		NOTTINGHAM	
NOTTINGHAMSHIRE	BUCKS W YORKS	KENT NORFOLK LANCASHIRE WEST BRIDGFORD	MILTON KEYNES
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30 AMPLEFORTH DRIVE (5 CHRISTINE CLOSE 1 AND CLOSE 1	72 WALBROOK AVENUE 8 EYANS CLOSE 47 ST MARYS GARDENS 47 ST WARYS GARDENS 31 GRAFTON ROAD 14 SNEINTON BALE 16 CASPIAN CLOSE 10 HARGUE PARK LANE FLAT4 7 DUWKERY BEACON 10 WOL SEY GARDENS 14 HEMSBY ROAD 9 BRIDGEND AVENUE	VINE COTTAGE 47 ADBOLTON GROVE 54 STANLEY AVENUE 133 TIDESWELL ROAD 2 ASH GROVE COTTAGES 112 HOLBORN AVENUE 37 LINDEN PLACE 49 ST JOHN STREET 7 BESTWICK CLOSE 26 THE GROVE 28 NORTHICOTE ROAD 10 WORTHINGTON AVENUE 10 WORTHINGTON AVENUE	13 OUEEN STREET 5 MEDWAY CLOSE MULBERRY HOUSE 23 HIGHVEER CROFT 46 WINNALE 54 THE GREEN 28 HILFIELD ROAD 137 WESTERN AVE 29 BROOKSCROFT ROAD 92 BROOKSCROFT ROAD 92 BROOKSCROFT RO 92 BROOKSCROFT RO 93 WALLIS STREET 88 ACORN AVENUE 15 WORRALL AVENUE 16 WORRALL AVENUE 11 HAWTHORNE AVENUE 10 MIDDLETON CLOSE 13 GREWYILL ROAD
BURROWS BURROWS BUSH BUSH BUSH BUSH BUSH BUSH CRAVE CARPBELL CARDY CARE CARLIN CARNEY CARRINGTON CARRIER CARRINGTON CARTER	CASEY CATERALL CAMBERIAIN CHAMBERIAIN CHAMBERS CHANDE CHANDRA CHAPMAN CHAPPELL CHATT CHESBROUGH CHESE	CHESSELL CHOTALIA CLARK CLARK CLARK CLARKE	CLEMENT CLIFFORD CLINTON CLOUGH CCOUNG CODEING COLE COLE COLE COLE COLLINS COMPTON COM
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MAHTMAGO	KIMBERLEY	RADCLIFFE ON TRENT	SHENI EVI ODGE	BILLINGHAM	LONG EATON	LONG EATON	FERRY FRYSTON	BARWELL	LOMBARD STREET	FOREST FIELDS	LANE	22 VICARAGE ROAD	PENIKE TBEODOHY	ALLESLEY	BRIDGWATER	BARNSIDE	APAKIMENI BA	RADCLIFFE ON TRENT	LHANBRYDE	HANSLOPE	AMPLEASTON HILL	WIBTOFT	GRANGE PARK	GREEN LANE	ROMFORD	PONTEFRACT	WESTHOUGHTON	RUDDING TON	CHELMSFORD	DEAN LANE	SEYMOUR ROAD SWANI EY	WARSASH	SOUTH NORWOOD	MAIN STREET	COLLEGE FIELDS	LEEDS	WEST BRIDGFORD	TOTON	WEST BRIDGFORD	TOWNVILLE	LUTON	WIGSTON	SOUTHWELL FALMOLITH	STAPLE HILL	BLETCHLEY	COTGRAVE	FLECKNEY	
3 OAKDALE CLOSE	47 EASTWOOD ROAD	83 WHITWORTH DRIVE	2 HANSEN CROET	36 REDWORTH ROAD	102 NORFOLK ROAD	19 BROOK CLOSE	115 KENDAL DRIVE	19 BRADGATE ROAD	THE OLD STABLES	51 EXETER ROAD	29 LOWER ASTON HALL	PENNOVER	19 PLEASANT VIEW	203 WALL HILL ROAD	20 SOMERTON CLOSE	THE OLD BYRE	17 ABRROOK DRIVE	32 SHAFTESBURY AVENUE	61 ROBERTSON ROAD	27 WILLIAMS CLOSE	34 DYSON CLOSE	HIGHFIELDS	46 BLUEBELL RISE	TORRS ELMS	32 I KOUN 20 OAKLAND AVE	76 KNOTTINGLEY ROAD	4 GEORGE STREET	19 ABINGDON DRIVE 5 MICHAELS BOAD	32 MAGNOLIA CLOSE	DEAN FARMHOUSE	21 COURT CRESCENT	15 GRAY CLOSE	69 DIXON ROAD	IS GRETT-KIAKS KOAD MEADOW LODGE	5 NORWOOD ROAD	22 ARMLEY GRANGE DRIVE	45 HIGHFIELD ROAD	41 BANKS ROAD	11 BRAEFELL CLOSE	34 HILLCREST RD	103 MALTHOUSE GREEN	51 ANGLESEY ROAD	7 DUNHAM CLUSE 12 TRECARNE	32 STANLEY PARK ROAD	5 HAMILTON LANE	33 LYTHAM ROAD	65 SADDINGTON ROAD	
VOS	CRESSWELL	CRIPPS	CUSACK	CUSHLEY	DAKIN	DANCE	DARBYSHIRE	DAVDA	DAVIDSON	DAVIES	DAVIES	DAVIES	DAVIES	DAVIS	DAVIS	DAVIS	DAWSON	DAWSON	DAWSON	DAWSON	DAYAL	DEACON	DEBELL	DEMPSEY	DENNIS	DEWS	DICKINSON	DISNEY	adoa	DODDS	DOTEKTY DOUBLE	DOWN	D'SOUZA	DURRANT	DUTCHBURN	DUTTON	EDDIE	EDWARDS FILIOTT	ELLIOTT	ELLIS	ELLISON	ENDALL	EVANS	EVANS	EVANS	EVEKELI	FACER	
MALCOLM	KEITH ANTHONY	ALAN JEFFKEY	COLIN PALIL	BEVERLEY	STUART JOHN	JAYNE	ANN	SUBHASH	PAULINE	JODI CARTER	DIANE SANDRA	ALISON JANE	COLIN	ADRIAN JOHN	JOHN MAURICE	NEIL	DAVID	FIONA	ANGELA	MONICA	MARK JOHN PARAMVIR	RALPH	JEREMY	JUNE	MARK DAVID ANGELA MARY	EARL	NHON	PAUL IHOMAS MICHAEI	BRENDA JANE	FAY	MAKTIN JAMES ANDREW	YVONNE MAY	JOSEPH JT	PETER JOHN	0	JACQUELINE ANN	STEPHEN PAUL	FRILIP 1 ALIRA RRYONY	STEFAN FRANCIS	VICTORIA	ROBERT PARMITER	SHANE PAUL	MICHOLAS MARCARET ELIZARETH	DEBRA	GENINE	SJ	IAN JAMES	
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19 CACENDISH GARDENS 71 CARTLAND ROAD 71 RAYNEHAM ROAD 84 RUTTEN LANE 18 ST LEONARDS WAY 18 BARTHOLOMEW CLOSE 17 CHOMEN CHOSE
32 WARMINGTON GARDENS 38 WOOR LANE 88 MOOR LANE 319 HASLUCKS GREEN R FOREST HOUSE
119 BRADFORD ROAD 119 BRADFORD ROAD WESTCOMBE 8 MALVERN CRESCENT 19 KERSHOPE DRIVE 55 LAKENHEATH 55 CLEMENT WAY
48 BIRCH GROVE ASHLEIGH ASHLEIGH A145 HARROW ROAD 352 DEANE CHURCH LANE 759 MAYPLACE ROAD 159 FURNACES CLOSE
90 DERBYSHIRE LANE 58 THE HOMESTEAD 11 HARWOOD WALK 16 CRANSTON ROAD 9 BEALDORT COURT 20 HOWEFIELD ROAD 9 HOYLAKE CLOSE 1114 MOORSHOLM BRIVE
25 THE POYNINGS 23 BADCOCK WAY 23 BADCOCK WAY 17 TORRINGTON STREET 39 BELFRY WAY 2 COMMON ROAD AVENUE 16 BROOK STREET 18 THE POPLARS 76 PARK ROAD 62 MAPPERLEY RISE
6 GRASSHOLME DRIVE 8 SOUTHCOTE ROW 13 MOOREHOUSE AVENUE 20 NEARSBY DRIVE 9 CHERWELL ROAD 29 TIMKEN WAY 21 FOWMILL ROAD 8 BRETTON ROAD 8 BRETTON ROAD 8 BRETTON ROAD 17 NORTH AVE 31 RUTLAND STREET 12 SMITHY FARM DRIVE

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HA5 5PA 1/30 3UE LEB 6JF WS14 9AL NG16 1RL NG16 1RL NG16 1RL	NG15 1RL WR2 640 WF10 4SF NG13 8RL W019 5EN LE10 2DU NG9 5DA SA61 1SE TA7 0EL TA7 0EL	MK17 9F A CF42 6SG NG2 7HF LE 10 0NG NG3 6BE NG5 6GW BT10 0HU PA2 6QW WF10 1QQ WF12 7JW MK45 1UH NG9 3GT SG2 0AT WA8 7EG		NOT TINGHAMSHIRE NOGES OUD NOTE 1200
STAFFS	HERTS	MID GLAMORGAN NOTTINGHAMSHIRE	NOTTINGHAM BUCKS	SOUTHWELL WAZ 1AG NOTTINGHAM WEST YORKS NORTHANTS NORTHANTS
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97 MARSH ROAD 98 WOODPECKER WAY 43 HIGH SCHOOL DRIVE 35 COLLEGE ROAD 44 OAKHURST 55 CHELSEA CLOSE WOODWILLE 55 CHELSEA CLOSE	8 GREENFORD GARDENS 125 HEALDFIELD ROAD 17 SOREST ROAD 17 ROMILLY DRIVE 77 SKETCHLEY ROAD 82 FARM ROAD 94 HAMMOND AVE 14 STANDARDS ROAD 18 TE STOUR		7A LINCOLN HOUSE 262 PASTURE ROAD 8 THE FURLONGS 12 DRUMMOND AVENUE 14 HAMPTON ROAD 14 PLANTATION PLACE 1 VICTORIA STREET 14 NGTORIA STREET 19 HAYNES GLOSE 13 HAYNES GLOSE 13 HAYNES GLOSE 28 SHEARMANS 28 GEORGE STREET 2 PROSPECT VILLAS	HORNEWOOD HORNEYWOOD HORNEYWOOD SI WAIN ROAD SI WHITEFOOT LANE SO BROADFIELDS AVENUE 1 BURNHAM GROVE 1 A CHARNOCK AVENUE 1 HE COVERT 24 CHARNOCK AVENUE 19 FOXFORD CLOSE 8 ABBOTSFORD DRIVE 51 WAVENEY GRESCENT 69 SOUTH PARADE 9 STANISBY GROVE 11 DEAN ROAD 98 STINE FY
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ESSEX NOTTINGHAM NOTTINGHAM WEST YORKSHIRE SHEFFIELD	ESSEX NOTTINGHAMSHIRE NOTTINGHAM ROCHDALE NOTTINGHAM	LEANCS LEANCS MILTON KEYNES DERBY STOCKPORT WULLOUGHBY ON THE WOLDS BOLTON LONDON WOTTINGLAM	NOTTINGHAM CLAPHAM NOTTS NOTTINGHAM LONDON NOTTINGHAM	W YORKS BOLTON COLMWORTH NOTINGHAM	NOTTINGHAM SITTINGBOURNE SHEFFIELD WIGAN STAFFORD LONDON NOTTINGHAM NOTTINGHAM ROMFORD	NORTHAMPTON NOTTINGHAM MOUNTAIN ASH WORCESTER. WIGAN WEST MIDLANDS	CHESHIRE AYR ESSEX NOTINGHAM NOTINGHAM NOTINGHAM NOTINGHED CHORLEY NOTINGHAM
	NOAK BRIDGE NOTINGHAM COLWICK CASTLETON COLWICK EDINBURGH	LOUGHBOXOUGH ACCRINGTON STANTONBURY OAKWOOD BRAMHALL H18 MAN STREET EGERTON CRICKLEWOOD ALPERYON ALPERYON ALPERYON ALPERYON AND TON	REDHILL 38 GAUDEN ROAD LOWDHAM WEST BRIDGFORD STREATHAM SUTTON-IN-ASHFIELD	KNOTTINGLEY HALLIWELL QUEENS ROAD TROWELL	BASFORD WOODHOUSE HINDLEY MOSS PITT CLAPHAM WEST BRIDGFORD MILL HILL LEICESTER WOLLATON CLOSE	WATFORD BESSTON BESSTON CWMPENNER CAERPHILLY LYPPARD HANFORD HINDLEY LEICESTER COVENTRY	CHEADLE DRONGAN DAGENHAM WEST BRIDGFORD WEST BRIDGFORD WEST BRIDGFORD STAHMILTON DRIVE BLETCHLEY YATE RAINWORTH STOCKTON-ON-TEES WITHHELL WEST BRIDGFORD
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HAMPSHIRE	LANCASHIRE	LANCS	HERTFORDSHIRE STAFFORD	CUMBRIA	BEDFORDSHIRE	NOTTINGHAM						NORFOLK	TYNE AND WEAR	BUCKS							
SOUTHAMPTON PRESTON W YORK NOTTINGHAM NOTTINGHAM MARKE	MANCHESTER FARNSFIELD HEDTEORDICHIDE	BOLTON CASTLEFORD COVENTRY	ELSTREE ACTON TRUSSLE NOTTINGHAMSHIRE AYRSHIRE GEDFOSHIRE CHESHIRE	ISLE OF WIGHT KENDAL LONDON NOTTINGHAMSHIRE	NOKIHANIS BEDFORD BEESTON	SHERWOOD	LEEDS WEST YORKSHIRE NOTTINGHAM	ESSEX MILTON KEYNES	NOTTINGHAM LONDON	NOTTINGHAM BURTON ON TRENT	BEDFORD HERTS	NOT TINGHAM GREAT YARMOUTH NOTTINGHAM	NEWCASTLE UPON TYNE DERBYSHIRE	LEICESTER MILTON KEYNES	WEST YORKSHIRE	MILTON KEYNES STOCKPORT	NOT TINGHAM NOTTINGHAM	LEICS	NOTTS WEST VORKELING	WEST YORKSHIRE MILTON KEYNES	STONE BRIDGEND NOTTINGHAM
WOOLSTON WALTON LE DALE CASTILEFORD TOTON PRICES PR	RADCLIFFE BRICKVARD LANE STEVENAGE	LITTLE LEVER HARDWICK PARK CADATI EDOC	MARILEPOOL TOP ROAD RADCLIFFE ON TRENT TARBOLTON LUTON	SHANKLIN BARROWS GREEN ADELAIDE ROAD	PAOLERSBURT AMPTHILL BRAMCOTE MOOR	MERRY FIELD PARK KIPPAX	KIPPAX NORMANTON GEDLING	BASILDON SHENLEY BROOK END	LEEDS MAPPERLEY TOOTING	HUCKNALL TUTBURY	MARSTON MORETAINE STEVENAGE	BLIDWORTH BRADWELL SARI TON	GOSFORTH BELPER	SILEBY TWO MILE ASH	WEST BRIDGE OND CASTLEFORD SUTTON-CUM-BECKINGHAM	TWO MILE ASH HEATON MOOR	WEST BRIDGFORD SOUTHWELL	ASHBY DE LA ZOUCH BEESTON	WATNALL	CASILEFORD STONY STRATFORD	STONE BRACKLA BRIDGEND OFF NORTH SHERWOOD STREET NOTTINGHAM
20 ARCHERY GROVE 18 HOLLAND AVE 4 ST HELEN S PLACE 5 HAMILTON CLOSE 149 BANKS ROAD	2	S S S S S S S S S S S S S S S S S S S		AD HALL	OSE		4 ROACH GRANGE AVENUE 257 QUEEN ELIZABETH DRIVE 5 PIERREPONT AVENUE		563 SELBY ROAD 50 ROSELEIGH AVENUE 45 FISHPONDS ROAD		a S	10 GREEN CLOSE 7 TERN GARDENS 93 BOSH AB CLOSE			RUAD REET MHOUSE	GAD	-	5 RYDAL GARDENS 13 FIRS AVENUE			20 COPELAND DRIVE 45 TREMAINS COURT 16 CLINTON COURT
MILLE MILLS MIRFIN MISTRY MISTRY	MICHELL	MODELLY MOFFATT MOID YOUNG	MONTONS MONTICKENDAM MONTGOMERY MOORE MOORE MORRAN MORGAN	MORGAN MORRIS MORRIS	MOSELEY MOUNTFORD	MOWAIS	MUXUN MUNN MUNN	MURRAY	MUSTAFA MYERS NAYAB	NEALE NEEDHAM	NEEDHAM NEGANDHI	NESFIELD NESLEN			OAKLEY O'BRIEN	O'DONOGHUE	OLIVER	OSBORNE	OSBORNE	OSBORNE	OSGATHORPE OWEN
MRS CLAIRE MRS DENISE MR JOHN PETER MRS ANITA MRS ASHVITA MR CHANDRAKANT	Sins		000	MR MALDWYN MR DAVID MRS TINA MRS SUZY TRACEY	Ø	m	MK KG MR JEFFREY MR DAVID	. –	MR A MRS FLONA OLIVENE MR N		-	′0	MRS THOMASINA MRS CHRISTOPHER GEORGE	rD.	MRS A S MRS A S MRS KAREN ELIZABETH		s .	MR CHRISTOPHER G			MRS JENNYE MRS CHRISTINA ANNE

9019 9EY
PR5 4RJ
WF10 5AZ
NU99 6HY
CV21 3JY
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NUG2 8JS
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	DE75 7YY NG5 2HJ BR7 602		MK17 0DF NG24 4DW	ST18 9SA	DN34 4PS	MK46 4EG	CF42 6LB	NG2 7SB	CF42 5BP	CF42 5BP	MK7 7HB	BL3 2RX	NG2 2HX	NG2 6AZ	NN8 4LH	AL7 3HH	AC2 30A	NG 22N	TN8 6TD	LE16 9RR	CV31 2TE	UB2 5QD	NG16 3FY	DE2120P	NG17 9BR	NG2 6AJ	NG3 5SG	WES 4ND	SG1 1QU	WA8 9BJ	CB9 9JT	CF45 3PT TA2 80A	SW18 2QH	NG6 0QW	WZ 10G BS8 3HG	NN114TD	CV6 3AP	PK8 4HU	WN6 0BL	TA6 3EY	NG9 6LS	NEZ4 3SN E14 OHG	LE2 4UH	NE34 0HB	WF7 6JR DT2 RTN	WA8 3YH	MK5 6HB CM2 7TB
		NOTTINGHAMSHIRE					MID GLAMORGAN												KENT																												
		NOTTINGHAM	BUCKINGHAMSHIRE			BIICKINGHAMSHIBE	RHONDDA CYNON TAFF										MOLITINGHAM		EDENBRIDGE	LEICS						WEST BRIDGFORD								NOTTINGHAMSHIRE			WEST MIDLANDS	,	WIGAN								CHELMSFORD
	DERBYSHIRE NOTTINGHAM CHISTEHURST	NOTTINGHAM STAPLEFORD	MILTON KEYNES NOTTS	YARLET STAFFORD BILLERICAY	SOUTH HUMBERSIDE	BUCKS	TREORCHY	NOTTINGHAM	RHONDDA CYNON TAFF	KHONDDA CYNON LAFF	MILTON KEYNES	LANCS	NOTTINGHAM	NOTTINGHAM	NORTHANTS	HEBTS	I ACE MABINET	NOTTINGHAM	CROCKHAM HILL	MARKET HARBOROUGH	LEAMINGTON SPA	MIDDLESEX	NOTTINGHAM	DERBY	KIRKBY IN ASHFIELD	FOX ROAD	NOTTINGHAM	TOKKS N F INOS	HERTS	CHESHIRE		MOUNTAIN ASH	LONDON	NOTTINGHAM	CHETON DOWN	NORTHANTS	COVENTRY	MERSEYSIDE	STANDISH	SOMERSET	BEESTON	SCATH 1 ONDON	LEICESTER	TYNE AND WEAR	W YORKS DORCHESTER DORSET	CHESHIRE	MILTON KEYNES OLD SOUTHEND ROAD
	HEANOR SHERWOOD 28 HIGHFIELD ROAD	WEST BRIDGFORD MELBOURNE ROAD	NEWARK	30 STONE ROAD RAMSDEN HEATH	GRIMSBY	LAVENDON HIGH STREET	CWMPARC	WEST BRIDGFORD	TYNEWYDD	IKEHEKBEKI	WALTON PARK	BOLTON	THE MEADOWS	WEST BRIDGFORD	WELLINGBOROUGH	WELW YN GARDEN CH Y	14 HOLLOWSTONE	WEST BRIDGFORD	FROGHOLE	CLIPSTON	WHITNASH	SOUTHALL WOLLD	EASTWOOD	OAKWOOD	ANNESLEY WOODHOUSE	THE WICKETS	SPRING LANE FARM	PONIEFRACI CLEETHORBES	STEVENAGE	WIDNES	HAVERHILL	ABERDARE ROAD	WANDSWORTH	BASFORD	EDGWARE ROAD THE AVENIF	DAVENTRY	RADFORD	SOUTHWELL	LIMES FARM	BRIDGWATER	TOTON	WOOLM BEACH	WOOLMORE STREET	SOUTH SHIELDS	FEATHERSTONE	WIDNES	SHENLEY CHURCH END : LITTLE CLAYDONS FARM
;	11 CARLTON CLOSE 16 OSBORNE AVENUE COUMBELEIGH	9 THIRLMERE 3 DRYDEN COURT	2 BELVOIR CRESCENT	VIEWLANDS 15 STONEY HILLS	175 LITTLEFIELD LANE	4 LONGMIRE 4 LONGMIRE	75 PARK ROAD	57 KILLERTON PARK DRIVE	88 GWENDOLINE STREET	88 GWENDOLINE STREET	5 BEALES LANE	52 WESTON ST	34 HOUSEMAN GARDENS	51 STRATFORD ROAD	53 BROAD GREEN	313 WATEORD ROAD	El AT 28	8 BLANFORD GARDENS	HIGH QUARRY	2 GOLD STREET	1 ALBERT BEAN CLOSE	6 BAI MORAL CRESCENT	75 GARDEN ROAD	2 BRYONY CLOSE	3 BURTON RISE	FLAT 10	19 CHEDINGTON AVENUE	25 HOLGATE KOAD	39 VINTERS AVENUE	1 COWAN WAY	55 ARRENENE	BRYNBEDWEN VILLA	1 QUARRY ROAD	8 BROWNS CROFT	TA STAK STREET	19 HOWARD CLOSE	30 BALLANTINE ROAD	73 BEDFORD ROAD	1 TORRIDON CLOSE	8 BLACKLANDS	18 LONSDALE DRIVE	34 GUILLEMOI CLUSE 129 ROBIN HOOD GARDENS	4 HAWKER ROAD	54 SOUTH DENE	28 AVON WALK 23 AIRFIFLD CLOSE	28 GUERNSEY RD	7 SANDAL COURT SHENLEY CHURCH END 2 LITTLE CLAYDONS COTTAGE LITTLE CLAYDONS FARM
		PANTON PAPWORTH	PARKINSON	PARKINSON	PARROTT	PARRY	PARRY	PARSONS	PATE	PATE	PATEL	PATEL	PATHAK	PAYNE	PAYNE	PAYTON	DEARSON	PEARSON	PECKHAM	PEMBERTON	PERRY	PESTERFF	PETERS	PHELPS	PHILLIPS	PHILLIPS	PICKERING	PICKERSGILL	PINCOTT	PLATT	POLLEY	PONTING POPTEOLIS	POTIK	POTTER	POWELL	PRICE	PRIEST	PRIESTMAN	OUALEY	QUANTOCK	QUIGLEY	RAFFELL	RAIMAIN	RAMSAY	RAMSDEN	RANDLES	RANDLES RAYNER
	ANDREW IAN MICHAEL SPENCER M	RICHARD J DAVID MICHEAL	JANE ELIZABETH	ALISON JAYNE ROBERT WILLIAM	SUSAN	JONATHAN	CAROL	STEPHEN	CLIVE	SUSAIN	RAJNIKANT	VB	NILESH	CHRISTOPHER JOHN	JOHN FRANCIS	BRIMI DAVID	ELIZABETH ANN	SHARON	HARRIS OF	DOMINIC MARK	RICHARD	MARK IOHN	JAMES MARTIN	BRIAN	CRAIG ROBERT	DAVID RICHARD	PATRICIA	C DATOICIA MADIE	NICOLA SHARON		SHANEE	LISA ANN	AKM	WILLIAM	ANNE	DENISE	GRAHAM JAMES	PATRICIA ANN	MICHAEL COLIN	IVAN GRAHAM	DEBORAH MARY	GRAEME	M NARINDER KALIR	LORRAINE	SHARON ELAINE		ANNE ELIZABETH MARK
	MR MISS	¥ ₹ ₹	MISS	M M N N N	MRS	MRS			MR S	N M	Σ	MRS	Σ	Σ.	¥;	ME A	MIGG	MRS	LORD	M M	MR.	20 00	Z Z	M M M	M	M.	MRS	MKS	MRS	MRS	MRS	MRS	Ø		MRS MRS	MRS	MR	MRS	¥ 2	¥	MRS	Σ.	X X	MRS	MISS	MRS	MRS

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REDFERN REDFERN REDFERN REDFERN REES REES REEVES REEVES REY RETY RETY RETY RETY RETY RETY RETY	WATNALL PLATT BRIDGE	LANCASTER TREORCHY THORNTON	KIRBY IN ASHFIELD NORTHAMPTON	DAVENTRY LEWES MICKLEOVER	OADBY PIVEDVIEW PARK	CINDERHILL	HEATON NORRIS	HORNCHURCH	AIREDALE	WALION	LAINDON	GEDLING	THE MEADOWS	LOUGHBOROUGH KINGS HEATH	STANTONBURY FIELDS	DROYLSDEN	PENKADGE BRIXWORTH	PAIGNTON	BRIDGWATER MFI BOJIRNE	FEATHERSTONE	HILLMORTON	LAUNDER STREET MAPPERLEY	LAVENDER FIELDS	BOUGHLON WEST BRINGFORD	BOUGHTON	BULWELL STADUM ESTATE	GREAVES LANE	LOFTHOUSE	RADCLIFFE ON TRENT	EASTERN GREEN	FRESTON FARINGTON MOSS	WOODTHORPE	CASTLEFORD	HARWOOD	WALNUT TREE MUSTERS GABI ES	HARROW	KIMBERLEY RADCI IFFF ON TRENT	WHITWOOD	CALCHFORD
	4 OSBOURNE CLOSE 6 COLLINGE STREET	3 PORTLAND STREET 39 PROSPECT PLACE 28 OLDBURY PLACE	97 ABBEY ROAD 37 WEGGS FARM ROAD	2 ASHDOWN ROAD 14 WATERLOO PLACE 17 LINNET HILL	24 GLEN WAY	25 GOLDCREST ROAD	19 CRAIG CLOSE 5 BPACKEN HILL	142 DEVONSHIRE ROAD	76 ROYDS AVENUE	20 GLANFYNNON	78 MERRYLANDS	21 GRANGE CRESCENT 13 BUCKINGHAM ROAD	5 LYBSTER MEWS	69 HOLT DRIVE		14 CHELWOOD DRIVE	2 TANTREE WAY	17 OCCOMBE VALLEY ROAD	3 ST SAVIOURS AVENUE	16 ROBBINS TERRACE	55 WATTS LANE	63 BENNETT ROAD	25 HONEYSUCKLE CLOSE	53 HUMFREY LANE 57 BOLINDARY ROAD	32 LINTON DRIVE	127 NESTON DRIVE	MEADOW BARN	10 WESTGATE GROVE	101 BINGHAM ROAD	10 SHETLAND CLOSE	405 NEW HALL LANE 46 BISPHAM AVENUE	7 LAMBOURNE GARDENS	1 AKETON DRIVE 6.1 FAF CLOSE	14 DOWN GREEN ROAD	2 PARSLEY CLOSE FLAT B	15 ELMCROFT CRESCENT	58 DIGBY STREET 30 ORFORD AVENLIF	8 WOOD GREEN	19 LONGUIN STREET
NANSEA EES ES IN IOWARD IOWARD STOPHER STOPHER STOPHER STOPHER STOPHER STOPHER STOPHER	REDFERN REDFERN	REDMORE REES REEVES	REID REYNOLDS	RICE RICHARDS RICHARDSON	RICHMOND	RIGBY	RILEY	S XX	ROBBINS	ROBERTS	ROBERTS	ROBINSON	ROBINSON	RODGERS	ROGERS	ROMERO	ROSE	ROSS	ROSS	ROTHERFORTH	RUDD	RYAN	SADIQ	SAUCHEZ	SANSOM	SAUNDERS	SAVAGE	SAVILLE	SCOTHERN	SCOTT	SCOTT	SCOTT	SCOTT	SEDDON	SEMARK	SHARDA	SHARPE	SHAW	SHAW
MRS CHRISTINE MRS MIRANDA BONANI MR DAVID JEFFREY MRS PAMELA MRS PAMELA MRS PAMELA MRS MYRA MRS MYRA MRS MYRA MRS MYRA MRS KARAN MRS KARAN MRS ANN LILLAN MRS ANN LILLAN MRS ANN LILLAN MRS ANN BERYL MRS GWENDA MRS GAROL MRS GAR	JASON LEE CHRISTINE	MIKANDA BONANSEA DAVID JEFFREY IVOR CHARLES	PAMELA PATRICIA ANN	MYRA SUSAN NICHOLAS CHARLES	ANDREW	PAUL DAVID			J. Carlonal	NICHOLAS JAMES BERYL	GWENDA	DAVID	JAMIE	KEITH HEI FN N	CHRISTOPHER JOHN	JOSEPH	KEVIN JOHN	KAREN	JAMES BRUNO CHRISTOPHER	CHRISTINE	SUSAN JOY	CAROLYNN ANN	SHAFIQ	JAMES NORMAN	NIGEL MARK	DARREN DAVID	CHRISTOPHER JAMES	JANET	ROGER	ANGUS	S HE	LARRIE	D ADRIAN PETER	CHRISTINE ANN	ALAN DAVID	ANURADHA	MICHAEL	MISS ALISON	SAKAH ANN

SET OF THE STANDARD OF THE STA

BL1 4DU CB6 3EB NG16 2NJ M24 2BG NG3 3AN LE14 3BB CM48 70E	CMB 70F MK43 8PS LE11 2HD NG10 5PE BN2 4LN ST17 4RR LE16 7DT NW9 9.1D	MM 355 MM 29 7UT NN 4 6ET NN 11 3HT AL 10 9FA	EX.10 97-7 DE3 00U LS 12 4HY MKI6 9BN LE6 0FX LE15 6GD SS16 6SA TA6 6BJ	HG1 4DW NG19 9JE NG2 6EW NG3 5AZ NG3 5AZ MR43 0HQ SS16 4SA HA2 9TB NG9 2ER PE19 5YF DE11 5FF	WF8 11F MK12 5DN WF11 8HD WK43 00E CO15 1XX NG11 7AS SG6 2AT BL8 3LA BD10 8UR NN11 4NX WF10 2BZ MK18 1GF NK18 1GF NG7 7EU LU5 4ST BD20 7RO NG17 1HJ
					LANCASHIRE
LANCS		NORTHANTS NORTHAMPTONSHIRE	ESSEX	NORTH YORKSHIRE NOTTINGHAMSHIRE ESSEX	LANGS BRADFORD WEST YORKSHIRE WEST YORKSHIRE MANCHESTER
BOLTON CAMBS CAMBS NOTTINGHAM MANCHESTER NOTTINGHAM ESSEX	ESSEA BEDS LEICESTER NOTTINGHAM BRIGHTON STAFFORD LEICESTERSHIRE	MILTON KEYNES WEST GLAMORGAN HARTWELL NORTHAMPTON DAVENTRY HERTS	BARNSTAPLE DEVON DERBY LEEDS BUCKS LEICESTER EICESTER BASILDON SOMERSET	HARROGATE NOTTINGHAMSHIRE NOTTINGHAM NOTTINGHAM BEDS BASILDON MIDDLESEX MIDTINGHAM HUNTINGDON BURTON UPON TRENT	WESTYORKS WESTYORKS WYORKSHIRE MARSTON MORETAINE ESSEX NOTTINGHAM HERTS BURY THACKLEY NORTHANTS CASTLEFORD BUCKINGHAMSHIRE NOTTINGHAM BEDFORDSHIRE KEIGHLEY NOTTINGHAM OFTINGHAM OFTINGHAM DERFORD NOTTINGHAM DERFORD NOTTINGHAM TO CASTLEFORD NOTTINGHAM TO CASTLEFORD NOTTINGHAM TO CASTLEFORD
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3A BEVERLEY RD 8 FALCON MEWS 12 NEW DIGATE STREET 32 COMPTON WAY 52 HENDON RISE 11HE COTTAGE 17 MOORFIELD	45 PARK ROAD 4 BELTON CLOSE 25 BODAMA VENUE 14 SPINNEYFIELDS 12 WILLOW CRESCENT 70 PRINCES AVENUE	34 MENDELSSOHN GROVE 29 ROSSER STREET FOREST VIEW BUNGALOW 27 WOODGATE ROAD 12 PRIMROSE WALK 63 CAMPION ROAD	69 WINDSOR RD 9 NASEBY CLOSE 6 GREEN HILL HOLT 4 LAGDONA CLOSE 20 FARRWOOD CLOSE 5 BROOKE CLOSE 28 NIGHTINGALES 235 TAUNTON RD	BILTON HALL BARN 4 HUNTERS CLOSE 24 FISHER AVENUE 7 TAUNTON ROAD 95 LUCKNOW AVENUE 34 GRACES CLOSE 34 GRACES CLOSE 37 RESCOE GARDENS 18 PELHAM CRESCENT 5ARIN GT NORTH RD 9 WOODBINE CLOSE	10 KIPLING GROVE 36 STACY AVENUE 14 BELVOIR DRIVE 15 BELVOIR DRIVE 16 BELVOIR DRIVE 17 HAIDNE ROAD 18 HAIDNE ROAD 18 HANDEWS DRIVE 18 TANDREWS DRIVE 18 TANDREWS DRIVE 19 TANDREWS DRIVE 11 HOLLOWY DRIVE 16 DARK DRIVE 16 DARK DRIVE 16 BRAMBLE CROFT 11 HAWKINS CLOSE 18 BRAMBLE CROFT 11 HAWKINS CLOSE 18 BRAMBLE CROFT 11 HAWKINS CLOSE 18 BRAMBLE CROFT 11 HOLLOWY DRIVE 19 BRAMBLE CROFT 10 PARK DRIVE 10 PARK DRIVE 11 HAWKINS CLOSE 11 HAWKI
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J ROSEMARY HARVEY JEANETTE MARK LESLIE TERESA ROSALIE	MELLA DAWN ROBERT ALAN ROBERT SANDRA BARBARA EESLEY ANN	JACQUELINE E JOYCE ANN HAROLD MICHAEL JILL SUSAN J A	ALAN CHARLES DAVID BOAVID ERIC SUSAN ANN GERALD IAN TREVOR PHILIP ROGER	SUSAN LORRAINE RICHARD ANTHONY PHILLIP JOANNE PATRICIA MANDY MARRON MARK GORDON MARK GORDON GONSTANTINOS DARSHANA GLUF GLUF GLUF GEOFFREY WILLIAM	JOANNE MARITERESA MARITERESA ALAN SARAH ALLISON PAUL DAVID GARY AND ALSET ROSEANN RAUST EMMA ANNINA JOANNE STEPHEN JOHN WILLIAM MATTHEW CAROL CA
MRS R MRS MRS MRS MRS MRS MRS MRS MRS MR	MELLA DAV ROBERT ALAN ROB SANDRA BARBARA LESLEY AI	MRS JACQUE MRS JOYCE MRS JILL MRS SUSAN MISS JA		SUS RICH ANT JOA MAN MAN KON CLIN SUS	MRS JOANNI MRS CHEISTR MRS ALAN MRS SARAH MR PAULD MRS JOACH MRS GARY MRS RRIPTR MRS RRIPTR MRS RRIPTR MRS ANINA MRS ANINA MRS ANINA MRS TREPH MRS

PLEASE COMPLETE IN TYPESCRIPT OR IN BOLD BLACK CAPITALS 88(2

Return of Allotment of Shar

CHFPO83	
Company Number	146575
Company name in full	GUS Pic
	1 of 1
Shares allotted (including bonu	s shares):
Date or period during which so were allotted (If shares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year 06 05 2004
Class of shares (ordinary or preference etc) Number allotted	Ordinary Ordinary Ordinary 284,496
Nominal value of each share	25p
Amount (if any) paid or due on each Share (including any share premium)	£3.84
	he allottees and the number of shares allotted to each overleaf
% that each share is to be treated as paid up	paray para ap care more than in oue present etails.
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the Contract is not in writing.)	
	When you have completed and signed the form send it to The Registrar of Companies at:
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 For companies registered in Scotland Edinburgh

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Corporate Nominee Limited	Class of shares allotted	Number allotted
rvices	Ordinary	149,493
ng, West Sussex	L	<u> </u>
code BN99 6DA		
	Class of shares allotted	Number allotted
	Ordinary	135,003
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GUS plc (Mr Paul Cooper) The Works		
5 Union Street, Ardwick,		
	nuation sheet(s) (if any) attached to this Date of the control of	Corporate Nominee Limited Prices Class of shares allotted Ordinary Class of shares allotted Ordinary Class of shares allotted Ordinary Class of shares allotted Class of shares allotted

DX exchange DX number

Addr5

(-)

Allotment 2 - 6th May 2004 2001 3 Year - Option Price £3.84

GUS PIc

Addr4 NOTTINGHAMSHIRE	ESSEX CAMBRIDGESHIRE		BEDDINGTON NORTHANTS	LANCS NOTTINGHAMSHIRE	WEST YORKSHIRE	WEST MIDLANDS BUCKS
Addr3 NOTTINGHAM GREAT HAYWOOD	BASILDON INVERNESS ST NEOTS	KEN I SUFFOLK NOTTINGHAM HERTFORDSHIRE CASTLEFORD RHONDDA CYNON TAFF	BRANSTON ESSEX STOKE ON TRENT PLOUGH LANE DAVENTRY STAFFS NOTTINGHAM	CHORLEY MILTON KEYNES NOTTINGHAM MIDDLESEX NOTTINGHAM NOTTINGHAM MILTON KEYNES	HUDDERSFIELD W YORKS BEDS NOTTINGHAM PONTEFRACT NORTHANTS	WALSALL MILTON KEYNES HERTFORDSHIRE HERTS HERTFORDSHIRE NOTTINGHAM NOTTINGHAM NOTTINGHAM STOCKBRIDGE NOTTINGHAM LEICESTERSHIRE BASILDON NOTTINGHAM NOTTINGHAM
Addr2 WOLLATON 1 ABBEY GDNS HOI BROOKS	PITSEA 40 CROWN STREET EATON FORD BEYLEY	BEAKLEY STOWMARKET THE MEADOWS HARPENDEN FERRY FRYSTON BLAENCWM	MAIN STREET ROMFORD KNYPERSLEY 11A THE BROADWAY BURNLEY WELTON LODGE PARK HEDNESFORD	HEAPEY FURZTON WEST BRIDGFORD ENFIELD KIRKBY-IN-ASHFIELD HUCKNALL BLETCHLEY	GOLCAR CASTLEFORD KEMPSTON LONG EATON FITZWILLIAM	CLAYHANGER WILVERTON MILL GREAT AMWELL WATFORD HITCHIN NEWTHORBE RAVENSHEAD RADCLIFE-ON-TRENT CHILBOLTON CHILWELL LOUGHBOROUGH LANGDON HILLS ARNOLD
Addr1 61 HOLLINWELL AVENUE BOUGAINVILLEA 6 DUNSTER PI AGF	1 BIDDEN COURT GROUND FLOOR 35 MASEFIELD AVENUE REA HIGH STEEET	834 HIGH SINEE! 17 SWIFT DRIVE 56 GLAPTON ROAD C/O 85 ALZEY GARDENS 7 HADRIAN CLOSE 10 BLAENCWM ROAD	WILDS FARMHOUSE 171 RUSH GREEN ROAD 17 LAGONDA CLOSE C/OS CHAN 159 RIDGE AVENUE 11 CURREW WAY 14 FISHER STREET 22 THIRLMERE	2 TORMORE CLOSE 63 FAVELL DRIVE 4 WHATTON DRIVE 20A MORLEY HILL 230 DIAMOND AVENUE 77 OUEEN STREET	29 ASHFORD PARK 39 MEREWOOD ROAD 2 EUGSTER AVENUE 163 BENNETT STREET 43 KINSLEY HOUSE CRES 9 OAKLANDS	9 MONSALDALE CLOSE 32 OXMAN LANE 16 FURIONG WAY 19 MULBERRY CLOSE 2 HOLDEN CLOSE 83 MILL ROAD 17 OAK TREE AVENUE 17 OAK TREE AVENUE 17 OAK TREE AVENUE 18 ACORN PLACE 65 GLENEAGLES DRIVE 18 ACORN PLACE 65 GLENEAGLES DRIVE
Surnames ASHLEY BAILEY BANWAIT	BAPTISTE BARLOW BERRY RIBO	BIRLD BORLEY BRIMER BURRELL BURTON BUSHNELL	BUXTON CALCUTT CANNON CHAN COLLINGE CONNELL COOK COOK	COTTERILL CRAIG CULIS CUNOOSAMY CURTIS DANIEL DASS	DEAN DIAMOND DODSON DURKIN EVANS	FILTON GIBSON GIBSON GILBERT GOKANI GOSS GREET HALLAM HALLAM HALLAM HALLAM HILTON HILTON
Forenames CLAIRE MARIE STEPHEN HARBHAJAN	SUSAN LISA STEPHEN JAMES	J SEARAH LOUISE DARREN JAMES SARAH ELIZABETH S CERI	JOANNA MARGARET M R JAYNE MICHAEL WING KELLY WILLIAM YVONNE MARY GARY	CATHRYN JAMES ALEXANDER CLAIRE ELIZABETH S R ESTHER TRACEY M BERYL JEAN	ELAINE TONY NEIL DAVID MARTIN JAMES ARTHUR STEPHEN DAVID	ROGER PHILLIP CAROL BRIAN KATHRYN ANNE STEPHEN JONATHAN DIYYA N MICHAEL NEIL CAROLYN MARY DANIEL PHILIP NICHOLAS EDWARD SHARON JAMES CRAIG ÁNTONY COLIN JOHN
Title DR MR	MRS MRSS MR	MISS MRS MRS MRS	MISS MRS MR MISS MR MR MR MR	MRS MRS MRS MISS	MR WR WW	MRS MRSS MRSS MRS MRS MRS MRS MRRS MRRS

Shares to Allotted Allotted Allotted Allotted Allotted 25.55

CROYDON SURREY

Post Code

NGB 11/Y
CV6 4JE
SS13 2NS
IV2 3AZ
PE19 7LS
DA5 1JX
IP14 5NB
NG2 2FN
AF15 5SZ
AF17 AF17

		M26 3UN 50 BT45 5JZ 20	· 	FKZ 9KN F4 9BG	>			PR7 4PU		` ۵	PO8 URL 201		1	•	_	NG4 4DL 25	NN1 38A 2	NN3 7TS 100		Ö	MK4 3AA 10	B/5 5JA 25				NG11 6ND 10	W1W 5DH 10		LE7 4XZ 12	LE12 8SN 73	(0		SEZ5 5NX 6(MK19 6NZ 2	CKU / LP 50	_	<u>a</u> .		LE3 3PX 50	œ	2
														LINCOLNSHIRE												NOTHINGHAM																	
C		COUNTY LONDONDERRY	1000	LANCASHINE					NOTTINGHAMSHIRE		ANCS			GRANTHAM				NORTHAMPTON			BUCKINGHAMSHIRE	WEST MIDLANDS	W YORKS		TO LONIGOTIO	KUDDINGTON	LONDON			MANCHESTER	אוטואסו ובסובוא					BUCKINGHAMSHIRE			RYE				
·	LONDON	MAGHERAFELT	BLEASBY	NO 104	NOTTINGHAM	NORTHANTS	LONDON	NR CHORLEY	NOTTINGHAM	KENFREWSHIRE	BOI TON	NOTTINGHAM	WARWICKSHIRE	EATON	NOTTINGHAM	NOTINGHAM	LEICESTERSHIRE	MOUTON	SURREY	MILTON KEYNES	MILTON KEYNES	NOTTINGHAM	CASTLEFORD	CORNWALL	LEICESTERSHIRE	LANDMERE LANE	CLIPSTONE STREET	ILKESTON	LEICESTER	LEICESTERSTERE	DAVENTRY NORTHANTS	DAVENTRY NORTHANTS	LONDON	NOTTINGHAM .	NOTTINGHAM	MILTON KEYNES	CHESHIRE	NORTHANTS	NORTHIAM	BOW LONDON	LEICESTER	SOUTHAMPTON	NOTTINGHAM
	HOBBS PLACE	RADCLIFFE DESERTMARTIN	MAIN STREET	CHINGFORD	WEST BRIDGFORD	DAVENTRY	HIGHGATE	COPPULL	WEST BRIDGFORD	PORT GLASGOW	VESTHOUGHTON	STAPLEFORD	NUNEATON	21 VICARAGE LANE	GAMSTON	GEDLING THE MOUNTS	HINCKLEY	39 THORPEVILLE	EFFINGHAM	OLDBROOK	TATTENHOE	WILFORD VILLAGE	ALLERTON BYWATER	ST AUSTELL	LOUGHBOROUGH	SHELIAM	HOLCROFT COURT	SHIPLEY VIEW	REARSBY	BARROW-UPON-SOAR	4 LECTE NOAD LANCASTER GATE	LANG FARM	SOUTH NORWOOD	BEESTON	BRAMCOTE	OLD STRATFORD	STALYBRINGE	DAVENTRY	STAPLECROSS ROAD	CHILTERN ROAD	LEICESTER FOREST EAST	LOCKS HEATH	BEESTON
	56 HEMSWORTH COURT	29 DROMORE ROAD	FAIRHOLME	23 CRANSTON GARDENS	24 PARKSTONE CLOSE	10 THE DINGLE	51A CROMWELL AVENUE	3 ROE HEY DRIVE	47 BYRON ROAD	61 GLENHUNILT TERRAC 1338 NORTH I ANE	13 BRISTLE HALL WAY	19 WESTERLANDS	15 GRASMERE CRESCENT	THE OLD VICARAGE	3 ENNERDALE CLOSE	24 BESECAR AVENUE 2 DLIKE STREET	112 CLIFTON WAY	CHEDDLETON HOUSE	5 NORWOOD ROAD	129 UNDERWOOD PLACE	TATTENHOE HALL FARM 18 DAWNEY DRIVE	3 GRANGE CLOSE	166 LEEDS ROAD	29 MOORLAND ROAD	30 GARENDON ROAD	IME FLAT 34 EDEN CLOSE	FLAT 99	3 SUMMERFIELDS WAY	14 ORTON CLOSE	3 ASH CLOSE	9 ROWALLEN WAY	12 GAINSBOROUGH WAY	22 COBDEN ROAD	1 WAVERLEY AVENUE	88 ULLSWATER CRESCENT	19 WATER CLOSE	31 BARDSI EY GATE AVE	43 SHERWOOD DRIVE	SIDEGATE COTTAGE	99 GAYTON HOUSE	2 ACACIA CLOSE 32 REESTON FIELDS DRIVE	86 LOCKS ROAD	17 BRAMOUTE DRIVE
	HOOUE	SON	INGALL I		SON		⋖			I AMACBAFT			Q			MCGIVERAY		₽		<u>م</u>	MURRAY			LORAN		PHILLIPS				ROSE			SANFORD		!	SMITH		NO			TAYLOR		
	ABDUL	LINDA	STEPHEN	STEVEN	ANDREW JOHN	MARION	S	SHARRON	ALEXANDER RICHARD	BARBY	HEATHER E	KEITH	PAUL	PETER WILLIAM	BLAITHIN MARGARET	LINDSAT MICHELLE FDWARD	JORDY	RICHARD IAN	NHO	JILLY EMMA	MIA BENAVIDES	VICTORIA	LEMBIT	PATRICIA JENNIFER	NITA	MAKIIN	MOHAMMED SHAHEEN	CAROLINE HELEN	DECLAN	SUSAN	MICHAEL	NICOLA	H A SABAH CATHEBINE	IAN JOHN	MARTIN ROBERT	MICHAEL	NEIL GEOFFREY	DORIS	JILL CHRISTINE	KOONSUNG	CHRISTOPHER DAVID	TRUDI ANN	NOS IEN NATIONAL
	MR	MRS	M M	MR	MR	MRS	MISS	MRS	Y 2	֝ ֓֞֞֝֞֩֞֝֓֓֓֞֩֞֩֞֩֞֩֞֩֞֩֞֩֞֝֓֓֞֡֓֞֩֞	MRS	Μ R	MR	MR	MS	S EN	Z Z	M.	MR	MISS	MRS MB	MRS	M M M	MRS	MISS	ZE O	E ₩	MISS	Z Z	MS	ڳ ڳ	MRS	MRS	2 2	Σ	Z :	Y 0	MRS	MRS	MR.	Z Z	MRS	

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MK19 6NT	DE22 2UN	TA12DR		OL10 4SP	TA7 0HL	CO6 1NT	NN12 8DN	NG14 7AW	LE17 4PB	NN4 6JW	S71 4PW	NG13 9HS	SS17 7SD		NG5 2EN
			USA	LANCS		ESSEX				NORTHAMPTONSHIRE				NORTHUMBERLAND	
MILTON KEYNES	DERBY	SOMERSET	CA 92620	HEYWOOD	BRIDGWATER	COGGESHALL	NORTHANTS	NOTTINGHAM	LEICS	NORTHAMPTON	BARNSLEY	NOTTINGHAM	ESSEX	HEXHAM	NOTTINGHAM
OLD STRATFORD	ALLESTREE	TAUNTON	IRVINE	SUMMIT	WESTONZOYLAND	WEST STREET	SILVERSTONE	LOWDHAM	LUTTERWORTH	WOOTTON	ROYSTON	LANGAR	CORRINGHAM	CAUSEY HILL	SHERWOOD
15 CHAPMANS DRIVE			41 CAPE COD	26 THE MEDWAY	9 WILLOW CLOSE	GRIGGSFARM	32 OLD OAK DRIVE	3 CHARTA MEWS	15 SWIFTWAY	8 SPARTAN CLOSE	10 STRAWBERRY GARDEN	9 BUTLERS FIELD	38 GARDNER AVENUE	THE GROVE	60 DEVON DRIVE
WALLIS	WALTON	WARD	WATKINS	WATTERS	WETHERDEN	WHITE	WILLIS	MILSON	WILSON	WILSON	WOOD	WRIGHT	WRIGHT	YEOMANS	YOUNG
SEAN IAN	ANDREW CHARLES	LYNDA JOYE	RICHARD JON	MICHELLE	KEVAN TERRY	JANET MARY	MICHAEL HAYDN	PETER JAMES	COLIN	MARTIN	< <	MARK JAMES	JANET ANNE	JAMES	NEIL
MR	Σ	MRS	M.	MISS	Z.	MRS	M M M	M R	MR	MR.	MRS	Z Z	MRS	MR	M.

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TYPESCRIPT OR IN
BOLD BLACK CAPITALS

88(2)

CHFPO83		
Company Number	146575	·
Company name in full	GUS Pic	
	1 of 1	
Shares allotted (including bonu	s shares):	
Date or period during which sees were allotted (If shares were allotted on one date enter that date in the "from" box.)	From <i>Day Month Year</i> 13 05 2004	
Class of shares (ordinary or preference etc)	,	Ordinary Ordinary
Number allotted	110,630	
Nominal value of each share	25p	
Amount (if any) paid or due on each Share (including any share premium)	£3.84	
List the names and addresses of t	he allottees and the number of	shares allotted to each overleaf
If the allotted shares are fully or	partly paid up otherwise the	an in cash please state:
% that each share is to be treated as paid up		
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly		
Stamped particulars on Form 88(3) if the Contract is not in writing.)		
	When you have completed the Registrar of Compa	ted and signed the form send it to inies at:
Companies house receipt date barcode	Companies House, Crown W For companies registered in Er	
This form has been provided free of charge by Companies House.	Companies House, 37 Castle For companies registered in So	e Terrace, Edinburgh EH1 2EB DX235 cotland Edinburgh

	Shares and share	
Name Lloyds TSB Registrars Corporate Nominee Limited	Class of shares allotted	Numb allotte
Address C/O Share Dealing Services	Ordinary	51,17
The Causeway, Worthing, West Sussex		<u> </u>
UK Postcode BN99 6DA		L
Name See attached lists	Class of shares allotted	Numb allotte
Address	Ordinary	59,455
UK Postcode	- L	ļ
Name	Class of shares allotted	Numi allotte
Address	anotted	. anotte
		l
UK Postcode		
Name	Class of shares	Num
Address	_ allotted	allotte
	-	
	_	
UK Postcode Name	Class of shares	Num
\1	allotted	allotte
Address	-	<u></u>
UK Postcode	-	L
OK Postcode		

GUS PIc Allotment 3 - 13th May 2004 2001 3 Year - Option Price £3.84

Shares to be

Shares to be		403	504	2522	2018	603	2522 605	600	302	2522	201	1009	756	504	100	2522	2522	1513	2522	807	403	204	1009	151	605	211	201	403	2522	403	100	1009	1009	504	2522	403	201	504	2522	1009	504	909	100	CCGC
5	Post Code Allotted	SA33 4DH	DE21 7ST	1G4 5DG	LE12 6LB	3/U bLQ	ST17 OYH	TO 11 00	PO12 4PZ	DE13 9HU	CV5 7BE	NG23 5JS	NG25 0DD	NG10 3LQ	LE2 4FL	WD7 8PU			NN7 3AS	NG2 7BH	BT34 2QR	PR5 OLH	FK2 8NB	EX5 5HP	NN11 5TP	OL10 4JZ	TQ3 2LL	SN8 4BY	NN4 ORH	NN11 5BY	LL31 9PP	LE4 7FX	NN5 6NP	NG11 6LB	NN11 5UN	WF10 2HB	S5 7DF	ST18 0NN	CV21 3UE	OL15 9JW	NG1 4GN	DA13LF	BD20 7HR	
	Addr4			ESSEX	٠										-	HERTS	NORTHANTS	NORTON NORTHANTS				PRESTON	STIRLINGSHIRE	EXETER					NORTHANTS											LANCASHIRE			WEST YORKSHIRE	
	Addr3	CARMARTHEN	DERBY	LFORD	LEICESTERSHIRE SOLITU VARKEUIDE	SOUTH TORNSHINE	מרכוכשיים		DAINFORING DIDEFONDON TRENIT	BOXION-ON-INENI	WEST MIDLANDS	NEWARK ROAD		NOTTINGHAM	OADBY	RADLETT	DAVENTRY	TOWCESTER ROAD GREENS	NORTHAMPTONSHIRE	NOTTINGHAM		HOGHTON	FALKIRK	BRAMPFORD SPEKE	DAVENTRY NORTHANTS	LANCS	DEVON	WILTSHIRE	EAST HUNSBURY	NORTHAMPTONSHIRE	CONWY	LEICESTER	NORTHAMPTONSHIRE	NOTTINGHAM	NORTHANTS	CASTLEFORD	SHEFFIELD	STAFFS	RUGBY	LITTLEBOROUGH	NOTTINGHAM	KENT	KEIGHLEY	
	Addr2	ST CLEARS	SPONDON	KEUBKIUGE LANE EAST	EAST LEAKE		STAFFORD	COSPOST	GOSPORI	IUIBURY	COVENTRY	OLD FARM HALL	SOUTHWELL	LONG EATON	STOUGHTON ROAD	COMMON LANE	49A LONDON ROAD	FALCON MANOR	HIGH STREET MILTON MALSOR	WEST BRIDGFORD	NEWRY	SHUTTLING FIELDS LANE	DOVECOT PARK	SANDY LANE	ASHBY FIELDS	HEYWOOD	PAIGNTON	MARLBOROUGH	GRANGEWOOD PARK	DAVENTRY	DEGANWY	THURMASTON	DUSTON	RUDDINGTON	DAVENTRY	ALLERTON BYWATER	NORWOOD	LITTLE HAYWOOD	HILLMORTON	163 CALDERBROOK ROAD	PEEL STREET	DARTFORD	SUTTON-IN-CRAVEN	
	Addr1	BRYNHEDD SALEM ROAD	11 OAKFIELDS GROVE	Z/ REDBRIDGE COURT	16 BUKTON WALK	BENITECH	2 YEW TREE COURT	28 WEI CH BOAD	20 WELCH ROAD	IZ POKTWAT DRIVE	1 HIGH PARK CLOSE	THE HEDGEWIG	17 PINEWOOD CLOSE	2 ESKDALE CLOSE	3 NORTH MEMORIAL HOME	4 MANOR COURT		•	MANOR COTTAGE	11 HAILEYBURY CRESCENT		SHUTTLING FIELDS	4 MONTGOMERYWELL	7 BROAD PARK	50 ERICSSON CLOSE	3 HOLLAND STREET	83 LAURA GROVE	64 GEORGE LANE	11 HAWKSNEST	53 BRAUNSTON ROAD	6 ST GEORGES DRIVE	77 CHRISTOPHER DRIVE	30 LARCH LANE	83 EASTORPE STREET	4 MALLORY WAY	126 LEEDS ROAD	4 BISHOPHOLME ROAD	27 HILL SIDE DRIVE	17 STANLEY ROAD	TALLENTYRE	18 CHARLESTON HOUSE	25 HEATHER DRIVE	3 WILSON STREET	
	Surnames	ANSTY	BARNETT	BARTIMEUS	BAXENDALE	CLARE	COXIC		DAVIES	DAVIES	DUNHAM	EDWARDS	ELLEMORE	FARMER	FISHER	GOODMAN	GREIG	GWYNNE-JONES	HARLEY	HARRINGTON	HEANEY	HESKETH	KELLY	LANGDON	LARKIN	LEACOCK	MALLEN	MCALLISTER	MCCLAREN	MCCOURTY	MILNER	MISTRY	PEARCE	PECK	PENN	RAE	RAINO	SALE	SHAW	SHAW	SHILLITO	SKIPP	SMITH	
•	Forenames	AMANDA	RACHEL MICHELLE	0	JENNIFEK	ALISON MARGABET	MARGARET LILIAN	IANET	DAME	DAVID	JACQUELINE ANNE	DANIEL	GILLIAN RUTH	ALAN ROBERT	ANA	LESLEY	SANDRA MADELINE	ROGER	IAN JAMES	MATHEW DAVID	NOEL	Z Z	HELEN ELAINE	FISA	PETER	MARC	JANICE LINDA	V	DAVID	KATHLEEN	JOHN	GEETA	MARK ANDREW	DIANE	ANNE	JEAN	JARED	KAREN EILEEN	ALISON KAY	JOHN	ANNEMARIE	DENISE	MICHAEL	
i	92	MRS	MRS	¥ 1	S E	S W	MRS	VOM	2 2	ב נ ב	S :	¥	MISS	M M	MRS	MRS	MRS	MR	MR	MR	MR	MRS	MRS	MISS	MR R	Σ	MRS	MΑ	MR.	MRS	Z Z	MRS	M R	MISS	MRS	MRS	M R	MRS	MRS	M.R.	MS	MRS	MR	!

504	504	2522	1513	2522	2522	1513	807	242	403	COAEE
		EC1V 2QH		MK13 BNA	MK10 9BH	NG8 1JF				
		FONDON			BUCKINGHAMSHIRE				LANCASHIRE	
NORTHANTS	NORTHANTS	190 CITY ROAD	NOTTINGHAM	MILTON KEYNES	MILTON KEYNES	NOTTINGHAM	LEICESTER	BASILDON	BOLTON	
DAVENTRY	DAVENTRY	CITY APPROACH	WEST BRIDGFORD	BRADWELL COMMON	MIDDLETON	WOLLATON	BRAUNSTONE	LANGDON HILLS	KEARSLEY	
71 THE STOUR	71 THE STOUR	FLAT 15	24 HARROW ROAD	6 MAIDENHEAD AVENUE	31 WRENS PARK	79 RUNSWICK DRIVE	7 THE OSIERS	11 REED POND WALK	11 ALBERT STREET	
ULPH	ULPH	VADGAMA	VARLEY	WAI	WARR	WESTERDALE	WINKLESS	MOOD	WOODCOCK	
THEIMA	NICHOLAS	PARUL	MATTHEW EVISON	KENNETH KIT	JULIAN CHARLES	IAIN DANIEL	GARY	MAI COLM	DAVID	
MRS	N N	MISS	Z Z	Σ	ğ Z	Z	Z.	MR	Œ.	

TYPESCRIPT OR IN BOLD BLACK CAPITALS

88(2

CHFPO83	
Company Number	146575
Company name in full	GUS Pic
	1 of 1
Shares allotted (including bonus	s shares):
Date or period during which s es were allotted (If shares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year 20 05 2004
Class of shares (ordinary or preference etc)	Ordinary Ordinary Ordinary
Number allotted	75,509
Nominal value of each share	25p
Amount (if any) paid or due on each Share (including any share premium)	£3.84
If the allotted shares are fully or	pe allottees and the number of shares allotted to each overleaf partly paid up otherwise than in cash please state:
% that each share is to be treated as paid up	
Consideration for which the shares were allotted	
(This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the Contract is not in writing.)	
	When you have completed and signed the form send it to The Registrar of Companies at:
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 For companies registered in Scotland Edinburgh

·	holder details	Shares and share	e class allott
Name Lloyds TSB Registrars	Corporate Nominee Limited	Class of shares allotted	Numbe allotted
Address C/O Share Dealing Ser	vices	Ordinary	37,606
The Causeway, Worthin	ng, West Sussex		
UK Postc	ode BN99 6DA		
Name See attached lists		Class of shares allotted	Numbe allotted
Address L		Ordinary	37,903
<u></u>		<u> </u>	
UK Post	code	L	·
Name		Class of shares allotted	Numbe aliotted
Address			·
<u> </u>		<u> </u>	
UK Post	code	<u> </u>	
Name		Class of shares allotted	Numbe allotted
Address 			
L		<u>i</u>	
UK Po:	stcode	Class of shares	Numbe
Address		allotted	allotted
UK Pos	tcode		
Please enter the number of contin	uation sheet(s) (if any) attached to this t	form :	
ned director / secretary / administrator / administr	Dat		oy Oy elete as appropriati
se give the name, address, phone number and, if available,	GUS plc (Mr Paul Cooper) The Works		
number and Exchange of the on Companies House should	5 Union Street, Ardwick Manchester M12 4JD		-
act if there is any query.	Tel 0870 836 4064		

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	Post Code	YO12 7NH	MK15 8AG	YO12 7BN	SS12 9DP	LE14 4AJ	NG1 4DP	WF1 5LD	CF34 9NH	NN11 4PY	CV32 5SQ	NG3 3ER	LE12 6QP	CH7 24B	SA73 1ND	NG16 2RW	DN14 6UX	NG12 5FY	CV23 8XU	NG3 7BW	NG9 4EY		BD9 6HT	NG9 2GS	NN11 5HW		MK41 9NT		_	PR5 5YQ	G45 9TW	CF11 7DH	HX7 7PF	1	LS22 /UE	EH42 102
	Addr5					111																							STAFFORDSHIRE							
	Addr4					LEICESTERSHIRE			•					FLINTSHIRE								CUMBRIA							TAMWORTH	LANCASHIRE						
	Addr3	NORTH YORKS	MILTON KEYNES		ESSEX	MELTON MOWBRAY	NOTTINGHAM	WAKEFIELD	MID GLAMORGAN	NORTHANTS	WARWICKSHIRE	NOTTINGHAM	LOUGHBOROUGH	BUCKLEY	MILFORD HAVEN	COSSALL	GOOLE	NOTTINGHAM	WARWICKSHIRE	NOTTINGHAM	NOTTINGHAM	WORKINGTON	W YORKS	NOTTINGHAM	NORTHAMPTONSHIRE	WEST MIDLANDS	BEDS	NOTTINGHAM	HOPWAS	PRESTON	GLASGOW	CARDIFF	HEBDEN BRIDGE	SOMERSET	WEST YORKSHIRE	DUNBAR
	Addr2	SCARBOROGH	PENNYLAND	SCARBOROUGH	WICKFORD	WALTHAM ON THE WOLDS	BERRYMEDE	SANDAL	MAESTEG	DAVENTRY	LEAMINGTON SPA	MAPPERLEY	EAST LEAKE	WINDMILL ROAD	HILL MOUNTAIN	61 CHURCH LANE	49 SHAFTESBURY AVENUE	KEYWORTH	KILSBY NR RUGBY	SNEINTON DALE	CHILWELL	HIGH SEATON	BRADFORD	BEESTON	DAVENTRY	WILLENHALL COVENTRY	372 GOLDINGTON ROAD	CARLTON	LICHFIELD ROAD	LOSTOCK HALL	72 CASTLEMILK DRIVE	GRANGETOWN	HEPTONSTALL	BURNHAM ON SEA	WETHERBY	HALL HILL
	Addr1	DEVONSHIRE DRIVE	29 FLORIN CLOSE	29 GLADSTONE ST	48 RUSKIN PATH	16A MELTON ROAD	35 BLUECOAT CLOSE	14 WELBECK STREET	29 BRYNTEG	46 WAVENEY CLOSE	4 BINSWOOD AVENUE	29 FOLKTON GARDENS	19 RYEHOLME CLOSE	10 PARKSIDE	2 HILL CRESCENT	THE HOLLIES	SWISS COTTAGE	22 WYNBRECK DRIVE	8 NORTH STREET	50 CARDALE ROAD	130 BRAMCOTE AVENUE	26 SPRING LEA	18 HIGH PARK CRESCENT	12 QUEENS ROAD EAST	33 MERCURY CLOSE	58 MARY SLESSOR ST	TRESCO COTTAGE	22 REDLAND GROVE	ONE ASH	46 TOWNSWAY	3/1	1 CAMBRIDGE STREET	LONG HIGH TOP	65 STODDENS ROAD	51 AIRE ROAD WETHERE	23 BRUNTSFIELD CRESCENT
	Surnames	ALEXANDER	BARRETT	BILLAM	BIRD	BRADLEY	BRATLEY	CUNNINGHAM	DAVIES	DEAVILLE	FAIRBAIRN	FOWKES	FOX	HILLMAN	HOLDING	JOLLY	KNIGHTS	LEE	MADDEN	MIKOLAJCZYK	PADLEY	PEARSON	PEARSON	PETERKIN	PIMLETT	REYNOLDS	RODGERS	ROOME	RUTTER	I SENIOR	SIMPSON	THOMPSON	TRAVIS	_	WHITE	WILKINSON
	Forenames	GILLIAN	SYLVIA JOY	MARK	TRACEY	KAREN	ROBERT BRIAN	KARON	TINA ALISON	SHEILA	MARK	TIMOTHY JOHN	WENDY E	CLAIRE	JOANNE LORRAINE	SHARON VIRGINIA	KAREN	DAVID JOHN	ANTHONY PAUL	TERENCE JOSEPH	RICHARD	KAREN	BRIAN	NADIA ELAINE	GODFREY	BRIDGET MARY	MARTIN CARMEL	DAVID	COLIN JAMES	CHRISTOPHER JOHN	MARY	ASRIEL	KATIE ISABEL	MARION ROSEMARY	œ	MARK RILEY
	Title	MRS	MRS	MR	MRS	MRS	MR	MISS	MRS	MRS	MR	MR	MISS	MISS	MS	MRS	MRS	MR	MR	MR	MR	MRS	MR	MISS	MR	MISS	MR	MR	MR	MR	MRS	MISS	MISS	MRS	MR	MR

Shares to
Post Code
YO12 7NH
MK15 8AG
YO12 78N
SS12 9DP
LE14 4AJ
NG1 4DP
NF1 5LD
CF34 9NH
NNN1 4PY
NG3 3ER
CH7 24B
SA73 1ND
NG16 5RW
DN14 6UX
NG16 5FY
CV23 8WU
SA73 1ND
NG16 5FY
CV2 8BD9 6HT
SC252
NG3 78W
NG3 78W
NG3 78W
NG3 78W
NG3 78W
NG4 3EU
SC52
NG3 78W
SC64 5TW
SC64 5

PLEASE COMPLETE IN TYPESCRIPT OR IN BOLD BLACK CAPITALS

CHFPO83														
Company Number	146575													
Company name in full	GUS Pic	GUS PIc												
	1 of 1	1 of 1												
Shares allotted (including bo	nus shares):													
	From	То												
Date or period during which sees were allotted (If shares were allotted on one date enter that date in the "from" box.)	Day Month Year 20 05 2004	Day Month Year												
	Ordinary Ordinary	Ordinary												
Class of shares (ordinary or preference etc)														
Number allotted	129,989													
	25p													
Nominal value of each share	200													
Amount (if any) paid or due on ea Share (including any share premium)	ch £3.84													
List the names and addresses of	of the allottees and the number of shares a	allotted to each overleaf												
If the allotted shares are fully	or partly paid up otherwise than in ca	sh please state:												
% that each share is to be														
treated as paid up														
Consideration for which the shares were allotted														
(This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the														
Contract is not in writing.)														
	When you have completed and The Registrar of Companies at:													
Companies house receipt date barcode	Companies House, Crown Way, Cardi For companies registered in England and													
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, For companies registered in Scotland	Edinburgh EH1 2EB DX235 Edinburgh												
	•													

Shareholder details	Shares and share	e class allotte
Name Lloyds TSB Registrars Corporate Nominee Limited	Class of shares allotted	Numbe allotted
Address C/O Share Dealing Services	Ordinary	74,539
The Causeway, Worthing, West Sussex	L	<u> </u>
UK Postcode BN99 6DA	L	
Name See attached lists	Class of shares allotted	Number allotted
Address L	Ordinary	55,450
UK Postcode		
Name	Class of shares allotted	Number allotted
Address L		
<u> </u>		
UK Postcode		
Name L	Class of shares allotted	Number aliotted
Address	<u> </u>	
L	<u> </u>	L
UK Postcode		<u> </u>
Name	Class of shares allotted	Number allotted
Address	L	<u> </u>
UK Postcode	<u> </u>	<u> </u>
Please enter the number of continuation sheet(s) (if any) attached to this for	" () We 200	N
nedDate_ director / secretary / administrator / administrative receiver / receiver manager / receiver		elete as appropriate
se give the name, address, GUS plc (Mr Paul Cooper)		
The Works Companies House should The Works 5 Union Street, Ardwick Manchester, M12 4 ID		
on Companies House should Manchester M12 4JD act if there is any query. Tel 0870 836 4064		

DX number DX exchange

GUS Plc Allotment 5 - 27th May 2004 2001 3 Year - Option Price £3.84

Share to be Allott

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	Post Code	NG2 6GH	LN3 4GA	DE56 2FS		SY11 250	BB1 7EF	SI 5 71 P	i ({	MK18 1AW	NG23 5.1S	WF10 3EL	S72 8XB	PR8 4LA	NW11 6RX	NG2 6FS	NG7 1EQ	NG7 1EQ	B11 1LP	L37 3JH	NN13 7HP	B93 0ES	MK17 9AG	LE12 5PF	N18 1QB	EH54 6FB	LE2 0AJ	NG16 1RD	NG8 1ND	NG138HJ	B79 9LN	BS28 4NT	BD22 6AT	NG14 7HW	TA1 2NU	MK5 7HY	MK10 9GW
	Addr4		LINCOLN	ř	NSA				TN342QT	1		W YORKS	S YORKS	MERSEYSIDE					WEST MIDLANDS			W MIDLANDS		-												BUCKINGHAMSHIRE	
	Addr3	NOTTINGHAM	REEPHAM	FRITCHLEY	CA92660	SHROPSHIRE	LANCASHIRE	BERKSHIRE	EAST SUSSEX	BUCKS	NEWARK ROAD	CASTLEFORD	BARNSLEY	SOUTHPORT		NOTTINGHAM	NOTTINGHAM	NOTTINGHAM	BIRMINGHAM	LIVERPOOL	NORTHANTS	SOLIHULL	BUCKS	SUTTON BONINGTON	NOGNOT	LIVINGSTON	LEICESTER	NOTTINGHAM	NOTTINGHAM	NOTTINGHAM	STAFFORDSHIRE	WEDMORE	WEST YORKSHIRE	NOTTINGHAM	SOMERSET	MILTON KEYNES	MILTON KEYNES
	Addr2	WEST BRIDGFORD	7 MANOR RISE	2 KIRKHAM LANE	NEWPORT BEACH	OSWESTRY	BLACKBURN	ASCOT	HASTINGS	BUCKINGHAM	OLD HALL FARM	AIREDALE	CUDWORTH	BIRKDALE	LONDON	WEST BRIDGFORD	THE PARK	THE PARK	SPARKBROOK	FORMBY	BRACKLEY	KNOWLE	GREAT BRICKHILL	76 MAIN STREET	EDMONTON	ELIBURN	HUMBERSTONE GREEN	NUTHALL	WOLLATON	NEWTON	EDINGALE	BLACKFORD	KEIGHLEY	BLEASBY	TAUNTON	SHENLEY BROOK END	MIDDLETON
	Addr1	49 GLENMORE ROAD	THE FOLD	BROOKE COTTAGE	1521 ANTIGUA WAY	63 COLLEGE RD	46 OSWALD STREET	5 PRIDES CROSSING	218 HILLSIDE ROAD	26 CHANDOS CLOSE	THE HEDGEWIG	12 HASTINGS CRESCENT	102 NEWLAND AVENUE	159 GUILDFORD ROAD	33 SOUTHWAY	23 TREVOR ROAD	5 CAVENDISH ROAD WEST	5 CAVENDISH ROAD WEST	53A GLADSTONE ROAD	20 BARKFIELD AVENUE	12 BRACKLEY LODGE MEWS	244 STATION RD	29 LOWER WAY	THE DOWER HOUSE	125 HAZELBURY ROAD	19 WARD PLACE	10 BARLING ROAD	25 KNIGHTSBRIDGE DRIVE	61 CHARLBURY ROAD	19 FAIRWAY CRESCENT	6 ROWLEY CLOSE	BROOK FARM	74 MANNVILLE ROAD	8 HAWTHORN CLOSE	17 TORRIDGE MEAD	57 BRAFORD GARDENS	14 WORRELLE AVENUE
1	Surnames	ALLEN	BACON	BAKER	BROOKS	CHADWICK	CHAKA	CONNOR	XOX	CRAWFORD	EDWARDS	EVANS	FAREY	FERGUSON	FINE	GUTTRIDGE	HADLOW	HADLOW	HANASH	HARTLEY	HERRING	JOYCE	LICIETIS	MAGIERA	MAHENDRA	MCCORMACK	NATHWANI	SANDHU	SHAIKH	SHARPE	SMALL	STARR	STEWART	STONE	SYMES	THOMPSON	WIRTH
	Forenames	STEPHEN JOHN	PHILIP	WAYNE MALCOLM	PAUL TIMOTHY COLEMAN			PETER	KAREN LESLY	DAVID MONTGOMERY	ZOE	ANN	GORDON	JOHN PAUL	NIGEL	MARK	JONATHON PHILIP FRANK	MARGARIDA MARIA ALMEIDA MARQUES	SAFWAN	_	_	_	IVARS MARTINS	JOHN RICHARD	JAYANTHI	PATRICK	BINA	KULBIR	ABDUL AZIZ	SIMON	SIMON ASHLEY	DAVID ROGER	NHOC	JULIE MARIA	_		JULIE ANN
i	₩.	₹ :	<u>¥</u>	Σ	Σ Σ	MRS	MISS	ΣR	MRS	ĭ	MRS	MS	Σ	MR	MR	Σ Σ	MR	MRS	MR	ĭ R	MISS	ĭ	¥	Σ	MRS	MΑ	MRS	ΣR	MR	MR	MR	MR	MΑ	MRS	ΣR	MISS	MRS

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PLEASE COMPLETE IN TYPESCRIPT OR IN BOLD BLACK CAPITALS 88(2

Return of Allotment of Shar

CHFPO83	-	
Company Number	146575	
Company name in full	GUS PIc	
	1 of 1	
Shares allotted (including bonus	s shares):	
Date or period during which s. /es were allotted (If shares were allotted on one date enter that date in the "from" box.)	From <i>Day Month Year</i> 03 06 2004	To Day Month Year
Class of shares (ordinary or preference etc)	Ordinary Ordinary	Ordinary
Number allotted	59,082	·
Nominal value of each share	25p	
Amount (if any) paid or due on each Share (including any share premium)	£3.84	
	partly paid up otherwise than in c	
% that each share is to be treated as paid up		
Consideration for which the shares were allotted		
(This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the Contract is not in writing.)		
	When you have completed and The Registrar of Companies at	
Companies house receipt date barcode	Companies House, Crown Way, Card For companies registered in England ar	
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace For companies registered in Scotland	e, Edinburgh EH1 2EB DX235 Edinburgh

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Ref: chcorres.pgc.roc88(2)s

2 July 2004

The Registrar of Companies Companies House Crown Way Maindy Cardiff CF14 3UZ **GUS**

GUS pic The Works 5 Union Street Manchester M12 43D www.gusplc.com Direct Lines: Tel 0870 836 4064 Fax 0870 836 4056 paul.cooper@gusplc.com

Dear Sir

()

Allotment of shares

In connection with recent allotments of shares, I enclose Forms 88(2) duly completed.

Yours faithfully

Paul Cooper

Assistant Company Secretary

Registered in England No. 146575 Registered office: One Stanhope Gate, London, W1K 1AF



Return of Allotment of Share

CHFPO83		
Company Number	146575	
Company name in full	GUS plc	
Shares allotted (including bonus	s shares):	
Date or period during which shares were allotted (If snares were allotted on one date enter that date in the "from" box.)	From <i>Day Month Year Day I</i> 07 06 2004	To Month Year
Class of shares (ordinary or preference etc) Number allotted	Ordinary 3,035	
Nominal value of each share Amount (if any) paid or due on each	25p £3.7570	
	ne allottees and the number of shares allotted to each partly paid up otherwise than in cash please s	
% that each share is to be treated as paid up		
Consideration for which the shares were allotted (This information must be supported by		
the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)		
	When you have completed and signed the the Registrar of Companies at:	form send it to
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ For companies registered in England and Wales	DX 33050 Cardiff
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh El- For companies registered in Scotland	H1 2EB DX235 Edinburgh

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Return of Allotment of Share

CHFPO83	
Company Number	146575
Company name in full	GUS plc
Shares allotted (including bonus	s shares):
Date or period during which sh 's were allotted (If snares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year 08 06 2004
Class of shares (ordinary or preference etc) Number allotted	Ordinary 9,587
Nominal value of each share	25p
Amount (if any) paid or due on each share (including any share premium)	£3.7570
$C \times C$	partly paid up otherwise than in cash please state:
% that each share is to be treated as paid up	₹.
Consideration for which the shares were allotted	
(This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)	
	When you have completed and signed the form send it to the Registrar of Companies at:
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 For companies registered in Scotland Edinburgh

	Retur	n of Allotment of Sh
CHFPO83		
Company Number	146575	
Company name in full	GUS plc	L
Shares allotted (including bonu	s shares):	
	From	То
Date or period during which shapes were allotted	Day Month Year	Day Month Year
(If surares were allotted on one date enter that date in the "from" box.)	10 06 2004	
	Ordinary	· · · · · · · · · · · · · · · · · · ·
Class of shares (ordinary or preference etc)	·	·
Number allotted	1206	
Nominal value of each share	25p	
Amount (if any) paid or due on each Share (including any share premium)	384p	
	he allottees and the number of shares allotte	
If the allotted shares are fully or	partly paid up otherwise than in cash pl	ease state:
% that each share is to be treated as paid up		·
Consideration for which		
the shares were allotted (This information must be supported by		
the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the contract is not in writing.)		
	When you have completed and signed The Registrar of Companies at:	ed the form send it to
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF1 For companies registered in England and Wale	
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinb. For companies registered in Scotland	ourgh EH1 2EB DX235 Edinburgh

Name		Class of shares Allotted	Number allotted
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Address			
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Share	holder details	Shares and share	class allotte
Name		Class of shares	Number
Address		Allotted	allotted
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Please enter the number of conti	றுation sheet(s) (if any) attached to this form :	0	
and the same of th			
igned	Date	2 July 2004	
A director / secretary / administrator / adminis	trative receiver / receiver manager / receiver	Please dele	te as appropriate
e give the name, address,	P G Cooper, GUS plc, Universal	House Dovenshire	Stroot
elephone number and, if available,	Manchester M60 1XA	i louse, Devolishine	Oneet,
DX number and Exchange of the	manoriolor moo 1701		
erson Companies House should	FORMUMOOD	¥ (=:::	077.4004
ontact if there is any query.	ESP/Int/3309		277.4064 O 836 4064
	DX number DX	exchange	

TYPESCRIPT OR IN BOLD BLACK CAPITALS 88(2)

Return of Allotment of Shares

CHFPO83		Access	
Company Number	146575		
Company name in full	GUS PIc		
	1 of 1		
Shares allotted (including bonus	s shares):		
	From		То
Date or period during which shares were allotted	Day Month	Year Da	av Month Year
"(shares were allotted on one date inter that date in the "from" box.)		2004	
	Ordinary	Ordinary	Ordinary
Class of shares fordinary or preference etc)			
,	19,870		
Vumber allotted			
	25p	-	`
Nominal value of each share			
Amount (if any) paid or due on each	£3.84		
Share (including any share premium)			
List the names and addresses of th	ne allottees and the number	or of shares allotte	d to each overleaf
f the allotted shares are fully or	partly paid up otherwise	than in cash pie	ease state:
% that each share is to be			
reated as paid up			
Consideration for which			
the shares were allotted			
This information must be supported by the duly stamped contract or by the duly			
Stamped particulars on Form 88(3) if the Contract is not in writing.)			
	When you have com The Registrar of Cor		d the form send it to
Companies house receipt date barcode	Companies House, Crow For companies registered		
This form has been provided free of charge by Companies House.	Companies House, 37 C		urgh EH1 2EB DX235

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Address allotted allotted			code	Class of shares	Number
	,	Address			
UK Postcode				<u> </u>	
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		UK Posto	code	L	L
		100			
Please enter the number of continuation sheet(s) (if any) attached to this form :			Date_	2 July	2004
Signed Date 2 Shly 2004	_	A director / secretary / administrator / administ	rative receiver / receiver manager / receiver	Please d	elete as appropriate
	⊃l∈	ease give the name, address,	Mr Paul Cooper Financial Repor	ting Manager & Ass	sistant Compa
Signed A director / secretary / administrative receiver / receiver manager / receiver Please delete as appropriate Please give the name, address, Mr Paul Cooper Financial Reporting Manager & Assistant Compa			Secretary		
Signed A director / secretary / administrative receiver / receiver manager / receiver Please give the name, address, elephone number and, if available, Date Please delete as appropriate Mr Paul Cooper Financial Reporting Manager & Assistant Compagnetic Secretary			GUS plc, The Works, 5 Union St	reet, Manchester N	/112 4JD
Signed A director / secretary / administrator / administrative receiver / receiver manager / receiver Please give the name, address, Mr Paul Cooper Financial Reporting Manager & Assistant Compa			Tel 0870 836 4064		
Date Date Date Date Please delete as appropriate Please give the name, address, elephone number and, if available, a DX number and Exchange of the person Companies House should Date Date Please delete as appropriate Mr Paul Cooper Financial Reporting Manager & Assistant Companies Secretary GUS plc, The Works, 5 Union Street, Manchester M12 4JD			DX number DX	exchange	

TYPESCRIPT OR IN **BOLD BLACK CAPITALS**

	Keturn of Anotment of Sna
CHFPO83	
Company Number	146575
Company name in full	GUS plc
Shares allotted (including bonu	s shares):
	From To
Date or period during which sharps were allotted	Day Month Year Day Month Year
(If shares were allotted on one date enter that date in the "from" box.)	15 06 2004
	Ordinary
Class of shares	
(ordinary or preference etc)	44797
Number allotted	
	25p
Nominal value of each share	
Amount (if any) paid or due on each share (including any share premium)	612.70p
	·
List the names and addresses of the	he allottees and the number of shares allotted to each overleaf
If the allotted shares are fully or	partly paid up otherwise than in cash please state:
•	
% that each share is to be treated as paid up	
Consideration for which	
the shares were allotted	
(This information must be supported by the duly stamped contract or by the duly	
stamped particulars on Form 88(3) if the contract is not in writing.)	
	When you have completed and signed the form send it to
	the Registrar of Companies at:
	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff

Companies house receipt date barcode

This form has been provided free of charge by Companies House.

For companies registered in England and Wales

Companies House, 37 Castle Terrace, Edinburgh EH1 2EB For companies registered in Scotland

DX235 Edinburgh

Name Lloyds TSB Registrars Corporate Nominee Limited	Class of shares allotted	Number
	anoned	allotted
Address C/O Share Dealing Services	Ordinary	1,009
The Causeway, Worthing, West Sussex	<u> </u>	
UK Postcode BN99 6DA	<u> </u>	
Name See attached lists	Class of shares allotted	Number allotted
Address	Ordinary	17,297
UK Postcode	L	
Name .	Class of shares allotted	Number allotted
Address		L
	-	1
UK Postcode	<u> </u>	L
Name	Class of shares allotted	Number allotted
Address	<u> </u>	
	<u> </u>	
UK Postcode Name	Class of shares	Number
Address	allotted	allotted
		<u> </u>
UK Postcode		
Please enter the number of continuation sheet(s) (if any) attached to this for	rm:	
Date		20ch
djrester / secretary / ad ministrator / ad ministrative receiver / receiver manager / receiver	Please de	elete as appropriate

3 DX person Companies House should contact if there is any query.

Manchester M12 4JD
Tel 0870 836 4064 DX number DX exchange

GUS plc Attachment to Form 88(2) dated 2 July 2004

								Shares
Tittle	Forenames	Surnames	Addr1	Addr2	Addr3	Addr4	Post Code	Allotted
Ā	JOHN DAVID	AINSCOUGH	MANOR CROFT	GHEEN LANE	WIBTOFT NR LUTTERWORTH		LE17 588	605
MISS		BROWN	52 THURSBY ROAD	ABINGTON			NN1 SNB	2,522
MRS		CAMPBELL	150 WILLOW ROAD	DARLINGTON			DL3 9HU	2,018
MRS	EMILY	CINATO	33 ULLSWATER ROAD	DUNSTABLE B	BEDS		LU6 3PX	201
Œ		CLAYTON	16 CHURWELL CLOSE	CASTLEFORD	WEST YORKS		WF10 5AD	201
MRS		EDWARDS	6 MANSELL HOUSE	PATMORE ST	BATTERSEA		SW8 4JG	201
MISS		OXFORD	10 ROLANDS COURT	145 AUCKLAND ROAD	UPPER NORWOOD		SE19 2SF	252
M		RUPARELIA	39 COLES CLOSE	RUSHEY MEAD	LEICESTER		LE4 7SY	252
HM		SEAL	4 EASTFIELD GROVE	NORMANTON	W YORKS UF6 10A			2,018
MISS		WHITBREAD	74 PATTISWICK SQUARE	BASILDON	ESSEX		SS14 2RG	201
MISS		BASFORD	3 HAYLEY CLOSE	KIMBERLEY	NOTTINGHAM		NG16 2HU	2,522
MA		GATES	2 EASTHORPE LANE	REDMILE			NG13 0GJ	909
MHS		GONZALEZ		ARNOLD	NOTTINGHAM		NG5 BRY	1,009
Z.		GREENWOOD		MAREHAY	RIPLEY		DES 8JB	1,009
Œ	HAEL	MCMANUS	7 CARLYLE ROAD	WEST BRIDGFORD			NG2 7NS	1,513
MA		OLDHAM	3 RIVERSIDE	LEIGHTON BUZZARD	В		LU7 7HX	353
MRS		PLOWRIGHT	6 TRURO CLOSE	EAST LEAKE	LOUGHBOROUGH	LEICESTERSHIRE LE12 6HE	LE12 6HB	403
DH		POMPA	30 HIGH STREET	BOTTESFORD	_		NG13 0AA	1,009
MR		READ	30 CAYTHORPE ROAD	CAYTHORPE			NG14 7EA	403
								17,297

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Return of Allotment of Share

CHFPO83	and the same of th
Company Number	146575
Company name in full	GUS plc
Shares allotted (including bonus	s chares).
Date or period during which she is were allotted (If surares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year
Class of shares (ordinary or preference etc) Number allotted	Ordinary 1,723
Nominal value of each share Amount (if any) paid or due on each share (including any share premium)	25p £6.1270
List the names and addresses of th	partly paid up otherwise than in cash please state:
% that each share is to be treated as paid up Consideration for which	
the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)	
Companies house receipt date barcode	When you have completed and signed the form send it to the Registrar of Companies at: Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 For companies registered in Scotland Edinburgh

Name Cazenove Nominees Limited Part ID:142CN/Desig:ESOS	Class of shares aliotted	Number allotted
Address 20 Moorgate	Ordinary	1,723
LONDON		1
UK Postcode EC2R 6DA		
Name I	Class of shares allotted	Number allotted
Address		
	<u> </u>	L
UK Postcode		
Name	Class of shares	Number
L	allotted	allotted
Address L		
1		1
UK Postcode		l
Name	Class of shares allotted	Number allotted
Address		
	<u> </u>	L
UK Postcode		
Name	Class of shares allotted	Number allotted
Address	TOTAL	1,723
UK Postcode Please enter the number of continuation sheet(s) (if any) attached to this for	m·	· · · · · · · · · · · · · · · · · · ·
~ 0 Q		
Date_ A director / secretary /-administrator /-administrative receiver /-receiver manager /-reseiver	2 Ouly 200 Rease dele	te as appropriate
ase give the name, address, PG Cooper, GUS plc, The V	Vorks, 5 Union St,	<u>.</u>
ephone number and, if available, OX number and Exchange of the Manchester, M12 4JD.		
rson Companies House should ntact if there is any query.	т	el: 0870 836 4064

	Shareholder details		Shares and share	a class allotte
Name Vidacos No	ominees Limited Part ID:30XMH/Desig	:SSB1	Class of shares allotted	Number allotted
Address 20 Molesw	orth Street		Ordinary	57
London				
	UK Postcode SE13 7EX			<u> </u>
Name			Class of shares allotted	Number allotted
Address				
<u> </u>				<u> </u>
	UK Postcode L L L L L L	,		L
Name			Class of shares allotted	Number allotted
Address				
!				<u> </u>
	UK Postcode L L L L L L			
Name L			Class of shares allotted	Number allotted
Address				
<u></u>		·		L
	UK Postcode L L L L L L L			L(
Name L			Class of shares allotted	Number allotted
Address			TOTAL	57 L
<u></u>		<u> </u>		L
	UK Postcode	, .	<u> </u>	<u> </u>
Please enter the n	number of continuation sheet(s) (if any) at	tached to this form : Date	2 July 25:	<i>~</i>
	inistrator / administrative receiver / receiver manage		Please del	ete as appropriate

Ple tel a DX number and Exchange of the person Companies House should contact if there is any query.

PG Cooper, GUS plc,	Universal House,
Devonshire House, Mar	nchester, M60 1XA
ESP-EXEC/AM7468	Tel: 0161 273 8282
DX number	DX exchange

TYPESCRIPT OR IN **BOLD BLACK CAPITALS**

Return of Allotment of Shares

CHFPO83		Return of Anothern of Shares
Company Number	146575	
Company name in full	GUS plc	
Shares allotted (including bonu	s shares):	
Date or period during which	From	То
st(s were allotted (If shares were allotted on one date enter that date in the "from" box.)	Day Month Year 24 06 2004	Day Month Year
Class of shares (ordinary or preference etc) Number allotted	Ordinary 804	
Nominal value of each share	25p	The second secon
Amount (if any) paid or due on each Share (including any share premium)	384p	,
	he allottees and the number of share	
% that each share is to be treated as paid up		
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the contract is not in writing.)		,
	When you have completed a The Registrar of Companies	

Companies house receipt date barcode

DX 33050 Cardiff

Companies House, Crown Way, Cardiff CF14 3UZ For companies registered in England and Wales

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Companies House, 37 Castle Terrace, Edinburgh EH1 2EB For companies registered in Scotland

DX235 Edinburgh

Shareholder details	Shares and share class allotted
Name Mr David Adam	Class of shares Number Allotted allotted
Address 1 Village Way, Stamullen, Co Meath, Ireland	ORDINARY 804
Shareholder details	Shares and share class allotted
Name	Class of shares Number Allotted allotted
Address	
Shareholder details	Shares and share class allotted
Name	Class of shares Number Allotted allotted
Address	
Shareholder details	Shares and share class allotted
Name	Class of shares Number Allotted allotted
Address	<u> </u>
Shareholder details	Shares and share class allotted
Name	Class of shares Number Allotted allotted
Address	<u> </u>
·	

Name			Class of shares Allotted	all
Address				<u></u>
				L
	·		L	L
Shareh	older details		Shares and share	class a
Name		•	Class of shares	N
Address		•	Allotted	al
Address			L	L
			L	L
				L
Shareh	older details		Shares and share	class a
Name			Class of shares Allotted	N al
Address				
				<u> </u>
		A Comment of the Comm	1	1
Please enter the number of contin		Date	2 Day 2004	<u> </u>
A director secretary administrator administr	rativo-receiver / receiver mar	Date_ nager / receiver		
A director Secretary administrator / administr	P G Cooper, G	Date_ nager / receiver	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches
A director Secretary administrator / administr	P G Cooper, G 4JD	Date_nager/receiver. US plc, The Wor	2 Day 2004 Please deleters, Marks, 5 Union Street, Marks	anches

Shareh	older details	Shares and share	e class allotted
Name Mrs Donna Grant		Class of shares allotted	Number allotted
Address 217 New Kings Road		Ordinary	856 ⁻
London			
	UK Postcode SW6 4XD		
Name Mr David Hopkinson		Class of shares allotted	Number allotted
Address Knayton House		Ordinary	692 L
Knayton I		ļ	1
Thirsk	UK Postcode YO7 4AU		
Name Mrs Leslie Marie Ryan		Class of shares allotted	Number allotted
Address Flat 22 4 Lloyd R	oad	Ordinary	125 L
Levenshulme		L	L
Manchester	UK Postcode M19 2QB		
Name	OKT OSICOGE IMTO ZQD	Class of shares allotted	Number allotted
Address			
			1
	JK Postcode	- :	!
Name 	JN Posicode	Class of shares allotted	Number allotted
Address		_	
UK Postco			
Please enter the number of contin	uation sheet(s) (if any) attached to t		
ned	Da ative receiver / receiver manager / receiver		ele as appropriate
ase give the name, address, phone number and, if available,	GUS plc The Works (Mr	Paul Cooper)	
X number and Exchange of the con Companies House should	5 Union Street Manchester M12 4JD		

contact if there is any query.

Fax: 0870 836 4056 Tel: 0870 836 4064 DX number DX exchange

CHFPO83		Retu	ırn of Allotment of Sha
Company Number	146575		
Company name in full	GUS plc		
Shares allotted (including bonu	s shares):		
Date or period during which shows were allotted (If shares were allotted on one date enter that date in the "from" box.)	Day Month 24 06	Year 2004	To Day Month Year
Class of shares (ordinary or preference etc)	Ordinary	Ordinary	
Number allotted	29,003	7,985	
Nominal value of each share	25p	25p	
Amount (if any) paid or due on each share (including any share premium)	£6.1270	£3.7570	
List the names and addresses of the			
% that each share is to be treated as paid up	, part ap 6 110 11		
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)			
	When you have co		ned the form send it to
Companies house receipt date barcode	Companies House, Cr For companies register		
This form has been provided free of charge by Companies House.	Companies House, 37 For companies registere		nburgh EH1 2EB DX235 Edinburgh

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Return of Allotment of Shares

CHFPO83	Return of Anothern of Shar
Company Number	146575
Company name in full	GUS plc
Shares allotted (including bonus	shares):
Date or period during which strongs were allotted (If shares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year
Class of shares (ordinary or preference etc)	Ordinary 5,170
Number allotted	25p
Nominal value of each share Amount (if any) paid or due on each share (including any share premium)	£5.8020
of A	e allottees and the number of shares allotted to each overleaf partly paid up otherwise than in cash please state:
% that each share is to be treated as paid up	
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)	
	When you have completed and signed the form send it to the Registrar of Companies at: Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales

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EH1 2EB DX235 Edinburgh

Companies House, 37 Castle Terrace, Edinburgh EH1 2EB For companies registered in Scotland

	Shareho	older details		Shares and shar	e class allotte
Name	Cazenove Nominees Lim	ited Part ID:142CN/Desig:ESOS		Class of shares allotted	Number allotted
Address	20 Moorgate	· .		Ordinary	5,170
	LONDON				
		ode EC2R 6DA			
Name				Class of shares allotted	Number allotted
Address					·
	UK Posto				<u> </u>
Name				Class of shares allotted	Number allotted
Address			 .		
				<u> </u>	L
<u> </u>	UK Postci	ode	 . · ;		
Name				Class of shares allotted	Number allotted
Address				unonea	thouse
			 .	<u>-</u>	
	UK Posto	code	 .	1	
Varne				Class of shares allotted	Number allotted
Address				TOTAL	5,170
			_		
	UK Postc	nde	_ .		
Please		ation sheet(s) (if any) attached to	this form :		
ned dir ector / se	ecretary / administrator / administrati	ve receiver / receiver manager / receiver	Date\^		ete as appropriate
	ne name, address, mber and, if available,	PG Cooper, GUS plc,	The Worl	ks, 5 Union St,	
number	and Exchange of the ranies House should	Manchester, M12 4JD.			
	e is any query.	ESP-EXEC./SEW/7672		Tel: 0870 83	36 4064

PG Cooper, GUS plc,	The Works, 5 Union St,
Manchester, M12 4JD.	
ESP-EXEC./SEW/7672	Tel: 0870 836 4064
DX number	DX exchange

Edinburgh

CHFPO83		Keturi	of Allotment of Shar
Company Number	146575		
Company name in full	GUS plc		
•			
Shares allotted (including bonu	ıs shares):	Page 1 of	2
Data or pariod during which	From		То
Date or period during which sty is were allotted on one date enter that date in the "from" box.)	Day Month 16 06	Year D 2004	ay Month Year
	Ordinary	Ordinary	Ordinary
Class of shares (ordinary or preference etc)			
Number allotted	4,535	11,010	27,284
Nominal value of each share	25p	25p	25p
Amount (if any) paid or due on each share (including any share premium)	£3.7570	£5.5400	£6.1270
List the names and addresses of t		•	
% that each share is to be treated as paid up			
Consideration for which the shares were allotted			
(This information must be supported by the duly stamped contract or by the duly			,
stamped particulars on Form 88(3) if the contract is not in writing.)			
	When you have co		d the form send it to
Companies house receipt date barcode		own Way, Cardiff CF14 ed in England and Wales	
This form has been provided free of charge by Companies House.	Companies House, 37	Castle Terrace, Edinbu	rgh EH1 2EB DX235

For companies registered in Scotland

		}	
Name Cazenove Nominees Limite	ed Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	42,829
LONDON			<u> </u>
UK Postcod	e EC2R 6DA	<u> </u>	
Name		Class of shares allotted	Number allotted
Address			anottog
	,	1	
UK Postcoo	de	<u> </u>	L
Name		Class of shares	Number
Address		allotted	allotted
L			
UK Postcoo	· de	1	
Name L		Class of shares allotted	Number allotted
Address			
			
·			L
UK Postco	de		
Name		Class of shares allotted	Number allotted
Address		TOTAL	ı
	· · · · · · · · · · · · · · · · · · ·		
UK Postcoo Please enter the number of continuat		form:	
The second of th			
ned	Da e receiver / receiver manager / receiver	tePlease de	elete as appropriate
ase give the name, address,	PG Cooper, GUS plc, The	e Works, 5 Union St,	
X number and Exchange of the	Manchester, M12 4JD.		
son Companies House should tact if there is any query.	ESP-EXEC./SEW/7530	Tel: 0870	836 4064
	DX number	DX exchange	· · · · · · · · · · · · · · · · · · ·

PG Cooper, GUS plc,	The Works, 5 Union St,
Manchester, M12 4JD.	
ESP-EXEC./SEW/7530	Tel: 0870 836 4064
DX number	DX exchange

Name Cazenove Nominees Lim L	nited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	6,735
LONDON			
UK Postc	ode EC2R 6DA	<u> </u>	L
Name		Class of shares allotted	Number allotted
Address			anotted
		<u> </u>	<u> </u>
UK Posto	code		
Name		Class of shares allotted	Number allotted
Address		·	
1			
UK Posto	code		
Name	·	Class of shares allotted	Number allotted
Address		٠.	
		L	
UK Post	code		<u> </u>
Name I		Class of shares allotted	Number allotted
Address		TOTAL	49,564
UK Posto	code		L
Please enter the number of continu	ation sheet(s) (if any) attached to this fo		
ned director / secretary / administrator / administra	Date		te as appropriate
ise give the name, address,	PG Cooper, GUS plc, The	Works, 5 Union St	
phone number and, if available, Knumber and Exchange of the	Manchester, M12 4JD.		
on Companies House should act if there is any query.	ESP-EXEC./SEW/7530	Tel: 0870 83	86 4064
* ie	DX number	DX exchange	

PG Cooper, GUS plc,	The Works, 5 Union St,
Manchester, M12 4JD.	
ESP-EXEC./SEW/7530	Tel: 0870 836 4064
DX number	DX exchange

Share	eholder details	Shares and share class a	
Name Cazenove Nominees L	imited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinant	00.014
		Ordinary L	38,214 L
LONDON			1
		<u> </u>	
UK Pos	stcode EC2R 6DA		
Name		Class of shares allotted	Number allotted
Address			anotted
		L	<u></u>
UK Pos	stcode		
Vame		Class of shares	Number
		allotted	allotted
Address			
			L
			L
UK Pos	stcode		
Name		Class of shares	Number
		allotted	allotted
Address			
			<u> </u>
		1	1
LIK Po	stcode		
	sicode		
Vame		Class of shares allotted	Number allotted
Address	•	TOTAL	38,214
		L	
•		L	L
			<u> </u>
UK Pos	sicode		
Please enter the number of contin	nuation sheet(s) (if any) attached to this fo	orm:	
·			
ed	Date trative receiver / receiver managor / receiver		ete as appropriate
** <u>-</u>			
se give the name, address, hone number and, if available,	PG Cooper, GUS plc, The	Works, 5 Union St,	
number and Exchange of the	Manchester, M12 4JD.		
on Companies House should act if there is any query.	ESP-EXEC./SEW/7530	Tel: 0870 83	6 4064
economics any query,			
	DX number	DX exchange	

enter that date in the "from" box.)

Shareholder details		Shares and share	Shares and share class allotted		
Name Cazenove Nominees L	imited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted		
Address 20 Moorgate		Ordinary	47,347		
LONDON					
UK Pos	stcode EC2R 6DA		L		
Name L		Class of shares allotted	Number allotted		
Address L			·		
UK Po	stcode		l		
Name I		Class of shares allotted	Number		
Address		anotted	anotted		
<u></u>		<u> </u>	L		
LUK Po:		L			
Name		Class of shares	Alumbas		
Name		aliotted	Number allotted		
Address			ı		
<u> </u>		1			
UK Po	ostcode	L	1		
Name L		Class of shares allotted	Number allotted		
Address		TOTAL	47,347 L		
1 -		L	L		
UK Po	stcode		<u> </u>		
Please enter the number of conti	nuation sheet(s) (if any) attached to this fo	orm:			
ned director/ secretary / administrator / administrator /	Date		ete as appropriate		
ase give the name, address,	PG Cooper, GUS plc, The	Works, 5 Union St.			
phone number and, if available, K number and Exchange of the	Manchester, M12 4JD.				
son Companies House should	ESS EVES (SEN ESSS	Tel: 0070 0			

tel a I per contact if there is any query.

PG Cooper,	GUS plc,	The Works, 5 Un	ion St,
Manchester,	M12 4JD.		
ESP-EXEC./SE	W/7530	· · · · · · · · · · · · · · · · · · ·	Tel: 0870 836 4064
DX number		DX exchange	

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CHFPO83	Return of Allotment of Sh
Company Number	146575
Company name in full	GUS plc
Shares allotted (including bonu	s shares):
	From To
Date or period during which shapes were allotted (If suares were allotted on one date enter that date in the "from" box.)	DayMonthYearDayMonthYear21062004
enter that date in the from box.)	
Class of shares (ordinary or preference etc)	Ordinary Ordinary
Number allotted	666 25,669
Nominal value of each share	25p 25p
Amount (if any) paid or due on each share (including any share premium)	£3.7570 £6.1270
	he allottees and the number of shares allotted to each overleaf r partly paid up otherwise than in cash please state:
% that each share is to be treated as paid up	
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly	
stamped particulars on Form 88(3) if the contract is not in writing.)	
and the second of the second o	When you have completed and signed the form send it to the Registrar of Companies at:
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
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Share	holder details	Shares and share	Shares and share class allotted	
Name Cazenove Nominees Li	mited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted	
Address 20 Moorgate		Ordinary	26,335	
LONDON				
UK Pos	lcode EC2R 6DA	<u> </u>	L	
Name L		Class of shares allotted	Number allotted	
Address				
1			L	
UK Pos	stcode			
Name		Class of shares allotted	Number allotted	
Address				
1			<u> </u>	
UK Pos	stcode		<u> </u>	
Name		Class of shares allotted	Number allotted	
Address	·			
1		L	<u></u>	
UK Po	stcode		L	
Name .		Class of shares allotted	Number allotted	
Address		TOTAL	26,335	
1 .				
UK Pos	stcode		<u> </u>	
Please enter the number of contin	nuation sheet(s) (if any) attached to this fo	orm:		
ned	Date:			
A director / secretary / adm inistrator / administ	rative receiver / receiver manager / receiver	Please del	ete as appropriate	
ase give the name, address,	PG Cooper, GUS plc, The	Works, 5 Union St,		
X number and Exchange of the son Companies House should	Manchester, M12 4JD.			
tact if there is any query.	ESP-EXEC./SEW/7530	Tel: 0870 83	36 4064	
* *	DX number	DX exchange		

PG Cooper,	GUS plc,	The Works, 5 Union St,	
Manchester,	M12 4JD.		
ESP-EXEC./SE	W/7530	Tel: 0870 836 4064	
DX number		DX exchange	

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DX235 Edinburgh

Return of Allotment of Shares

CHFPO83	Return of Anothient of Shar			
Company Number	146575			
Company name in full	GUS plc			
Shares allotted (including bonus shares):				
Date or period during which shras were allotted (If shares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year 22 06 2004			
Class of shares (ordinary or preference etc)	Ordinary			
Number allotted	14,442			
Nominal value of each share	25p			
Amount (if any) paid or due on each share (including any share premium)	£6.1270			
List the names and addresses of the allottees and the number of shares allotted to each overleaf				
Ife allotted shares are fully or partly paid up otherwise than in cash please state:				
% that each share is to be treated as paid up				
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)				
	When you have completed and signed the form send it to the Registrar of Companies at:			
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales			

Companies House, 37 Castle Terrace, Edinburgh EH1 2EB For companies registered in Scotland

Shareholder details		Shares and shar	Shares and share class allotted	
Name Cazenove Nor	minees Limited Part ID:142CN/Desig:ESC	OS Class of shares allotted	Number allotted	
Address 20 Moorgate		Ordinary	14,442	
LONDON				
			L	
	UK Postcode EC2R 6DA			
Name L	·	Class of shares allotted	Number. allotted	
Address				
		<u> </u>		
	UK Postcode		<u> </u>	
Name		Class of shares allotted	Number allotted	
Address				
			L	
	UK Postcode		L	
Name		Class of shares allotted	Number allotted	
Address				
,		1	L	
			L	
	UK Postcode	<u> </u>	L	
Name		Class of shares allotted	Number allotted	
Address L		TOTAL	14,442	
			l	
			· · I	
	UK Postcode			
Please enter the number	er of continuation sheet(s) (if any) attached	to this form :		
ned		Date 18 Ohy 2	\$~	
	or / administrative receiver / receiver manager / receiver		ete as appropriate	
use give the name, addres ohone number and, if avail	s, PG Cooper, GUS pic	, The Works, 5 Union St,		
K number and Exchange of on Companies House sho	of the Manchester, M12 4JD.	•		
act if there is any query.	ESP-EXEC./SEW/7530	Tel: 0870 83	6 4064	
• •	DX number	DX exchange		

	Shares and share	class allotted
Name See attached lists	Class of shares allotted	Number allotted
Address	Ordinary	7,209
UK Postcode	<u> </u>	
lame	Class of shares	Number
Address	allotted Ordinary	allotted
UK Postcode		
lame	Class of shares	Number
	allotted	allotted
ddress		
UK Postcode	<u> </u>	
lame	Class of shares allotted	Number aliotted
address		1
•		
UK Postcode	\ <u></u>	
ame	Class of shares allotted	Number allotted
ddress		

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Confi	Continuation sheet to Form 88(2) dated 19 July 2004	orm 88(2) date	ed 19 July 2004					
•								Shares to
Title	Forenames		Addr1	Addr2	Addr3	Addr4	Post Code	be Allotted
MISS	BEVERLY JANE		20 BONINGTON RISE	MARPLE BRIDGE	CHESHIRE		SK6 5DW	302
MRS	SHEREE SONIA ELLIS		3 THE COPPICE	HASTINGS	EAST SUSSEX		TN34 1YR	100
MΒ	ROBERT DARYL		3 PULLMAN ROAD	SNEINTON	NOTTINGHAM		NG2 4HF	201
MRS	ANN		3 PONDY PLACE	STATION ROAD	HIRWAUN		CF44 9SY	20
MRS	MARION		5 WATERMANS WAY	INGRESS PARK	GREENHITHE	KENT	DA9 9GJ	605
MR	PHILIP ANTHONY		61 MAIN STREET	HARTSHORNE	SWADLINCOTE		DE11 7ES	1,513
MRS	CAROL		24 HATCHGATE GARDENS	BURNHAM	BUCKINGHAMSHIRE		SL.1 8DD	1,513
MR	PAUL		19 BLENHEIM CRESCENT	BROUGHTON ASTLEY	LEICS		LE9 6QL	403
Œ	MATTHEW JOHN		24 RECTORY GARDENS	WOLLATON	NOTTINGHAM		NG8 2AR	1,009
ΜĀ	IAIN		40 SHACKLETON PLACE	OLDBROOK	MILTON KEYNES		MK6 2PX	1,513
								7,209

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Return of Allotment of Shares

CHFPO83	Return of Amountain of Share			
Company Number	146575			
Company name in full	GUS pic			
The state of the s				
Shares allotted (including bonus	shares):			
Date or period during which sharps were allotted (Ifares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year			
Class of shares (ordinary or preference etc)	Ordinary 146,626			
Number allotted				
Nominal value of each share	25p			
Amount (if any) paid or due on each share (including any share premium)	£6.1270			
List the names and addresses of the allottees and the number of shares allotted to each overleaf If allotted shares are fully or partly paid up otherwise than in cash please state:				
% that each share is to be treated as paid up				
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)				
	When you have completed and signed the form send it to the Registrar of Companies at:			
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales			
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 For companies registered in Scotland Edinburgh			

Share	holder details	Shares and share	class allotted
Name Cazenove Nominees Li	mited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	146,626
LONDON			
•	code EC2R 6DA		
Name L	· · · · · · · · · · · · · · · · · · ·	Class of shares allotted	Number allotted
Address			
L		<u> </u>	<u> </u>
UK Pos	tcode	L	L
Name		Class of shares allotted	Number allotted
Address			
· •			
UK Pos			
Name		Class of shares allotted	Number allotted
Address			
UK Pot			
Name L		Class of shares allotted	Number allotted
Address	·	TOTAL	146,626
			L
UK Pos	tcode	<u> </u>	<u> </u>
Please enter the number of contin	nuation sheet(s) (if any) attached to this fo	orm:	
ned	Date		e as appropriate
ase give the name, address,	PG Cooper, GUS plc, The	Works, 5 Union St,	
chone number and, if available, X number and Exchange of the	Manchester, M12 4JD.		
son Companies House should tact if there is any query.	ESP-EXEC./RH/7682	Ţį	el: 0870 836 406

PG Cooper,	GUS plc,	The Works, 5 Union St,	
Manchester,	M12 4JD.		
ESP-EXEC./RH	1/7682		Tel: 0870 836 4064
DX number		DX exchange	

TYPESCRIPT OR IN
BOLD BLACK CAPITALS

This form has been provided free of charge by Companies House.

DX235 Edinburgh

		Ret	urn of Allotment of Shar
CHFPO83			
Company Number	146575		
Company name in full	GUS plc		·
Shares allotted (including bonus	shares):		
	Fron	٦	То
Date or period during which shapes were allotted (If shapes were allotted on one date enter that date in the "from" box.)	Day Month 29 06	<i>Year</i> 2004	Day Month Year
Class of shares (ordinary or preference etc)	Ordinary	Ordinary	Ordinary
Number allotted	6,499	3,228	3,700
Nominal value of each share	25p	25p	25p
Amount (if any) paid or due on each share (including any share premium)	£6.1270	£6.5300	£6.7550
List the names and addresses of the		•	·
Ife allotted shares are fully or	partiy paid up otnerw	ise inan in casn	please state:
% that each share is to be treated as paid up			
Consideration for which the shares were allotted			
(This information must be supported by the duly stamped contract or by the duly			
stamped particulars on Form 88(3) if the contract is not in writing.)			
	When you have co		gned the form send it to
Companies beung receipt data barreds	Companies House, C For companies register		

Companies House, 37 Castle Terrace, Edinburgh EH1 2EB For companies registered in Scotland

			o olaco anotteg
Name Cazenove Nominees Limit	ed Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate		Ordinary	13,427
LONDON			<u> </u>
	e EC2R 6DA		
Name		Class of shares allotted	Number allotted
Address			
1			L
UK Postcoo	de		
Name L		Class of shares allotted	Number allotted
Address			
·		<u> </u>	<u> </u>
UK Postcoo			
Name .		Class of shares allotted	Number allotted
Address			
1		1	<u> </u>
UK Postco	de		
Name		Class of shares allotted	Number allotted
Address		TOTAL	13,427
· 1		L	L
UK Postcoo	de		
Please enter the number of continuat	ion sheet(s) (if any) attached to t	this form :	
ned S		Date 19 July 2001	į.
director / secretary / administrator / administrativ			ete as appropriate
ase give the name, address, phone number and, if available,	PG Cooper, GUS plc,	The Works, 5 Union St,	
X number and Exchange of the son Companies House should	Manchester, M12 4JD.		
tact if there is any query.	ESP-EXEC./SJK/E7683	Tel: 0870 8	36 4064
	DX number	DX exchange	

Name Cazenove Nominees Limited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted
Address 20 Moorgate	Ordinary	2,448
LONDON		
UK Postcode EC2R 6DA		L
Name L	Class of shares allotted	Number allotted
Address		
	L	<u> </u>
UK Postcode		<u> </u>
Name I	Class of shares allotted	Number allotted
Address	anoneu	anotteg
	<u> </u>	
UK Postcode		
Name	Class of shares	Number
Address	allotted	allotted
	· · · · · · · · · · · · · · · · · · ·	L
UK Postcode	1	L
Name	Class of shares	Number
Address	allotted TOTAL	allotted 2,448
	L	2,440
<u> </u>		
UK Postcode		<u> </u>
Please enter the number of continuation sheet(s) (if any) attached to this for		
nedDate_ director / secretary / administrator / administrative receiver / receiver manager / receiver	19 July 2007 Please delet	te as appropriate
ise give the name, address, PG Cooper, GUS plc, The V	Vorks, 5 Union St.	
phone number and, if available,		
(number and Exchange of the Manchester, M12 4JD.		

PG Cooper, GUS plc,	The Works, 5 Union St,
Manchester, M12 4JD.	
ESP-EXEC./RH/7684	Tel: 0870 836 4064
DX number	DX exchange

Shareholder details	Shares and share	e class allotted
Name See attached lists	Class of shares allotted	Number allotted
Address	Ordinary	4,034
	. L	L
UK Postcode		
Name	Class of shares allotted	Number allotted
Address	Ordinary	L
UK Postcode		L
vame	Class of shares allotted	Number allotted
Address		
		L
UK Postcode	L	L
√ame	Class of shares allotted	Number allotted
Address		L
UK Postcode	Class of shares	Number
Address	allotted	allotted
nucless		,
UK Postcode		<u> </u>
Please enter the number of continuation sheet(s) (if any) attached to lead	Date 19 3-14 2001	• elete as appropriate
se give the name, address, Mr Paul Cooper		
	nager & Assistant Company : Union Street	Secretary

contact if there is any query.

Tel 0870 836 4064

DX number

DX exchange

GUS Pic Continuation sheet to Form 88(2) dated 19 July 2004 2001 3 Year - Option Price £3.84

Title Forenames	Surnames	Addr1	Addr2	Addr3	Addr4
MR DAVID MR JOHN MRS ANNE ELIZABETH MRS SANDRA	EASTON EVERITT MARSHALL PRATT	85 INCHBONNIE ROAD 2 MOHAWK HOUSE 2 MOORSIDE AVENUE 17 GLASTONBURY GATE S	SOUTH WOODHAM FERRERS CHELMSFORD GERNON ROAD BOW BRADFORD CAWSBY DONCASTER	CHELMSFORD BOW DONCASTER	4D ESSEX LONDON E3 SOUTH YORKSHIRE

Shares to be Allotted

Post Code

CM3 5GE

2,522 1,009 100 403 4,034

> BD2 3HG DN5 8PA

TYPESCRIPT OR IN **BOLD BLACK CAPITALS**

Return of Allotment of Shares

CHFPO83	Return of Anotherit of Share
Company Number	146575
Company name in full	GUS pic
Shares allotted (including bonus	s shares):
Date or period during which shares were allotted (Ifares were allotted on one date enter that date in the "from" box.)	From To Day Month Year Day Month Year 30 06 2004
Class of shares (ordinary or preference etc)	Ordinary 7507
Number allotted	
Nominal value of each share	25p
Amount (if any) paid or due on each share (including any share premium)	£6.127
	partly paid up otherwise than in cash please state:
% that each share is to be treated as paid up	
Consideration for which the shares were allotted (This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the contract is not in writing.)	
	When you have completed and signed the form send it to the Registrar of Companies at:
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 For companies registered in Scotland Edinburgh

Sharel	holder details	Shares and shar	e class allotted
Name MR PAUL HANSON		Class of shares allotted	Number allotted
Address 37 BROADFIELD GARD	DENS	Ordinary	1958
GREAT MEADOW			· L
WORCESTER	UK Postcode WR4 0DP	<u> </u>	L
Name MRS SHARON VIRGINIA	JOLLY	Class of shares allotted	Number allotted
Address THE HOLLIES	·	Ordinary	2775
61 CHURCH LANE CC	PSSALL		
NOTTINGHAMSHIRE	UK Postcode NG16 2RW	<u> </u>	<u></u>
Name MR DAVID WILLIAM JOL	LY	Class of shares allotted	Number (allotted
Address THE HOLLIES		Ordinary	2774
61 CHURCH LANE CC	SSALL		
NOTTINGHAMSHIRE	UK Postcode NG16 2RW	<u> </u>	<u> </u>
Name		Class of shares allotted	Number allotted
Address			
		L	
UK Pos	stcode		1
Name		Class of shares	Number allotted
Address		TOTAL	7507
		<u> </u>	
			L
UK Pos	tcode	L	
Please enter the number of contin	ouation sheet(s) (if any) attached to this fo	rm :	
A A		<u> </u>	. •
ned director / secfetary / administrator / administr	Date ative receiver / receiver manager / receiver		ete as appropriate
se give the name, address,	PG Cooper, GUS plc, The V	Norks 5 Union St	
phone number and, if available,			••!
K number and Exchange of the con Companies House should	Manchester, M12 4JD.		,
act if there is any query.	ESP-EXEC. /PCT/E7659	Tel: 0870	836 4064

PG Cooper,	GUS plc,	The Works,	5 Union St,	
Manchester,	M12 4JD.			_
ESP-EXEC. /PO	CT/E7659		Tel: 0870 836 4064	

TYPESCRIPT OR IN BOLD BLACK CAPITALS

88(2)

Return of Allotment of Shares

CHFP083		Return of Anotment of Shar
Company Number	146575	
Company name in full	GUS plc	
Shares allotted (including bonus	s shares):	
Date or period during which	From	To
sh s were allotted (If wares were allotted on one date enter that date in the "from" box.)	Day Month Year 01 07 2004	Day Month Year
Class of shares (ordinary or préference etc)	Ordinary	
Number allotted	402	
Nominal value of each share	25p	
Amount (if any) paid or due on each Share (including any share premium)	384p	·
List the names and addresses of the () If the allotted shares are fully or		
% that each share is to be treated as paid up		
Consideration for which he shares were allotted		
(This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the contract is not in writing.)		
	When you have completed The Registrar of Companie	d and signed the form send it to es at:
Companies house receipt date barcode	Companies House, Crown Way For companies registered in Engla	

This form has been provided free of charge by Companies House.

Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235
For companies registered in Scotland Edinburgh

	Shareholder details	S	Shares and share	class allotted
Name Mrs Bren	nda Fitzsimons	· ·	Class of shares Allotted	Number allotted
Address 20 Oakvi	iew Close, Hartstown, Clon	silla, Dublin 15, Ireland	ORDINARY	402
			L	L
		· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>
	Shareholder details	3	Shares and share	class allotted
Name			Class of shares Allotted	Number allotted
Address		,		<u> </u>
			L	L
		· · · · · · · · · · · · · · · · · · ·	L	
	Shareholder details	3	Shares and share	class allotted
Name		a e e	Class of shares Allotted	Number allotted
Address	er en	#		
	4			L
	Shareholder details	3	Shares and share	class allotted
Name	•	·	Class of shares Allotted	Number allotted
Address		÷		
				L
			<u> </u>	
	Shareholder details	3	Shares and share	class allotted
Name			Class of shares Allotted	Number allotted
i				
Address				
Address				

		<u> </u>
		<u> </u>
Sharel	holder details	Shares and share class
Name		Class of shares N
Address		
		L
Sharel	nolder details	Shares and share class
Name		Class of shares N
Address		Allotted a
	•	<u> </u>
·		
Please enter the number of continuous Signed	nuation sheet(s) (if any) attached to this for	n: 0
A director / secretary / administrator / administrator		Please delete as appr
Planse give the name, address,	P G Cooper, GUS pic, The Wo	rks, 5 Union Street, Manches
Teóbone number and if available		
Temphone number and, if available, a DX number and Exchange of the	4JD	
Tephone number and, if available, a DX number and Exchange of the person Companies House should Contact if there is any query.	ESP/int/3309	Tel 0161 277 4064

Sharel	Shares and share	Shares and share class allotted					
Name See attached lists		Class of shares allotted	Number allotted				
Address		Ordinary	11,003				
1		L	<u> </u>				
UK Postcoo	e						
Name 		Class of shares allotted	Number allotted				
Address		Ordinary	<u></u>				
<u> </u>							
UK Postco	de		L				
Name		Class of shares allotted	Number allotted				
Address		· L	L				
			L				
UK Postco	de	<u> </u>					
Name		Class of shares allotted	Number allotted				
Address							
L							
UK Post	code						
Name 		Class of shares allotted	Number allotted				
Address			L				
UK Posto	ode						
Please enter the number of continu	uation sheet(s) (if any) attached to	this form :					
ned	ative receiver / receiver manager / rece	Date 19 QULY 200) delete as appropriate				
uso give the name address	[M-Doub Co						
se give the name, address, phone number and, if available,	Mr Paul Cooper Financial Reporting Ma	nager & Assistant Company	Secretary				
K number and Exchange of the con Companies House should	GUS plc, The Works, 5 Manchester M12 4JD						
tact if there is any query.	Tel 0870 836 4064						

DX number DX exchange

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			NORTHAMPTONSHIPE	DONCASTED	CONCOSIEN										KENT	LANCASHIRE				SOUTH YORKSHIRE			
	WABWICKSHIRE	BEDEOBOSHIBE	NORTHAMPTON	WOMERSIEY	CHECHIEF	SOLITH HARBOW	TOUR OTTOWN THE OW	NOT HAMP CONTIN	NORTHAMPTONSHIRE	BEDFORDSHIRE	NORTHAMPTON	NOTHAMPTON	CHESHIBE		CHAIHAM	BOLTON	NOTTINGHAM	BRISTOI		BAHNSLEY	BRACKLA BRIDGEND	HANWELL	
	WARWICK	LEIGHTON BUZZARD	BUGBBOOKE	COWLANE	HVDE	ALEXANDRA AVENTIE	DAVENTEN	CAVENIA	DAVENTRY	LEIGHTON BUZZARD	BUGBROOKE	14 ST ANDREWS STREET	HYDF		WALDERSLADE	DEANE	WOLLATON	HORFIELD	2010101	HOYSION	BRIARFIELDS	HANWAY ROAD	
Address	34 ROBINS GROVE	15 COLUMBA DRIVE	50 JOHNS RD	ROSE COTTAGE	8 GABSIDE STREET	235 TITHE FARM COLIRE	191 WORDSWORTH BOAD	מאסט מושסאיסטייי ואי	121 WORDSWORTH ROAD	15 COLUMBA DRIVE	50 JOHNS RD	FLAT 4 ST ANDREWS COURT	8 GARSIDE STREET	היימים היומים אין פס	SS TARE DRIVE	32 SUNRIDGE CLOSE	33 MAPLEDENE CRESCENT	1 HAZEL GROVE	744 C.D.C.D.C.D.C.D.	LIA KIRKFIELD WAY	63 BRIARY WAY	36 TEES COURT	
Surname	POCOCK	HOLDEN	MURFITT	STEELE	WFBSTFR	FOLFY	NEEFIN		CHILIN	HOLDEN	MURFITT	NUTLEY	WEBSTER	MOTOR	5	PUGH	ABBOTT	CLARK	7000	500	HENRY	OLIVE	
Forename(s)	FRANK	JUNE MARIE	ROY KEVIN	CHRISTOPHER	JON MARK	ROBINA	BLITH PATRICIA	LOZIGE	LENENCE	JUNE MARIE	ROY KEVIN	CRAIG	JON MARK	DCTCD D	ביייי	MICHAEL	RICHARD MICHAEL	CAROLINE ANN	_	; ! !	CERI	GWENETH	
Title	MR	MRS	M M	MR	M	MISS	MRS		Y E	MRS	Æ	M	M	OW.	Ē :	Σ	Œ	MRS	OUV	C I	MHS	MISS	

TYPESCRIPT OR IN
BOLD BLACK CAPITALS

88(2)

Return of Allotment of Shares

CHFPO83	Return of Allotment of Snal
Company Number	146575
Company name in full	GUS plc
	1 of 1
Shares allotted (including bonus	s shares):
Data as was a display which	From To
Date or period during which shares were allotted Lif shares were allotted on one date iter that date in the "from" box.)	Day Month Year Day Month Year
	Ordinary Ordinary
Class of shares ordinary or preference etc)	
Number allotted	468 115
Nominal value of each share	25p 25p
Amount (if any) paid or due on each Share (including any share premium)	523p 508p
List the names and addresses of th	he allottees and the number of shares allotted to each overleaf
f the allotted shares are fully or	partly paid up otherwise than in cash please state:
that each share is to be	
reated as paid up	
Consideration for which the shares were allotted This information must be supported by he duly stamped contract or by the duly Stamped particulars on Form 88(3) if the Contract is not in writing.)	
	When you have completed and signed the form send it to The Registrar of Companies at:
Companies house receipt date barcode	Companies House, Crown Way, Cardiff CF14 3UZ DX 33050 Cardiff For companies registered in England and Wales
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terrace, Edinburgh EH1 2EB DX235 Encompanies registered in Scotland Edinburgh

Shareholder details	Shares and share class allotte				
Name Miss Claire Balls	Class of shares allotted	Number allotted			
Address 1 Swimbridge Lane	Ordinary	57			
Furzton Milton Keynes	L				
Buckinghamshire UK Postcode MK4 1JT					
Name Mr Michael Sydenham	Class of shares allotted	Number allotted			
Address 42 Oriel Road	Ordinary	526 L			
Daventry		L			
Northamptonshire UK Postcode NN11 4SP	Class of change	N			
Name	Class of shares allotted	Number allotted			
Address		. L			
	L				
UK Postcode					
Name	Class of shares allotted	Number allotted			
Address	1	L			
·					
UK Postcode					
Name	Class of shares allotted	Number allotted			
Address	<u></u>				
<u></u>					
UK Postcode					
Please enter the number of continuation sheet(s) (if any) attached to this	form:				
ned Date	19 5014 204				

Please give the name, address, elephone number and, if available,

a DX number and Exchange of the person Companies House should contact if there is any query.

GUS pic The Works (Mr	Paul Cooper)
5 Union Street	<u> </u>
Manchester M12 4JD	
Tel: 0870 836 4064	Fax: 0870 836 4056
DX number	DX exchange

PLEASE COMPLETE IN TYPESCRIPT OR IN BOLD BLACK CAPITALS

88(2)

Return of Allotment of Shares

CHFPO83		Return of Allotment of Share
Company Number	146575	
Company name in full	GUS Pic	
•		
	1 of 1	
Shares allotted (including bonu	s shares):	
	From	То
Date or period during which shares were allotted If shares were allotted on one date iter that date in the "from" box.)	Day Month Year 15 7 2004	Day Month Year
Class of shares ordinary or preference etc)	Ordinary Ordin	ary Ordinary
Number allotted	6,452	
Nominal value of each share	25р	
Amount (if any) paid or due on each Share (including any share premium)	£3.84	
List the names and addresses of t	he allottees and the number of sha	res allotted to each overleaf
f the allotted shares are fully or	partly paid up otherwise than in	n cash please state:
that each share is to be reated as paid up		
Consideration for which the shares were allotted This information must be supported by the duly stamped contract or by the duly Stamped particulars on Form 88(3) if the Contract is not in writing.)		
	When you have completed a	and signed the form send it to sat:
Companies house receipt date barcode	Companies House, Crown Way, C For companies registered in Englan	
This form has been provided free of charge by Companies House.	Companies House, 37 Castle Terr For companies registered in Scotlar	

Shareholder details	Shares and share	e class allotted
Name See attached lists	Class of shares allotted	Number allotted
Address	Ordinary	6,452
	<u> </u>	
UK Postcode		
Name	Class of shares allotted	Number allotted
Address	Ordinary	L
		1
UK Postcode		<u></u>
Name	Class of shares allotted	Number allotted
Address		
	<u> </u>	L
UK Postcode	L	
Name	Class of shares allotted	Number allotted
Address		L
		L
UK Postcode	· L	
Name	Class of shares allotted	Number allotted
Address	<u></u>	·
	L	
UK Postcode		
Please enter the number of continuation sheet(s) (if any) attached to this	form :	
ed Datificator / secretary / administrator / administrative receiver / receiver manager / receiver	ate 14 TVLY 20	elete as appropriate
, college, administrator, administrator receiver, receiv	, 10439 06	ac appropriate
se give the name, address, hone number and, if available, Financial Reporting Manage		Secretary
number and Exchange of the on Companies House should GUS plc, The Works, 5 United Manchester M12 4JD	on Street	
act if there is any query. Tel 0870 836 4064		

DX number

DX exchange

Adelaide House London Bridge London EC4R 9HA tel +44 (0)20 7760 1000 fax +44 (0)20 7760 1111 www.blplaw.com DX92 London

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your ref

ddi

020 7427 1361

jonathan.morris@blplaw.com

Mr David Morris GUS plc The Works 5 Union Street Manchester M12 4JD

21 July 2004

Dear David

GUS plc AGM

Following today's AGM, I enclose a signed print of resolutions 11–13 (inclusive) passed at the meeting. I confirm that a separate signed print has been filed at Companies House.

As always, I very much enjoyed working with you in relation to the AGM and I am going to miss the experience of doing so next year and beyond.

With best wishes.

Yours sincerely

Jonathan Morris

mb\2933059.01 \

LONDON BRUSSELS NEW YORK" PARIS"

Company No: 146575

THE COMPANIES ACTS 1985 AND 1989

PUBLIC COMPANY LIMITED BY SHARES

RESOLUTIONS

OF

GUS plc ("the Company")

(passed on 21 July 2004)

At the 2004 Annual General Meeting of the Company duly convened and held on 21 July 2004, the following resolutions were duly passed as to resolutions numbered 11 and 13 as Special Resolutions of the Company and as to resolution number 12 as an Ordinary Resolution of the Company:

SPECIAL RESOLUTION

- 11. That the Company be and is hereby generally and unconditionally authorised for the purpose of Section 166 of the Companies Act 1985 to make market purchases (as defined in Section 163 of the said Act) of Ordinary shares in the capital of the Company provided that:
 - (i) the maximum number of Ordinary shares of 25p each in the capital of the Company which may be purchased is 100,000,000 being approximately 9.8 per cent of the Company's issued Ordinary share capital as at 25 May 2004;
 - (ii) the minimum price which may be paid for each share is 25p;
 - (iii) the maximum price which may be paid for each share is an amount equal to 105 per cent of the average middle market quotations for an Ordinary share of 25p in the capital of the Company as derived from The London Stock Exchange Daily Official List for the five business days immediately preceding the day on which the relevant share is purchased; and
 - (iv) the authority hereby conferred shall be in substitution for that conferred by the Special Resolution passed on 23 July 2003 and shall expire on the

earlier of 20 October 2005 and the conclusion of the Annual General Meeting of the Company to be held in 2005 (except in relation to the purchase of shares the contracts of which are concluded before such expiry and which are executed wholly or partly after such expiry) unless such authority is renewed prior to such time.

ORDINARY RESOLUTION

12. That, pursuant to Article 5 of the Company's Articles of Association, the directors be and are hereby generally and unconditionally authorised pursuant to Section 80 of the Companies Act 1985 to exercise all the powers of the Company to allot relevant securities (as defined in Section 80(2) of the said Act) up to an aggregate nominal value of £58,395,799 being approximately 23 per cent of the Company's issued Ordinary share capital as at 25 May 2004 (excluding any treasury shares and representing the whole of the Company's unissued Ordinary share capital as at 25 May 2004) provided that such authority shall expire on the earlier of 20 October 2005 and the conclusion of the Annual General Meeting to be held in 2005 unless previously renewed, varied or revoked by the Company in General Meeting save that the Company may before such expiry make an offer or agreement which would or might require relevant securities to be allotted after such expiry and the directors may allot relevant securities in pursuance of such an offer or agreement as if the authority conferred hereby had not expired.

SPECIAL RESOLUTION

- 13. That, pursuant to Article 6 of the Company's Articles of Association but subject to the passing of Resolution 12 above, the directors be and are hereby empowered pursuant to Section 95 of the Companies Act 1985 to allot equity securities (within the meaning of Section 94 of the said Act) for cash pursuant to the authority conferred by Resolution 12 above as if sub-section (1) of Section 89 of the said Act did not apply to any such allotment provided that this power shall be limited:
 - (i) to the allotment of equity securities in connection with a rights issue to or in favour of Ordinary shareholders where the equity securities respectively attributable to the interests of all Ordinary shareholders are proportionate (as nearly as may be) to the respective number of Ordinary shares of 25p each held by them provided always that the directors be and are hereby authorised to make such exclusions or arrangements as they may consider expedient to deal with fractional entitlements or any legal or practical problems under the laws in any

territory or the requirements of any relevant regulatory body or stock exchange in connection with any such offer; and

(ii) to the allotment (otherwise than pursuant to sub-paragraph (i) above) of equity securities up to an aggregate nominal value of £12,705,210 representing five per cent of the Company's issued Ordinary share capital as at 25 May 2004,

and this authority shall expire on the earlier of 20 October 2005 and the conclusion of the Annual General Meeting to be held in 2005 save that the Company may before such expiry make an offer or agreement which would or might require equity securities to be allotted after such expiry and the directors may allot equity securities in pursuance of such an offer or agreement as if the power conferred hereby had not expired.

This power shall apply in relation to a sale of shares which is an allotment of equity securities by virtue of Section 94(3A) of the Companies Act 1985 as if in the first paragraph of this Resolution 13 the words "but subject to the passing of Resolution 12 above" and "pursuant to the authority conferred by Resolution 12 above" had been omitted.

CHAIRMAN

Ref: PGC/arep2004

22 July 2004

Registrar of Companies Companies House Crown Way Maindy Cardiff CF4 3UZ GUS

GUS plc
The Works
5 Union Street
Manchester
M12 4JD
www.gusplc.com
Direct Lines:
Tel 0870 836 4064
Fax 0870 836 4056
Email
paul.cooper@gusplc.com

Dear Sir

GUS plc - 146575

I enclose the following in respect of the above company:-

- the Annual Report and Financial Statements 2004 (duly signed on pages 33, 50, 53, 56 and 57); and
- a copy of the Shareholder Circular which contains the Notice of our 2004 Annual General Meeting.

Yours faithfully

Paul Cooper

Assistant Company Secretary

Enc.

(Long o'D)

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2

Registered in England No. 146575 Registered office: One Stanhope Gate, London, W1K 1Ai Ref: chcorres.pgc.roc88(2)s

23 July 2004

The Registrar of Companies Companies House Crown Way Maindy Cardiff CF14 3UZ GUS

GUS pic The Works 5 Union Street Manchester M12 43D www.gusplc.com Direct Lines: Tel 0870 836 4064 Fax 0870 836 4056 paul.cooper@gusplc.com

Dear Sir

Allotment of shares

In connection with recent allotments of shares, I enclose Forms 88(2) duly completed.

Yours faithfully

Paul Cooper

Assistant Company Secretary

CHFPO83		Return of	Anotment of Sha
Company Number	146575		
Company name in full	GUS plc		
Shares allotted (including bonus	s shares):		
	From		То
Date or period during which shorted	Day Month	Year Day	Month Year
(If ares were allotted on one date enter that date in the "from" box.)	28 087	2004 2,	67 2004
Class of shares fordinary or preference etc)	Ordinary	Ordinary	Ordhary
Number allotted	21,421	112.479	7.985
Nominal value of each share	25p	259	250
Amount (if any) paid or due on each share (including any share premium)	£6.1270	46,270	43.757
List the names and addresses of the life allotted shares are fully or that each share is to be			
treated as paid up	<u> </u>		
Consideration for which the shares were allotted			
(This information must be supported by the duly stamped contract or by the duly stamped particulars on Form 88(3) if the			
contract is not in writing.)		mpleted and signed th	e form send it to
Companies house receipt date barcode	the Registrar of Co Companies House, Cro For companies registere	own Way, Cardiff CF14 3UZ	DX 33050 Cardiff
This form has been provided free of charge by Companies House.	Companies House, 37 For companies registere	Castle Terrace, Edinburgh d in Scotland	EH1 2EB DX235 Edinburgh

;	Shareholder details					
Name Cazenove Nomin	ees Limited Part ID:142CN/Desig:ESOS	Class of shares allotted	Number allotted			
Address 20 Moorgate		Ordinary	141,885 24,421			
LONDON			<u></u>			
	UK Postcode EC2R 6DA	<u> </u>				
Name L		Class of shares allotted	Number allotted			
Address		_	•			
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	UK Postcode	<u> </u>	L			
Name I		Class of shares allotted	Number allotted			
Address		-				
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	UK Postcode					
Name I		Class of shares allotted	Number allotted			
Address	·					
	UK Postcode	· .	L(
Name L	Control of the second of the s	Class of shares allotted	Number allotted			
Address L		TOTAL				
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	UK Postcode f continuation sheet(s) (if any) attached to thi	s form				
	0		2.5%			
director / secretary / administrator /	Dadministrative receiver / receiver manager / receiver	ate	delete as appropriate			
se give the name, address, phone number and, if available	PG Cooper, GUS plc, Th	ne Works, 5 Union St,				
number and, it available number and Exchange of the on Companies House should	Manchester, M12 4JD.					
act if there is any query.	ESP-EXEC./SJK/E7981	Tel: 0870	836 4064			

PG Cooper,	GUS plc,	The Works, 5 Ur	nion St,
Manchester,	M12 4JD.		
ESP-EXEC./SJ	K/E7981		Tel: 0870 836 4064
DX number		DX exchange	

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GUS pic		
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	-	3UZ DX 33050 Card
Companies House,	37 Castle Terrace, Edinbu	
For companies regist	ered in Scotland	Edinbur
• .		
•	Shares): From Day Month 16 07 Ordinary 4 25p £6.2135 See allottees and the number of the Registrar of the Registrar of Companies House, For companies House, For companies House, Companies House, For companies Hou	From Day Month Year Day 16 07 2004

UK Postcode

Name

COMPANIES FORM No. 169

Return by a company purchasing its own shares





Please do not write in the space below. For inland Revenue

Please do not write in

CHFP000

Pursuant to section 169 of the

To the Registrar of Companies (Address overleaf)

For official use

Company number

146575

* insert full name of company

Please complete legibly, preferably in black type, or bold block lettering

Gus pk

Name of company



Note

This return must be delivered to the Registrar within a period of 28 days beginning with the first date on which shares to which it relates were delivered to the company

§ A private company is not required to give this information

Shares were purchased by the company under section 162 of the above Act as

Class of shares	olomera	600 1200	
Number of shares purchased	250,000	350,000	
Nominal value of each share	£0.250	£0.250	
Date(s) on which the shares were delivered to the company	אמב עוים בין	65mg 201	
Maximum prices paid § for each share	£8.3180	F8 : F81095	
Minimum prices paid § for each share	18.5180	F8: 131085	





E 5,097,878:70

The aggregate amount paid by the company for the shares to which this return relates was: Stamp Duty is payable on the aggregate amount at the rate

of 1/2% rounded up to the nearest multiple of £5

E 25 440.00

LP05

‡ Insert Director, Secretary, Administrator, Administrative Receiver or Receiver (Scotland) as appropriate

Signed David Mothes

Designation + SiZULTANY

Date 19 3000 2004

Presentor's name address and reference (if any):

For official Use (02/00) General Section

Post room

1. Before this form is delivered to Companies House it must be "stamped" by an inland Revenue Stamp Office to confirm that the appropriate amount of Stamp Duty has been paid. Inland Revenue Stamp Offices are located at:

Birmingham Stamp Office 5th Floor Norfolk House Smallbrook Queensway Birmingham B5 4LA

Bristol Stamp Office The Pithay All Saints Street Bristol BS1 2NY

Manchester Stamp Office Upper 5th Floor Royal Exchange Exchange Street Manchester M2 7EB

DX: 15001 Birmingham 1 Tel: 0121 633 3313

NE1 6TF

DX: 7899 Bristol 1 Tel: 0117 927 2022

DX: 14430 Manchester Tel: 0161 834 8020

Newcastle Stamp Office 15th Floor, Cale Cross House 156 Pilgrim Street Newcastle Upon Tyne

Mulberry House 16 Picardy Place Edinburgh EH1 3NF

DX: 61021 Newcastle Upon Tyne Tel: 0191 201 7415

DX: ED 303 Edinburgh 1 Tel: 0131 556 8998

Edinburgh Stamp Office

London Stamp Office (Personal callers only) South West Wing **Bush House**

Worthing Stamp Office (Postal applications only) Ground Floor East Block

Strand London WC2B 4QN

Barrington Road Worthing BN12 4SE

Tel: 020 7 438 7252/7452

DX: 3799 Worthing 1 Tel: 01903 508962

Cheques for Stamp Duty must be made payable to "Inland Revenue - Stamp Duties" and crossed "Not Transferable".

NOTE. This form must be presented to an Inland Revenue Stamp Office for stamping together with the payment of duty within 30 days of the allotment of shares, otherwise Inland Revenue penalties may be incurred.

2. After this form has been "stamped" and returned to you by the Inland Revenue it must be sent to:

For companies registered in:

England or Wales:

Scotland:

The Registrar of Companies Companies House Crown Way Cardiff CF14 3UZ

The Registrar of Companies Companies House 37 Castle Terrace Edinburgh EH1 2EB

DX: 33050 Cardiff

DX: 235 Edinburgh



Please complete in typescript, or in bold black capitals. CHWP000

288b

DX 235 Edinburgh

or LP - 4 Edinburgh

Terminating appointment as director or secretary (NOT for appointment (use Form 288a) or change of particulars (use Form 288c))

CHWP000		of particulars (use Form 288c))		
Company Number		146575		
Company Name in full		GUS plc		
Date of termination of	appointment	Day Month Year 2 1 0 7 2 0 0 4		
as director		as secretary Please mark the appropriate box. If terminating appointment as a director and secretary mark both boxes.		
NAME	*Style / Title	Lord *Honours etc .		
Please insert details as F previously	orename(s)			
notified to Companies House.	Surname	Harris of Peckham		
	Date of Birth	Day Month Year 1 5 0 9 1 9 4 2		
		A serving director, secretary etc must sign the form below.		
* Voluntary details. † Directors only.	Signed	Date 3 Avent 2004		
"Delete as appropriate You do not have to give any contact information in the box opposite but if you do, it will help Companies House to contact you if there is a query on the form. The contact information that you give will be visible to searchers of the public		(** serving director / secretary / administrator / administrative receiver / receiver manager / receiver) t		
		Paul Cooper, Assistant Company Secretary, GUS plc,		
		The Works, 5 Union Street, Manchester M12 4JD		
		Tel 0870 836 4064		
record.		DX number DX exchange When you have completed and signed the form please send it to the		
Companies House receipt date barcode This form has been provided free of charge by Companies House.		Registrar of Companies at: Companies House, Crown Way, Cardiff, CF14 3UZ DX 33050 Cardiff		
		for companies registered in England and Wales or Companies House, 37 Castle Terrace, Edinburgh, EH1 2EB		

for companies registered in Scotland



Please complete in typescript, or in bold black capitals.
CHWP000

288b

DX 235 Edinburgh

or LP - 4 Edinburgh

Terminating appointment as director or secretary (NOT for appointment (use Form 288a) or change of particulars (use Form 288c))

Company Number		146575		
Company Name in full		GUS plc		
	1	Day Month Year		
Date of termination	n of appointment	2 0 0 7 2 0 0 4		
	as director	as secretary Please mark the appropriate box. If terminating appointment as a director and secretary mark both boxes.		
NAME	*Style / Title	*Honours etc		
Please insert details as	Forename(s)	Craig Thomas		
previously notified to Companies House.	Surname	Smith		
Companies House.	[†] Date of Birth	Day Month Year 1 7 0 5 1 9 5 1		
		A serving director, secretary etc must sign the form below.		
* Voluntary details.	Signed	David Mostis Date 3 Aviews 2004		
† Directors only. ** Delete as appropriate You do not have to give any contact information in the box opposite but if you do, it will help Companies House to contact you if there is a query on the form. The contact information that you give will be visible to searchers of the public record.		(** serving director / secretary / administrator / administrative receiver / receiver manager / receiver)		
		Paul Cooper, Assistant Company Secretary, GUS plc,		
		The Works, 5 Union Street, Manchester M12 4JD		
		Tel 0870 836 4064		
		DX number DX exchange		
Companies House receipt date barcode		When you have completed and signed the form please send it to the Registrar of Companies at:		
This form has been provided free of charge by Companies House.		Companies House, Crown Way, Cardiff, CF14 3UZ DX 33050 Cardiff for companies registered in England and Wales or Companies House, 37 Castle Terrace, Ediphyrob, EH1 2EB		

for companies registered in Scotland

Exemption number 82-5017

Burberry Group plc - Second Half Trading Update

14 April 2004

Burberry Group plc reports on trading for the six months ended 31 March 2004.

Highlights

- Total revenues increased by 15% on an underlying* basis, 13% reported
- Retail sales rose 12% underlying (7% reported) driven by accelerated growth in the fourth quarter
- Wholesale revenues increased 16% underlying (17% reported) driven by strong growth for the Spring/Summer 2004 season
- Licensing revenue increased by 21% underlying (17% reported)
- 2004/05 plans
 - increase net retail selling space by approximately 8%
 - high single digit wholesale revenue growth led by anticipated strong growth for the Autumn/Winter 2004 season
 - more moderate growth in licensing revenue relative to 2003/04

6 months to 31 March 2004 % change vs the prior year period

	Reported	Underlying *
Retail	 7%	12%
Wholesale	17	16
Licensing	17	21
Total	13	15

^{*}Underlying figures are calculated at constant exchange rates.

Commenting on the trading results, Rose Marie Bravo, Chief Executive, stated, "Building on first half success, Burberry continued to achieve strong results in the second half of 2003/04. In particular, the outstanding response to our womenswear designs and use of colour throughout the product lines was a key catalyst across the business. This performance is consistent with expectations for the financial year."

Total revenues

Total revenues in the six months to March 2004 increased by 15% on an underlying * basis (i.e. at constant exchange rates), 13% reported, compared to the same period last year.

Retail

Underlying retail sales in the second half increased by 12% (7% reported), driven primarily by contributions from newly opened stores complemented by modest gains at existing stores. In addition to the four Burberry stores opened in the third quarter, the Group opened a new store in Houston, Texas and an expanded store in Manhasset, New York during the fourth quarter. Total net selling space increased by approximately 12% in the financial year.

Retail growth accelerated in the fourth quarter, with sales increasing by 14% underlying relative to an 11% gain in the third quarter. Regional market performance was

Burberry will announce its preliminary results for the year ended 31 March 2004 on 24

⁻ global licensees are expected to continue to produce strong gains, although at a more moderate rate

directionally consistent with third quarter trends. The US market achieved vigorous growth. Continental European markets continued to gain momentum while UK trends improved later in the quarter. In Asia, Korea continued to be adversely affected by the volatile macro environment. Hong Kong demonstrated ongoing strength, while Southeast Asia, boosted by new stores, achieved solid gains.

Wholesale

Total wholesale sales increased by 16% on an underlying basis, 17% reported, during the second half driven by strong sales growth for the Spring/Summer 2004 season. By region, growth was led by the US market complemented by gains in Europe, modest growth in Spain and expansion in Asia's younger markets. Other emerging markets also contributed to this increase. Through a local partner, the Group opened the first Burberry store in Russia (Moscow) in February.

Licensing

Total licensing revenues in the second half increased by 21% on an underlying basis, 17% reported. Licensing revenues from the Japanese market reflected increases in certain royalty rates and a reduction in management fees payable with respect to specific licences. Volumes were in line with the previous year.

In early April, the Group's partners in Japan opened a Burberry store featuring the brand's Prorsum and London collections in Tokyo's Omotesando district.

Licensing revenue increases were also driven by outstanding sales gains at global product licensees, particularly fragrances, which continued to benefit from the highly successful Burberry Brit launch.

2004/05 plans

In line with the ongoing execution of its core growth strategies, Burberry's plans for the 2004/05 financial year include:

- An approximate 8% increase in net retail selling area through the addition of seven stores and concessions and expansions of existing stores
- High single digit wholesale sales growth driven primarily by increased sales to existing customers; orders received to date indicate a high single digit percentage increase in sales for the Autumn/Winter 2004 season
- More moderate licensing revenue growth relative to 2003/04
- revenues from Japan will benefit from an increase in certain royalty rates and a reduction in management fees payable on a base of anticipated broadly static volumes
- global licensees are expected to continue to produce strong gains, although at a more moderate rate

Burberry will announce its preliminary results for the year ended 31 March 2004 on 24 May 2004.

Enquiries:

Burberry

020 7968 0577

Stacey Cartwright

Matt McEvoy

Strategy and IR

John Scaramuzza

Strategy and IR

Brunswick Susan Gilchrist Sophie Fitton

020 7404 5959

^{*}Underlying figures are calculated at constant exchange rates.

Exemption number 82-5017

15 April 2004

GUS plc

Second Half Trading Update

GUS plc, the retail and business services group, today issues its regular update on trading in its main businesses.

John Peace, Group Chief Executive of GUS, said:

"GUS has finished the year strongly, having traded well in all our businesses. This will be the third consecutive year in which GUS has delivered significant profit growth, illustrating the continuing momentum throughout the Group."

Argos Retail Group (ARG)

% change in sales year-on-year

Six months to 31 March 2004 %

Argos - total 11

- like-for-like

Five months to 28 February 2004(1)

Homebase - total 6 - like-for-like 5

(1) As is its established practice, Homebase's year-end is the end of February. This avoids distortions relating to the timing of Easter and its associated promotions and trading patterns. Sales growth at Homebase for the four months to 30 June 2004 will be reported in GUS' First Quarter Trading Update.

Argos

In the twelve months to 31 March 2004, Argos grew sales by 12% (5% on a like-for-like basis). It again clearly outperformed its market and made strong share gains in many major product categories, by offering consumers improved choice, value and convenience.

In the second half, sales increased by 11%, of which 7% came from new stores. Like-for-like sales growth in the period was 4%, with an acceleration in the final quarter driven by the launch of the Spring/ Summer catalogue. Sales were particularly strong in consumer electronics, photography, furniture and homewares. Gross margin was slightly up compared to last year, with supply chain gains also enabling Argos to reduce prices further.

Argos Direct, the delivery to home operation, grew sales by 21% and accounted for 19% of Argos' sales compared to 17% in the second half last year. At 31 March 2004, Argos had 556 stores, after opening a net 33 in the last twelve months.

Homebase

Sales in the five months to 28 February 2004 grew by 6% in total and 5% like-for-like. There were increases in all major product areas, particularly kitchens and bathrooms. Gross margin was in line with last year. At 31 March 2004, Homebase operated 278 stores, of which 67 had mezzanine floors.

Good progress continues to be made in implementing Homebase's key strategic initiatives of improving retail disciplines, enhancing the home furnishings offer and leveraging the scale of ARG.

Experian

% change in sales year-on-year for the six months to 31 March 2004

Total %	Total a	at c	onetant	exchange	rates (٥/٥
TOTAL 70	IULai d	コレモ	JUNSLAIL	excilative	lates :	70

Experian North America	(7)	5
Experian International	20	18
Global Experian	4	10

Experian does not report sales from its FARES 20%-owned real estate information joint venture in the $\ensuremath{\mathsf{US}}$

Experian performed strongly again in the second half, with total worldwide sales up by 10% at constant exchange rates. This is the fourth consecutive six-month period of double-digit growth.

Experian North America

In dollars, Experian North America grew sales by 5% in the second half. Excluding the lettershop operations which were sold in December 2003, sales growth was 9%. During the second half, Experian North America acquired CheetahMail (e-mail delivery), Marketswitch (decision solutions) and MetaReward (Internet loyalty marketing to complement Consumer Direct), for a net purchase price which totalled \$70m. Together, these acquisitions contributed 3% to sales growth in the second half.

Excluding these acquisitions, Credit Information and Credit Solutions showed mid single-digit growth in the second half. The anticipated slowdown in the mortgage refinancing market which peaked in the quarter from April to June 2003 reduced total Experian North America sales growth by 2% in the second half. There were strong performances in Credit from Consumer Direct, fraud solutions and business information. Marketing sales grew in the second half, led again by database management, automotive and contract wins in a number of vertical markets.

At FARES, Experian's real estate information joint venture, good progress in the integration of the Transamerica tax and flood services businesses helped to mitigate the impact on profits of the slowing mortgage refinancing market.

Experian International

Experian International, which accounted for approximately 45% of Experian's worldwide revenue in the full year, grew sales by 18% in the second half at constant exchange rates. Excluding disposals in Outsourcing, sales increased by 20%, of which 13% was from acquisitions.

Excluding acquisitions, Credit and Marketing both showed good growth in the second half. In Credit, there were particularly strong performances in value-added products in the UK and in the Spanish credit bureau.

Experian-Scorex, the global decision solutions business, delivered double-digit sales growth in its first year of full ownership. UK business-to-business marketing was also particularly strong. Outsourcing sales were slightly up year-on-year, excluding acquisitions and disposals.

Burberry

GUS has a 66% stake in Burberry. The following is an abridged version of Burberry's Trading Update released on 14 April 2004.

% change in sales year-on-year for the six months to 31 March 2004

%

Total

13 15

Total at constant exchange rates

Burberry grew sales in the second half by 15% at constant exchange rates.

Retail sales increased by 12% at constant exchange rates driven primarily by contributions from newly opened stores, with modest gains at existing stores.

Wholesale revenue increased by 16% at constant exchange rates, led by strong sales growth for the Spring/Summer 2004 season. Orders received to date indicate a high single-digit percentage increase in sales for the Autumn/Winter 2004 season.

Licensing revenue increased by 21% at constant exchange rates. This largely reflected increases in certain royalty rates in Japan and outstanding sales gains at global product licensees.

South African Retailing

Merchandise sales in South Africa grew by 27% in rand in the second half, led by continued strong performances in furniture and electrical goods. Lifestyle Living, a small furniture retailer focused on higher income market segments, was acquired during the second half. This business is trading well and contributed 5% of the 27% sales growth in the period.

The partial IPO for the South African Retailing business on the JSE Securities Exchange remains on track for 2004, subject to market conditions.

Pensions

As previously disclosed, GUS' two UK Defined Benefit pension schemes had modest deficits at 31 March 2003. To improve the funding of these schemes, the Group made voluntary special contributions totalling £100m in March 2004. The contributions were made from existing financial resources and will marginally increase earnings in the new financial year and beyond.

FRS 5

GUS will adopt FRS 5 Application Note G (Revenue Recognition) for the first time in its preliminary results for the year to 31 March 2004. Sales will be restated for the year to 31 March 2003. The adoption of FRS 5 is not expected to have a material impact on sales or on the rate of sales growth. The adoption of FRS 5 has no impact on profit.

Future announcements

GUS will announce its preliminary results for the year to 31 March 2004 on 25 May 2004. Its AGM and First Quarter Trading Update will be on 21 July 2004.

Enquiries

GUS

David Tyler

Finance Director

020 7495 0070

Fay Dodds

Director of Investor Relations

Finsbury

Rupert Younger Rollo Head 020 7251 3801

Exemption number 82-5017

Burberry Group PLC 19 April 2004

Burberry Group plc

BOARD CHANGES

Burberry Group plc announces that Thomas J. O'Neill, President Worldwide, has resigned as a director of the Company with effect from July 1,2004. Since joining Burberry in November 2001, Mr. O'Neill's primary focus has been on developing the management team, infrastructure and strategy of the Company's operations in Asia. Mr O'Neill is leaving the Company to join Aber Diamond Corporation, the publicly traded diamond company, as President. Simultaneously, he will assume the role of Chief Executive Officer of Harry Winston Inc., the luxury jewellery retailer, in which Aber Diamond Corporation has recently acquired a controlling stake.

Rose Marie Bravo, Chief Executive of Burberry, said, "Tom has made a significant contribution to Burberry. He leaves the business with a solid foundation in place and a strong management team on the ground in Asia to maximise the extraordinary growth potential that the Asian market represents." Ms. Bravo continued, "This new endeavour is a wonderful career opportunity for Tom. On behalf of everyone at Burberry, I extend our thanks and wish him every success in the future."

Burberry, the international luxury brand, which is headquartered in London and listed on the London Stock Exchange was founded in 1856.

Enquiries:

Brunswick Susan Gilchrist Robert Gardener 020 7404 5959

Ref:

PGC/klf

20 April 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc
PO Box 99
Universal House
Devonshire Street
Manchester M60 1XA
www.gusplc.com
Direct Lines:
Tel 0870 836 4064
Fax 0870 836 4055
paul.cooper@gusplc.com

Dear Sir

Block Listing Return

I attach two Block Listing returns in respect of schemes where there is a nil balance remaining and should be grateful if you would arrange for the release of this on the Regulatory News Service under the number indicated. A copy of this letter is also being sent to the Listing Applications department.

Yours faithfully

Paul Cooper

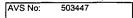
Assistant Company Secretary

Encs

SCHEDULE 5 BLOCK LISTING SIX MONTHLY RETURN

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP



Please ensure the entries on this return are typed

1.	Name of company GUS pl	c				
2.	Name of scheme GUS pl	c (EXECU	TIVE SOS (LISTI	NG ON 4	AUGUST 2003 RE 2	76,052 SHARES)
3.	Period of return:	From	04.02.04	to	20.04.04	
4.	Number and class of shares(s) (amount c stock/debt security) not issued under sch		30,	685 ORDII	NARY SHARES	
5.	Number of shares issued/allotted under scheme during period:		30,	685 ORDII	NARY SHARES	
6.	Balance under scheme not yet issued/allotted at end of period			0 ORDII	NARY SHARES	
7.	Number and class of shares(s) (amount of stock/debt securities) originally listed and the date of admission:		i) 1,005,767 ii) FROM 19		INARY SHARES 93	

Please confirm the total number of shares in issue at the end of the period in order for us to update our records

1,014,122,676 ORDINARY SHARES

Contact for queries:

Address:

Name:

PAUL COOPER

UNIVERSAL HOUSE DEVONSHIRE STREET MANCHESTER

Telephone:

0870 836 4064

M60 1XA

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

Signature:

SCHEDULE 5 BLOCK LISTING SIX MONTHLY RETURN

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

AVS No:

512011

Please ensure the entries on this return are typed

1.	Name of company	GUS plc				
2.	Name of scheme	GUS plc (EXECUT	IVE SOS (LISTI	NG ON 28	NOVEMBER 2003 RE 26	55,869 SHARES)
3.	Period of return:	From	28.11.03	to	20.04.04	· · · · · · · · · · · · · · · · · · ·
4.	Number and class of share stock/debt security) not iss		265,8	69 ORDII	NARY SHARES	
5.	Number of shares issued/a scheme during period:	allotted under	265,8	369 ORDII	NARY SHARES	
6.	Balance under scheme not issued/allotted at end of pe			0 ORDI	NARY SHARES	
7.	Number and class of share stock/debt securities) origin the date of admission:		i) 1,005,767 ii) FROM 19		INARY SHARES	<u> </u>

Please confirm the total number of shares in issue at the end of the period in order for us to update our records 1,014,122,676 ORDINARY SHARES

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0870 836 4064

MANCHE: M60 1XA

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

Signature:

825017

Ref:

PGC/04rns06

20 May 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP



GUS plc PO Box 99 Universal House Devonshire Street Manchester M60 1XA Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

906813

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

On 19 May 2004 GUS plc received a notification from Aviva plc ("Aviva"), pursuant to Sections 198 to 202 of the Companies Act 1985, advising that as a result of a purchase on 18 May 2004 by its subsidiary, Morley Fund Management Limited ("Morley"), Aviva holds an interest in 30,623,075 ordinary shares of 25p each in this Company. This holding represented 3.01% of the issued ordinary share capital of the Company at that date. Of this amount Morley holds 30,531,940 shares representing 3.00% of the issued ordinary share capital.

25 May 2004

GUS plc Preliminary Results For Year Ended 31 March 2004

Strong financial performance

- **29% increase in profit** before amortisation of goodwill, exceptional items and taxation to £827m (2003: £642m)
- Profit before tax increased to £692m (2003: £409m)
- 27% increase in basic earnings per share before amortisation of goodwill and exceptional items to 60.7p (2003: 47.8p)
- Basic earnings per share 47.4p (2003: 25.1p)
- 16% increase in full year dividend to 27.0p (2003: 23.3p)

Record profits again at Argos, Experian and Burberry

- Argos Retail Group: sales up 10% and profit up 19% on a proforma basis (including Homebase for a full year in 2003)
- Experian: sales up 14% and profit up 20% for continuing activities at constant exchange rates
- Burberry: sales up 16% and profit up 24% at constant exchange rates

Further initiatives to enhance shareholder value

- Portfolio reshaping continues: disposal of Home shopping and Reality in May 2003; further Burberry share sale and disposal of property JV in November; planned partial IPO of South African Retailing in calendar 2004
- £200m share buyback to be initiated over next twelve months
- GUS Board actively to review all strategic options over the next two years

Page 1

Sir Victor Blank, Chairman of GUS, commented:

"I am delighted with the progress that has been made over the past twelve months in all of our main businesses and with the growth in profits announced today. Over the past four years, GUS has established an excellent track record of creating value for our shareholders."

John Peace, Chief Executive of GUS, commented:

"Profits grew by 29% last year, with record earnings at Argos, Experian and Burberry. We have strong momentum in all our businesses, reflecting continuing investment and clear strategies to drive growth. Today's announcement of a £200m share buyback and our intention actively to review all strategic options over the next two years further demonstrates our commitment to creating long-term shareholder value."

Enquiries

GUS

John Peace

Chief Executive

020 7495 0070

David Tyler

Finance Director

Fay Dodds

Director of Investor Relations

Finsbury

Rupert Younger Rollo Head 020 7251 3801

There will be a presentation today at 8.30am to analysts and institutions at the Merrill Lynch Financial Centre, 2 King Edward Street, London EC1A 1HQ.

GUS and Burberry announcements are available on the GUS website: www.gusplc.com. The GUS slide pack and presentation to analysts and institutions will also be available there later in the day.

There will be a conference call to discuss the results at 3.00pm today (UK time), with a recording available later on the website.

GUS will hold its AGM and issue its First Quarter Trading Update on 21 July 2004.

Certain statements made in this announcement are forward looking statements. Such statements are based on current expectations and are subject to a number of risks and uncertainties that could cause actual results to differ materially from any expected future results in forward looking statements.

GROUP STRATEGY

Over the last four years, GUS has established a track record of creating significant value for our shareholders. In this period, earnings per share have grown by over 75% and total return for shareholders has exceeded that of all but two of the hundred companies that made up the FTSE 100 at 1 April 2000.

We have achieved this by focusing on fewer activities and on businesses that have above average growth potential and are capable of sector leadership in their respective markets:

- since 2000, GUS has withdrawn from low growth activities such as UK home shopping and delivery, vehicle financing and property;
- Argos, Experian and Burberry have all delivered double-digit profit growth over the past two years, benefiting from a clear strategy and significant investment;
- shareholders will have received over £900m in dividends for the financial years 2001 to 2004, equal to about half of Group earnings before amortisation of goodwill and exceptional items over that period; and
- the partial IPO of Burberry has also released value for shareholders. As a next step, we are planning, as previously announced, the partial IPO of our South African Retailing business for calendar year 2004, subject to market conditions.

Looking forward, the Board of GUS believes that there is further scope to increase shareholder value significantly.

Consequently, we will:

- continue to invest in our three main businesses and drive profit growth;
- initiate a share buyback programme of about £200m over the next twelve months; and
- actively review all strategic options over the next two years, in order to create further value for our shareholders. This is a logical extension of what we have been doing at GUS since 2000.

GROUP FINANCIAL HIGHLIGHTS

Sales up 6% to £7.5bn

An increase of 29% to £827m profit before amortisation of goodwill, exceptional items and taxation.

An increase of 27% to 60.7p in earnings per share before amortisation of goodwill and exceptional items. Minority interests were £27m (2003: £17m), reflecting strong profit growth at Burberry and the sale of a further stake in that business in November 2003.

An effective tax rate of 23.4%, based on profit before amortisation of goodwill and before profits and losses on sale of businesses. This compares to 22.7% last year and is the sixth consecutive year that the effective tax rate has been below 25%.

Net debt reduced to £1.2bn at 31 March 2004, down from £2.1bn a year ago, driven by strong operational cash flow and proceeds from disposals. An analysis of cash flow by division is given in the Appendix.

Final dividend of 19.0p proposed, making 27.0p for the full year (2003: 23.3p). Dividend cover is 2.25 times on eps of 60.7p.

12 months to 31 March	n Sales		Profit b	-	
			taxat	ion	
	2004	2003	2004	2003	
	£m	£m	£m	£m	
Argos Retail Group	5,162	3,523	415.5	249.8	
Experian	1,286	1,201	282.2	256.4	
Burberry	676	594	141.2	116.7	
Other	155	117	23.6	16.4	
Continuing operations	7,279	5,435	862.5	639.3	
Discontinued operations	269	1,673	18.0	61.2	
Total	7,548	7,108	880.5	700.5	
Net interest			(53.9)	(58.1)	
Profit before amortisation of	f goodwill,				
exceptional items and taxa	tion		826.6	642.4	
Amortisation of goodwill			(192.6)	(142.9)	
Exceptional items			58.3	(90.1)	
Profit before taxation			692.3	409.4	
EPS before amortisation of goodwill and			60.7p	47.8p	
exceptional items	_			<u> </u>	
Reported EPS			47.4p	25.1p	

The profit figure shown against each business above is operating profit which is defined as profit before interest, taxation, exceptional items and goodwill amortisation. The same definition of operating profit is used in each table in this preliminary announcement 2003 sales have been restated for FRS 5. Discontinued operations include Home shopping, Reality and

Property. See Appendix for details

ARGOS RETAIL GROUP (ARG)

Sales up 10% to £5.2bn and profit up 19% to £416m on proforma basis (including Homebase for a full year in 2003); operating margin up to 8.0%

Argos outperformed its market for the fifth consecutive year

Argos Extra to be in about 150 stores in July 2004

Homebase repositioning on track; good progress on synergies

Argos store card now profitable; about a further £150m to be invested in loan book in 2005

ARG capital expenditure approximately £250m in 2005 (2004: £159m), with investment in Argos Extra, Homebase mezzanines and new Argos and Homebase stores

	Sale	5	Operating profit		
12 months to 31 March	2004 £m	2003 £m	2004 £m	2003 £m	
Argos	3,384	3,017	297.4	240.8	
Homebase	1,483	246	102.2	2.2	
Financial Services	60	34	(5.5)	(13.1)	
Wehkamp	235	226	21.4	19.9	
Total	5,162	3,523	415.5	249.8	
Operating margin			8.0%	7.1%	
Operating cash flow			44	96	

Notes (relevant to all ARG tables):

2003 sales have been restated for FRS 5. 2003 figures exclude discontinued Home shopping and Reality operations. See Appendix for details

Homebase's year-end is 28 February. For 2004, sales and profit are for the twelve months to 28 February 2004. For 2003, sales and profit are for the period from date of acquisition (20 December 2002) to 28 February 2003

Following the disposal of the Home shopping businesses and Reality in May 2003, ARG is now focused principally on selling general merchandise through a multi-brand, multi-channel offer. Argos and Homebase are targeted at different customer groups but combined, consumers are spending about £5bn each year with ARG on a wide range of hard goods.

While the individual brands focus on the needs of their own customers, the core competencies and infrastructure supporting the brands are, where appropriate, increasingly centralised and shared. These core competencies are sourcing and supplier management, multi-channel ordering and home delivery, as well as financial services. The shared services include IT, finance, human resources and property. This central infrastructure has been further strengthened during the year and is now starting to deliver benefits derived from ARG's scale.

In the area of sourcing and supplier management, the central ARG team has been tasked with identifying and realising benefits from the combined sales of Argos and Homebase. In the key overlapping areas of DIY, gardening, furniture and homewares, sales are about £2.7bn. A programme is under way to realise benefits from reducing product costs, increasing supplier rebates, rationalising supplier numbers and cutting distribution costs. This has been initiated through joint negotiations, common product sourcing and utilisation of the ARG buying office in Hong Kong and the recently-opened office in Shanghai. The bulk of supply chain gains are being re-invested in the businesses and in reducing prices further for our customers.

Argos

12 months to 31 March	2004	2003	Change
	£m	£m	
Sales	3,384	3,017	12%
Total growth	12%	13%	,
Like-for-like growth	5%	7%	
Operating profit	297.4	240.8	24%
Operating margin	8.8%	8.0%	
At 31 March			
Number of stores	556	523	
Of which: Argos Extra stores	75	11	

Operating profit in 2003 is after a charge of £8.7m relating to integration of jungle.com

In an increasingly competitive general merchandise market in the UK, Argos aims to win more customers and a greater share of their spend by offering the most compelling combination of choice, value and convenience.

Operational review

Argos again clearly outperformed its market. Sales grew by 12% year-on-year as Argos made strong share gains in many product categories, especially consumer electronics, white goods and toys.

Argos has maintained its reputation for excellent value during this period of price deflation and a more competitive environment. Prices of products reincluded in catalogues during 2004 were reduced by 3% on average. About 20% of sales last year were made at promotional prices, reflecting Argos' strong promotional stance during the life of a catalogue. Supply chain benefits, together with operational cost improvements, funded these lower prices.

The convenience of the multi-channel offer at Argos continues to drive outperformance. Argos offers customers the ability to order or reserve goods in store, by phone or on the Internet, for delivery to store or home. Further investments will be made in 2005 to expand these capabilities:

- a further 35 new stores are planned in 2005, following the 33 stores opened in 2004:
- the store refit programme was largely completed during 2004. Quick pay kiosks, which reduce the time it takes for customers to order and pay for goods, were in over 230 stores at the year-end and will be rolled out further during 2005. 8% of sales in those stores with kiosks were processed through the kiosks, with this percentage improving throughout the year; and
- Argos Direct grew by 21% compared to last year and accounted for 20% of sales in 2004 (2003: 18%). Building on this success, a decision has been made to invest in a third two-man delivery warehouse in Darlington. This will become operational in calendar year 2005.

Sales ordered via the Internet grew by over 50% year-on-year, accounting for 4% of total sales. An additional 7% of sales were reserved remotely by phone or Internet for purchase and collection later in store.

Improved choice through product range expansion remains a key driver of sales, with 13,000 lines in the current catalogue, 12% more than a year ago. The combination of more choice, together with Argos' multi-channel offer, is driving market share growth. Argos' ability to offer additional ranges using the catalogue, improved in-store stock management and home delivery, rather than adding retail space, is a competitive cost advantage.

Argos Extra is to be rolled out to about 150 stores in July 2004. The Argos Extra catalogue, which was first trialled in January 2003, provides a major increase in choice through the addition of new and extended product ranges. It currently offers 17,000 lines, 4,000 more than the main catalogue, with increased ranges in Leisure, Home and Electricals. The current trial has 43 Argos Extra stores where the additional 4,000 lines are stocked-in. The facility to order the extended range for collection is available in a further 32 neighbourhood stores.

To date, a high single-digit percentage sales uplift has been achieved in the Argos Extra stocked-in stores. Gross margins on Extra ranges are in line with the main catalogue. As a result, Argos Extra will be introduced into a further 73 stocked-in stores in July 2004. These will be a combination of new store openings (14 stores) and the conversion of existing stores, where stockroom space is being extended.

The use of a catalogue to offer the additional range, as well as improved in-store stock management, home delivery and better utilisation of existing space, means no extra retail space is required. Capital investment of about £25m in 2005 will be used to reconfigure the current space (for example, by adding mezzanine stockrooms) and provide distribution infrastructure.

The neighbourhood stores trial will continue, as will various systems developments and testing nationwide home delivery of Argos Extra products.

Financial review

Sales for the year of £3.4bn increased by 12%, of which 7% came from new stores which continue to exceed their investment hurdle rate. Like-for-like sales growth was 5%, following on from the previous year's 7% like-for-like performance.

Gross margin was slightly up on the year, with supply chain benefits continuing to fund lower prices and to offset an adverse product mix, mainly caused by increasing sales of lower margin consumer electronics.

Operating profit grew by 19%, excluding costs of £8.7m in 2003 relating to the integration of jungle.com. Expense levels as a percentage of sales were again reduced despite continuing investment in growth initiatives (such as Argos Extra) and in the infrastructure (including two new distribution centres opened during the year). Operating margin, excluding the £8.7m costs in 2003, advanced by a further 50 basis points to 8.8%.

Homebase

12 months to 28 February	2004	2003
<u> </u>	£m	£m
Sales	1,483	246
Total growth	5%	-
Like-for-like growth	3%	
Operating profit	102.2	2.2
Operating margin	6.9%	
At 28 February		
Number of stores	278	273
Of which: number with mezzanine floor	67	36

In the twelve month period to 28 February 2003, Homebase had sales of £1,416m and operating profit of £101.6m, an operating margin of 7.2%

Homebase is being repositioned as the UK's leading home enhancement retailer. Its strategic priorities are to:

- improve the existing core business;
- enhance and extend its home furnishings offer; and
- deliver synergies by leveraging the scale and expertise of ARG.

During the year under review, Homebase has made substantial progress in executing this strategy.

Operational review

Homebase has started to improve the in-store experience, by better stock availability, less cluttered stores, enhanced retail standards and a major step forward in customer service, with over 17,000 staff completing the culture change programme. Customers are recognising these enhancements, which are directly contributing to the improvement in sales performance.

Homebase will accelerate its new store opening programme. From its current base of 278 stores, Homebase plans to open an additional 10 stores in financial year 2005 and a further 15 to 20 stores each year from 2006 to 2008. Following the successful trial in 2004, roughly half of these will be smaller stores. This format is 30-35,000 square feet of trading space including the mezzanine and external garden area. It offers edited ranges in markets where a larger store would not be viable or available. The current performance of new stores, particularly small stores, is substantially above the investment hurdle rate.

Homebase continues to roll out the mezzanine format. The performance of stores with mezzanines remains strong, generating an average sales uplift of 15% across the total store. The additional space is used to showcase kitchens, bathrooms and home furnishings, without reducing space for core DIY products. Homebase plans to add mezzanine floors to a further 35 stores in 2005, at a capital cost of about £1m each. In addition, most new stores will be built with a mezzanine.

Home furnishing ranges and the mezzanine offer continue to be improved. The "Mezzanine II" format has been trialled in 12 stores during 2004. These changes to mezzanine ranges, lighting, display and merchandising techniques, combined with more profitable space allocation, will be used in all new mezzanines. The miHome range, which offers contemporary, quality products at competitive prices, has been tested in ten stores since September 2003. These new ranges will be extended across the chain over time, whenever range reviews are undertaken, resulting in a significant offer of miHome product in all stores by Easter 2005.

Homebase is starting to deliver the benefits of being part of ARG. In 2004, this has enabled the rapid launch of a new Homebase store card, use of the ARG Hong Kong and Shanghai buying offices and improvements to the big ticket home delivery offer. 2005 will see further benefits from the acceleration of direct importing and lower media buying costs.

Supply chain gains are accelerating at Homebase. A thorough review of sourcing at Homebase and the areas of product overlap with Argos has been undertaken. The opportunities to drive down costs and to improve the Homebase product offer are significant, giving ARG confidence that savings at least equal to those envisaged at the time of acquisition will be achieved. The bulk of these gains will, as previously indicated, be re-invested in the business and in reducing prices further for consumers.

Financial review

Sales in the 12 months to 28 February 2004 increased by 5%, 3% on a like-for-like basis. The Home-related categories performed particularly strongly, especially in kitchens and bathrooms. In the second half, all major product areas showed year-on-year growth.

Gross margin was in line with last year, with supply chain benefits exceeding £5m, mainly through terms harmonisation between Argos and Homebase. These gains funded lower prices and higher sales of lower margin kitchens, bathrooms and furniture.

Operating profit in the year was £102.2m, a similar level to last year. This is after significant investment in the store portfolio, with higher depreciation and rates on the roll-out of mezzanine floors. The investment in costs of change was approximately £6m in the full year, covering mainly staff training and the one-off costs associated with improving the home delivery offer.

As is GUS' established practice, a detailed comment on Homebase's first quarter trading will be made on 21 July 2004. For Homebase, it will cover sales in the four months to 30 June 2004.

ARG Financial Services (ARG FS)

12 months to 31 March	2004 £m	2003 £m
Sales	60	34
Profit before funding costs	6.8	(6.4)
Interest charge	(12.3)	(6.7)
Operating (loss)	(5.5)	(13.1)
At 31 March		
Gross loan book	374	192
Number of active store card holders (000s)	765	634

ARG Financial Services works in conjunction with Argos and Homebase to provide their customers with the most appropriate credit offers to drive product sales. This currently includes store cards, personal and product loans and insurance products. As well as driving merchandise sales in the stores, ARG Financial Services is expected to move into profit after funding costs for the first time in 2005 and to generate significant profits over time.

Operational review

In 2004, ARG Financial Services grew strongly, almost doubling its total loan book. The Argos store card has maintained its good performance during the year, now funding 9% of sales at Argos. The store card outstanding receivables have grown by nearly 50% in the year. Argos loans also continued to grow well, with the number of loans issued and the gross loan book more than doubling in the year.

Following the acquisition of Homebase in December 2002, ARG Financial Services utilised its existing infrastructure to launch quickly to Homebase customers both a range of personal and product loans (in April 2003) and a new store card (in October 2003).

ARG Financial Services expects to invest about a further £150m in its loan book during 2005 to fund additional lending to both Argos and Homebase customers.

Financial review

In 2004, ARG Financial Services earned a profit of £6.8m before funding costs which are charged against operating profit. The loan book at ARG FS is funded on the GUS balance sheet, with an assumption of 10% equity and 90% debt. The interest cost of the debt (£12.3m in 2004) is charged against ARG FS operating profit, with the Group interest charge being reduced by the same amount.

Reported operating losses after funding costs reduced to £5.5m in 2004, reflecting the maturity of the Argos store card loan book, which was in profit for the first time in 2004 since its launch in 2001. This was offset somewhat by the start-up investment to launch the Homebase products.

Wehkamp

12 months to 31 March	2004 £m	2003 £m	Change at constant FX
Sales	235	226	(3%)
Operating profit	21.4	19.9	-
Operating margin	9.1%	8.8%	

Sales at Wehkamp, the leading home shopping brand in Holland, were 3% lower in euros compared to last year. This reflects the difficult Dutch economy and retail market, as well as increased competition. Wehkamp has a multi-channel model and is the leading Internet retailer in Holland. In 2004, about one-third of its merchandise sales were via the website and this is expected to rise further in 2005.

The change in product mix towards higher margin fashion, together with tight control of operating costs, resulted in a slightly improved operating margin.

The £/euro exchange rate moved during the year from an average of epsilon1.55 in the year to March 2003 to epsilon1.44 in 2004. This increased reported sales by £16m and operating profit by £1.5m.

GUS plc GROUP PROFIT AND LOSS ACCOUNT for the year ended 31 March 2004

101 the year ended 51 march 2004		2004	2004	2004	2003
		Before	Exceptional	Total	(Restated)
		Exceptional	Items	10141	(Note 1)
		Items	(Note 2)		. (/1010 //
		£m	£m	£m	£m
Turnover					
Continuing operations		7,279	-	7,279	5,435
Discontinued operations		269	-	269	1,673
Total turnover		7,548		7,548	7,108
Cost of sales		(4,273)	•	(4,273)	(4,092)
Gross profit		3,275		3,275	3,016
Net operating expenses before goodwill charge		(2,458)	(5)	(2,463)	(2,408)
Goodwill charge		(193)	-	(193)	(162)
Net operating expenses		(2,651)	(5)	(2,656)	(2,570)
Operating profit		624	(5)	619	446
					·
Continuing operations Discontinued operations		624	(5) -	619 -	430 16
Share of operating profit of BL Universal PLC (join	nt venture) –		-		
discontinued operations Share of operating profit of associated undertaking	ne _	18	•	18	26
continuing operations	gs –	46	_	46	. 44
Trading profit		688	(5)	683	516
B.6					404
Profit on disposal of shares in Burberry – continuin Disposal of Home Shopping and Reality business discontinued operations:		•	157	157	161
Provision for loss on disposal		_		-	(210)
Realised loss on disposal			(246)	(246)	
Less: utilisation of 2003 provision for loss on d	isposal	-	210	210	-
,		-	(36)	(36)	-
Loss on sale of interest in BL Universal PLC - dis	continued enerations		(E)	(5)	_
Loss on sale of other businesses – continuing ope		-	(5) (53)	(53)	_
Profit on ordinary activities before interest	Sidiono	688	58	746	467
,					
Net interest				(54)	(58)
Profit on ordinary activities before taxation				692	409
Tax on profit on ordinary activities (Note 3)	- UK			(140)	(95)
Tax on profit of ordinary activities (Note o)	- Overseas			(52)	(46)
	010.0000			(192)	(141)
Profit on ordinary activities after taxation				500	268
Equity minority interests				(27)	(17)
Profit for the financial year				473	251
Dividends (Note 6)				(271)	(232)
Retained profit for the financial year				202	19
Profit before amortisation of goodwill, exceptional	items and taxation - £m			827	642
Earnings pay share (Note 4)	- Basic			47.4p	25.1p
Earnings per share (Note 4)	- Basic - Diluted			47.4p 47.0p	25.1p 25.0p
Earnings per share before amortisation of goodwi					
and exceptional Items (Note 4)	- Basic			60.7p	47.8p
· F · · · · · · · · · · · · · · · · · ·	- Diluted			60.1p	47.5p
Dividend per share	- Interim			8.0p	6.9p
birraciia per silare	- Final			19.0p	16.4p
	- Total			27.0p	23.3p
	- I Otal			-1.0p	20.00

GUS plc GROUP BALANCE SHEET at 31 March 2004

	2004 £m	2004 £m	2003 £m	2003 £m
Fixed assets				
Intangible assets - goodwill		2,338		2,436
Intangible assets - other		159		178
Tangible assets		1,038		1,043
Investment in joint venture		-		210
Other investments		151 3,686		128 3,995
Current assets				
Stocks		823		853
Debtors - due within one year - due after more than one year	1,088 540	1,628	1,803 265	2,068
Investments		101		109
Cash at bank and in hand		<u>524</u> 3,076		243 3,273
Creditors Amounts due within one year		(2,233)		(2,699)
Net current assets		843		574
Total assets less current liabilities		4,529		4,569
Creditors – amounts due after more than one year		(1,433)		(1,791)
Provisions for liabilities and charges		(89)		(138)
Net assets		3,007		2,640
Capital and reserves				
Called up share capital Share premium account Revaluation reserve Profit and loss account Total equity shareholders' funds		254 35 40 2,518 2,847		252 6 131 2,154 2,543
Equity minority interests		160		97
Capital employed		3,007		2,640

GUS plc GROUP CASH FLOW STATEMENT for the year ended 31 March 2004

	2004 £m	2003 £m
Cash flow from operating activities Operating profit Depreciation and amortisation charges (Increase)/decrease in working capital	619 483 (371) 731	446 407 7 860
Dividends received from associated undertakings (including £9m (2003 nil) in respect of discontinued operations)	45	24
Returns on investments and servicing of finance	(48)	(11)
Taxation	(176)	(141)
Capital expenditure	(306)	(329)
Financial investment (including £82m (2003 £5m) in respect of discontinued operations)	37	(13)
Acquisition of subsidiaries	(132)	(1,241)
Disposal of subsidiaries and joint venture (including £558m (2003 nil) in respect of discontinued operations)	779	239
Dividends paid	(244)	(220)
Net cash inflow/(outflow) before management of liquid resources and financing	686	(832)
Management of liquid resources	8	(134)
Financing - issue of Ordinary shares - purchase of own shares for cancellation - change in debt and lease financing	31 - (534)	3 (1) 934
Increase/(decrease) in cash	191	(30)
Reconciliation of net cash flow to movement in net debt		
Increase/(decrease) in cash	191	(30)
Cash outflow/(inflow) from movement in debt and lease financing	534	(934)
Cash (inflow)/outflow from movement in liquid resources	(8)	134
Movement in net debt resulting from cash flows	717	(830)
Finance leases acquired with subsidiary	-	(2)
New finance leases	(2)	(7)
Investments transferred from current to fixed assets	(8)	-
Exchange movements	179	37
Movement in net debt	886	(802)
Net debt at beginning of year	(2,086)	(1,284)
Net debt at end of year	(1,200)	(2,086)

GUS plc DIVISIONAL ANALYSIS for the year ended 31 March 2004

•	Turn	over	Profit befo	re taxation
	2004	2003 (Restated) (Note 1)	2004	2003 (Restated) (Note 1)
	£m	£m	£m	£m
Argos Retail Group Continuing operations:				
Argos	3,384	3,017	297.4	240.8
Homebase	1,483	246	102.2	2.2
Financial Services	60	34	(5.5)	(13.1)
Wehkamp	235	226	21.4	19.9
	5,162	3,523	415.5	249.8
Discontinued operations	269	1,673	•	35.3
	5,431	5,196	415.5	285.1
Experian				
Experian North America	703	718	179.6	171.5
Experian International	583	483	102.6	84.9
	1,286	1,201	282.2	256.4
Burberry	676	594	141.2	116.7
South African Retailing	160	114	43.5	31.8
Property – discontinued operations	-	•	18.0	25.9
Central activities	6	18	(19.9)	(15.4)
	7,559	7,123	880.5	700.5
Inter-divisional turnover (principally Experian)	(11)	(15)		
	7,548	7,108		
Net interest			(53.9)	(58.1)
Profit before amortisation of goodwill, exceptional items and taxa	ation		826.6	642.4
Amortisation of goodwill			(192.6)	(142.9)
Exceptional items (Note 2) (including goodwill of nil (2003 £19.0)	m))		58.3	(90.1)
			692.3	409.4

The turnover and profit figures for Homebase reported in the year ended 31 March 2003 cover the post acquisition period from 20 December 2002.

The profit before taxation of the Property division represents the Group's share of the operating profit of BL Universal PLC up to the date of its sale on 17 November 2003.

Amortisation of goodwill includes £127m (2003 £99m) relating to Argos Retail Group, £59m (2003 £38m) relating to Experian and £7m (2003 £6m) relating to Burberry.

GUS plc GEOGRAPHICAL ANALYSIS for the year ended 31 March 2004

	Turnover by origin		Profit before taxation	
	2004	2003 (Restated) (Note 1)	2004	2003
	£m	` £m	£m	£m
United Kingdom & Ireland	5,741	5,440	553.7	416.8
Continental Europe	676	603	65.3	47.1
North America	859	853	198.1	185.8
Rest of World	272	212	63.4	50.8
	7,548	7,108	880.5	700.5
Net interest			(53.9)	(58.1)
Profit before amortisation of goodwill, exceptional items and t	axation		826.6	642.4
Amortisation of goodwill			(192.6)	(142.9)
Exceptional items (Note 2)			58.3	(90.1)
Profit before taxation			692.3	409.4

GUS pic STATEMENT OF GROUP TOTAL RECOGNISED GAINS AND LOSSES for the year ended 31 March 2004

Profit for the year 473 251 Revaluation of properties 3 15 Currency translation differences 33 71 Total recognised gains and losses for the year 509 337 RECONCILIATION OF MOVEMENT IN GROUP SHAREHOLDERS' FUNDS for the year ended 31 March 2004 2004 2003 Profit for the year 473 251 Dividends - Interim (80) (68) - Final (191) (164) 202 19 Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase (1) (1) Revaluation of properties 3 15 Currency translation differences 3 7 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 Em 2004 2003			2004	2003
Revaluation of properties 3 15			£m	£m
Currency translation differences 33 71	Profit for the year		473	251
RECONCILIATION OF MOVEMENT IN GROUP SHAREHOLDERS' FUNDS	Revaluation of pro	perties	3	15
RECONCILIATION OF MOVEMENT IN GROUP SHAREHOLDERS' FUNDS for the year ended 31 March 2004 2004 Em 2003 Em Profit for the year 473 251 Dividends - Interim (80) (68) - Final (191) (164) Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2003 Em Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,1312) (1,672)	Currency translation	on differences	33	
for the year ended 31 March 2004 2004 Em 2003 Em 2004 Em 2005 Em Profit for the year 473 251 Dividends - Interim (80) (68) - Final (191) (164) 202 19 Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 71 Currency translation differences 33 71 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 Em 2003 Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Total recognised	gains and losses for the year	509	337
Profit for the year 2003 Em 2003 Em Profit for the year 473 251 Dividends - Interim (80) (68) - Final (191) (164) 202 19 Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 2m 2m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)			DERS' FUNDS	
Profit for the year 473 251 Dividends - Interim (80) (68) - Final (191) (164) 202 19 Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 Quering shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 2m 2m Cash and other liquid resources 460 283 2 2 2 2 2 2 2 2 3 6 6 7 8 2 3 2 6 7 6 2 3 2 4 2 2 4 2 2 3 2 4 2 2 3 2	ioi ilio your on	dod of major 2007		
Dividends - Interim (80) (68) - Final (191) (164) 202 19 Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 2 Em £m £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)			<u>£m</u>	<u>£m</u>
- Final (191) (164) 202 19 Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 Em £m £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Profit for the year		473	251
Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 Em £m £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Dividends	- Interim	(80)	(68)
Goodwill credited to reserves 35 19 Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 Em £m £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)		- Final	(191)	(164)
Shares issued under option schemes 31 3 Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 304 126 304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 Em Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)			202	19
Shares cancelled on purchase - (1) Revaluation of properties 3 15 Currency translation differences 33 71 304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 Em 2003 Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Goodwill credited	to reserves	35	19
Revaluation of properties 3 15 Currency translation differences 33 71 304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 £m 2003 £m £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Shares issued und	der option schemes	31	3
Currency translation differences 33 71 304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 Em 2003 Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Shares cancelled	on purchase	•	(1)
304 126 Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 Em 2003 Em 2m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Revaluation of pro	pperties	3	15
Opening shareholders' funds 2,543 2,417 Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 £m 2003 £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Currency translation	on differences		
Closing shareholders' funds 2,847 2,543 ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 £m 2003 £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)			304	126
ANALYSIS OF NET BORROWINGS at 31 March 2004 2004 2003 2m	Opening sharehol	ders' funds	2,543	2,417
at 31 March 2004 2004 Em 2003 Em 2003 Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Closing shareho	lders' funds	2,847	2,543
at 31 March 2004 2004 Em 2003 Em 2003 Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)				
Z004 Em 2003 Em 2003 Em Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)				
Em £m £m Cash and other liquid resources 460 283 Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	at 31 March 20		2004	2003
Debt due within one year (336) (678) Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)				
Finance leases (12) (19) Debt due after more than one year (1,312) (1,672)	Cash and other lice	quid resources	460	283
Debt due after more than one year (1,312) (1,672)	Debt due within or	ne year	(336)	(678)
	Finance leases		(12)	(19)
Net borrowings at end of year (1,200) (2,086)	Debt due after mo	ore than one year	(1,312)	(1,672)
	Net borrowings	at end of year	(1,200)	(2,086)

GUS plc NOTES TO THE FINANCIAL STATEMENTS

1. Basis of preparation

The financial information set out in this announcement does not constitute the Group's statutory financial statements for the year ended 31 March 2004 but is taken from those financial statements, which have received an unqualified report by the auditors and will be delivered to the Registrar of Companies.

On 27 May 2003 the Group announced the disposal of its Home Shopping and Reality businesses and, accordingly, the results of these operations are classified as discontinued. To give an indication of ongoing profitability, continuing and discontinued operations are now separately reported within the results of Argos Retail Group with the relevant segmental reporting comparative figures restated. The results of the discontinued operations of Argos Retail Group in the comparative period are analysed below:

	Turnover	Profit before taxation
	2003	2003
Discontinued operations	£m	£m
Argos	.144	(2.6)
Home Shopping UK & Ireland	1,482	15.4
Financial Services	· -	17.7
Home Shopping Continental Europe	47	4.8
, ,	1,673	35.3

The completion statements in respect of the sold Home Shopping and Reality businesses are still subject to agreement and have been referred to a third party expert for determination. The Group has assumed a neutral trading position for the period from 1 April 2003 to the date of disposal on 27 May 2003 and, once these completion statements are agreed, any profit or loss will be recorded as an exceptional item.

During the year the Group disposed of its property joint venture with British Land and its results are classified as discontinued operations.

As previously announced, from 1 April 2003 the results of the Finance Division and gusco.com are reported within Central activities, which also includes Central costs. Comparative figures have been restated. For the year ended 31 March 2003 turnover of £18m and profits of £6.6m for the Finance Division and losses of £2.7m in respect of gusco.com, are included within Central activities.

The Group has adopted FRS 5 Application Note G "Revenue Recognition" for the first time in these financial statements. It only affects the Argos Retail Group and has no material effect on reported profits or turnover. The Application Note requires that amounts recorded as turnover should exclude the sales value of estimated returns from the total sales value of the goods supplied to customers. Such provision has now been made representing the Group's estimate of the sales value of product sold during the year that will be returned in the following year. The Application Note also requires that turnover should be recorded net of discounts. For sales promotion purposes the Group operates a variety of schemes that give rise to goods being sold at a discount to standard retail price. These will include redemption of loyalty card points, staff discounts, Friends and Family evenings and the redemption of promotional vouchers. Turnover is now adjusted to show sales net of all related discounts. The Group acts as an agent in arranging the sales of a variety of third party provided financial services products. The Application Note requires that where the Group acts as an agent, the commission received should be recorded as turnover. Group turnover now includes only commission received from acting as an agent and excludes amounts received from the customer that are payable to the principal. The effect of adopting FRS 5 Application Note G is to reduce turnover by £82m in the year ended 31 March 2004. Comparative figures have been restated and Group turnover in the year ended 31 March 2004 has been restated from £7,146m to £7,108m. There is no effect on profit before taxation.

The results included for Homebase in the current year are for the twelve months ended 28 February as Homebase prepares its financial statements to the end of February to avoid distortions relating to the timing of Easter and related promotions and trading patterns.

GUS plc NOTES TO THE FINANCIAL STATEMENTS (continued)

2. Exceptional items

Exceptional items comprise:		
	2004	2003
	£m	£m
Continuing operations		
Disposal of shares in Burberry	157	161
Income/(cost) in respect of employee share schemes in connection		
with the disposal of Burberry shares	2	(22)
	159	139
Loss on sale of other businesses	(53)	-
Restructuring costs incurred by Argos Retail Group following the disposal	, ,	
of Home Shopping and Reality businesses	(7)	-
	99	139
Discontinued operations		
Disposal of Home Shopping and Reality businesses:		
Provision for loss on disposal	-	(210)
Realised loss on disposal	(246)	-
Less: utilisation of 2003 provision	210	
	(36)	(210)
Disposal of interest in BL Universal PLC (joint venture)	(5)	-
Impairment of goodwill		(19)
	(41)	(229)
Total exceptional profit/(charge)	58	(90)

An Initial Public Offering of 22.5% of the ordinary share capital of Burberry Group plc took place on 12 July 2002. The associated exceptional items comprise the excess of the flotation proceeds, less costs, over the related portion of net assets at that date and the cost of share schemes designed to secure the retention of employees. A further stake of 11.5% in the ordinary share capital of the company was sold on 19 November 2003. The associated exceptional item comprises the excess of sale proceeds, less costs, over the related portion of net assets disposed of at that date.

The loss on the sale of other businesses is principally in respect of the sale by Experian North America of its Outsourcing activities and includes a charge of £24m in respect of goodwill previously written off to reserves.

The disposal of Home Shopping and Reality businesses was announced on 27 May 2003. The provision for loss on disposal charged in the year ended 31 March 2003 represented the difference between the sale proceeds of £590m and the net assets to be disposed of which amount to £800m, subject to the agreement of completion statements. The further charge in the year ended 31 March 2004 relates to professional and other costs associated with the transaction, and a charge of £11m in respect of goodwill previously written off to reserves.

The disposal of the 50% equity stake in the property joint venture BL Universal PLC was announced on 17 November 2003. The associated exceptional item comprises the deficit of sale proceeds, less costs, over the related portion of net assets at that date.

The goodwill on disposal of subsidiary undertakings charged in 2003 related to goodwill, previously written off to reserves, on the closure of Innovations.

3. Taxation

The effective rate of tax, before amortisation of goodwill, the profit on the disposal of shares in Burberry and loss on sale of businesses (including the joint venture), has increased from 22.7% to 23.4%.

GUS plc NOTES TO THE FINANCIAL STATEMENTS (continued)

	2004	2003
4. Basic and diluted earnings per share	pence	pence
Basic earnings per share before amortisation of goodwill		
and exceptional items	60.7	47.8
Effect of amortisation of goodwill	(19.1)	(14.3)
Effect of exceptional items	5.8	(8.4)
Basic earnings per share	47.4	25.1

The calculation of basic earnings per share is based on profit for the year of £473m (2003 £251m) divided by the weighted average number of Ordinary shares in issue of 998.0m (2003 995.9m). Basic earnings per share before amortisation of goodwill and exceptional items is disclosed to indicate the underlying profitability of the Group and is based on profit of £606m (2003 £476m):

	2004 £m	2003 £m
Earnings before amortisation of goodwill and exceptional items Effect of amortisation of goodwill	606 (191)	476 (142)
Effect of exceptional items	58	(83)
Profit for the year	473	251
	2004 m	2003 m
Weighted average number of Ordinary shares in issue during the year* Dilutive effect of options outstanding	998.0 9.1	995.9 7.3
Diluted weighted average number of Ordinary shares in issue during the year	1,007.1	1,003.2

^{*} excluding those held by The GUS ESOP Trust, The GUS ESOP Trust No. 2, The GUS ESOP Trust No. 3 and The GUS ESOP Trust No. 4 upon which dividends have been waived.

The calculation of diluted earnings per share reflects the potential dilutive effect of the exercise of employee share options.

5. Foreign currency

The principal exchange rates used were as follows:				
	Aver	age	Clos	sing
	2004	2003	2004	2003
US dollar	1.70	1.55	1.84	1.58
South African rand	12.05	14.89	11.55	12.48
Euro	1.44	1.55	1.50	1.45

Assets and liabilities of overseas undertakings are translated into sterling at the rates of exchange ruling at the balance sheet date and the profit and loss account is translated into sterling at average rates of exchange.

6. Dividend

The final dividend will be paid on 6 August 2004 to shareholders on the Register at the close of business on 9 July 2004.

Exemption number 82-501

25 May 2004

GUS plc

Retirement of Director

GUS plc announces that Lord Harris, a non-executive director of the company since 1986, will be retiring from the Board at this year's Annual General Meeting.

Sir Victor Blank, Chairman of GUS, said:

"During his time, he has been a tremendously wise counsellor on a range of business issues, particularly the management of change over the ten years since the enfranchisement of the company's non-voting shares. We owe him an immense debt of gratitude and wish him well for the future."

Ref:

PGC/04rns07

26 May 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc PO Box 99 Universal House Devonshire Street Manchester M60 1XA Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

076514

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870836 4064

ANNOUNCEMENT

On 25 May 2004, Towers Perrin Eagle Star Share Plan Services (Guernsey) Limited purchased 1,000,000 Ordinary shares of 25p each in the Company as trustee of the GUS plc ESOP Trust No. 3 at a price of £7.957656 per share. Directors of the Company are potential beneficiaries of this ESOP and accordingly this share purchase is deemed to increase their interests in the Ordinary share capital of the Company.

Ref:

PGC/04rns08

1 June 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc PO Box 99 Universal House Devonshire Street Manchester M60 1XA Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

140389

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

GUS plc ("the Company") received notification on 28 May 2004 that, following the recent maturity of options granted on 9 February 2001 at a price of 384p per share under the Company's SAYE share option scheme, there had been two transactions in respect of options held under this scheme by non-executive directors of the Company. Details of these are:

- Lord Harris of Peckham exercised options on 4 May in respect of 2,522 Ordinary shares. Following this exercise, Lord Harris retained these shares and he now holds 39,722 Ordinary shares in the Company (including an unchanged non-beneficial interest of 25,000 Ordinary shares).
- Lady Patten of Wincanton exercised options on 27 May in respect of 2,522 Ordinary shares. Following this exercise, Lady Patten sold these shares on 28 May at a price of 809.5p per share.

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4

The retail and business services group



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Shareholder services

("THE COMPANY"

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GRANT OF SHARE OPTIONS TO DIRECTORS

The Company has granted options in respect of its Ordinary shares of 25p to the following directors:-

Name of Date of Period during Amount Number of Exercise director or date on paid for shares which exercisable John Peace 01.06.2004 01.06.2007 to 93,919 £8.092 31.05.2014 Terry Duddy 01.06.2004 01.06,2007 to Nil 82,797 £8.092 31.05.2014 01.06.2004 01.06.2007 to £8.092 Craig Smith 44,726 31.05.2014 David Tyler 01.06.2004 01.06.2007 to Nil 58,082 £8.092 31.05.2014

Following this notification, options are held by directors over 1,864,746 Ordinary shares of 25p in the Company.

AWARDS UNDER THE GUS PLC PERFORMANCE SHARE PLAN

The Company also made awards on 1 June 2004 to the above directors under the terms of The GUS plc Performance Share Plan by reference to a price of £8.092p per share. The awards are subject to performance conditions and the maximum numbers of shares which could vest in the case of each of these directors in respect of this award are as follows:-

Name of director

Maximum number of shares

John Peace

93,919

Terry Duddy

82,797

Craig Smith

44,726

David Tyler

58,082

Following this notification, awards are held by directors under the terms of The GUS plc Performance Share Plan in respect of 972,933 Ordinary shares of 25p in the Company.

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Ref:

PGC/04rns10

9 June 2004

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GUS plc The Works 5 Union Street Manchester M12 43D Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

707695

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

GUS plc has received a notification from Aviva plc ("Aviva") advising that, as a result of a sale on 7 June, Aviva and its subsidiary, Morley Fund Management Limited, no longer hold a notifiable interest in the ordinary shares of 25p each in this Company. The notification was issued pursuant to Sections 198 to 202 of the Companies Act 1985 and was both dated and received on 8 June 2004.

Ref:

PGC/04ann1406a

14 June 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP



GUS plc The Works 5 Union Street Manchester M12 4JD Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

971977

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

The Company has received notification today of two purchases of its Ordinary shares of 25p each by Towers Perrin Eagle Star Share Plan Services (Guernsey) Limited to be held by the ESOP trusts established for the purposes of The GUS plc Co-Investment Plan:

- On 11 June 2004, the purchase of 1,260,463 shares at a price of 842.071p per share; and
- On 14 June 2004, the purchase of 339,537 shares at a price of 842p per share.

Directors of the Company are potential beneficiaries of these ESOP's and accordingly these share purchases are deemed to increase their interests in the Ordinary share capital of the Company.

Ref:

PGC/04ann1406b

14 June 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc The Works 5 Union Street Manchester M12 4JD Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

489892

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

SEE ATTACHED ANNOUNCEMENT

GUS plc ("THE COMPANY")

a) DIRECTORS' INTERESTS IN CONNECTION WITH THE GUS PLC PERFORMANCE SHARE PLAN

In June 2001 the Company made awards under its Performance Share Plan to directors with such awards taking the form of a deferred right to acquire shares at no cost to the participant. The vesting of such awards is subject to performance conditions and the conditions in respect of this award have now been satisfied. Accordingly, on 11 June 2004, the following shares were transferred to directors of the Company who then sold them on that day at a price of 842.071p per share:

John Peace - 48,963 Ordinary shares Terry Duddy - 37,538 Ordinary shares David Tyler - 28,562 Ordinary shares

b) DIRECTORS' INTERESTS IN CONNECTION WITH THE GUS PLC CO-INVESTMENT PLAN

In accordance with the terms of The GUS plc Co-Investment Plan, the following directors have opted to defer receipt of their bonus for the year ended 31 March 2004 and to invest it in Ordinary shares of 25p in the Company. The resulting increases in their interests in GUS shares and in their contingent interests in matching shares awarded in connection with this plan are as follows:

Name of director		Number of Ordinary shares		nterests in shares
	Now acquired on behalf of director	Held after this acquisition	Now arising in respect of director	Held after this matching award
John Peace	49,045	294,154	166,256	550,014
Terry Duddy	44,141	151,524	209,008	511,257
Craig Smith	42,922	84,923	85,844	150,944
David Tyler	29,427	182,893	99,754	323,863

The purchase of the shares acquired on behalf of the directors was made on 11 June 2004 at a price of 842.071p per share; the award of the matching shares was also made on 11 June 2004 by reference to a price of 842.071p per share. The release of these shares is deferred for three years and if the director resigns during the three-year period he will forfeit the right to the matching shares.

Following this notification, there are contingent awards held by directors under the terms of this plan in respect of 1,536,078 Ordinary shares of 25p in the Company.

c) DIRECTORS' INTERESTS IN THE ORDINARY SHRE CAPITAL OF BURBERRY GROUP PLC

On 14 June 2004 the Company received notification that, on 11 June 2004, John Peace and Terry Duddy had made the following purchases of ordinary shares of 0.05p each in Burberry Group plc:

John Peace – 34,000 shares at 393.037p per share Terry Duddy – 22,000 shares at 393.037p per share

Following this notification Mr Peace and Mr Duddy respectively hold 50,000 and 22,000 ordinary shares in Burberry Group plc, which is a subsidiary undertaking of the Company.

82501

Ref:

PGC/04annbonds

18 June 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc The Works 5 Union Street Manchester M12 43D Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

575137

DATE AND TIME FOR RELEASE:

7.30am - 21 June 2004

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

GUS plc: PURCHASE OF OWN SECURITIES

Pursuant to Listing Rule 15.15, GUS plc today announces that it has purchased, in a series of transactions, EUR 89,058,000 nominal amount of its 5.125% bonds due 5 October 2004, representing 17.8% of the original issue. These bonds will be cancelled. Following this purchase EUR 410,942,000 nominal amount of these bonds remains in issue.

The purchases were made in response to offers of the bonds for sale and in the light of their short remaining maturity. GUS may be prepared to respond to further such offers.

Contacts:

Albert Hollema, Group Treasurer +31 33 450 3861; Peter Blythe, Director of Finance +44 207 318 6230

21 June 2004

21. JUN. 2004 19:20

our ref

JSM/1000.557

your ref

020 7427 1361

ddi e-mail

jonathan.morris@blplaw.com

UK Listing Authority The Financial Services Authority 25 The North Colonnade Canary Wharf London E14 5HS

By hand

Dear Sir/Madam

GUS pic (the Company) Security Ref: 788389

In accordance with paragraph 9.31 of the FSA Listing Rules, we enclose on behalf of the Company:

- 2 x copies of a Circular to Shareholders; 1
- 2 x Annual Report and Financial Statements 2004;
- 2 x Annual Review and Financial Statements 2004; and 3
- 2 x Form of Proxy for the Company's 2004 AGM.

Yours faithfully

Berwin Leighton Paisner

David Morris/Paul Cooper, GUS pic œ:

mb\2895409.01

Ref: PGC/rns220704neds

22 July 2004

A.

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc
The Works
5 Union Street
Manchester
M12 4JD
www.gusplc.com
Direct Lines:
Tel 0870 836 4064
Fax 0870 836 4056
paul.cooper@gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

()

Mr D Morris - Company Secretary

SECURITY NUMBER:

936411

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

SEE ATTACHED ANNOUNCEMENT

Registered in England No. 146575 Registered office: One Stanhope Gate, London, W1K 1AF

Exemption number 82-5017

GUS PLC 29 June 2004

GUS PLC announces that it has today purchased for cancellation through Cazenove & Co. Ltd 250,000 ordinary shares at a price of 851.80 pence per share.

Exemption number 82-5017

GUS PLC 30 June 2004

GUS PLC announces that it has today purchased for cancellation through Cazenove & Co. Ltd 350,000 ordinary shares at a price of 848.1082 pence per share.

Ref: PGC/04annBarclays

9 July 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc The Works 5 Union Street Manchester M12 4JD Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS pic

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

589651

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

GUS plc ("GUS") has today received a notification, dated 5 July 2004, from Barclays PLC ("Barclays"), pursuant to Sections 198 to 208 of the Companies Act 1985, advising that Barclays no longer holds a notifiable interest in the ordinary shares of 25p in GUS.

Registered in England No. 146575 Registered office: One Stanhope Gate, London, W1K 1AF

Exemption number 82-5017

GUS PLC 21 July 2004

GUS plc

43

First Quarter Trading Update

GUS plc, the retail and business services group, today issues its regular update on trading in its main businesses.

John Peace, Group Chief Executive of GUS, said:

"With strong sales momentum in all of our businesses, GUS has made a good start to the year. We remain confident of making continued progress in the rest of the year, although we remain conscious of the challenges we face in some of our markets."

Argos Retail Group

_	e in sales year-on-year onths to 30 June 2004	%
Argos	- total - like-for-like	15 9
Four mor Homebas	oths to 30 June 2004 se - total - like-for-like	5 3

Argos

Against a market background of continued strong retail sales, Argos grew its turnover by 15% in the first quarter, again outperforming its market. Like-for-like sales increased by 9% and new stores contributed 6%. Photography, white goods and leisure categories performed particularly well. Gross margin was in line with last year. Argos Direct, the delivery to home operation, grew by 30% and accounted for 25% of Argos' sales compared to 23% in the first quarter last year.

The Autumn/Winter 2004 catalogue will be launched on 24 July. The main catalogue will have 13,200 lines, up from 12,700 last year, an increase of 4%. The Argos Extra catalogue, which will have 17,000 lines, will be available in about 150 stores (out of the Argos total of 561), compared with 75 stores at present.

Homebase

Homebase has made good progress in its initiatives to improve customer service, ease of shopping and its home enhancement offer. These are starting to improve the customers' shopping experience and drive growth.

Sales in the four months to 30 June 2004 rose by 5%, 3% on a like-for-like basis. All major product areas again showed year-on-year growth. There were strong performances from kitchens, bathrooms, tiling and air-conditioning products. Gross margin was in line with last year. At 30 June 2004, Homebase had 281 stores, of which 76 had mezzanines.

Experian

% change in sales year-on-year for the three months to 30 June 2004

Continuing activities only Total % Total at constant exchange rates %

Experian North America	0	12
Experian International	16	18
Global Experian	7	15

Sales are for continuing activities only and exclude those activities sold in the year to March 2004 and discontinuing UK contact centres

Experian again performed strongly in the quarter, with total worldwide sales from continuing activities up by 15% at constant exchange rates. This builds on four consecutive six-month periods of double-digit growth.

Experian North America

In dollars, Experian North America grew sales from continuing activities by 12%, of which corporate acquisitions contributed 7%. The anticipated slowdown in the mortgage refinancing market, which peaked in the comparable quarter last year, reduced total Experian North America sales growth by 5% in the period.

Both Credit and Marketing showed good underlying increases. Credit benefited from strength in Consumer Direct, on-line notification services and decision solutions. In Marketing, database management and automotive continued to grow well, with contract wins in a number of vertical markets, including travel and entertainment. At FARES, Experian's real estate information associate, good progress in the integration of the Transamerica tax and flood services businesses helped to mitigate the impact of the slowing mortgage refinancing market.

FACT Act

The Fair and Accurate Credit Transactions Act was signed into law in December 2003 permanently extending the national standards for consumer credit reporting in the US. Among other things, it requires national credit reporting agencies to provide consumers, on request via a centralised source, one free credit report annually. Experian continues to assess the likely impact of this on its business. As previously stated, it will seek to recover from its clients any significant increase in costs resulting from this legislation.

Experian International

Experian International, which accounted for 45% of Experian's worldwide revenue last year, grew sales from continuing activities by 18% at constant exchange rates in the first quarter. Of this, 7% came from the acquisition in September 2003 of DMS Atos (French outsourcing), where integration is proceeding well.

Credit and Marketing both showed good growth in the period. In Credit, a double-digit increase was led by further gains in consumer credit information and value-added products throughout Europe and business information services in France. As previously announced, from the second quarter, one large card issuer has moved its UK account processing inhouse from Experian. Marketing benefited from the ongoing strength of UK business-to-business sales and further growth in mainland Europe. Outsourcing sales showed a midsingle digit sales increase, excluding acquisitions and disposals.

Burberry

GUS has a 66% stake in Burberry. The following is an abridged version of Burberry's Trading Update released on 19 July 2004.

% change in sales year-on-year for the three months to 30 June 2004

Total 6
Total at constant exchange rates 14

Burberry grew sales in the first quarter by 14% at constant exchange rates.

Retail sales increased by 15% at constant exchange rates, driven by

contributions from newly opened stores, with modest gains at existing stores. Wholesale revenue increased by 10% at constant exchange rates. For the Autumn/ Winter 2004 season, Burberry now anticipates approximately 10% wholesale sales growth. Licensing revenues increased by 17% at constant exchange rates, driven by strong sales gains at global product licensees.

South African Retailing

The partial IPO for Lewis Stores on the JSE Securities Exchange remains on track for 2004, subject to market conditions. An update on current trading will be provided as part of this process.

Future announcements

GUS will announce its interim results for the six months to 30 September 2004 on 18 November 2004. Its First Half Trading Update will now be on 14 October 2004.

Enquiries

GUS

David Tyler

Finance Director

020 7495 0070

Fay Dodds

Director of Investor Relations

Finsbury Rupert Younger Rollo Head

020 7251 3801

Exemption number 82-5017

21 July 2004

GUS plc Board of Directors

GUS, the retail and business services group, today announces that Craig Smith, Chairman of Experian, has passed away following a short illness.

Sir Victor Blank, Chairman of GUS plc, commented:

"Craig made a major contribution to Experian since joining the company in 2000 and played a key part in establishing the momentum which the business has today. He will be sorely missed by everybody at GUS, both from a professional and personal point of view. We extend our deepest sympathy to his family at this difficult time as they come to terms with his untimely loss."

Enquiries

Finsbury Rupert Younger Rollo Head

020 7251 3801

GUS plc ("THE COMPANY")

GUS plc has received notification of the following purchases of Ordinary shares of 25p each in the Company made today by directors at a price of £8.48 per share:

Name of director	Number of Ordinary shares purchased	Number of Ordinary shares now held
Sir Victor Blank (see note)	15,000	228,000
Andy Hornby	2,500	5,420
Frank Newman	2,500	7,500
Lady Patten of Wincanton	4,000	16,370
Sir Alan Rudge	2,500	11,450
Oliver Stocken	4,000	31,022

Note - the number of Ordinary shares now held by Sir Victor Blank includes an unchanged non-beneficial interest of 3,000 Ordinary shares.

Exemption number 82-5017

GUS PLC 23 July 2004

GUS PLC announces that it has today purchased for cancellation through Cazenove & Co. Ltd 650,000 ordinary shares at a price of 842.7186 pence per share.

GUS

Ref: PGC/klf

23 July 2004

The Manager
Company Announcements Office
The London Stock Exchange
Old Broad Street
London
EC2N 1HP

GUS plc
The Works
5 Union Street
Manchester
M12 4JD
www.gusplc.com
Direct Lines:
Tel 0870 836 4064
Fax 0870 836 4056
paul.cooper@gusplc.com

Dear Sir

Block Listing Returns

I attach seven Block Listing returns and should be grateful if you would arrange for the release of these on the Regulatory News Service under the numbers indicated. A copy of this letter is also being sent to the Listing Applications department and I would apologise for the delay in dealing with this matter.

Yours faithfully

Paul Cooper

Assistant Company Secretary

Encs

- Old 10/04 - Old 10/04 - Show vors on Day from

Registered in England No. 146575 Registered office: One Stanhope Gate, London, W1K 1AF

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

AVS No: 288013

Please ensure the entries on this return are typed

1.	Name of company G	US plc				
2.	Name of scheme G	US plc (SAYE SC	S (LISTING ON	25 NOVE	MBER 2003 RE	262,123 SHARES))
3.	Period of return:	From	25.11.03	to	25.05.04	
4.	Number and class of shares(s) (amount of stock/debt security) not issued under scheme		262,123 ORDINARY SHARES			
5.	Number of shares issued/allotted un scheme during period:	der	262,1	23 ORDIN	NARY SHARES	
6.	Balance under scheme not yet issued/ailotted at end of period			0 ORDIN	VARY SHARES	
7.	Number and class of shares(s) (ame stock/debt securities) originally listed the date of admission:		i) 1,005,767, li) FROM 19		NARY SHARES 03	

Please confirm the total number of shares in issue at the end of the period in order for us to update our records 1,017,877,893 ORDINARY SHARES

Contact for queries:

Address:

Name:

PAUL COOPER

THE WORKS 5 UNION STREET

Telephone:

0870 836 4064

MANCHESTER

M12 4JD

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

AVS No: 125161

Please ensure the entries on this return are typed

1.	Name of company	GUS plc				
2.	Name of scheme	GUS plc (SAYE S	OS (LISTING ON	1 26 NOVE	MBER 2003 RE 264,	026 SHARES))
3.	Period of return:	From	26.11.03	to	26.05.04	
4.	Number and class of shares(s) (amount of stock/debt security) not issued under scheme		264,026 ORDINARY SHARES			
5.	Number of shares issued/a scheme during period:	lotted under	264,0	26 ORDII	NARY SHARES	
6.	Balance under scheme not issued/allotted at end of per			0 ORDII	NARY SHARES	
7.	Number and class of share stock/debt securities) origin the date of admission:		i) 1,005,767 ii) FROM 19		NARY SHARES 33	

Please confirm the total number of shares in Issue at the end of the period in order for us to update our records 1,017,877,893 ORDINARY SHARES

Contact for queries:

PAUL COOPER

0870 836 4064

THE WORKS 5 UNION STREET MANCHESTER

M12 4JD

Address:

Person making return

Name:

Name: Telephone:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

AVS No: 704233

Please ensure the entries on this return are typed

1.	Name of company	GUS plc				
2.	Name of scheme	GUS plc (SAYE	SOS (LISTING ON	27 NOVE	MBER 2003 RE 265,	516 SHARES))
3.	Period of return:	From	27.11.03	to	27.05.04	
4.	Number and class of shares(s) (amount of stock/debt security) not issued under scheme		265,516 ORDINARY SHARES			
5.	Number of shares issued/a scheme during period:	llotted under	265,	516 ORDIN	NARY SHARES	
6.	Balance under scheme not issued/allotted at end of pe			0 ORDIN	NARY SHARES	
7.	Number and class of share stock/debt securities) origin the date of admission:		i) 1,005,767 ii) FROM 19		NARY SHARES 3	

Please confirm the total number of shares in issue at the end of the period in order for us to update our records

1,017,877,893 ORDINARY SHARES

Contact for queries:

Address:

Name:

PAUL COOPER

THE WORKS

Telephone:

0870 836 4064

5 UNION STREET MANCHESTER

M12 4JD

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

38.7

SCHEDULE 5 **BLOCK LISTING SIX MONTHLY RETURN**

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

AVS No: 803406

Please ensure the entries on this return are typed

1.	Name of company	GUS plc				
2.	Name of scheme	GUS pic (EXECUT	VE SOS (LISTI	NG ON 1	DECEMBER 2003 RE 264	,288 SHARES))
3.	Period of return:	From	01.12.03	to	01.06.04	
4.	Number and class of shares(s) (amount of stock/debt security) not issued under scheme		264,288 ORDINARY SHARES			
5.	Number of shares issued/allotted under scheme during period:		264,288 ORDINARY SHARES			
6.	Balance under scheme not issued/allotted at end of pe			0 ORDIN	ARY SHARES	
7.	Number and class of share stock/debt securities) origin the date of admission:		i) 1,005,767 ii) FROM 19		NARY SHARES 3	

Please confirm the total number of shares in issue at the end of the period in order for us to update our 1,017,877,893 ORDINARY SHARES records

Contact for queries:

Address:

M12 4JD

Name:

PAUL COOPER

THE WORKS 5 UNION STREET MANCHESTER

Telephone:

0870 836 4064

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

685744

AVS No:

Please ensure the entries on this return are typed

1.	Name of company G	SUS plc				
2.	Name of scheme G	SUS plc (EXECUT	IVE SOS (LISTI	NG ON 2	DECEMBER 2003 RE 2	66,666 SHARES))
3.	Period of return:	From	02.12.03	to	02.06.04	
4.	Number and class of shares(s) (am stock/debt security) not issued und		266,6	66 ORDII	NARY SHARES	,
5.	Number of shares issued/allotted u scheme during period:	nder	266,6	66 ORDII	NARY SHARES	
6.	Balance under scheme not yet issued/allotted at end of period			0 ORDII	NARY SHARES	
7.	Number and class of shares(s) (am stock/debt securities) originally lists the date of admission:		i) 1,005,767 ii) FROM 19		INARY SHARES	

Please confirm the total number of shares in issue at the end of the period in order for us to update our records 1,017,877,893 ORDINARY SHARES

Contact for queries:

Address:

Name:

Telephone:

PAUL COOPER

0870 836 4064

THE WORKS 5 UNION STREET MANCHESTER

M12 4JD

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

AVS No:

107355

Please ensure the entries on this return are typed

1.	Name of company	GUS plc				
2.	Name of scheme	GUS plc (EXECUT	IVE SOS (LISTI	NG ON 3 E	DECEMBER 2003 RE 264	,113 SHARES))
3.	Period of return:	From	03.12.03	to	03.06.04	
4.	Number and class of shares(s) (a stock/debt security) not issued un		264,1	113 ORDII	NARY SHARES	
5.	Number of shares issued/allotted scheme during period:	under	264,	113 ORDII	NARY SHARES	
6.	Balance under scheme not yet issued/allotted at end of period		9	0 ORDII	NARY SHARES	
7.	Number and class of shares(s) (a stock/debt securities) originally lis the date of admission:		i) 1,005,767, ii) FROM 19		NARY SHARES 3	

Please confirm the total number of shares in issue at the end of the period in order for us to update our records 1,017,877,893 ORDINARY SHARES

Contact for queries:

Address:

Name:

Telephone:

PAUL COOPER 0870 836 4064

THE WORKS 5 UNION STREET MANCHESTER

M12 4JD

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

Signature:

28

To:

Listing Applications UK Listing Authority Old Broad Street London EC2N 1HP

AVS No: 902482

Please ensure the entries on this return are typed

1.	Name of company	GUS pic					
2.	Name of scheme		GUS plc (NORTH AMERICA QUALIFIED EMPLOYEE STOCK PURCHASE PLAN (LISTING ON 5 DECEMBER 2003 RE 261,011 SHARES))				
3.	Period of return:	From	04.12.03	to	04.06.04		
4.	Number and class of shares stock/debt security) not issu						
5.	Number of shares issued/all scheme during period:	otted under	148,2	31 ORDIN	NARY SHARES		
6.	Balance under scheme not issued/allotted at end of per		112,7	780 ORDIN	NARY SHARES		
7.	Number and class of shares stock/debt securities) originate date of admission:		i) 1,005,767, ii) FROM 19		NARY SHARES 3		

Please confirm the total number of shares in issue at the end of the period in order for us to update our records

1,017,877,893 ORDINARY SHARES

Contact for queries:

Address:

M12 4JD

Name:

PAUL COOPER

THE WORKS 5 UNION STREET MANCHESTER

Telephone:

0870 836 4064

Person making return

Name:

PAUL COOPER

Position:

ASSISTANT COMPANY SECRETARY

Signature:

e Pil

Exemption number 82-5017

GUS PLC 27 July 2004

GUS PLC announces that it has today purchased for cancellation through Cazenove & Co. Ltd 400,000 ordinary shares at a price of 832.3018 pence per share.

Ref: DM/klf

30 July 2004

The Manager
Company Announcements Office
The London Stock Exchange
Old Broad Street
London
EC2N 1HP

GUS

GUS plc
The Works
5 Union Street
Ardwick
Manchester M12 4JD
Tel 020 7495 0070
Fax 0870 836 4056
www.gusplc.com
Direct Lines:
Tel 0870 836 4059
Fax 0870 836 4009
Email david.morris@gusplc.co

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

902482

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr D Morris, 0870 836 4059

ANNOUNCEMENT

On 29 July 2004, GUS plc ("GUS") received a notification, dated 23 July 2004, from Legal & General Investment Management Limited, pursuant to Sections 198 to 208 of the Companies Act 1985 advising that, as at 23 July 2004, Legal & General Investment Management Limited, through nineteen legal entities named in the notification, now has a notifiable interest in 40,745,196 ordinary shares in GUS. This holding represents 4.00% of the issued ordinary share capital of GUS.

Ref:

PGC/040804L&G

4 August 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc The Works 5 Union Street Manchester M12 4JD Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

307837

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

On 30 July, GUS plc ("GUS") announced the receipt of a notification, pursuant to Sections 198 to 202 of the Companies Act 1985, to the effect that Legal & General Investment Management Limited ("LGIML") held a notifiable interest in 40,745,196 ordinary shares in GUS (4.00% of the issued ordinary share capital of GUS). Further notifications have been received today as follows:

Further notifications have been received today as follows:

• A notification dated 2 August advising of a fall in the LGIML holding to 40,583,232 shares (3.98% of the issued ordinary share capital of GUS).

 A notification dated 4 August advising of a subsequent increase in the LGIML holding to 40,841,242 shares (4.01% of the issued ordinary share capital of GUS).

Registered in England No. 146575
Registered office: One Stanhope Gate, London, W1K 1AF

Ref:

PGC/060804L&G

6 August 2004

The Manager Company Announcements Office The London Stock Exchange Old Broad Street London EC2N 1HP GUS

GUS plc The Works 5 Union Street Manchester M12 4JD Tel 0870 836 4064 Fax 0870 836 4056 www.gusplc.com

REGULATORY NEWS SERVICE HEADER MESSAGE

COMPANY NAME:

GUS plc

ISSUED BY:

Mr D Morris - Company Secretary

SECURITY NUMBER:

935009

DATE AND TIME FOR RELEASE:

Immediate

CONFIRMATION:

Not required

CONTACT NAME AND TELE NO:

Mr P G Cooper, 0870 836 4064

ANNOUNCEMENT

GUS plc ("GUS") has today received a further notification from Legal & General Investment Management Limited ("LGIML") advising that LGIML now holds 39,512,042 ordinary shares in GUS (representing 3.88% of the issued ordinary share capital of GUS). The notification was issued pursuant to Sections 198 to 202 of the Companies Act 1985 and was dated 5 August 2004.

Registered in England No. 146575 Registered office: One Stanhope Gate, London, WIK 1AF



BURBERRY

URBERRY IS BUILT ON A STRONG FOUNDATION

A BRAND THAT IS DISTINCTLY MODERN YET INFORMED BY A RICH HERITAGE AND HISTORY OF DESIGN INNOVATION

A BUSINESS THAT LEVERAGES ITS COMPELLING STRAILERY TO PROPEL GROW! H

A CULTURE THAT IS DEFINED BY TEAMWORK



BURBERRY 2003/04 FINANCIAL HIGHLIGHTS

- 7 Total revenues increased by 15% on an underlying* basis, 14% reported
 - Retail sales up 15% underlying, 13% reported
 - Wholesale sales up 14% underlying, 14% reported
 - Licensing revenue up 18% underlying, 15% reported
- Gross profit margin increased from 56.0% to 57.9%
- EBITA** margin expanded from 19.7% to 20.9%
- 28% increase in diluted EPS (before goodwill amortisation, exceptional gain and IPO related charges) to 19.1p
- Strong cash generation reflects profitability and working capital efficiencies
- \$\int 50\% increase in dividend to 4.5p per Ordinary Share

Turnover (£m)	EBITA (£m)	EBITA margin (%)
2003/04 i 675.8	2003/04 141.2	2003/04 20.9
2002/03 593.6	2002/03 116.7	2002/03 19.7
2001/02 499.2	2001/02 90.3	2001/02 18.1

Certain statements made in this Annual Report are forward looking statements. Such statements are based on current expectations and are subject to a number of risks and uncertainties that could cause actual results to differ materially from any expected future results in forward looking statements.

This report does not constitute an invitation to underwrite, subscribe for or otherwise acquire or dispose of any Burberry Group plc shares. Past performance is not a guide to future performance and persons needing advice should consult an independent financial adviser

Underlying figures are calculated at constant exchange rates and exclude the impact of the July 2002 acquisition of the operations of Burberry's distributor in Korea (the "Korea acquisition").

^{*} EBITA represents operating profit before interest, taxation, goodwill amortisation and exceptional items.



Despite a challenging operating environment, Burberry delivered revenue and profit after tax (before IPO related charges) growth of 14% (15% underlying) and 32%, respectively, for the year to March 2004 while maintaining excellent returns on capital. The total dividend for the year increased 50%. This performance stands out among luxury goods companies.

Over the past five years, the Burberry brand has been transformed from a traditional outerwear label to a premier international luxury brand distinguished by its accessible positioning, multi-generational appeal and British sensibility. The business has evolved from its former dependence on a narrow range of products and third-party licensees and distributors to an integrated organisation led by broad product development expertise and direct retail and wholesale operations.

I continue to be impressed by the brand and the business that has been built around it, but my enthusiasm for these past accomplishments is exceeded by my optimism for the future. Burberry has not only delivered excellent results, but has established an effective platform from which to capitalise on the additional possibilities for the brand in new and existing product categories, distribution channels and geographic regions.

Guiding this development has been an outstanding group of people. The brand's intrinsic prospects would have remained dormant if not for the vision and dedication of the talented management team and employees throughout the global organisation. As in the past, these qualities were very much apparent this year. On behalf of all shareholders, I congratulate the entire team at Burberry for their achievements.

The year also brought key management additions and changes. Michael Metcalf, Burberry's former CFO and COO, and Thomas O'Neill, former President Worldwide, have chosen to pursue new career opportunities. With Burberry for six years, Mike was integral to shaping the Group's new strategy and establishing the infrastructure to support a global business. Tom, at Burberry for over two years, played a vital role in the integration of Burberry's Asian operations. I thank both Mike and Tom for their contributions to the Group and wish them well in their new positions. At the same time, I welcome Stacey Cartwright, a highly experienced financial executive as CFO, and Brian Blake, an accomplished luxury goods executive, as President and COO. I look forward to working with them both in the years ahead.

Burberry has completed another excellent year and looks to the future with confidence as we continue to build long term value for our Shareholders.

John Peace Chairman





TO DELIVER STRONG RESULTS REFLECTING THE STRENGTH OF OUR STRATEGY, THE SUSTAINED EFFORTS OF THE TALENTED MANAGEMENT TEAM AND THE BALANCE OF THE BUSINESS ACROSS PRODUCTS, CHANNELS AND REGIONS

Burberry's performance for the year to March 2004 was excellent. The business delivered strongiresults and continued strategic progress notwithstanding the challenging operating environment globally. Diluted EPS (before goodwill amortisation, exceptional gain and IPO related charges) increased 28% on a 14% revenue gain while management successfully strengthened the product line, refined and expanded distribution and continued to develop targeted regions. This performance reflects the sustained efforts of the talented management team and the balance of Burberry's business across products, channels and regions.

Key strategic highlights include:

Products Burberry's product design, development and merchandising teams achieved exciting results during the year.

- The brand's transformation from a traditional rainwear manufacturer to a style and luxury leader continued at pace. Under the direction of Creative Director Christopher Bailey, the Group achieved greater cohesion across the women's, men's and accessory product lines and further developed Burberry's distinctive design vocabulary including colour, pattern and thematic detail. The successful linking of the brand's history to the present is well demonstrated by the selection of Burberry Prorsum's autumn/winter 2004 women's collection as one of the 10 best of the season by Women's Wear Daily, a leading fashion industry publication.
- Womenswear led category development for the year. Its strong performance was driven by the continued creation of an outstanding fashion offering in combination with a range of modern classic lifestyle products including outerwear, designed for a multi-generational customer base. Burberry's pink trench coat, introduced last autumn in support of breast cancer research, received particularly wide recognition and preceded the prominence of the colour pink and the trench coat revival throughout the industry during the following spring. This product successfully increased awareness for an important social cause, raised funds to support critical research and highlights both Burberry's heritage and design innovation.
- The planned diversification of Burberry's accessories offering from classical to contemporary styled products progressed with important successes in the year. In handbags, Burberry introduced the contemporary-styled leather Shackle collection to favourable consumer response. Candy Check, a pink adaptation of Burberry's iconic pattern, was successfully offered across a range of handbags and other accessories.
- Maintaining the momentum, menswear continued to advance in the period. The Group capitalised on the ongoing return to sartorial dressing in menswear with expanded offerings in tailored clothing, shirts and accessories. Reinforcing Burberry's outerwear authority, menswear successfully introduced important updated silhouettes and styles across the category. The intensification of classification businesses also continued with added depth in key categories and expanded use of luxury fabrics.

Channels The Group continued to execute its core retail, wholesale and licensing strategies.

Investment in retail growth continued on plan. The Group opened nine new stores in the year, including Burberry stores in the US (3), Europe (1) and Asia (4), as well as one outlet store, and four

Turnover by product category

2003/04 total: £675.8m

□ Womenswear 33% £225.7m
■ Menswear 28% £190.1m
Accessories* 28% £189.0m
□ Licence 10% £67.0m
Other 1% £4.0m

*Includes childrens



store opening was a retail highlight of the year. Located in the centre of this fashion capital, the store, Burberry's first in Italy, presents the complete revitalised Burberry brand to the global fashion community and this important local market. The store has had a positive impact on the wholesale business in Italy.

- / In wholesale, Burberry continued to concentrate on key accounts, add doors selectively in developed markets and utilise the channel as a primary means to address emerging markets. Among key accounts in developed markets, Burberry continued to improve in-store positioning, add floor space and enhance merchandising. In European markets, Burberry capitalised on the brand's increased visibility by selectively adding high-profile fashion retailers to its account base. In emerging markets, the Group worked with its wholesale partners to build local brand recognition and sales. In China, for example, where sales grew substantially in the year, Burberry worked with local partners to open six additional points of sale (for a current total of 28 stores and concessions) during the year. Through a local partner, the Group opened the first Burberry store in Russia (Moscow) in February 2004.
- In licensing, Burberry Brit for women was the year's highlight. Among the most successful fragrance introductions of the year, Burberry Brit was launched worldwide following its autumn 2003 introduction in the US and UK. Burberry Brit's extensive media campaign, global distribution and success among a broad range of consumers brought important perception and awareness benefits to the Burberry brand broadly.

Regions Burberry continued to increase the brand's penetration across targeted regions, extending its global reach. On a constant currency basis, the Group achieved solid growth across the US (26%), Europe (10%) and Asia Pacific (17%).

- In the US, the Group added stores in Houston, Las Vegas and Tyson's Corner (Virginia) and continued to work with leading wholesale customers to build Burberry's presence in this substantial and under penetrated market. Important renovations, including the Manhasset (New York) store expansion, were also completed during the year. The US business achieved strong sales gains throughout the year.
- ¿ Europe's performance varied by market. The UK generally remained soft with improving trends late in the year. Benefiting from the ongoing initiatives to upgrade distribution in Continental Europe, the Group generally achieved strong gains across the region. Continuing to build the brand's presence in Italy, Burberry finalised plans to open a store in Rome in autumn 2004. In Spain, sales growth resumed, reflecting the successful repositioning efforts in that market.
- Burberry opened stores in Hong Kong, Kuala Lumpur, Melbourne and Singapore, underscoring the brand's opportunities in Asia outside of Japan. In addition to the impact of these new stores, regional growth

the external shocks early in the year (a rebound in part fuelled by visitors from China) as well as strong demand within China. Korea was adversely affected by a difficult economic and consumer credit environment throughout the year.

In Japan, Burberry continued its long term brand enhancement activities. During the year, the Group assumed the role of directly managing and monitoring the non-apparel licensees in this market. Over the past 18 months, several licences have either expired or been cancelled and the Group is selectively working with existing licensees to upgrade products and distribution. In early April 2004, the Group's partners in Japan opened a Burberry store featuring the brand's Prorsum and international London collections in Tokyo's fashionable Omotesando district. This new store, and the extensive media campaign which accompanied the opening, is an important component of Burberry's brand management activities in this market.

Looking ahead to 2004/05

In line with the ongoing execution of our core growth strategies, Burberry's plans for 2004/05 include the following highlights:

- The opening of seven new stores and concessions, including the addition of our second store in Italy, on Via Condotti in Rome, during autumn 2004
- The completion of a number of significant store renovations, including the re-opening or our prominent San Francisco store this autumn
- Continued penetration of emerging markets, including the addition of six new points of sale in China
- An increase in our marketing budget to support the exciting autumn/winter 2004 collections
- 7 The autumn launch of Burberry Brit for men as a complement to the

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- Continued brand enhancement initiatives in Japan

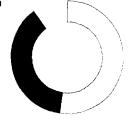
The success achieved by Burberry in the year completed reflects the . dedication of our management and employees, the commitment of our licensees and the support of our wholesale customers. Together, we look forward to the current financial year with confidence as we continue to pursue our proven strategies, maximise growth opportunities and ensure long term shareholder value.

Rose Manie Braw

Rose Marie Bravo Chief Executive

Turnover by channel of distribution 2003/04 total: £675.8m

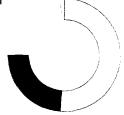
::: Wholesale	52%	£351.4m
Retail	38%	£257.4m
Licence	10%	£67.0m



Turnover by geographic destination

2003/04 total: £675.8m

☐ Europe■ North AmericaAsia PacificOther	51% 24% 24% 1%	£346.8m £162.4m £162.6m £4.0m





The Thomas Burberry range for young men and women was re-introduced in the LIK and Spain in autumn/winter 2003.



The opening of the Milan store, Burberry's first in Italy, provided a stunning showcase in which to present the brand's complete offering to this important market as well as

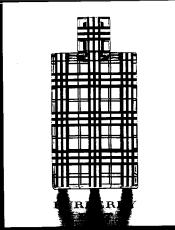
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Sep/03



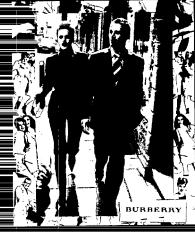
The borders of the autumn/winter 2003 ad campaign heralded the success of colour across all product ranges.



Burberry Brit, the new fragrance for women which debuted in autumn 2003, is the brand's most successful fragrance taunch to date.



The Burberry Brit launch was supported by extraordinary editorial coverage and an iconic advertising campaign featured in both print and outdoor media.



Our marketing strategy communicates the brand's unique mix of modern design and British heritage.

BURBERRY 2003/04



- manusion in Asia continued with the
- coming of new stores in Hong Kong.
- meapore. Kuala Lumpur and
- Jobourne, Australia.

Apr/03 May/03 Jun/03





speciality stores worldwide.

Burberry Prorsum is presented on the catwalk to international press and buyers in Milan four times a year.



The Burberry Prorsum show for spring/summer 2004 featured the exclusive appearance of Kate Moss





- dainland China saw the opening of SE aciditional Burbarry points of sale
- strasing the total to 28 in the region.

BURBERRY 2003/04 YEAR AT A GLANCE





February 2004 saw Burberry's entry to the Russian market with our first store in Moscow, located in the prestigious Stoleshnikov district.

The Burberry Prorsum women's collection for autumn/winter 2004 was neraided by leading fashion publication Women's Wear Daily as one of the 10 best collections of the season.

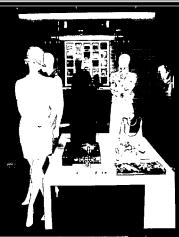
Jan/04 Feb/04 Mar/04



The spring/summer 2004 advertising campaign underscored the use of colour aind pattern in the collections as well as Burberry's cross-generational appeal.



Advertising images in men's publications reinforced the brand's heritage in tailoring and focused on the return to sartorial dressing.



Throughout the year in the US region, retail expansion continued with new store openings in Las Vegas, Houston, and Tysons Corner, Virginia.



A signature floral print created for spring/ summer 2004 apparel and accessories is emblematic of Burberry's design ethos of colour, texture and pattern.

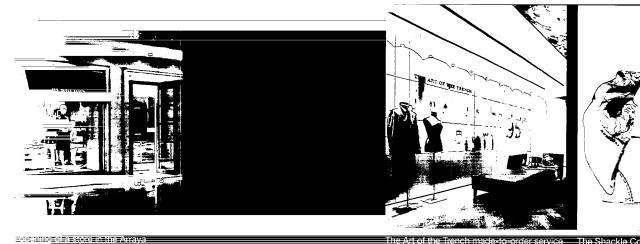


in March 2004, the Burberry children's collection was introduced in Korea through signature shops within two of Seoul's principal retailers.



cross wholesale channels, the continued roll

ct/03 Nov/03 Dec/03





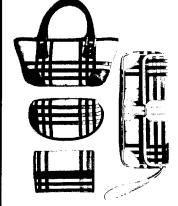
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The Shackle Collection, a new design group of handbags and shoes introduced in spring/summer 2004, garnered strong consumer and editorial response.



- Mail in Kulwait expanded

Darry's presence in the Middle East





The launch of the Candy Check accessories range was well received for the gift-giving

season and continues to be a strong seller

Editivard.

reach Coat was donated to breast

BURBERRY 2003/04 FINANCIAL REVIEW

Burberry Group turnover is composed of revenue from three channels of distribution: wholesale, retail and licensing operations. Wholesale revenue arises from the sale of men's and women's apparel and accessories to wholesale customers worldwide, principally leading and prestige department stores and speciality retailers. Retail revenue is derived from sales through the Group's directly operated store network. At 31 March 2004, the Company operated 145 retail locations consisting of 54 Burberry stores, 67 concessions and 24 outlet stores. Licence revenue consists of royalties receivable from Japanese and product licensing partners.

Comparison of the year to 31 March 2004 with the year to 31 March 2003

Burberry Group has completed two transactions that affect the comparability of results for the year to 31 March 2004 relative to the year to 31 March 2003. On 1 July 2002, the Group purchased the operations and certain assets of its distributor in Korea, which largely operated as a retail business consisting primarily of 46 concessions at acquisition date (the "Korea acquisition"). On 17 July 2002, Burberry Group completed a reorganisation in connection with its initial public offering and admission to the London Stock Exchange (the "IPO"). In determining "underlying" performance, financial results are adjusted to exclude the impact of the Korea acquisition, and to reflect prior financial year exchange rates.

Turnover

Total turnover advanced to £675.8m from £593.6m in the comparative period, an increase of 14%, or 15% on an underlying basis (i.e. excluding an £11.3m reduction attributable to exchange rate movements and excluding the incremental contribution from the Korea acquisition). At constant exchange rates, turnover increased by 16%.

Total retail sales increased by 13% in the year to £257.4m. On an underlying basis, retail sales increased by 15%, driven by sales from newly opened stores with a modest contribution from existing stores. Sales increases at existing stores accelerated in most markets late in the year. The US market achieved strong gains throughout the year. In Asia, the Hong Kong market quickly rebounded from the external shocks early in the financial year, while south east Asia, boosted by new stores, achieved significant gains in the second half. Korea was adversely affected by a volatile macro-economic environment throughout the year. A slow first half in Continental Europe was more than offset by vigorous growth in the second half of the year. The soft UK market saw improving trends late in the year. During the year, the Group opened nine new stores, including Burberry stores in the US (3), Europe (1) and Asia (4), as well as one outlet store and four concessions. Burberry also completed several store renovations and expansions in the year. Total retail selling space expanded 12% to approximately 410,000 square feet at the year end.

Total wholesale sales advanced 14% (14% underlying) to £351.4m during the year. The Group achieved double digit sales increases in both the autumn/winter and spring/summer seasons, driven by solid gains across the US, Europe and Asia. Burberry achieved particularly strong increases in the US, Continental Europe and emerging markets, including China. Sales growth resumed in Spain, reflecting the successful repositioning efforts in that market.

Licensing revenues in the year increased by 15%, 18% underlying, to £67.0m. The majority of the increase was driven by royalty gains in Japan which reflected increases in certain royalty rates and a reduction in management fees payable with respect to specific licences. Volumes in Japan were limited to modest gains, partially as a result of Burberry's brand enhancement activities in this market. The licensing revenue increase also reflected outstanding sales gains from global product licences, particularly fragrance, which benefited from the highly successful Burberry Brit launch.

Percenta of turno n	9e ver % % % % % % % % % % % % % % % % % % %	Results before IPO related charges £m 306.9 228.4 58.3 593.6 (261.3) 332.3 (215.6) 116.7 (6.4) —	Percentage of turnover % 51.7% 38.5% 9.8% 100.0% (44.0%) 56.0% (36.3%) 19.7% (1.1%)	IPO related charges(1) £m	332.3 (215.6) 116.7 (6.4)
4 38.1 0 9.9 3 100.0 2) (42.1 6 57.9 4) (37.0 2 20.9 3) (1.0	% % % % % %) % % % % % % % % % % % % %	228.4 58.3 593.6 (261.3) 332.3 (215.6) 116.7	38.5% 9.8% 100.0% (44.0%) 56.0% (36.3%) 19.7%	<u>-</u> - - - -	228.4 58.3 593.6 (261.3) 332.3 (215.6) 116.7 (6.4)
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3) (1.C -	%) -			-	116.7 (6.4) (22.0)
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- 2 0.3	-%	-	. –	(22.0)	(22.0)
2 0.3	%	_			
			_	_	_
6 20.2	%	110.3	18.6%	(22.0)	88.3
2 0.3	%	(0.9)	(0.2%)	_	(0.9)
_	-	_	-	(2.3)	(2.3)
8 20.5	%	109.4	18.4%	(24.3)	85.1
3)	-	(39.9)	_	7.0	(32.9)
5 13.5	%	69.5	11.7%	(17.3)	52.2
** *					
o		14.9p		(3.4p)	11.5p
)	•	13.7p		(3.4p)	10.3p
9		506.2		506.2	506.2
	- 8 20.5 3)				(2.3) 8 20.5% 109.4 18.4% (24.3) 3) - (39.9) - 7.0 5 13.5% 69.5 11.7% (17.3) p 14.9p (3.4p) p 13.7p (3.4p)

	Year to 31 March 2004	Year		
	As reported £m	Before IPO related charges £m	IPO related charges ⁽¹⁾ £m	As reported £m
Turnover	675.8	593.6	_	593.6
Operating profit before goodwill amortisation and exceptional gain (EBITA)	141.2	116.7	-	116.7
Exceptional gain	2.2(2)	_	_	_
IPO related charges	_	_	(22.0)	(22.0)
Operating profit	136.6	110.3	(22.0)	88.3
Profit after tax	91.5	69.5	(17.3)	52.2
Diluted EPS before goodwill amortisation, exceptional gain and IPO related charges	19.1p	14.9p	(3.4p)	11.5p
Diluted EPS	18.1p	13.7p	(3.4p)	10.3p

⁽¹⁾ IPO related charges in the year to 31 March 2003 included a £22.0m exceptional charge related to the grant of awards under the Restricted Share Plan and associated National Insurance liability, together with the cost of shares gifted to employees under the All Employee Share Plan and other IPO costs. In addition a £2.3m pre-IPO foreign exchange loss was also recorded. These were all before attributable tax relief of £7.0m.

⁽²⁾ The £2.2m pre-tax exceptional gain in the year to 31 March 2004 relates to lapsed awards and the reversal of associated charges with respect to the Restricted Share Plan. This is before an attributable tax charge of £0.7m.

Operating profit

Gross profit as a percentage of turnover expanded to 57.9% in the year from 56.0% in the comparative period. This increase was driven primarily by improved stock management, complemented by pricing and sourcing gains.

Operating expenses as a percentage of turnover rose to 37.0% from 36.3% in the comparative period. This increase primarily reflects continued investment in people and infrastructure in connection with future growth of the business.

As a result of these factors, EBITA increased by 21% to £141.2m, or 20.9% of turnover relative to 19.7% in the prior year. Exchange rate movements reduced reported EBITA by £3.8m.

Goodwill amortisation increased to £6.8m from £6.4m in the comparative period as a result of a full year of amortisation expense associated with the Korea acquisition, partially offset by exchange rate movements.

In 2003/04, the Group recorded a £2.2m exceptional gain relating to lapsed awards and the reversal of associated charges with respect to the employee share ownership plans.

Profit before interest and tax and IPO related charges increased 23.8% to £136.6m, or 20.2% of turnover from 18.6% in the comparative period.

Net interest income/expense

Net interest income was £2.2m in the year to March 2004 compared to net expense of £0.9m (excluding IPO related charges) in the prior year. The improvement reflects strong cash generation in the current year.

Prior year IPO related charges

In connection with the IPO, the Group incurred a Σ 22.0m exceptional charge in the year to March 2003 largely relating to its employee share ownership plans.

During the year to March 2003, the Group also incurred a £2.3m foreign exchange loss on borrowings held on behalf of the GUS group; these borrowings were eliminated as part of the reorganisation prior to the flotation.

Profit before taxation

As a result of the above factors, Burberry reported profit before taxation of $\mathfrak{L}138.8m$ in the year to March 2004 compared to $\mathfrak{L}109.4m$ (excluding IPO related charges) in the prior year.

Profit after taxation

The Group reported a 32.6% tax rate (2003: 34.7%) on profit before goodwill amortisation and exceptional gain for the full financial year resulting in a £47.3m tax charge. The rate continues to be above the UK statutory tax rate (30%) primarily as a result of the Group's operations in higher tax rate jurisdictions. Profit after tax for the year (before IPO related charges in the prior year) increased 32% to £91.5m.

Diluted earnings per share before goodwill amortisation, exceptional gain and IPO related charges increased 28% to 19.1p in the year compared to 14.9p in the prior year. In the year to March 2004, the Group had 495.6m (2003: 498.1m) Ordinary Shares in issue on average for the purposes of calculating basic earnings per share and 505.9m (2003: 506.2m) Ordinary Shares in issue on average for the purposes of calculating diluted earnings per share. An average of 4.6m Ordinary Shares (2002/03: 1.9m) held by the Group's Employee Share Ownership Trusts are excluded for the purposes of the basic and diluted earnings iper share calculations.

Liquidity and capital resources

Burberry's principal uses of funds have been to support capital expenditures, acquisitions, and working capital growth in connection with the expansion of its business. Since its IPO in July 2002, the Group expects to finance operations, capital expenditures and acquisitions with cash generated from operating activities and, as necessary, the use of its credit facility.

Net cash inflow from operating activities increased to £185.6m in the year to 31 March 2004 from £165.0m in the comparative period. The increase in depreciation and related charges primarily reflects the larger fixed asset base associated with expansion of the business. The 21% increase in operating profit before interest, taxation, goodwill amortisation and exceptional/IPO related items was augmented by working capital efficiencies. Stock levels increased moderately relative to turnover in 2003/04. The small modest decrease in trade debtors reflects improved credit management. The increase in creditors was in line with the increase in turnover.

Net fixed asset purchases of £28.8m (2003: £55.5m) primarily reflects continued investment in the Group's retail and wholesale operations. The decrease compared to 2002/03 largely reflects differences in the timing of cash outlays and types of retail investments between the two periods. Capital expenditures are expected to total £40m to £50m in the 2004/05 financial year.

Net cash outflow for acquisition purposes in the period was £2.5m in 2003/04, relating to deferred payments with respect to previous transactions. In 2002/03, the net cash outflow for acquisition purposes was £26.8m which largely related to the Korea acquisition.

During 2003/04 the Company invested £6.6m (net) in its own shares as a contribution to funding the Group's employee share ownership trusts.

The Company paid an interim dividend of 1.5p per share on 4 February 2004. A final dividend of 3.0p per share is proposed, and payable in August 2004. As a result, the total dividend for 2003/04 would increase by 50% to 4.5p per share (£22.3m aggregate amount).

In line with its risk management policy, Burberry has continued to hedge its principal foreign currency transaction exposures arising in respect of Yen denominated royalty income and Euro denominated product purchases and sales. On the basis of forward foreign exchange contract rates secured with respect to the year to 31 March 2005, Burberry expects that the average Yen/Sterling exchange rate applicable to its licence revenue for that financial year will be broadly consistent with that of 2003/04.

Burberry maintains a £75m credit facility which matures in July 2006.

International Financial Reporting Standards

It will become mandatory for the consolidated financial statements of all EU listed companies to be reported under International Financial Reporting Standards (IFRS) for periods commencing after 1 January 2005.

The areas of greatest impact for the Group have been identified and work is underway to ensure the required compliance with IFRS for the year to 31 March 2006.

An impact assessment has identified that changes in accounting treatment for property, pensions, share-based payments, deferred tax, financial instruments and segmental disclosure may have the greatest impact for the Group.

Stacey Cartwright
Chief Financial Officer

	As at 31 Ma	rch
	2004 £m	2003 £m
Fixed assets		
Intangible assets	111.4	123.7
Tangible fixed assets	149.8	161.4
Investments	8.8	3.4
	270.0	288.5
Current assets		
Stock	89.5	83.8
Debtors	120.8	122.0
Cash and short term deposits	158.7	86.6
	369.0	292.4
Creditors – amounts falling due within one year	(161.2)	(151.1)
Net current assets	207.8	141.3
Total assets less current liabilities	477.8	429.8
Creditors – amounts falling due after more than one year	(35.4)	(35.2)
Provisions for liabilities and charges	(5.3)	(4.6)
Net assets	437.1	390.0
Total Shareholders' Funds	437.1	390.0
Cash flow and net funds	Year to 31 Ma	arch .
	2004 £m	2003 £m
Operating profit before interest, taxation, goodwill amortisation and exceptional/IPO related items	141.2	116.7
Depreciation and related charges	28.5	19.0
Loss on disposal of fixed assets and non-cash charges	1.7	1.5
(Increase)/decrease in stocks	(7.5)	5.2
Increase in debtors	(1.5)	(2.4)
Increase in creditors	23.2	25.0
Net cash inflow from operating activities	185.6	165.0
Returns on investments and servicing of finance	2.2	(0.5)
Taxation paid	(49.5)	(30.6)
Net purchase of fixed assets	(28.8)	(55.5)
Net purchase of own shares	(6.6)	(4.5)
Acquisition related payments	(2.5)	(26.8)
Net cash inflow before dividends, IPO related and financing activities	100.4	47.1

Net funds at end of year

79.6

157.9



BURBERRY
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PERFORMANCE

2003/04

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THE BOARD OF DIRECTORS

Chairman

John Peace, Non-executive Chairman

John Peace was appointed non-executive Chairman of Burberry in June 2002. He is the Group Chief Executive of GUS plc, Burberry's largest shareholder. He served as Chief Executive of Experian from 1996 to 2000 and currently serves as Chairman of the Board of Governors of Nottingham Trent University.

Executive directors

Rose Marie Bravo, Chief Executive

Rose Marie Bravo was appointed Chief Executive of Burberry in 1997. Prior to her appointment at Burberry, Ms Bravo served as President of Saks Fifth Avenue from 1992 to 1997, with responsibility for merchandising, marketing and product development. She also served as a member of the Board of Saks Holding Inc. From 1974 to 1992, Ms Bravo held positions of increasing responsibility at RH Macy & Co, culminating with her 1987 to 1992 tenure as Chairman and Chief Executive Officer of the I Magnin Specialty Division. Ms Bravo serves on the Boards of both Tiffany & Co and Estée Lauder as a non-executive director.

Stacey Cartwright, Chief Financial Officer

Stacey Cartwright was appointed Chief Financial Officer of Burberry on 1 March 2004. Prior to this appointment, she held the position of Chief Financial Officer at Egg plc from 1999 to 2003. From 1988 to 1999 she held various finance related positions at Granada Group PLC.

Thomas O'Neill, President Worldwide

Thomas O'Neill was appointed President Worldwide of Burberry in November 2001. Prior to this, he had served as President and Chief Executive Officer of LVMH's Jewellery Division, based in Paris, since August 2000. He served as President and Chief Executive Officer of LVMH Fashion Group, Americas, from June 1997 to August 2000 and as Chief Executive Officer of Marc Jacobs International from June 1997 to February 2001. Mr O'Neill has announced his resignation as a director of the Company with effect from 1 July 2004 and as an employee with effect from 31 July 2004.

Non-executive directors

Philip Bowman

Philip Bowman was appointed in June 2002 and is the Senior Independent Director. He is the Chief Executive of Allied Domecq plc and non-executive Chairman of Coral Eurobet Limited. He previously served as a non-executive director of British Sky Broadcasting Group plc between 1994 and 2003 and as Chairman of Liberty plc from 1998 to 2000.

Caroline Marland

Caroline Marland was appointed in January 2003. She is a former Managing Director of Guardian Newspapers (1994 – 2000). She currently holds a non-executive directorship at Bank of Ireland.

Guy Peyrelongue

Guy Peyrelongue was appointed in June 2002. Between 1987 and 2001 he served as President and Chief Executive Officer at L'Oréal United States. From 1973 to 1987 he held various positions at L'Oréal including President, Latin America.

David Tyler

David Tyler was appointed in June 2002, having been a director since 1997. He is currently Group Finance Director of GUS plc, a position he has held since 1997. He served as Group Finance Director of Christie's International plc from 1989 to 1996.

DIRECTORS' REPORT

The directors present their Annual Report together with the audited financial statements for the year to 31 March 2004.

Principal activities and business review

The Company designs, sources, manufactures and distributes high-quality apparel and accessories through its own retail stores and via its wholesale customers. The Company also licenses third parties to manufacture and distribute products using the "Burberry" brand. The Chairman's statement on page 5, the Chief Executive's review on pages 8 and 9, the Operating review (entitled "Year at a Glance") and Financial review on pages 12 to 14 report on the activities and results for the year and give an indication of the Company's future developments.

Results and dividends

The profit after taxation for the year amounts to £91.5m (2003: £52.2m).

An interim dividend of 1.5p per Ordinary Share was paid to the ordinary shareholders of the Company on 4 February 2004. The directors recommend that a final dividend of 3p per Ordinary Share in respect of the year to 31 March 2004 be paid to those persons on the Register of Members at the close of business on 23 July 2004. This will make a total dividend of 4.5p per Ordinary Share. The dividends paid and recommended in respect of the year to 31 March 2004 were £22.3m.

On 28 October 2003 and 31 March 2004, the Company paid a total dividend of £21,450 to GUS Holdings Limited as the holder of the Company's Redeemable Participating Preference Shares of 0.05p each.

The retained profit for the year to 31 March 2004 of £69.2m (2003: loss £181.8m) has been transferred to reserves.

Abacus Corporate Trustee Limited, as trustee of the Burberry Group plc ESOP Trust ("the Trust"), has waived all dividends payable by the Company in respect of the Ordinary Shares from time to time held by it as trustee of the Trust. The dividends waived were in aggregate £167,998 (2003: £16,741).

Directors

The names and biographical details of the directors holding office at the date of this report are shown on page 18.

Stacey Cartwright was appointed as Chief Financial Officer and as a director of the Company on 1 March 2004.

Mike Metcalf resigned as a director of the Company on 31 March 2004.

As Stacey Cartwright was appointed after the Company's Annual General Meeting ("AGM") in 2003, she will retire in accordance with the Company's Articles of Association and a resolution proposing her re-election will be proposed at the forthcoming AGM.

The directors retiring by rotation at this year's AGM are John Peace and Guy Peyrelongue who, being eligible, offer themselves for re-election.

The Company announced, on 19 April 2004, the resignation of Thomas O'Neill as a director of the Company with effect from 1 July 2004.

Details of the directors' service agreements are given in the Report on directors' remuneration and related matters on pages 27 and 28.

Directors' interests

Interests of the directors holding office at 31 March 2004, in the shares of the Company, its subsidiaries and its ultimate parent company, GUS plc, are shown within the Report on directors' remuneration and related matters on pages 33 and 34. There were no changes to these interests between the period 31 March and 17 May 2004. No director had a material interest in any contract other than a service agreement with a member of the Group at any time in the year.

Corporate governance

The Company's statement on corporate governance is set out on pages 22 to 24.

Substantial shareholdings

As at 17 May 2004, the Company had been notified of the following interests in the Company's Ordinary Shares in accordance with sections 198 to 208 of the Companies Act 1985:

	% of issued share capital	Number of Ordinary Shares
GUS Holdings Limited	65.9	329,972,564
Janus Capital Management LLC	4.23	21,169,557

DIRECTORS' REPORT CONTINUED

Share capital

The Company issued 691,166 Ordinary Shares during the year following the exercise of options granted under the Burberry Senior Executive IPO Share Option Scheme.

Purchase of own shares

At last year's AGM, authority was given for the Company to purchase, in the market, up to 25m of its Ordinary Shares, being 5% of the issued ordinary share capital. No such purchases were made during the year under review.

As this authority expires at the forthcoming AGM, shareholders will be requested to renew a similar authority for up to just under 10% of the issued ordinary share capital. Details are given in the separate circular to shareholders.

Interests in own shares

Details of the Company's interests in its own shares are set out on page 62 of this Annual Report.

Charitable and political donations

During the year to 31 March 2004, the Group donated, in cash, a total of £198,000 to charitable causes (charitable donations during the year to 31 March 2003: £166,000). Such donations were made through a variety of means including the involvement of individual employees and through organised events.

The Company made no political donations during the year, in line with its policy.

In keeping with the Company's approach in 2003, shareholder approval is being sought at the forthcoming AGM to permit the Company and its wholly owned subsidiary, Burberry Limited, to make donations and/or incur expenditure which may be defined as political by the relevant legislation. Further details on these resolutions can be found in the separate circular to shareholders.

Employment policies

The Company is committed to ensuring the consistent profitable growth of its business and a policy of equal opportunity in employment is integral to this commitment. Further details on the Group's Equal Opportunities are set out on page 38 – Corporate social responsibility.

Health and safety

The Company has developed a comprehensive Health and Safety policy detailing the responsibility of managers at all levels in the Group to ensure the health and safety of employees, contractors and customers. Health and safety support in the UK is provided by the Health and Safety Officer and retained external safety consultants. Risk assessments are performed as required, supported by measurement systems for accident and near miss recording.

In the year to March 2004, there were five accidents in the United Kingdom reportable under the UK RIDDOR legislation (the "Reporting of Injuries, Diseases and Dangerous Occurrences Regulations 1995"). Broadly, this covers those accidents resulting in more than three days absence from work: the RIDDOR accident rate for our UK business was 0.24 per 100,000 hours worked (2003: 0.33), the principal cause of these being trips and falls. During the year the Group also recorded one accident to contractors at our premises.

Employee involvement

Employee communication

Burberry believes that employee communication is important in building strong relationships with, and in motivating, employees. Burberry makes use of various methods – including bi-annual CEO conferences for the management teams, face-to-face briefings, direct mail, email, intranet, etc. – to ensure that matters of interest and importance are conveyed quickly and effectively. In addition, it is intended that a tailored "Corporate Review" highlighting the Company's performance and its ongoing strategic initiatives will be sent to all employees worldwide.

Employee share ownership

In order to further extend employees' interest in the Company and to reward exceptional business results, awards of free shares in the Company were made to approximately 3,300 employees worldwide in July 2003 in addition to the free shares allocation following the Company's IPO.

Employees also participate in the GUS SAYE share option schemes in Spain, France, the US, Germany and the UK.

DIRECTORS' REPORT CONTINUED

Creditor payment

For all trade creditors, it is Group policy to:

- pay in accordance with contractual and other legal obligations; and
- continually review the payment procedures and liaise with suppliers as a means of eliminating difficulties and maintaining a good working relationship.

Trade creditor days of the Group at 31 March 2004 were 40 days (2003; 38 days) based on the ratio of Group trade creditors at the end of the year to the amounts recorded as expense during the year attributable to trade creditors. The Company had no trade creditors as at 31 March 2004 (2003; £nil).

Annual General Meeting

The Annual General Meeting of the Company will be held at The Lincoln Centre, 18 Lincoln's inn Fields, London, WC2A 3ED at 11.00 am on Tuesday 20 July 2004. The Notice of Meeting is included in a separate circular to shareholders which accompanies this Annual Report. It is also available on the Company's website (www.burberry.com).

Auditors

A resolution to re-appoint PricewaterhouseCoopers LLP as auditors to the Company will be proposed at the forthcoming AGM.

By order of the Board

Michael Mahony

General Counsel and Secretary

23 May 2004

Registered Office:

18-22 Haymarket London SW1Y 4DQ

CORPORATE GOVERNANCE

The Board submits, in respect of the year under review, its report on the application of the principles set out in Section 1 of the Combined Code ("the Code") published in June 1998. The revised Combined Code on corporate governance published in July 2003, applies to the Company for the year ending 31 March 2005.

Directors

The Board is responsible to Shareholders for the management of the Group and has adopted a committee structure which enables it to concentrate its efforts on strategy, management performance, governance and internal control. The Board consists of a Chairman, a Chief Executive plus two other executive directors and four non-executive directors. John Peace was appointed as Chairman and David Tyler as a non-executive director by GUS plc under the Relationship Agreement between the Company and GUS which was entered into at the time of the IPO.

The roles of the Chairman and Chief Executive are clearly defined. The Chairman leads the Board in determining the Group's strategy and monitoring high level progress. The Chairman does not have any material involvement at an operational level. The day-to-day business of the Group is the responsibility of the Chief Executive, Rose Marie Bravo, who is supported by the two executive directors, Stacey Cartwright and Thomas O'Neill.

During the year under review the Board held four scheduled meetings and all directors attended each meeting.

The Board has a formal schedule of matters reserved to it for decision.

The Board is supplied in a timely manner with information in a form and of a quality appropriate to enable it to discharge its duties. In addition to the papers for each Board Meeting, directors are also supplied with an extensive monthly report, which details progress of the Group's activities. There is also a procedure whereby directors, in the furtherance of their duties, are able to take independent advice, if necessary, at the Company's expense. In addition, all directors have direct access to the advice and services of the Company Secretary.

Philip Bowman, Guy Peyrelongue and Caroline Marland are for all purposes, in the opinion of the Board, independent of management and free from any business relationship which could materially interfere with the exercise of their independent judgement.

The non-executive directors are appointed for specified terms.

Philip Bowman was appointed as the senior independent non-executive director in March 2003.

On appointment, directors are furnished with relevant information to discharge their duties effectively. The Company has introduced a structured induction process whereby a director will meet key members of the management team following his/her appointment. As an ongoing process, directors are briefed and provided with information concerning major developments affecting their roles and responsibilities.

All directors are subject to election by Shareholders at the first opportunity after their appointment and thereafter in accordance with Article 82 of the Company's Articles of Association. This ensures compliance with the Code by providing that all directors are required to submit themselves for re-election at least once every three years.

Committees

The Board is supported by the Audit, Remuneration and Nomination Committees. GUS is entitled to appoint one member of each of these committees under the Relationship Agreement.

Audit Committee

The Audit Committee consists of three non-executive directors: Philip Bowman (Chairman), Caroline Marland and David Tyler. Guy Peyrelongue served as a member until 13 May 2003 when Caroline Marland was appointed as a member. The committee normally meets at least twice a year, with both the external auditors and the group internal auditor present.

All members of the Committee were in attendance at each of the two meetings held during the year under review.

It is the role of the Audit Committee to ensure that the auditors' objectivity and independence are maintained. It has adopted a policy in this respect and monitors the nature and extent of non-audit services, seeking to balance the maintenance of objectivity and value for money.

- Audit related services PricewaterhouseCoopers LLP, the external auditors, are the preferred providers of audit related services given their understanding of the Group and the synergistic relationship between such work and the aims of the annual audit. Such work extends to, but is not restricted to, shareholder and other circulars and regulatory and other compliance reports.
- / Taxation services Generally, if the external auditors' knowledge of the Group's tax affairs provides significant advantage which another third party
 would not have, they will be retained for both tax planning and compliance matters.
- Ø General services Other proposed assignments are put out to competitive tender and decisions to award work are taken on the basis of
 demonstrable competence and cost effectiveness.

CORPORATE GOVERNANCE CONTINUED

Remuneration Committee

Details of the Remuneration Committee and its application of corporate governance principles in relation to directors' remuneration is described in the Report on directors' remuneration and related matters on pages 25 to 36.

Nomination Committee

The members of the Nomination Committee are John Peace (Chairman), Rose Marie Bravo, Philip Bowman, Caroline Marland and Guy Peyrelongue. Rose Marie Bravo and Caroline Marland were appointed as members on 13 May 2003. All members of the Committee were present at each of the two meetings held during the year under review, which considered various matters including the appointment of Stacey Cartwright to the position of Chief Financial Officer.

Relations with shareholders

The Company recognises the importance of communicating with its Shareholders and does this through its Annual and Interim Reports, quarterly trading updates and at the Annual General Meeting.

The Company communicates with its institutional investors frequently and regularly throughout the year through a combination of formal and informal meetings, participation at sector-specific conferences and ad hoc briefings with management.

In accordance with the provisions of the Code, the Notice of the 2003 AGM was sent to Shareholders at least 20 working days before the Meeting. Resolutions put to Shareholders were voted on by way of a show of hands.

It is the intention that all directors will attend the forthcoming Annual General Meeting and will be available to answer Shareholders' questions.

In accordance with the recommendation of the Myners Report to the Shareholder Voting Working Group 2004, the Company intends to call a poll on each of the resolutions to be put to shareholders at the forthcoming AGM. The level of proxies lodged on each resolution and the number of proxy votes for and against the resolution will be made available at the AGM on request.

Corporate social responsibility ("CSR")

Details on the Company's approach to CSR are given on pages 37 to 39.

Accountability and audit

It is a requirement of the Code that the Board should present a balanced and clear assessment of the Company's position and prospects. In this context, reference should be made to the Statement of directors' responsibilities on page 40, which includes a statement in compliance with the Code regarding the Group's status as a going concern, and to the Report of the auditors on page 41, which includes a statement by the auditors in respect of their reporting responsibilities.

The Board recognises that its responsibility to present a balanced and clear assessment extends to interim and other price sensitive public reports and reports to regulators as well as information required to be presented by law.

internal control

The Board acknowledges that it is responsible for the Group's system of internal control and for reviewing its effectiveness. Such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives and other key business risks, for example, the production and sale of counterfeit products, and can provide reasonable, but not absolute, assurance against material misstatement or loss. The Audit Committee has reviewed the effectiveness of the key procedures which have been established to provide internal control and has used external consultants to assist in this review. It believes that adequate risk management procedures are in place within the Group. The Group will be implementing a number of improvements to strengthen these procedures.

Following publication of guidance for directors on internal control ("The Turnbull Guidance"), the Board confirms that there is an ongoing process for identifying, evaluating and managing the significant risks faced by the Group. These include those relating to social, environmental and ethical matters. This process was in place in respect of the Burberry business throughout the year under review and up to the date of approval of the Annual Report and Accounts. The process will be regularly reviewed by the Audit Committee which reports its findings for consideration by the Board, and is in accordance with The Turnbull Guidance.

The key procedures operating within the Group are as follows:

Risk assessment

The Group's business objectives are incorporated into the annual budgeting and planning cycle. Progress towards the achievement of such objectives is monitored by a variety of financial measures and non-financial performance indicators.

The Audit Committee has delegated responsibility for considering operational, financial, compliance and other risks.

Specific consideration is given to the identification of risk factors, and the appropriate control measures for such factors as part of the Group's annual budgeting cycle. The executive directors formally meet on a quarterly basis to re-evaluate these risk factors in the context of the then current environment and business activity. A risk register is updated twice every year, or more often if required.

CORPORATE GOVERNANCE CONTINUED

Control environment and control activities

The Group consists of a number of trading units, each with its own management and control structure. These units report to the executive directors.

The Group has established procedures for the delegation of authorities to ensure that operations considered significant by value or by their impact on the Group are considered at an appropriate level.

The Group's trading units operate within a framework of policies and procedures which are either already laid down or are currently being established in organisation or authority manuals. Policies and procedures cover key issues such as authorisation levels, segregation of duties, compliance with legislation and physical and data security.

The Group has implemented various strategies to deal with the risk factors that have been identified. Such strategies include internal control and the use of third-party services to assist in monitoring specific issues. In addition, other approaches are used, such as the use of insurance, and treasury instruments to hedge specific foreign currency exposures.

Information and communication

The Group has a comprehensive system of budgetary control, focused on monthly performance reporting which is at an appropriately detailed level. A summary of results, supported by commentary and performance measures, is provided to the Board each month. The performance measures are subject to review to ensure that they provide relevant and reliable indications of business performance.

A summary of risk factors and relevant control measures (identified as part of the budgeting cycle) is submitted by the executive directors to the Audit Committee at the beginning of each year. This report is updated at the half-year, and re-submitted to the Audit Committee.

The Audit Committee meets with both external and internal auditors and, if it so chooses, can do so without the presence of executive directors.

Monitoring

A range of procedures is used to monitor the effective application of internal control within the Group. These include management review, management confirmations of compliance with standards and procedures as well as internal audit and other specialist reviews.

The Internal Audit department is responsible for reporting to the Audit Committee on the effectiveness of internal control systems, particularly those relating to the areas of greater financial risk or opportunity.

Compliance with the Combined Code

The Company has complied with the Combined Code throughout the accounting period under review with the following exceptions:

- The Combined Code states that there is a strong case for setting directors' notice or contract termination periods at, or reducing them to, one year or less. The service agreement of Rose Marie Bravo dated 28 May 2002 is for an initial fixed period until 30 June 2005. She may terminate the agreement on six months' notice to expire on or after 30 June 2005. Burberry can terminate the agreement in certain circumstances as described on page 27.
- Ø Burberry adopted at the time of the IPO various share incentive schemes, which are not compliant with the Combined Code in certain respects. In particular there are no performance conditions attached to these schemes. At the forthcoming AGM, Burberry will be proposing that shareholders adopt a Restricted Share Plan which will be subject to performance conditions. Further details of this plan are set out in the circular relating to the 2004 AGM.

REPORT ON DIRECTORS' REMUNERATION AND RELATED MALLERS

The Board presents its Report on directors' remuneration and related matters including details of Total Shareholder Return, Remuneration Policy and of Directors' Remuneration.

Remuneration Committee

The Remuneration Committee is chaired by Guy Peyrelongue. During the financial year to 31 March 2004 the other members were Philip Bowman, Caroline Marland and John Peace. The Remuneration Committee decides both the level and structure of executive directors' pay. The remuneration of the Chairman and non-executive directors is a matter reserved for the Board as a whole.

The Committee meets at least twice a year and holds additional meetings where necessary. During the year under review, the committee held three scheduled meetings at which all members were in attendance. Pay decisions are made on the basis of advice or proposals prepared by the Chairman, the Chief Executive and the Director of Human Resources as appropriate.

In making its decisions, the Remuneration Committee has access to any relevant external adviser appointed on behalf of the Company. For the year to 31 March 2004, the Company's principal remuneration advisers were Kepler Associates, who were appointed by the Remuneration Committee, and Watson Wyatt. No other services were provided to the Company by either of these organisations.

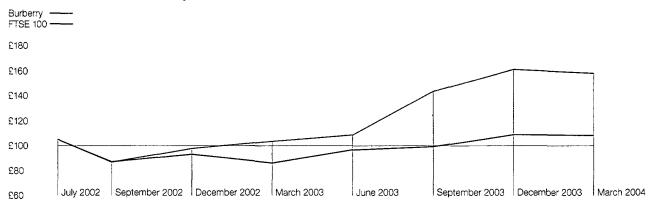
Where appropriate, the Remuneration Committee will instigate consultation with major institutional shareholders on remuneration matters.

The constitution and operation of the Remuneration Committee are in compliance with the principles of good governance and Code of Best Practice, set out in the Listing Rules of the Financial Services Authority.

Total Shareholder Return

The following graph shows the total shareholder return for Burberry Group plc compared to the companies in the FTSE 100 Index assuming £100 was invested on 12 July 2002, the date of the IPO. Although Burberry is a global group, the FTSE 100 Index was selected because Burberry's market capitalisation is close to that of companies at the lower end of the FTSE 100 Index.

Value of £100 invested on Burberry flotation date



Remuneration Policy

The current structure of executive remuneration was put in place in preparation for the IPO in July 2002 and exhaustive details were disclosed in the Listing Particulars. The requirements remain the same: to attract, motivate and retain exceptional talent to allow us to compete with the world's leading luxury brands.

The success of Burberry has drawn attention to the quality of our senior management and recent departures have highlighted the need for strong retention tools. Furthermore, the majority of our management is from outside the UK.

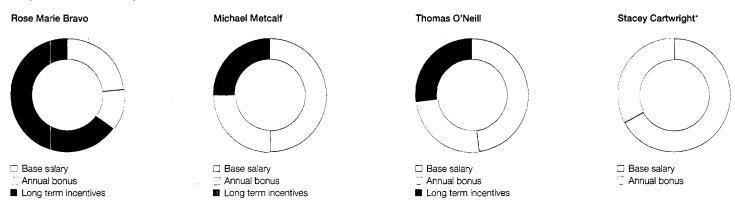
The four tenets on which our remuneration structure is founded are as follows:

- 1 Base pay levels and bonuses are established on a market competitive basis.
- 2 Benefits are based on local market practice for each executive.
- 3 Performance-related incentives provide the opportunity to deliver substantial rewards for high performance.
- 4 Pay is closely aligned to shareholders' interests and a substantial proportion of remuneration is delivered in Burberry Group plc shares.

Relative importance of elements of remuneration

The relative importance of the elements of each of the executive directors' remuneration is shown below based on base salaries, target annual bonuses and present fair values of long term incentives for the year to 31 March 2004.

Proportion of total compensation



^{*}Stacey Cartwright's compensation is based on the month of March 2004.

Implementation of policy

Burberry implements its remuneration policy as follows:

Base salary

To help determine salaries, external remuneration consultants provide data about market salary levels, and advise the Remuneration Committee accordingly. The Remuneration Committee also takes into account each director's contribution to the business during the year.

Annual bonus

Executive directors are eligible for an annual incentive of 50% of base salary for achieving targets and a maximum of 100% of base salary for substantially exceeding targets. Bonus entitlement, subject to the discretion of the Remuneration Committee, is calculated on a straight line basis from target through to maximum. The Remuneration Committee sets bonus targets by reference to agreed budgets and external expectations. Bonuses are currently based on growth in profit before tax, goodwill amortisation and exceptional items.

Share incentives

The current share incentive awards to the executive directors (other than Stacey Cartwright) were determined prior to the IPO and reflected the requirements with regard to the incentivisation of the executive team in the context of the IPO and the retention of the executive team prior to and following the IPO.

During this financial year, Burberry introduced a Co-investment Scheme as indicated in last year's Remuneration Report, to further align the interests of executives and shareholders and to support retention. Under this scheme executive directors (if invited by the Remuneration Committee) and selected senior managers are given the opportunity to defer receipt of their bonus and invest it in Burberry shares. The number of shares acquired by the individual will be matched on a sliding scale depending on achievement against the annual bonus performance targets for the relevant financial year. The matching is triggered once the Company has hit its financial target. The number of matching shares varies from half a share to one (0.5:1), to a maximum of one to one (1:1) in the year to 31 March 2004. The release of the invested and matching shares is deferred for three years. Upon the release of the matching shares the individual will receive an amount equal to the dividends that would have been paid on the matching shares during the deferral period. The amount of annual bonus eligible for co-investment as well as the co-investment match are both dependent upon annual performance. The value of the deferred award is then dependent upon share price performance. The Committee considered a further performance condition on vesting but felt that as the primary purpose of the co-investment plan is to encourage investment in Burberry shares, the use of further conditionality might reduce the plan's effectiveness. If an individual resigns during the three-year period he/she will forfeit his/her rights in respect of the matching shares. To increase the incentive and retention effect of this scheme, the number of matching shares will vary from one to one (1:1), to a maximum of two to one (2:1) in the year to 31 March 2005 should targets be substantially exceeded. The matching is triggered once the Company has hit its financial target.

The Company is intending to introduce a new senior executive restricted share plan which, unlike the plans put in place for the IPO, will include performance conditions on vesting. Full details are set out in the circular relating to the 2004 AGM.

Service agreements

Attracting and retaining the top talent in the global luxury brand business may require fixed term contracts and notice periods in excess of one year. However, Burberry will not offer notice periods of more than one year unless it is necessary. Termination payments reflect the circumstances of termination. Where the director voluntarily resigns, the director will be entitled to his/her base salary and bonus to the extent earned. In circumstances where the Company dismisses the director for cause, no further payments will be made whether of salary or otherwise. Where a director is dismissed without cause the director will be protected against the financial consequences of such dismissal.

Save as described below, there are no service contracts with any director containing a notice or contract period of more than one year or provisions for pre-determining compensation on termination of any amount which exceeds one year's salary and benefits in kind.

The main terms on which each of the directors is employed by a member of the Group are set out below.

Rose Marie Bravo

The terms of Rose Marie Bravo's service agreement were negotiated in preparation for the IPO having regard to the need to incentivise her and, in particular, retain her services following the IPO – a matter of considerable concern to potential investors.

Rose Marie Bravo is employed by Burberry as Chief Executive under a service agreement dated 28 May 2002. This is for an initial fixed period until 30 June 2005. Burberry may terminate the service agreement with or without cause at any time without a notice period during and after the initial fixed period.

If the service agreement is terminated by Burberry without cause (an example of cause is gross misconduct) then it will continue to pay to Ms Bravo her base salary for the balance of the fixed period (or one year if longer); in lieu of an annual bonus, it will pay 50% of base salary for each full year and a pro rata portion thereof for each part year payable when such bonus would otherwise be paid. If Ms Bravo terminates the service agreement with good reason the termination is deemed to be termination by Burberry without cause. On termination of Ms Bravo's employment she will be reimbursed for reasonable relocation costs to the US. If any person acquires control of Burberry, including by acquiring 25% or more of the voting rights in Burberry, Ms Bravo can terminate her employment and such termination would be deemed to be by Burberry without cause.

If payments due to Ms Bravo are deemed of a level that would subject her to US federal excise tax under Section 280G (b)(2) of the US Internal Revenue Code 1986, Burberry Limited (US) will pay Ms Bravo an additional amount so that she will be in the same net after-tax position had the excise tax not been applied.

Pursuant to the service agreement entered into at the time of the IPO, Ms Bravo was granted an award and options over Ordinary Shares in the Company as set out on pages 30 and 31. Ms Bravo is also entitled to be granted two options, each over 833,333 Ordinary Shares, under the Burberry Non-Approved Executive Share Option Scheme 2002, in 2004 and 2005. The exercise price of each option is the market value of an Ordinary Share at the time of grant. If the service agreement is terminated, Ms Bravo's rights in respect of her award and options will be determined by the rules of the relevant share scheme except that her award and options will vest and become exercisable if the service agreement is terminated on or after 30 June 2005 in any circumstances, unless for cause.

Under the service agreement, and to strengthen the retention effect of the arrangements with Ms Bravo, a right was granted to her which operates as a deferred bonus and which is not payable for at least three years. In other words, instead of her share incentives, Ms Bravo can receive a cash payment of US\$15m. Ms Bravo can exercise this right on or after 30 June 2005 but this cash payment is reduced (or may be extinguished) by an amount equal to the value already received on the vesting and exercise of her share incentives. In addition, she can receive this cash payment before 30 June 2005 if either her employment is terminated by Burberry without cause or by Ms Bravo for "good reason" or if there is a Change in Control and she elects to terminate her employment.

Michael Metcalf

Michael Metcalf was employed by Burberry as Chief Operating and Financial Officer under a service agreement dated 14 August 1998. His term of appointment commenced on 1 September 1998. Mr Metcalf resigned with effect from 31 March 2004 to join a company controlled by a private equity fund.

Mr Metcalf was granted an award over Ordinary Shares in the Company and options over Ordinary Shares as set out on pages 30 and 31. On termination of his service contract, Mr Metcalf's rights in respect of his share awards and options were governed by the rules of the relevant share schemes.

Mr Metcalf was entitled to terminate his employment by giving not less than six months' written notice. In fact, Mr Metcalf gave the Company eight months' notice and during his notice period he continued to devote his full time and attention to the business of Burberry and ensured an orderly handover to the new Chief Financial Officer. Upon his resignation on 31 March 2004, all his rights which had not vested in respect of the Restricted Share Plan, the IPO Option Scheme and the 2002 Share Option Scheme lapsed. However, the Remuneration Committee exercised its discretion under the rules of the relevant schemes to permit Mr Metcalf to retain 11% of the value of his unvested share incentives to recognise his contribution in the year to 31 March 2004.

Thomas O'Neill

Thomas O'Neill has given notice that he will resign as a director of Burberry Group plc with effect from 1 July 2004 and will cease to be an employee with effect from 31 July 2004. Mr O'Neill will be joining Aber Diamond Corporation, a company quoted on NASDAQ, in an executive capacity.

Mr O'Neill is employed as President Worldwide by Burberry Limited (UK) and by Burberry Limited (US) under service agreements dated 20 June 2002.

Mr O'Neill was granted an award and options over Ordinary Shares in the Company as set out on pages 30 and 31. Mr O'Neill is also entitled to be granted three options under the Burberry Non-Approved Executive Share Option Scheme 2002, in 2004 and 2005.

Upon Mr O'Neill's resignation as an employee, all his rights which have not vested in respect of the Restricted Share Plan, the IPO Option Scheme and the 2002 Share Option Scheme will lapse.

Stacey Cartwright

Stacey Cartwright is employed by Burberry as Chief Financial Officer under a Service Agreement dated 17 November 2003. Her term of appointment commenced on 1 March 2004.

Under her service agreement, Ms Cartwright is entitled to be granted options over shares with a market value equivalent to two times her base salary. The exercise price of each option will be the market value of an Ordinary Share at the time of grant.

Ms Cartwright is entitled to participate in long term incentive arrangements to the extent determined by the Remuneration Committee having regard to her position and performance.

Burberry may terminate Ms Cartwright's appointment by giving 12 months' written notice. Ms Cartwright may terminate her employment by giving six months' written notice.

Non-executive directors

Guy Peyrelongue and Philip Bowman were each appointed as non-executive directors of the Company on 21 June 2002. Caroline Marland was appointed as a non-executive director of the Company on 21 January 2003. Each is paid a basic fee of £40,000 per annum. An additional fee of £7,500 per annum is paid to each of the Chairman of the Remuneration and Audit Committees.

John Peace, Group Chief Executive of GUS, was appointed to the Board of the Company on 7 June 2002 as non-executive Chairman. David Tyler, Group Finance Director of GUS, was formally appointed as a non-executive director of the Company on 7 June 2002 having been a director since late 1997. Messrs Peace and Tyler have been appointed for an initial three-year term subject to six months' notice by either party. Neither John Peace nor David Tyler receives fees in respect of their appointments. Instead, in accordance with the Relationship Agreement, the Remuneration Committee has agreed that the Company will pay annual fees of £100,000 in the case of John Peace, and £40,000 in the case of David Tyler, to GUS.

As part of the shareholding policy of the Company, non-executive directors are expected to acquire £6,000 in Ordinary Shares in the Company in each year of their appointment. The Ordinary Shares must be held for three years from purchase, or, if longer, for the duration of a director's time on the Board. Messrs Peyrelongue and Bowman and Ms Marland have been appointed for an initial three-year term subject to six months' notice by either party.

Directors' Remuneration

The remuneration of the directors of Burberry Group plc in the period 1 April 2002 to 31 March 2004 is described below.

Total remuneration

The table below summarises the total remuneration of the directors of Burberry Group plc in the period 1 April 2002 to 31 March 2004:

	Total aggregate emoluments £'000	Total contribution to defined contribution pension schemes £'000	Total amounts received under long term incentive plans £'000	Total £'000
Executive remuneration	3,533	61*	_	3,594
Non executive remuneration/fees	276	Andre .	-	276
Year to 31 March 2004	3,809	61*	_	3,870
Year to 31 March 2003	4,347	53*	4,110	8,510

^{*}These figures do not include deemed contributions under the Supplemental Executive Retirement Plans, see page 36.

Aggregate emoluments by director

riggregate emeramente e,		Allowances	Total of salary			Г		
	Salary	paid in cash	and allowances	Bonus	Deferred bonus	Benefits	Aggregate emo	luments
Rose Marie Bravo	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	£,000
Year to 31 March 2004	1,568	94(1)	1,662	1,568	-	337	3,567	2,104
Year to 31 March 2003	1,500		1,500	1,294		446	3,240	2,095
Michael Metcalf	£,000	£,000	£'000	5,000	£,000	5,000		£,000
Year to 31 March 2004	360	10	370	360	_	1		731
Year to 31 March 2003	330	10	340	453	168	1		962
Thomas O'Neill	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	£,000
Year to 31 March 2004	567	196	763	284	_	28	1,075	634
Year to 31 March 2003	550	166	716	649	275	49	1,689	1,093
Stacey Cartwright(2)	£,000	5,000	5,000	£'000	£'000	5,000		£,000
Year to 31 March 2004	29	6	35	29	-	- 1		64
Year to 31 March 2003	_	_	~	_	_	-		_
Total	5,000	£,000	5,000	5,000	5,000	£,000		5,000
Year to 31 March 2004	1,648	1 87	1,835	1,481	_	217		3,533
Year to 31 March 2003	1,656	118	1,774	1,710	345	321		4,150

⁽¹⁾ Until 2 November 2003, the cost of Rose Marie Bravo's accommodation was paid directly by Burberry, since that date Ms Bravo has been reimbursed in cash for her accommodation costs.

Non-executive directors

Non-executive directors	Fees 2004 £'000	Fees 2003 £'000
John Peace*	100	82
Philip Bowman	48	37
Guy Peyrelongue	48	37
Caroline Marland	40	8
David Tyler*	40	33
Total	276	197

^{*}The fees for John Peace (Chairman) and David Tyler are paid to GUS plc.

⁽²⁾ Stacey Cartwright's emoluments are only for the month of March 2004.

Salaries and allowances

Thomas O'Neill was paid an overseas allowance, Michael Metcalf received the cash equivalent of a company car and Stacey Cartwright's allowances include the cash equivalent of a company car.

The Company makes an annual contribution equal to 20% of Ms Cartwright's base salary to such personal pension plan as she may nominate. To the extent this exceeds Inland Revenue limits the excess is paid as additional remuneration.

Deferred bonuses

Thomas O'Neill was paid compensation in relation to bonus schemes in existence with his previous employers. A payment was made on 1 November 2002 totalling \$100,000 (£64,675) and a final payment of \$80,000 (£47,143) was paid on 1 November 2003.

On completion of the IPO, Michael Metcalf and Thomas O'Neill became entitled to receive an IPO retention bonus of approximately 100% of their gross base salary. Half of the bonus was paid during the year to 31 March 2003 to Michael Metcalf (£167,500) and Thomas O'Neill (\$275,000) (£177,900) and was disclosed as part of bonus payments. The balance was paid during the year to 31 March 2004 and was disclosed within "deferred bonuses" for the year to 31 March 2003.

Benefits

Benefits for executive directors include, a company car, allowances, private medical insurance and legal expenses.

Rose Marie Bravo receives an expatriate package commensurate with her position as Chief Executive. This includes the cost of accommodation whilst in London and appropriate travel costs.

Share option schemes

Details of the market price of the Company's Ordinary Shares is shown in the table below:

Period to 31 March	2004	2003
At the period end	357p	236p
Highest price during the period	410p	256p
Lowest price during the period	216p	150p
Offer price at IPO	n/a	230p

The Burberry IPO Senior Executive Restricted Share Plan ("the RSP")

On 11 July 2002 awards were made to executive directors at that time under the RSP in respect of services provided prior to IPO. This was a one-off plan in order to retain senior executives, before and following the IPO. As the awards were made in respect of services provided prior to the IPO, no performance criteria were attached to the awards.

The interests of the executive directors of Burberry Group plc in shares held under the RSP as at 31 March 2004 were as follows:

	Num	Number of shares awarded		nber of shares awarded			e Vesting date	Expiry date
	As at 31 March 2003	Lapsed during the year	As at 31 March 2004	Exercise price				
Rose Marie Bravo	2,500,000	_	2,500,000	nil	11/07/2005	11/07/2012		
	1,250,000	_	1,250,000	nil	11/07/2006	11/07/2012		
	1,250,000		1,250,000	nil	11/07/2007	11/07/2012		
Michael Metcalf	145,652	(145,652)	_	nil	11/07/2005	11/07/2012		
	72,826	(72,826)	_	nil	11/07/2006	11/07/2012		
	72,826	(72,826)	. –	nil	11/07/2007	11/07/2012		
Thomas O'Neill*	154,447		154,447	nil	11/07/2005	11/07/2012		
	77,223	-	77,223	nil	11/07/2006	11/07/2012		
	77,224		77,224	nil	11/07/2007	11/07/2012		

^{*}All of these awards will lapse on Mr O'Neill ceasing to be employed by Burberry on 31 July 2004.

The Burberry Senior Executive IPO Share Option Scheme ("the IPO Option Scheme")

On 11 July 2002, options were granted to executive directors under the IPO Option Scheme in respect of services provided prior to the IPO. This was a one-off plan in order to retain senior executives, before and following the IPO. As the grants were made in respect of services provided prior to the IPO, no performance criteria were attached to the awards.

The interests of the executive directors in IPO options as at 31 March 2004 were as follows:

		Number of shares under option					
	As at 31 March 2003	Lapsed during the year	Exercised during the year	As at 31 March 2004	Exercíse price	Vesting date	Expiry date
Rose Marie Bravo	833,333	_	(833,333)	_	230p	11/07/2003	11/07/2012
	833,333	-	-	833,333	230p	11/07/2004	11/07/2012
	833,334	_	_	833,334	230p	11/07/2005	11/07/2012
Michael Metcalf	97,101	_	(97,101)	_	230p	11/07/2003	11/07/2012
	97,101	-	_	97,101	230p	11/07/2004	11/07/2012
	97,102	(97,102)	_		230p	11/07/2005	11/07/2012
Thomas O'Neill	102,964	_	_	102,964	230p	11/07/2003	11/07/2012
	102,964	-	-	102,964	230p	11/07/2004	11/07/2012
	102,966*	-	-	102,966	230p	11/07/2005	11/07/2012

^{*}These options will lapse on Mr O'Neill ceasing to be employed by Burberry on 31 July 2004.

Rose Marie Bravo exercised her option over 833,333 Ordinary Shares in the Company by means of a "cashless" exercise: she (i) acquired 302,401 shares, at nil cost, of which 252,401 shares were sold at a price of 363.5p per share and (ii) cancelled her option in respect of 530,932 shares.

The market price when Michael Metcalf exercised his options was 376p.

The Burberry Group plc Executive Share Option Scheme 2002

During the year to 31 March 2004 the executive directors of Burberry Group plc were granted options under this Scheme which was adopted at the time of IPO. No performance criteria are attached to the awards as their primary purpose is retention and the majority of participants is from overseas. These grants were made pursuant to obligations under each director's service agreement.

		Number of shares under option					
	Granted during the year	Lapsed during the year	Exercised during the year	As at 31 March 2004	Exercise price	Vesting date	Expiry date
Rose Marie Bravo	277,778	_	_	277,778	258p	12/06/2004	12/06/2013
	277,778		_	277,778	258p	12/06/2005	12/06/2013
	277,777		-	277,777	258p	12/06/2006	12/06/2013
Michael Metcalf	31,000	_	_	31,000	258p	12/06/2004	12/06/2013
	31,000	(31,000)	_	_	258p	12/06/2005	12/06/2013
	31,000	(31,000)	-	_	258p	12/06/2006	12/06/2013
Thomas O'Neill	29,234		-	29,234	258p	12/06/2004	12/06/2013
	29,234*		_	29,234	258p	12/06/2005	12/06/2013
	29,232*	-	_	29,232	258p	12/06/2006	12/06/2013

^{*}These options will lapse on Mr O'Neill ceasing to be employed by Burberry on 31 July 2004.

GUS share option schemes

During the year to 31 March 2002 for Rose Marie Bravo, Michael Metcalf and Thomas O'Neill, and during the year to 31 March 2001 for Michael Metcalf, the opportunity was given to participate in the GUS plc Approved and Non-Approved Executive Share Option schemes under which options in respect of GUS plc ordinary shares of 25p were granted.

The options were granted in accordance with the scheme rule that annual option grants to any individual should not be in respect of shares with a value in excess of basic annual salary, or twice basic annual salary in exceptional circumstances.

The options may not be exercised unless, during a period of three consecutive financial years, GUS plc's adjusted earnings per share have increased by an average of at least 4% per annum more than the growth in the Retail Prices Index.

The exercise price represents the average of the middle market quotations of a GUS plc share as derived from the Daily Official List of The London Stock Exchange for the three immediately preceding dealing days to the date on which options were granted.

The market price of GUS plc shares during the period is shown in the table below:

Year to 31 March	2004	2003
At the year end	749p	487p
Highest price during the year	791p	700p
Lowest price during the year	490p	440p

The interests of the executive directors of Burberry Group plc in GUS plc share options held under the GUS plc 1998 Approved and Non-Approved Executive Share Option schemes were as follows:

		Number of shares under option					
	As at 31 March 2003	Lapsed during the year	Exercised during the year	As at 31 March 2004	Exercise price	Date from which exercisable	Expiry date
Rose Marie Bravo	356,747	***	_	356,747	612.7p	11/06/2004	11/06/2011
Michael Metcalf	73,197	_	(73,197)	-	375.7p	07/04/2003	07/04/2010
	51,411	(51,411)	-	_	612.7p	11/06/2004	11/06/2011
Thomas O'Neill*	119,624	_	_	119,624	635.0p	17/12/2004	17/12/2011

^{*}These options will lapse on Mr O'Neill ceasing to be employed by Burberry on 31 July 2004.

The market price when Michael Metcalf exercised his options was 637.5p.

In addition, an option was granted to Michael Metcalf on 9 February 2001 under a Save As You Earn ("SAYE") share option scheme introduced for employees in the UK by GUS plc, as shown in the table below:

	Numbe	r of shares under o	ption			
	As at 31 March 2003	Lapsed during the year	As at 31 March 2004	Exercise price	Date from which exercisable	Expiry date
Michael Metcalf	2,522	(2,522)	_	384.0p	01/05/2004	31/10/2004

The Cornpany's Register of Directors' Interests contains full details of directors' shareholdings and options.

Gain made by directors on share options

The table below shows gains made by individual directors from the exercise of share options during the year to 31 March 2004. The gains are calculated as at the exercise date.

	Year to 31 March 2004 £'000
Rose Marie Bravo	1,099
Michael Metcalf	314
Total gains on share options	1,413

Deferred bonus

On 28 May 2002 Rose Marie Bravo was granted a right to receive a cash payment of US\$15m reduced by the value received in respect of her share awards and options. Further details of this are set out on page 28.

Long term incentive plans

Prior to the IPO and as part of her previous employment package, Rose Marie Bravo was provided with an incentive plan designed first to incentivise her to revitalise the Burberry brand and to improve the profitability of the Group over a period of time, and second to replace incentive plans available to her in her previous employment. A final amount of \$6,000,000 (£4,110,000) was considered paid and recognised as remuneration in the year to 31 March 2003.

Directors' interests

The beneficial interests of the directors in the Ordinary Shares of the Company are shown below:

Beneficial holdings	Number of shares awarded under RSP as at 31 March 2003	Number of shares under option as at 31 March 2003	Holdings of Ordinary Shares as at 31 March 2003	Number of shares awarded under RSP as at 31 March 2004	Number of shares under option as at 31 March 2004	Holdings of Ordinary Shares as at 31 March 2004
Rose Marie Bravo	5,000,000	2,500,000	_	5,000,000	2,500,000	50,000
Michael Metcalf	291,304	291,304	20,000	-	128,101	20,000
Thomas O'Neill	308,894	308,894	_	308,894	396,594	-
Stacey Cartwright	=	-	_	_	_	10,000
John Peace	_	_	16,000	_	_	16,000
Philip Bowman	-	-	10,870	-	-	20,000
Guy Peyrelongue	=	-	6,522	-	_	6,522
David Tyler	_	-	16,000	_	_	16,000
Caroline Marland	_	_	8,000	-	_	8,000

There are no non-beneficial interests.

There has been no change in the above interests between 31 March and 17 May 2004.

As potential beneficiaries under the Burberry Group plc ESOP Trust ("the Trust"), John Peace, David Tyler, Rose Marie Bravo, Michael Metcalf, Thomas O'Neill and Stacey Cartwright are deemed to be interested in the Ordinary Shares of 0.05p each in Burberry Group plc held by the Trust. The Trust held 4,581,733 such shares as at 31 March 2004.

In addition, as at 31 March 2004 Rose Marie Bravo and Stacey Cartwright were each interested in one share of €15 in Burberry France SA and Michael Metcalf had an interest in one share of Swiss Fr 1,000 in Burberry (Suisse) SA, which was transferred to Stacey Cartwright on 8 April 2004. These shares were held in order to comply with the provisions of the Articles of Association of those companies. The share capital of Burberry France S.A. consists of 208,560 shares and the share capital of Burberry Suisse SA consists of 500 shares.

The beneficial interests of the directors in the shares of GUS plc are shown below:

	Ordinary shar	Options to acquire ordinary shares in GUS Ordinary shares in GUS under the GUS Share Option Scheme			options to acquire ordinary snares in GUS under the GUS SAYE Share Option Scheme				
	As at 31 March 2003	As at 31 March 2004	As at 31 March 2003	Options (lapsed)/ granted during the year	Options exercised during the year	As at 31 March 2004	As at 31 March 2003	Options lapsed during the year	As at 31 March 2004
Rose Marie Bravo	10,000	10,000	356,747	_	_	356,747	_	_	_
Michael Metcalf	10,245	10,245	124,608	(51,411)	(73,197)	_	2,522	(2,522)	-
Thomas O'Neill	-	-	119,624	_	_	119,624	-	_	_
Stacey Cartwright	_	-	_			_	_	_	_
John Peace	96,370	245,109	441,787	103,626	(146,393)	399,020	4,394	-	4,394
Philip Bowman	4,000	4,000	_	_	_	_	-	_	-
Guy Peyrelongue		_	_	_	_	_	-	-	-
David Tyler	52,882	153,466	339,341	62,176	(91,675)	309,842	4,394	_	4,394
Caroline Marland	_	_	_	-	_	_	-	-	-

	under	Ordinary shares in GUS under the GUS Co-investment Plan				
	As at 31 March 2003	Shares awarded during the year	Shares released during the year	As at 31 March 2004	As at 31 March 2003	As at 31 March 2004
Rose Marie Bravo	_	_	_	_	_	_
Michael Metcalf	_	_	_	_	_	_
Thomas O'Neill	_	-	-	_	_	_
Stacey Cartwright	-	_	_	_	~	_
John Peace	294,896	103,626	(146,393)	252,129	187,900*	383,758*
Philip Bowman	_	_	_	_	-	_
Guy Peyrelongue	_	_	_	_	_	_
David Tyler	155,958	62,176	(69,204)	148,930	109,608*	224,109*
Caroline Marland		_				

^{*}GUS plc directors, including John Peace and David Tyler, are given the opportunity to defer receipt of their annual bonus and have it invested in GUS shares. Shares so purchased on behalf of these directors, applying the bonus reported in last year's GUS Annual Report, are included in these figures. Matching shares under these arrangements are not released until the expiry of a three-year period and the right to these shares is forfeited if a director resigns from GUS before then.

John Peace, Rose Marie Bravo, Michael Metcalf, Thomas O'Neill, Stacey Cartwright and David Tyler are, together with other employees of the GUS group, discretionary beneficiaries under the GUS plc ESOP Trust and the GUS plc ESOP Trust (No. 3) and, as such, each director is deemed to be interested in the 1,457,736 and 4,142,463 ordinary shares in GUS held by the trustee of each trust, respectively. In addition, Rose Marie Bravo, Michael Metcalf, Thomas O'Neill and Stacey Cartwright are, together with other employees of the GUS group, discretionary beneficiaries under the GUS plc ESOP Trust (No. 2) and, as such, each of them is deemed to be interested in the 5,949,639 shares held by the trustee of that trust.

There has been no change in the above interests between 31 March and 17 May 2004.

Directors' Pension Entitlements

Rose Marie Bravo

US pension scheme

Pension contributions are made to a Section 401(k) scheme operated by Burberry in the US for Rose Marie Bravo. The cost of providing this was \$14,500 (£8,553) in the year to 31 March 2004 (2003: \$12,500 (£8,000)).

In the year to 31 March 2002 it was agreed to set up a Supplemental Executive Retirement Plan for Rose Marie Bravo.

This Plan is an unfunded arrangement into which notional contributions are paid. Interest is earned on the Plan at the same rate as the guaranteed interest fund for the US 401(K) scheme.

The additional amount reserved by the Group is based on 30% of Ms Bravo's base salary. The pension benefits earned by Rose Marie Bravo during the year to 31 March 2004 are set out in the table below.

Stacey Cartwright

The Company makes an annual contribution equal to 20% of Ms Cartwright's base salary to such personal pension plan as she may nominate. To the extent this exceeds Inland Revenue limits the excess is paid as additional remuneration.

The cost of providing this additional pension arrangement is set out below:

g g g g g g g g g g g g g g g g	Year to 31 Ma	arch
	2004 £'000	2003 £'000
Stacey Cartwright	2	

Michael Metcalf

GUS group pension schemes

Michael Metcalf is a member of the GUS Pension Scheme, a defined benefit scheme that entitles him to two-thirds of his final salary, on retirement at age 65, subject to Inland Revenue limits. Members are entitled to convert part of their pension into a lump sum cash payment and receive pensions payable in the event of illness and pensions payable to dependents upon death. Bonuses are not pensionable.

Set out below are details of the pension benefits earned by Michael Metcalf under the GUS Pension Scheme during the year to 31 March 2004:

Michael Metcalf	£'000	£'000	£'000	£'000	£,000	£'000	£'000
	increase in accrued pension	in accrued pension net of inflation	accrued pension at 31 March 2004	in accrued pension over the vear	of accrued pension at 31 March 2003	in transfer value during the vear	of accrued pension at 31 March 2004
	Gross	Increase	Total	Transfer value of increase	Transfer value	Total change	Transfer value

These figures exclude any contribution paid to the FURBS or benefits due from the FURBS in lieu of pension benefits on pay in excess of the earnings cap. Voluntary contributions paid by directors and resulting benefits are not shown.

Funded Unapproved Retirement Benefits Schemes ("FURBS")

A FURBS was set up during the year to 31 March 2000 for Michael Metcalf. The cost of providing this additional pension arrangement is set out below:

	Year to 3	1 March
	2004 £'000	2003 £'000
Michael Metcalf	42	37

Thomas O'Neill

US pension scheme

During the year to 31 March 2003 Thomas O'Neill became eligible to join the Section 401(k) Scheme operated by Burberry in the US. The cost of providing this scheme was \$14,500 (£8,553) in the year to 31 March 2004 (2003: \$12,500 (£8,000)).

In the year to 31 March 2002 it was agreed to set up a Supplemental Executive Retirement Plan for Thomas O'Neill.

This Plan is an unfunded arrangement into which notional contributions are paid. Interest is earned on the Plan at the same rate as the guaranteed interest fund for the US 401(K) scheme.

The additional amount reserved by the Group is based on 20% of Thomas O'Neill's base salary. The pension benefits earned by Thomas O'Neill during the year to 31 March 2004 are set out in the table below.

Set out below are details of the pension benefits earned by Rose Marie Bravo and Thomas O'Neill under their Supplemental Executive Retirement Plans during the year to 31 March 2004.

			Transfer of \	Transfer of value of accrued benefit				
	As at 31 March 2003 \$'000	Gross increase \$'000	Increase net of inflation \$'000	As at 31 March 2004 \$'000	Transfer value of increase in accrued benefit \$'000	As at 31 March 2003 \$'000	Change during the year \$'000	As at 31 March 2004 \$'000
Rose Marie Bravo	705	513	501	1,218	513	705	513	1,218
Thomas O'Neill	162	124	121	286	124	162	124	286
Total	867	637	622	1,504	637	867	637	1,504
	£'000			£'000		£'000		£,000
Total	561		•	817		561		817

Note: US annual inflation rate of 1.7% has been used.

Audit statement

In their audit opinion on page 41, PricewaterhouseCoopers LLP refer to their audit of the disclosures required by Part 3 of Schedule 7A to the Companies Act 1985. These comprise the following disclosures in this remuneration report:

- the disclosures under the heading "Deferred bonuses" on page 30;

Approved by the Board and signed on its behalf by:

Michael Mahony

General Counsel and Secretary

23 May 2004

CORPORATE SOCIAL RESPONSIBILITY

The subject of corporate social responsibility (CSR) continues to attract interest. Stakeholders are concerned to know that the Group gives proper consideration to its wider impact on society, and how these topics are identified and managed. Burberry, for its part, believes that long term profitability depends on looking after the Group's assets and name. There is therefore no conflict between the Shareholder's interest and acting as a good "corporate citizen", provided that the Group concentrates on issues that present either significant business risk or opportunity to the Group. The principal CSR issues relating to Burberry are:

- providing products of the appropriate quality commensurate with the Group's position as an international supplier of luxury goods, including
 the responsible sourcing and marketing of products;
- ø serving customers both retail and wholesale to their complete satisfaction;
- ø providing a working environment that is conducive to the recruitment and retention of the widest possible range of talented staff, and which
 is a safe and healthy place to work;
- ø improving the Group's environmental performance to increase operational efficiency and to reduce environmental impact; and

 ø
- ø developing strong relationships in our chosen communities in support of our business objectives, by using the Group's unique assets
 to benefit society.

These issues are explored more fully in the sections below.

Management of CSR

Overall responsibility for CSR matters rests with Michael Mahony, the Company Secretary. He is responsible for ensuring that the Board is aware of the relevant CSR issues facing the Group and, together with the support of a CSR Committee, ensures that systems are in place to identify and manage risks within the CSR arena.

Responsibilities for specific CSR matters are assigned, where possible, to the appropriate functional staff. The CSR Committee is comprised of these individuals, with responsibility for: environment, health and safety, human resources, supply chain and licensees, charitable and community activity, wholesale and retail customers and internal audit. It met twice during the year under review with the objective of considering emerging CSR issues, proposing activity, sharing information on activity underway and co-ordinating disclosure and reporting. The Board has approved the CSR Policy and a formal report is made on an annual basis.

Information on the Group's CSR performance is collected annually, the exercise being co-ordinated by the CSR Committee. Much of this information (e.g. environmental performance data, data on customer satisfaction, human resource data, supply chain audits etc) is derived from existing management systems in the business. Unless stated explicitly otherwise, all of the disclosures can be taken to apply to the Group's operations internationally. Data quality is assured principally through review by internal audit, although the environmental performance data is subject to third-party review by independent consultants. The final version of the CSR disclosures is formally approved by the relevant individuals from the CSR Committee and by the Company Secretary.

Policies and procedures

The Group has developed a formal policy on CSR, extracts from which are reproduced in the relevant sections below. A number of other specific policies exist (for example on Health and Safety, Equal Opportunities, Environment, Code of Business Principles etc). In the past year, the Group policies have been developed and reviewed. Compliance with policy is generally tested via the work of internal audit.

1 Products and customers

Policy statement: "We aim to win and keep customers through the quality of our product and service. We do not bribe to obtain or keep business. We only pay bona fide commission. We respect our customers' requirements and keep their secrets."

Burberry is committed to high standards in products and service commensurate with our status as an international luxury goods business. Satisfying wholesale and retail customers is a key part of our corporate responsibility. Levels of customer support are monitored and reviewed in a number of ways including the use of "mystery shoppers" in certain retail premises and periodic surveys among wholesale customers. We operate a Retail Customer Service Department in London, which handles retail customer queries and complaints from any division of Burberry Worldwide, whether it is related to service or product issues. Data shows that customers are typically pleased with the service we provide, with complaints well below one in ten thousand.

2 The working environment

Policy statement: "We do not discriminate on grounds of race, religion, age or gender. We reward and develop employees according to performance and skills within the context of business needs."

Equal opportunities

The aim of the Equal Opportunities Policy is to ensure that the most capable job applicants are recruited and the most competent employees in the Group progress. All employment decisions are based solely on an objective assessment of the candidate's suitability for the job. All employees will receive fair and equal treatment irrespective of sex, race, ethnic origin, nationality, marital status, age, religion, disability or sexual orientation. The numbers of employees working flexibly and the types of flexible working patterns have increased over the last year.

Code of Business Principles

The Group has adopted a Code of Business Principles covering such matters as confidentiality, conflict of interest, relationships with business partners and political donations. All employees are expected to comply with this Code and senior employees may be required to sign an annual certificate of compliance.

Employee policies

A Global Policy Statements and Ways of Working document has been produced as well as a UK Employee Handbook. A Whistleblowing policy has been produced. Policies on maternity and sickness have been enhanced. The annual performance review process has been rolled out through all divisions globally to encourage communication and improved clarity of roles and focus.

3 Business partners and supply chain

Policy statement: "We treat our business partners according to our contractual agreements and pay when due. We do not accept any gift or entertainment, which might – or might be seen to – put us under any obligation to the giver."

We expect and demand high standards from our business partners, particularly our licensees and our suppliers, requiring them to support our principles and standards of conduct, and we have developed a programme to monitor and manage standards in our own and our licensees' supply chains.

The most significant developments during the year can be summarised as follows:

Risk assessment Supplier and licensee risk assessment has continued with the aim of identifying those products and countries posing the greatest environmental and social concerns. These then become the focus of assurance and audit activity.

Awareness raising We have worked with all licensees to increase awareness of CSR issues and the need for Burberry to have agreements in place with all licensee suppliers. This year we have specifically worked to ensure that two higher-risk licensees have social compliance programmes in place.

Supplier audits All finished goods suppliers identified as being high risk have been audited during the year.

Licensee audits During the year we have visited a selection of factories which supply one of our licensees. Non compliances have been identified and the licensee will proceed with making improvements within an agreed time frame.

4 Environmental performance

Policy statement: "We respect the environment and the local communities within which we do business."

Burberry's principal direct environmental impacts are its consumption of energy (electricity, gas, oil and vehicle fuel) in its buildings, its manufacturing and distribution operations, solid waste produced at our sites and the consumption of raw materials for the manufacture of product, and also for non-product use such as packaging. Burberry's performance in respect of these impacts is maintained by a committee of individuals with responsibility for operations, maintenance, energy and similar issues. The committee, with the support of external advisers, meets several times a year to review performance and agree and implement improvement actions.

Energy

Energy efficiency in Burberry's UK operations continues to improve as shown in the table below.

For the first time this year we have collected energy data from our US and Spanish operations.

Year to 31 March	UK energy use Million kWh	UK energy use kWh/£1,000 of sales	US and Spain energy use Million kWh
2000	31.3	136.1	n/a
2001	36.6	86.1	n/a
2002	32.5	65.1	n/a
2003	30.2	50.8	n/a
2004	29.1	43.2	16.0

CORPORATE SOCIAL RESPONSIBILITY CONTINUED.

During the past year we have conducted energy reviews at all our principal UK sites, resulting in improvement plans for each, and appointed energy champions at sites with the highest consumption. During the year we successfully concluded the negotiations to move most of the Group's UK electricity requirements to a single supplier. As part of that negotiation we have arranged better access to immediate consumption data, and have also secured a proportion of our demand from renewable sources.

Materials and waste

Burberry measures and reports its use of packaging under the Producer Responsibility Obligations (shown in the table below). We have an ongoing programme of management and reduction that concentrates primarily on "transit packaging": materials used to move product internally and to our wholesale customers. Savings in these areas can be significant, and have no impact on consumer perceptions of the brand. We have also collected our first packaging data from our US and Spanish operations.

Year to 31 March	UK packaging use Tonnes	UK packaging use Kg/£1,000 of sales	US and Spain packaging use Tonnes	
2002	635	1.3	n/a	
2003	718	1.2	n/a	
2004	703	1.0	908	
Year to 31 March		UK Transit packaging use Tonnes	UK Transit packaging use Kg/£1,000 of sales	
2002		438	0.88	
2003		538		
2004		525	0.78	

We have consolidated our waste management arrangements from our principal sites, allowing us to quantify and manage our impact in this area.

Product transportation

For the first time this year we have investigated the impact of the transport of Burberry product from its point of manufacture to the retailer. The analysis shows that UK land transportation has a minimal environmental impact, but that a bigger issue is the use of air transportation to deliver products to our wholesale customers overseas and to our own overseas operations. This year has seen a concerted attempt to divert product away from air transport and to ship by sea wherever timescales and logistics allow resulting in over 130 tonnes being diverted from long-haul flights to the US, Korea and other Asian destinations. We estimate that this saved over 650 tonnes of carbon dioxide emissions.

5 Building relationships with the community

Policy statement: "We observe the laws of the countries in which we trade and act in a manner consistent with our objective of being a good corporate citizen."

During the past year, we have developed our global charitable giving policy focusing on four areas:

- ø education, with particular emphasis on fashion and textile design programmes;
- # medical research and awareness programmes;
- / humanitarian issues; and
- the arts.

We believe that it is vitally important to assist in education programmes in order to identify and nurture new talent in the fashion industry. In 2003/04, this has been achieved by supporting establishments such as the Royal College of Art and the Central St Martins College of Art and Design and "Textprint", an endeavour which links the best textiles graduates with industry.

Medical research and humanitarian projects have included our global initiative to support breast cancer awareness. This year, Burberry developed a limited edition pink trench coat, with 30% of proceeds donated to breast cancer charities worldwide. As a result, over £100,000 was donated in total to the UK Breakthrough Breast Cancer Charity and The Breast Cancer Research Foundation in the US. Other activities have included donations to AIDS-related charities in the US and in Italy.

Arts projects supported have included the New York City Ballet, and work in Italy to restore museum artefacts.

During the year to 31 March 2004, the Group donated, in cash, a total of £198,000 to charitable causes (charitable donations during the year to 31 March 2003: £166,000).

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year that give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period.

In preparing those financial statements the directors are required to:

- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the Group will continue in business.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Cornpany has a website (www.burberry.com) which contains information on Group activities and published financial results. The work carried out by the auditors does not involve consideration of the maintenance and integrity of the website and accordingly the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented in the website. The maintenance and integrity of this website is the responsibility of the directors. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

REPORT OF THE AUDITORS

Independent auditors' report to the members of Burberry Group plc

We have audited the financial statements which comprise the profit and loss account, the balance sheets, the cash flow statement, the statement of total recognised gains and losses, the note of historical cost profits and losses, the reconciliation of movement in Group Shareholders' Funds and the related notes. We have also audited the disclosures required by Part 3 of Schedule 7A to the Companies Act 1985 contained in the Report on directors' remuneration and related matters ("the auditable part").

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the Statement of directors' responsibilities. The directors are also responsible for preparing the Report on directors' remuneration and related matters.

Our responsibility is to audit the financial statements and the auditable part of the Report on directors' remuneration and related matters in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and whether the financial statements and the auditable part of the Report on directors' remuneration and related matters have been properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read the other information contained in the Annual Report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. The other information comprises only the Directors' report, the unaudited part of the Report on directors' remuneration and related matters, the Chairman's statement, the Chief Executive's review, the Operating and Financial reviews, the Corporate Governance statement and the Corporate Social Responsibility statement.

We review whether the corporate governance statement reflects the Company's compliance with the seven provisions of the Combined Code specified for our review by the Listing Rules of the Financial Services Authority, and we report if it does not. We are not required to consider whether the Board's statements on internal control cover all risks and controls, or to form an opinion on the effectiveness of the Company's corporate governance procedures or its risk and control procedures.

Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements and the auditable part of the Report on directors' remuneration and related matters. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements and the auditable part of the Report on directors' remuneration and related matters are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion:

- for the financial statements give a true and fair view of the state of affairs of the Company and the Group at 31 March 2004 and of the profit and cash flows of the Group for the year then ended;
- arepsilon the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- # those parts of the Report on directors' remuneration and related matters required by Part 3 of Schedule 7A to the Companies Act 1985 have been properly prepared in accordance with the Companies Act 1985.

PricewaterhouseCoopers LLP

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Chartered Accountants and Registered Auditors

London

23 May 2004

		Year to 31 March	
	Note	2004 £m	2003 £m
Turnover	3	675.8	593.6
Cost of sales		(284.2)	(261.3
Gross profit		391.6	332.3
Net operating expenses		(255.0)	(244.0
Operating profit	4	136.6	88.3
Operating profit before goodwill amortisation and exceptional items		141.2	116.7
– goodwill amortisation	5	(6.8)	(6.4
 exceptional credit/(charge) relating to IPO employee share plans 	6	2.2	(22.0
Interest and similar income	8	2.3	1.8
Interest expense	9	(0.1)	(2.7
Foreign currency loss on loans with GUS group (pre-flotation)	9	_	(2.3
Interest expense and similar charges		(0.1)	(5.0
Profit on ordinary activities before taxation	3, 5	138.8	85.1
Tax on profit on ordinary activities*	10	(47.3)	(32.9
Profit on ordinary activities after taxation		91.5	52.2
Equity dividend			
- to GUS group (pre-flotation)	12	_	(219.0
- interim paid	12	(7.4)	(5.0
- final proposed	12	(14.9)	(10.0
Retained profit/(loss) for the year	24	69.2	(181.8
Pence per share		***************************************	
Earnings			
- basic	13	18.5p	10.5p
- diluted	13	18.1p	10.3p
Earnings before goodwill amortisation and exceptional items			
- basic	13	19.5p	14.9p
- diluted	13	19.1p	14.6p
Dividends			
- dividends per share - interim	12	1.5p	1.0p

All the Group's operations in both years are continuing.

- dividends per share - final

3.0p

2.0p

^{*}Tax on profit on ordinary activities includes tax charged on goodwill amortisation and exceptional items of £0.5m in the year to 31 March 2004 (2003: credit £6.5m).

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

		Year to 31 March	
	Note	2004 £m	2003 £m
Retained profit/(loss) for the year	24	69.2	(181.8)
Currency translation differences		(22.4)	1.1
Tax impact of currency translation differences		(1.4)	(0.4)
Net impact of currency translation differences	24	(23.8)	0.7
Total recognised gains and losses for the year		45.4	(181.1)

NOTE OF HISTORICAL COST PROFITS AND LOSSES

	Year to 31 March	
	2004 £m	2003 £m
Reported profit on ordinary activities before taxation	138.8	85.1
Difference between actual and historical cost depreciation charge	0.6	0.2
Historical cost profit on ordinary activities before taxation	139.4	85.3
Tax on profit on ordinary activities	(47.3)	(32.9)
Dividend		
- to GUS group (pre-flotation)	_	(219.0)
- interim paid	(7.4)	(5.0)
final proposed	(14.9)	(10.0)
Historical cost retained profit/(loss) for the year after taxation and dividends	69.8	(181.6)

RECONCILIATION OF MOVEMENT IN GROUP SHAREHOLDERS' FUNDS

Year to 31 Marc	
2004 £m	2003 £m
91.5	52.2
_	(219.0)
(7.4)	(5.0)
(14.9)	(10.0)
69.2	(181.8)
(23.8)	0.7
_	0.8
***	486.7
-	(704.1)
-	6.6
2.5	250.5
-	37.6
(0.8)	18.5
47.1	(84.5)
390.0	474.5
437.1	390.0
_	37.1

		Group		Compan	у
	 Note	As at 31 Ma	rch	As at 31 Ma	arch
		2004 £m	2003 £m	2004 £m	2003 £m
Fixed assets					
Intangible assets	14	111.4	123.7	_	-
Tangible fixed assets	15	149.8	161.4	_	_
Investments	16	8.8	3.4	1,056.0	971.3
		270.0	288.5	1,056.0	971.3
Current assets					
Stock	17	89.5	83.8	-	-
Debtors	18	120.8	122.0	668.0	169.2
Cash and short term deposits	19	158.7	86.6	0.1	
		369.0	292.4	668.1	169.2
Creditors - amounts falling due within one year	20	(161.2)	(151.1)	(56.3)	(62.8)
Net current assets		207.8	141.3	611.8	106.4
Total assets less current liabilities		477.8	429.8	1,667.8	1,077.7
Creditors – amounts falling due after more than one year	21	(35.4)	(35.2)	(713.4)	(98.6)
Provisions for liabilities and charges	22	(5.3)	(4.6)	_	
Net assets		437.1	390.0	954.4	979.1
Capital and reserves					
Called up share capital	23	1.1	1.1	1.1	1.1
Share premium account	24	124.7	122.2	124.7	122.2
Revaluation reserve	24	23.5	25.2	_	_
Capital reserve	24	42.9	47.1	_	_
Other reserve	24		704.1	_	704.1
Profit and loss account	24	244.9	(509.7)	828.6	151.7
Equity Shareholders' Funds		436.3	389.2	953.6	978.3
Non-Equity Shareholders' Funds	23	0.8	0.8	0.8	0.8
Total Shareholders' Funds		437.1	390.0	954.4	979.1

Approved by the Board on 23 May 2004 and signed on its behalf by:

John Peace Chairman Stacey Cartwright Chief Financial Officer

Page		_	Year to 31 Mar	
Operating profit after goodwill amortisation and exceptional items 136.8 8.3.5 Depositional (credity) emplays a contraction of profit before goodwill amortisation and exceptional items 141.2 142.5 2.6.5 Operating profit before goodwill amortisation and exceptional items 141.2		Note		2003 £m
2	Operating activities			
Goodwill mnonisation 6.8 6.4 Operating profit before goodwill amortisation and expeptional items 141.2 116.7 116.7 116.7 116.7 126.5 19.0 226.5 19.0 226.5 19.0 226.5 19.0 226.5 19.0 226.5 19.0 22.0 25.5 1.5 1.5 1.5 1.5 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.0 1.2 25.5 1.5 1.0 1.0 1.2 25.5 1.5 1.0 1	Operating profit after goodwill amortisation and exceptional items		136.6	88.3
Operating profit before goodwill amortisation and exceptional literies 141.2 116.7 Operating profit before goodwill amortisation charges 28.5 19.0 Cose on disposed if well assets and non-cealt charges (7.5) 5.2 Increase in disblors (7.5) 5.2 Increase in disblors (7.5) 1.2 Net cash inflow from operating activities 28.6 165.0 Returns on investments and servicing of finance 2.3 0.8 Interest received 2.3 0.8 Interest pack (9.1) (1.4 Wisc cash inflow/fourthory from returns on investments and servicing of finance 2.2 0.5 Interest pack (9.1) (1.4 0.5 Returns on investments and servicing of finance 2.2 0.5 Interest pack of tengtic firm returns on investments and servicing of finance 2.2 0.5 Interest pack of tengtic firm returns on investments and servicing of finance 2.8 0.5 Interest pack of tengtic firm returns on investments and servicing of finance 2.8 0.5 Interest pack of tengtic firm returns on investments and servicing of firm returns on invest	Exceptional (credit)/charge		(2.2)	22.0
Perpendition Impairment and trademark amortisation charges 19.0	Goodwill amortisation		6.8	6.4
Loss on disposal of fixed assets and non-cash charges 1,7 1,6 Increase in decides (7,5) 5,2 Increase in deciders (1,5) 6,2 Net cash inflow from operating activities 18,6 66,5 Returns on investments and servicing of finance 2,3 0,8 Interest received 2,3 0,8 Interest and inflow/(cutflow) from returns on investment 2,0 0,5 Net cash inflow/(cutflow) from returns on investments and servicing of finance 2,2 0,5 Toxation paid (49,5) 30,6 Toxation paid (49,5) (5,5) Toxation paid (49,6) (5,5) Toxation paid (49,6) (5,5)	Operating profit before goodwill amortisation and exceptional items		141.2	116.7
Increases (decreases in stockes	Depreciation, impairment and trademark amortisation charges		28.5	19.0
increase in debtors (1.5) (2.4) increase in debtors (2.2) (2.5) increase in debtors (2.3) (2.5) increase in declotors (2.5) (2.5) Returns on investments and servicing of finance (2.3) (3.6) Interest paid (0.1) (1.4) (3.0) Net cash inflow/(cutflow) from returns on investments and servicing of finance (2.2) (3.5) Net cash inflow/(cutflow) from returns on investments and servicing of finance (2.2) (3.5) Capital expenditure and financial investment (4.5) (3.0) Purchase of tangole and intangole fixed assets (2.8) (5.5) Sale of tangole and intangole fixed assets (2.6) (4.5) Sale of sangole and intangole fixed assets (2.6) (4.5) Sale of own shares by ESOP (3.4) (4.5) Net cash outflow from capital expenditure and financial investment (3.5) (6.0) Requisitions (2.5) (2.5) (2.5) (2.5) Net cash outflow from capital expenditure and financial investment (3.5) (2.5) (2.5) </td <td>Loss on disposal of fixed assets and non-cash charges</td> <td></td> <td>1.7</td> <td>1.5</td>	Loss on disposal of fixed assets and non-cash charges		1.7	1.5
Not cash indrow from operating activities 23.2 25.0 Net cash inflow from operating activities 185.6 165.0 Returns on investments and servicing of finance 2.3 0.6 interest received 2.3 0.6 Unidend received from investment 2.0 0.1 Valid cash inflow/(cutflow) from returns on investments and servicing of finance 2.2 0.5 Rexaction paid (49.5) 3.50 Capital expenditure and financial investment 2.2 0.5 Purchase of tangible and intangible fixed assets 2.8 (5.5) Sale of ony shares of transpile and intangible fixed assets (2.8) (5.5) Sale of ony shares of transpile and intangible fixed assets (2.8) (5.5) Sale of ony shares by ESDP 0.4 0.0 Note cash until our form capital expenditure and financial investment (2.5) (2.5) Note cash until our form acquisition for purchase of businesses (2.5) (2.5 Defended consideration for purchase of businesses (2.5) (2.5 Not cash inflow before dividends, IPO related and financing activities 0.0 (2.5)	(Increase)/decrease in stocks		(7.5)	5.2
Net cash inflow from operating activities 185.6 165.0	Increase in debtors		(1.5)	(2.4)
### Returns on investments and servicing of finance Interest received Interest paid (0.1) (0.14 1.4) (0.10 1.4) (0.11 1.4) (0.10 1	Increase in creditors		23.2	25.0
1.00 1.00	Net cash inflow from operating activities		185.6	165.0
Content Cont	Returns on investments and servicing of finance			
Dividend received from investment — 0.1 Net cash inflow/(outflow) from returns on investments and servicing of finance 2.2 (0.5 Taxation paid (49.5) (30.6 Capital expenditure and financial investment 8.8 (55.5) Purchase of tangible fixed assets — 0.2 Purchase of tangible fixed assets — 0.2 Purchase of own shares (7.0) (4.6 Sale of own shares by ESDP 0.4 — Sale of own shares by ESDP 0.4 — Sale of own shares by ESDP 0.4 — Net cash outflow from capital expenditure and financial investment (2.5) (2.5 Net cash outflow from acquisitions (2.5) (2.5 Net cash inflow (outflow), PO related and financing activities 10.4 47.1 Dividends — (2.5) (2.5 Equity dividends paid (including i	Interest received		2.3	0.8
Net cash inflow/(cutflow) from returns on investments and servicing of finance 2.2 (0.5) Taxation paid (49.5) (30.6) Capital expenditure and financial investment 8.8 (55.7) Purchase of tangible fixed assets 2.8 (55.7) Sale of tangible fixed assets - 0.2 Purchase of own shares (7.0) (4.5) Sale of own shares by ESOP 0.4 - Net cash outflow from capital expenditure and financial investment (35.4) (60.0) Acquisitions - (2.5) (2.5) Purchase of businesses - (2.5)	Interest paid		(0.1)	(1.4)
Taxation paid	Dividend received from investment			0.1
Capital expenditure and financial investment (28.8) (55.7) Purchase of tangible and intangible fixed assets - 0.2 Sale of tangible fixed assets - 0.2 Purchase of own shares (7.0) (4.5) Sale of own shares by ESOP 0.4 - Net cash outflow from capital expenditure and financial investment (35.4) (60.0) Acquisitions - (2.5) (2.5) Purchase of businesses - (2.4) Net cash outflow from acquisitions (2.5) (2.5) Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation) (17.3) (22.4.0) Determed distribution ansing on reorganisation (net of capital reserve) - (80.7) Net cash inflow/(outflow) before management of liquid resources and financing 8.1 (87.4) Increase in	Net cash inflow/(outflow) from returns on investments and servicing of finance		2.2	(0.5)
Purchase of tangible and intangible fixed assets (28.8) (55.7) Sale of tangible fixed assets - 0.2 Purchase of own shares (7.0) (4.5) Sale of own shares by ESOP 0.4 - Not cash outflow from capital expenditure and financial investment (35.4) (60.0) Acquisitions 2.5 (2.5) (2.5) Purchase of businesses - (2.4) Not cash outflow from acquisitions - (2.5) (2.5) Not cash inflow before dividends, IPO related and financing activities 10.0.4 47.1 Determed distribution arising on reorganisation (net of capital reserve) - (80.7) Not cash inflow/foutflow) before management of liquid resources and financing 83.1 (87.4) Management of liquid resources - (5.3) 47.3 Financing 0.9 24.5 5.3 47.3 Decrease in short term deposits with banks 2 (5.3.4) 47.3 48.6 5.3 47.3 48.6 5.3 47.5 48.6 5.3 48.6 5.3 49	Taxation paid		(49.5)	(30.6)
Sale of tangible fixed assets - 0.2 Purchase of own shares (7.0) (4.5 Sale of own shares by ESOP 0.4 - Net cash outflow from capital expenditure and financial investment (35.4) (60.0) Acquisitions - (2.5) (2.5) Purchase of businesses - (2.4) (2.5)<	Capital expenditure and financial investment			
Purchase of own shares (7.0) (4.5.) Sale of own shares by ESOP 0.4 - Net cash outflow from capital expenditure and financial investment (35.4) (60.0) Acquisitions (2.5) (2.5) (2.5) Purchase of businesses (2.5) (2.5) (2.5) Net cash outflow from acquisitions (2.5) (2.5) (2.5) Net cash outflow from acquisitions (2.5) (2.5) (2.5) Net cash inflow before dividends, IPO related and financing activities 10.4 47.1 Dividends 10.04 47.1 Deemed distribution arising in the year to 31 March 2003 £219m to GUS group pre-flotation) (17.3) (22.4.0) Deemed distribution arising on reorganisation (net of capital reserve) - (697.5) Net cash inflow/(outflow) before management of liquid resources and financing 8.1 (87.4) Management of liquid resources - (697.5) Increase in short term deposits with banks 26 (5.3.4) (47.3) Sesue of Ordinary Share capital sesse of Ordinary Share capital sesse of Ordinary Share capital sesse of preference shares to GUS group (pre-flotatio	Purchase of tangible and intangible fixed assets		(28.8)	(55.7)
Sale of own shares by ESOP 0.4 - Net cash outflow from capital expenditure and financial investment (35.4) (60.0) Acquisitions 2.5 (2.5) (2.5) Purchase of businesses - (24.5) (2.5) (2.5) (2.5) Not cash outflow from acquisitions (2.5) (2.5	Sale of tangible fixed assets		_	0.2
Net cash outflow from capital expenditure and financial investment (35.4) (60.0) Acquisitions (2.5) (2.5) (2.5) Purchase of businesses - (24.3) (24.3) Net cash outflow from acquisitions (2.5) (26.6) (26.6) Net cash inflow before dividends, IPO related and financing activities 100.4 47.1 Dividends - (25.5) (26.6) Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation) (17.3) (224.0) Deemed distribution arising on reorganisation (net of capital reserve) - (697.5) Net cash inflow/(outflow) before management of liquid resources and financing 83.1 (874.4) Management of liquid resources - (53.4) (47.3) Increase in short term deposits with banks 26 (53.4) (47.3) Financing 0.9 249.5 (53.4) (47.5) Issue of Ordinary Share capital 0.9 249.5 (59.0) (59.0) (59.0) (59.0) (59.0) (59.0) (59.0) (59.0) (59.0)	Purchase of own shares		(7.0)	(4.5)
Acquisitions C.5. C.6. C.6. C.5. C.6. C.6. C.5. C.6. C.6. C.6. C.6. C.6. C.5. C.6. C.6. C.5. C.6. C.6. C.5. C.6.	Sale of own shares by ESOP		0.4	-
Deferred consideration for purchase of businesses (2.5)	Net cash outflow from capital expenditure and financial investment		(35.4)	(60.0)
Purchase of businesses – (24.5) Net cash outflow from acquisitions (2.5) (26.6) Net cash inflow before dividends, IPO related and financing activities 100.4 47.1 Dividends Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation) (17.3) (224.0) Deemed distribution arising on reorganisation (net of capital reserve) – (697.5) Net cash inflow/(outflow) before management of liquid resources and financing 83.1 (874.4) Management of liquid resources 86.7 (53.4) (47.3) Increase in short term deposits with banks 26 (53.4) (47.3) Financing 5.0 (53.4) (47.3) Issue of Ordinary Share capital 0.9 249.5 Issue of Ordinary Shares to GUS group (pre-flotation) - 486.7 Issue of preference shares to GUS group (pre-flotation) - 0.8 Decrease in external borrowings 26 - 0.5 Funds received on GUS group balances (pre-flotation) - 46.1 Settlement of GUS group balances (pre-flotation) - 45.0	Acquisitions			
Net cash outflow from acquisitions (2.5) (26.5) Net cash inflow before dividends, IPO related and financing activities 100.4 47.1 Dividends 100.4 47.1 Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation) (17.3) (224.0) Deemed distribution ansing on reorganisation (net of capital reserve) - (697.5) Net cash inflow/(outflow) before management of liquid resources and financing 83.1 (874.4) Management of liquid resources - (53.4) (47.3) Financing 0.9 249.5 Issue of Ordinary Share capital 0.9 249.5 Issue of Ordinary Shares to GUS group (pre-flotation) - 0.8 Sissue of preference shares to GUS group (pre-flotation) - 0.8 Decrease in external borrowings 26 - 7.5 Funds received on GUS group balances (pre-flotation) - 446.1 Settlement of GUS group balances (on flotation) - 26 - 7.5 Funds on deposit with GUS group companies (post-flotation) (15.8) 195.6 Net cas	Deferred consideration for purchase of businesses		(2.5)	(2.5)
Net cash inflow before dividends, IPO related and financing activities 100.4 47.1 Dividends Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation) (17.3) (224.0 Deemed distribution arising on reorganisation (net of capital reserve) – (697.5 Net cash inflow/(outflow) before management of liquid resources and financing 83.1 (874.4 Management of liquid resources 26 (53.4) (47.3 Increase in short term deposits with banks 26 (53.4) (47.3 Financing 8 (53.4) (47.3 Issue of Ordinary Share capital 0.9 249.5 Issue of Ordinary Shares to GUS group (pre-flotation) – 486.7 Issue of Ordinary Shares to GUS group (pre-flotation) – 0.9 Decrease in external borrowings 26 – 0.7 Founds received on GUS group balances (pre-flotation) – 466.1 Settlement of GUS group balances (on flotation) – 426.1 Settlement of GUS group balances (on flotation) (15.8) – Funds on deposit with GUS group companies (post-flotation) 28 (15.8) 195.6 Net cas	Purchase of businesses			(24.3)
Dividends Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation) (17.3) (224.0) Deemed distribution arising on reorganisation (net of capital reserve) – (697.5) Net cash inflow/(outflow) before management of liquid resources and financing 83.1 (874.4) Management of liquid resources 8 (53.4) (47.3) Increase in short term deposits with banks 26 (53.4) (47.3) Financing 8 (53.4) (47.3) Issue of Ordinary Share capital 0.9 249.5 Issue of Ordinary Shares to GUS group (pre-flotation) – 486.7 Issue of preference shares to GUS group (pre-flotation) – 0.8 Decrease in external borrowings 26 – 7.5 Funds received on GUS group balances (pre-flotation) – 446.1 Settlement of GUS group balances (on flotation) – 450.0 Funds on deposit with GUS group companies (post-flotation) (15.8) – (Increase)/decrease in net balances due from GUS group 26 (15.8) 195.6 Net cash (outflow)/in	Net cash outflow from acquisitions		(2.5)	(26.8)
Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation) Deemed distribution arising on reorganisation (net of capital reserve) Net cash inflow/(outflow) before management of liquid resources and financing Management of liquid resources Increase in short term deposits with banks 26 (53.4) (47.3) Financing Issue of Ordinary Share capital 0.9 249.5 Issue of Ordinary Shares to GUS group (pre-flotation) - 486.7 Issue of preference shares to GUS group (pre-flotation) Decrease in external borrowings 26 - (7.5) Funds received on GUS group balances (pre-flotation) Settlement of GUS group balances (on flotation) - 446.1 Settlement of GUS group companies (post-flotation) (15.8) - (Increase)/decrease in net balances due from GUS group (14.9) 924.7	Net cash inflow before dividends, IPO related and financing activities		100.4	47.1
Deemed distribution arising on reorganisation (net of capital reserve) Net cash inflow/(outflow) before management of liquid resources and financing Management of liquid resources Increase in short term deposits with banks 26 (53.4) (47.3 Financing Issue of Ordinary Share capital Issue of Ordinary Shares to GUS group (pre-flotation) Issue of preference shares to GUS group (pre-flotation) Issue of preference shares to GUS group (pre-flotation) Issue of preference shares to GUS group (pre-flotation) Issue of GUS group balances (pre-flotation) Issue of Ordinary Shares to GUS group (pre-flotation) Issue of preference shares to GUS group (pre-flotation) Issue of Ordinary Shares to G	Dividends			
Net cash inflow/(outflow) before management of liquid resources and financing Management of liquid resources Increase in short term deposits with banks 26 (53.4) (47.3) Financing Issue of Ordinary Share capital Susue of Ordinary Shares to GUS group (pre-flotation) Susue of preference shares to GUS group (pre-flotation) Decrease in external borrowings 26 - (7.9) Funds received on GUS group balances (pre-flotation) Settlement of GUS group balances (on flotation) Funds on deposit with GUS group companies (post-flotation) (Increase)/decrease in net balances due from GUS group Net cash (outflow)/inflow from financing (14.9) 924.7	Equity dividends paid (including in the year to 31 March 2003 £219m to GUS group pre-flotation)		(17.3)	(224.0)
Management of liquid resources Increase in short term deposits with banks 26 (53.4) (47.3 Financing Issue of Ordinary Share capital Susue of Ordinary Shares to GUS group (pre-flotation) Susue of preference shares to GUS group (pre-flotation) Coercease in external borrowings Crunds received on GUS group balances (pre-flotation) Coercease in external borrowings Crunds on deposit with GUS group companies (post-flotation) Cludrease)/decrease in net balances due from GUS group	Deemed distribution arising on reorganisation (net of capital reserve)			(697.5)
Increase in short term deposits with banks 26 (53.4) (47.3 Financing Issue of Ordinary Share capital 0.9 249.5 Issue of Ordinary Shares to GUS group (pre-flotation) - 486.7 Issue of preference shares to GUS group (pre-flotation) - 0.8 Decrease in external borrowings 26 - (7.9 Funds received on GUS group balances (pre-flotation) - 446.1 Settlement of GUS group balances (on flotation) - (250.5 Funds on deposit with GUS group companies (post-flotation) (15.8) - (15.8) Increase)/decrease in net balances due from GUS group 26 (15.8) 195.6 Net cash (outflow)/inflow from financing (14.9) 924.7	Net cash inflow/(outflow) before management of liquid resources and financing		83.1	(874.4)
Financing Issue of Ordinary Share capital Issue of Ordinary Shares to GUS group (pre-flotation) Issue of preference shares to GUS group (pre-flotation) Decrease in external borrowings Funds received on GUS group balances (pre-flotation) Settlement of GUS group balances (on flotation) Funds on deposit with GUS group companies (post-flotation) Funds on deposit with GUS group companies (post-flotation) (Increase)/decrease in net balances due from GUS group Net cash (outflow)/inflow from financing (14.9) 249.5 249.5 250.5 26 7.9 27 28 29 29 20 20 20 20 20 21 20 20 20 20	Management of liquid resources			
Issue of Ordinary Share capital Issue of Ordinary Shares to GUS group (pre-flotation) Issue of preference shares to GUS group (pre-flotation) Decrease in external borrowings Funds received on GUS group balances (pre-flotation) Settlement of GUS group balances (on flotation) Funds on deposit with GUS group companies (post-flotation) (Increase)/decrease in net balances due from GUS group Net cash (outflow)/inflow from financing 0.9 249.5 185.6 185.6 185.7 185.7 185.7 185.7 185.7 185.7 186.7 185.7	Increase in short term deposits with banks	26	(53.4)	(47.3)
Issue of Ordinary Shares to GUS group (pre-flotation) – 486.7 Issue of preference shares to GUS group (pre-flotation) – 0.8 Decrease in external borrowings 26 – (7.9 Funds received on GUS group balances (pre-flotation) – 446.1 Settlement of GUS group balances (on flotation) – (250.5 Funds on deposit with GUS group companies (post-flotation) (15.8) – (Increase)/decrease in net balances due from GUS group Net cash (outflow)/inflow from financing (14.9) 924.7	Financing			
Issue of preference shares to GUS group (pre-flotation) – 0.8 Decrease in external borrowings 26 – (7.9 Funds received on GUS group balances (pre-flotation) – 446.1 Settlement of GUS group balances (on flotation) – (250.5 Funds on deposit with GUS group companies (post-flotation) (15.8) – (Increase)/decrease in net balances due from GUS group (14.9) 924.7			0.9	
Decrease in external borrowings 26 - (7.9) Funds received on GUS group balances (pre-flotation) - 446.1 Settlement of GUS group balances (on flotation) - (250.5) Funds on deposit with GUS group companies (post-flotation) (15.8) - (Increase)/decrease in net balances due from GUS group 26 (15.8) 195.6 Net cash (outflow)/inflow from financing (14.9) 924.7			_	
Funds received on GUS group balances (pre-flotation) – 446.1 Settlement of GUS group balances (on flotation) – (250.5 Funds on deposit with GUS group companies (post-flotation) (15.8) – (Increase)/decrease in net balances due from GUS group 26 (15.8) 195.6 Net cash (outflow)/inflow from financing (14.9) 924.7			_	0.8
Settlement of GUS group balances (on flotation) – (250.5 Funds on deposit with GUS group companies (post-flotation) (15.8) – (Increase)/decrease in net balances due from GUS group 26 (15.8) 195.6 Net cash (outflow)/inflow from financing (14.9) 924.7		26	-	(7.9)
Funds on deposit with GUS group companies (post-flotation) (15.8) - (Increase)/decrease in net balances due from GUS group 26 (15.8) 195.6 Net cash (outflow)/inflow from financing (14.9) 924.7			-	446.1
(Increase)/decrease in net balances due from GUS group 26 (15.8) 195.6 Net cash (outflow)/inflow from financing (14.9) 924.7			-	(250.5)
Net cash (outflow)/inflow from financing (14.9) 924.7			(15.8)	
	(Increase)/decrease in net balances due from GUS group	26	(15.8)	195.6
Increase in cash during the year 25, 26 14.8 3.0	Net cash (outflow)/inflow from financing		(14.9)	924.7
	Increase in cash during the year	25, 26	14.8	3.0

NOTES TO THE FINANCIAL STATEMENTS

1 Basis of preparation

Burberry Group is a luxury goods manufacturer, wholesaler and retailer in Europe, North America and Asia Pacific; licensing activity is also carried out, principally in Japan. All of the companies which comprise the Burberry Group are owned by Burberry Group plc ("the Company") directly or indirectly. Prior to the completion of the initial public offering in July 2002, ownership of these companies was transferred to Burberry Group plc (formerly Burberry Group Limited), which was incorporated on 30 October 1997 in England and Wales.

The financial information has been prepared by consolidating the historical financial information for each of the companies that comprise Burberry Group from applicable individual financial returns of these companies for the years to 31 March 2004 and 2003.

Prior to flotation, on 17 July 2002, the net assets of Burberry Group were represented by the cumulative investment of GUS group in Burberry Group (shown as "GUS investment in Burberry Group"). All non-trading transactions between Burberry Group and GUS group were reflected as movements in "GUS investment in Burberry Group", which was comprised of:

- (a) assets and liabilities not forming part of Burberry Group after flotation. These assets and liabilities were transferred on or before flotation to GUS group companies in part settlement of the loans outstanding between GUS group and Burberry Group;
- (b) loans due to and from GUS group companies. These amounts were settled fully either as part of the Burberry Group reorganisation with shares issued to GUS group and loan repayments, or by the waiver of such loans by GUS group; and
- (c) share capital and reserves of Burberry Group companies.

The balances in (a) and (b) above are referred to as "GUS group balances" in the Reconciliation of movement in Group Shareholders' Funds, the Group cash flow statement and the Reconciliation of net cash flow to movement in net funds.

Burberry Group reorganisation

Immediately prior to the flotation on the London Stock Exchange, a reorganisation of Burberry Group took place resulting in Burberry Group directly owning all Burberry Group companies. Prior to this, a number of Burberry Group entities and certain Burberry-related assets and liabilities (together "the Net Assets") were held underneath GUS group companies although Burberry Group indirectly controlled them and had the economic rights to, and was exposed to the risks in, the Net Assets. The Net Assets were accounted for as quasi-subsidiaries in accordance with Financial Reporting Standard 5, "Reporting the substance of transactions" and were thus consolidated as if their legal ownership rested with Burberry Group.

The reorganisation involved the acquisition by Burberry Group of the legal ownership of the Net Assets and the disposal to GUS group of those assets and liabilities which did not form part of the Burberry Group post-flotation. Burberry Group financed this reorganisation using loans from GUS group; such loans were repaid by a rights issue of Ordinary Share capital to GUS group (£486.7m), by loan repayment out of the proceeds of the Company's flotation on the London Stock Exchange (£250.5m) and by the waiver of the remaining debt (£37.6m) by GUS group.

These transactions created a premium on the legal acquisition of the Net Assets of £704.1m ("the Premium"). The accounting treatment required by Schedule 4A to the Companies Act 1985 would recognise the Premium as goodwill. However, the directors consider that, in substance, the Premium represents the value that has been transferred outside of Burberry Group as a result of these transactions. In effect, Burberry Group made a payment to GUS group for assets that it already controlled prior to the reorganisation. Consequently, in order to meet the overriding requirement of the Companies Act 1985 to show a true and fair view, the Premium has been treated as a distribution to GUS group out of the consolidated reserves of Burberry Group ("the Deemed Distribution"). The directors consider that it is not meaningful to quantify the effects of this departure from the requirements of the Companies Act 1985.

As a result of the Deemed Distribution, a net deficit arises on the accumulated profit and loss account in the Burberry Group consolidated balance sheet. In order to eliminate this deficit on consolidation an other reserve of £704.1m was created in the Company's own balance sheet by the transfer of this sum from the share premium account, following High Court approval of the capital reduction, shortly before the admission of the Company's Ordinary Shares to trading by the London Stock Exchange.

This other reserve was reclassified as distributable, and included in the profit and loss account reserve, when all the Company's creditors in existence on 17 July 2002 (the date of approval of the capital reduction) were settled in full, on 31 December 2003. A capital reserve of £6.6m was also created as part of the reorganisation.

2 Accounting policies

The consolidated financial information has been prepared under the historical cost convention, modified by the revaluation of certain fixed assets, and in accordance with applicable accounting standards in the UK.

The principal accounting policies are:

(a) Turnover

Turnover, which is stated excluding VAT and other sales taxes, is the amount receivable for goods supplied (less returns, trade discounts and allowances) and royalties receivable.

Wholesale sales are recognised when goods are despatched to trade customers, with provisions made for expected returns and allowances as necessary. Retail sales, returns and allowances are reflected at the dates of transactions with consumers, in addition provisions are made for expected returns as necessary. Royalty receivable from licensees is accrued as earned on the basis of the terms of the relevant royalty agreement which, in the case of Japanese licences, is on the basis of production volumes.

The Group has complied with Financial Reporting Standard 5 Application Note G – "Revenue Recognition" published during the year. There has been no material impact as a consequence of adopting this standard in the year to 31 March 2004.

(b) Intangible fixed assets

Goodwill

For acquisitions of companies or businesses made on or after 1 April 1998, goodwill (being the excess of purchase consideration over the fair value of net assets acquired) is capitalised as an intangible fixed asset. Fair values are attributed to the identifiable assets and liabilities that existed at the date of acquisition, reflecting their condition at that date. Adjustments are also made to bring the accounting policies of acquired businesses into alignment with those of Burberry Group.

Goodwill on acquisitions prior to 1 April 1998 was written off to reserves in the year of acquisition. On the disposal of a business, any goodwill previously written off against reserves in Burberry Group is included in the profit or loss on disposal.

Goodwill on acquisitions after 1 April 1998 is capitalised and amortised by equal annual instalments over its estimated useful economic life, not exceeding 20 years, taking into account the nature of the business acquired and other competitive considerations. The useful economic life of goodwill arising is determined on a case-by-case basis.

Impairment reviews are performed if events or changes in circumstances indicate that the carrying value may not be recoverable.

Trademarks and other intellectual property

The cost of securing and renewing trademarks and other intellectual property is capitalised as an intangible fixed asset and amortised by equal annual instalments over its useful economic life, typically 10 years. The useful economic life of trademarks and other intellectual property is determined on a case-by-case basis, in accordance with the terms of the underlying agreement.

Impairment reviews are performed if events or changes in circumstances indicate that the carrying value may not be recoverable.

(c) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or revalued amount where relevant, less depreciation.

Depreciation

Depreciation of tangible fixed assets is calculated to write off the cost or revalued amount, less residual value, of the assets in equal annual instalments over their estimated useful lives at the following rates:

Land

Freehold buildings
Leaseholds – less than 50 years expired

Plant, machinery, fixtures and fittings

Retail fixtures and fittings

Office equipment

Syears

Computer software and equipment

Not depreciated

Over the unexpired term of the lease

Over the unexpired term of the lease

3 – 8 years

2 – 5 years

5 years

3 – 5 years

Lease premiums

Amounts paid to acquire the rights to a lease ("Lease Premiums") are written off in equal annual instalments over the life of the lease or to the next rental review.

2 Accounting policies continued

(c) Tangible fixed assets and depreciation continued

Valuations

Burberry Group has adopted a policy of not revaluing properties as permitted under Financial Reporting Standard 15 "Tangible Fixed Assets". Previously revalued properties are included at their valuation at 31 March 1996, less depreciation. Leasehold properties are carried at original cost and are amortised over the remainder of the lease term on a straight line basis.

Impairment

Impairment reviews are undertaken when performance trends or changes in circumstances suggest that the net book value of a fixed asset is not fully recoverable.

Profit/loss on disposal of fixed assets

Profits and losses on disposal of tangible fixed assets represent the difference between the net proceeds and net book value at the date of sale. Disposals are accounted for when the relevant transaction becomes unconditional.

(d) Investments in group companies

Investments held by the Company are carried at cost less amounts written off in respect of impairment. When investments are fully or partially hedged by means of foreign currency borrowings, the hedged proportion of those investments is retranslated at the relevant exchange rate and the resulting exchange difference taken to reserves along with the matching exchange difference on the foreign currency borrowings.

(e) Stock

Stock and work in progress are valued on a first-in-first-out basis at the lower of cost (including an appropriate proportion of production overhead) and net realisable value. Provision is made to reduce cost to no more than net realisable value having regard to the age and condition of stock, as well as its anticipated saleability.

(f) Deferred tax

Deferred taxation is recognised as a liability or asset if transactions have occurred at the balance sheet date that give rise to an obligation to pay more taxation in future, or a right to pay less taxation in future. An asset is not recognised to the extent that the realisation of economic benefits in the future is uncertain. Deferred tax assets and liabilities are not discounted.

No deferred tax is recognised on the unremitted earnings of overseas subsidiaries. Deferred tax would be provided where remittance is anticipated and is expected to result in a charge to taxation.

(g) Pension costs

The pension costs in the consolidated financial statements are determined in accordance with Statement of Standard Accounting Practice 24 "Accounting for pension costs" ("SSAP 24"). The transitional disclosure requirements required by Financial Reporting Standard 17 "Retirement benefits" ("FRS 17") are set out in note 32.

GUS defined benefit schemes

Eligible employees of Burberry Group participate in a number of GUS defined benefit schemes throughout the world; the principal defined benefit schemes are in the UK. The assets covering these arrangements are held in independently administered funds.

The cost of providing defined pension benefits to participating Burberry employees is charged to the profit and loss account of Burberry Group over the anticipated period of employment, in accordance with recommendations made by independent qualified actuaries.

Defined contribution schemes

Burberry Group eligible employees also participate in GUS group defined contribution pension schemes, the principal one being in the UK with its assets held in an independently administered fund. The cost of providing these benefits to participating Burberry employees is recognised in the profit and loss account of Burberry Group and comprises the amount of contributions payable to the schemes in respect of the year.

(h) Share schemes

Incentive plans

The cost of shares acquired by the Burberry Group Employee Share Ownership Trusts ("ESOTs") or the fair market value of the shares at the date of the grant, less any consideration receivable from the participating Burberry employee, is charged to the profit and loss account. Where awards are contingent upon future events (other than continued employment), an assessment of the likelihood of these conditions being achieved is made at the end of each reporting period and an appropriate accrual made over the period to which the participating Burberry employee's performance relates. Where awards are not contingent upon future events a full accrual is made immediately in the profit and loss account.

2 Accounting policies continued

(h) Share schemes continued

Save As You Earn scheme

GUS plc operates a Save As You Earn scheme (in which certain UK employees of Burberry Group participate) that allows for the grant of GUS plc ordinary shares at a discount to the market price at the date of the grant. Burberry Group has made use of the exemption under UITF Abstract 17 "Employee Share Schemes" not to recognise any compensation charge in respect of this scheme.

(i) Foreign currency translation

Translation of the results of overseas businesses

The results of overseas subsidiaries are translated at the average exchange rate for the year. The assets and liabilities of such undertakings are translated at year end exchange rates. Differences arising on the retranslation of the opening net investment in subsidiary companies, and on the translation of their results, are taken to reserves and are reported in the Statement of total recognised gains and losses. The principal exchange rates used were as follows:

	Average		Closing		
	Year to 31 M	Year to 31 March		As at 31 March	
	2004	2003	2004	2003	
Euro	1.44	1.55	1.50	1,45	
US dollar	1.70	1.55	1.84	1.58	
Hong Kong dollar	13.20	12.05	14.31	12.33	
Korean won	2,016	1,880	2,106	1 ,981	

The average exchange rate achieved by Burberry Group on its Yen royalty income, taking into account its use of Yen forward sale contracts on a monthly basis approximately 12 months in advance of royalty receipts, was Yen 182.3; £1 in the year to 31 March 2004 (2003; Yen 174.2; £1).

Transactions in foreign currencies

Transactions denominated in foreign currencies are translated into Sterling at the exchange rate ruling at the date of the transaction or at the forward contract rate where hedged. Monetary assets and liabilities denominated in foreign currencies which are held at year end are translated into Sterling at the exchange rate ruling at the balance sheet date or at the forward contract rate where specifically hedged. Exchange differences on monetary items are taken to the profit and loss account except where they relate to loans hedging investments in overseas subsidiaries of Burberry Group, in which case such differences (including attributable taxation) are taken directly to reserves and limited to the foreign currency movement on the underlying investment.

(j) Financial instruments

Burberry Group uses derivative financial instruments to hedge its exposure to fluctuations in foreign exchange rates arising on certain trading transactions. The principal derivative instruments used are forward currency contracts taken out to hedge certain future royalty receivables and product purchases. Gains and losses on such forward currency contracts are recognised in the profit and loss account at the same date as the underlying transaction.

The financial instruments used and managed by Burberry Group consist primarily of cash and forward currency contracts used to hedge currency exposures on trading transactions.

Burberry Group has taken advantage of the exemption available under Financial Reporting Standard 13 "Derivatives and Financial Instruments", in respect of short term debtors and creditors, and details in respect of these balances are excluded from the required disclosures, other than within the currency risk disclosure.

(k) Operating leases

Gross rental income and expenditure in respect of operating leases are recognised on a straight line basis over the period of the leases. Certain rental expense is determined on the basis of turnover achieved in specific retail locations and is accrued for on that basis.

(I) Related party transactions

Financial Reporting Standard 8, "Related Party Disclosures" ("FRS 8"), requires the disclosure of the details of material transactions between the reporting entity and related parties. Burberry Group has taken advantage of an exemption under FRS 8 not to disclose transactions between Burberry Group companies, which eliminate on consolidation.

3 Segmental analysis

(i) Geographical analysis - analysis by origin

(a) Turnover – analysis by origin	Year to 31 M	arch
	2004 £m	2003 £m
Europe	498.9	429.9
Less: European inter-segment turnover to other regions	(78.5)	(57.5
	420.4	372.4
North America	156.2	133.8
Asia Pacific	99.9	88.1
Less: Asia Pacific inter-segment turnover to Europe	(0.7)	(0.7
	99.2	87.4
Total	675.8	593.6
(b) Profit before taxation – analysis by origin		
(b) From boloic (wation analysis by origin	Year to 31 Ma	arch
	2004 £m	2003 £m
Europe	112.7	92.6
North America	15.6	8.4
Asia Pacific	12.9	15.7
	141.2	116.7
Net interest income/(expense)	2.2	(0.9
Foreign currency loss on loans with GUS group (pre-flotation)	_	(2.3
Profit before goodwill amortisation, exceptional items and taxation	143.4	113.5
Goodwill amortisation - Europe	(5.5)	(5.1
- Asia Pacific	(1.3)	(1.3
Exceptional items – Europe	2.1	(20.3)
- North America	0.1	(1.6
- Asia Pacific		(0.1
Profit before taxation	138.8	85.1
The results above are stated after the allocation of costs of a group-wide nature.		
(c) Net assets – analysis by origin	As at 31 Ma	rch
	2004	2003
Fuence	£m	m3
Europe North America	118.9 82.7	129.1 93.4
Asia Pacific	3.9	3.1
Net operating assets	205.5	225.6
Goodwill - Europe	85.4	94.2
- Asia Pacific	25.2	28.6
Deferred consideration for acquisitions – Europe	(21.7)	(19.2)
- Asia Pacific	(10.0)	(12.5)
Cash at bank, short term deposits, less bank overdrafts	157.9	79.6
Investment in own shares	8.7	3.3
Taxation (including deferred taxation)	1.0	0.4
Dividends payable - GUS group	(9.9)	(7.8)
Dividends payable – other shareholders	(5.0)	(2.2)
Net assets	437.1	390.0

Number of directly operated stores, concessions and outlets open as at 31 March

3 Segmental analysis continued

(ii) Geographical analysis - turnover by destination		
	Year to 31 Ma	arch
	2004 £m	2003 £m
Europe	346.8	302.7
North America	162.4	140.5
Asia Pacific	162.6	147.0
Other	4.0	3.4
Total	675.8	593.6
(iii) Analysis by class of business		
(a) Turnover – analysis by class of business	Year to 31 M	arch
	2004 £m	2003 £m
Wholesale	351.4	306.9
Retail	257.4	228.4
Wholesale and Retail	608.8	535.3
Licence	67.0	58.3
Total	675.8	593.6
An analysis of turnover by product category is shown below:	Year to 31 M	arah
	2004 £m	2003 £m
Womenswear	225.7	197.9
Menswear	190.1	162.8
Accessories (including childrens)	189.0	169.5
Other	4.0	5.1
Wholesale and Retail	608.8	535.3
Licence	67.0	58.3
Total	675.8	593.6

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3 Segmental analysis continued

(iii) Analysis by class of business continued

(b) Profit before taxation – analysis by class of business

(4,	Year to 31 March	
	2004 £m	2003 £m
Wholesale and Retail	85.2	64.3
Licence	56.0	52.4
	141.2	116.7
Net interest income/(expense)	2.2	(0.9)
Foreign currency loss on loans with GUS group (pre-flotation)	-	(2.3)
Profit before goodwill amortisation, exceptional items and taxation	143.4	113.5
Goodwill amortisation - Wholesale and Retail	(6.8)	(6.4)
Exceptional items - Wholesale and Retail	1.6	(18.3)
- Licence	0.6	(3.7)
Profit before taxation	138.8	85.1

The results above are stated after the allocation of costs of a group-wide nature.

The Wholesale and Retail business is managed in an integrated manner and therefore internal trading between these operations is not on a third-party basis in certain respects. Accordingly the directors do not consider that an analysis of the profit and loss account within the Wholesale and Retail business would be meaningful.

(c) Net assets - analysis by class of business

(b) Not assets analysis by siass of basiness	As at 31 Mar	rch
	2004 £m	2003 £m
Wholesale and Retail	211.1	222.1
Licence	(5.6)	3.5
Net operating assets	205.5	225.6
Goodwill - Wholesale and Retail	110.6	122.8
Deferred consideration for acquisitions – Wholesale and Retail	(31.7)	(31.7)
Cash at bank, short term deposits, less bank overdrafts	157.9	79.6
Investment in own shares	8.7	3.3
Taxation (including deferred taxation)	1.0	0.4
Dividends payable – GUS group	(9.9)	(7.8)
Dividends payable – other shareholders	(5.0)	(2.2)
Net assets	437.1	390.0

4 Turnover and operating profit

	Year to 31 M	arch
	2004 £m	2003 £m
Turnover	675.8	593.6
Cost of sales	(284.2)	(261.3)
Gross profit	391.6	332.3
Distribution costs (note 1)	(102.5)	(98.0)
Administrative – expenses (note 2)	(147.0)	(140.8)
- goodwill amortisation	(6.8)	(6.4)
Other operating income	1.3	1.2
Operating profit	136.6	88.3

Note 1: Distribution costs include exceptional charges of £nil (2003: £3.7m); see note 6.

Note 2: Administrative expenses include exceptional credit of £2.2m (2003: charge of £18.3m); see note 6.

Other operating income arises from sub-letting certain surplus leasehold properties. Burberry Group's right to sub-let these properties has expired or will expire at various dates up to 2 January 2005, mainly due to the reversion of headlease interests.

5 Profit on ordinary activities before taxation

•	Year to 31 Ma	arch
	2004 £m	2003 £m
Profit before taxation is stated after charging/(crediting):		
Depreciation of tangible fixed assets	25.6	16.8
Fixed asset impairment charge relating to certain retail assets	2.8	2.1
Amortisation of goodwill	6.8	6.4
Amortisation of trademarks and other intellectual property	0.1	0.1
Employee costs (see note 7)	112.1	100.2
Loss on disposal of fixed assets	0.1	0.3
Property rental income under operating leases (see note 4)	(1.3)	(1.2)
Operating lease rentals – land and buildings*	33.5	30.5
Operating lease rentals – other	0.8	-
Auditors' remuneration		
- audit services (including £3,100 for the Company, 2003: £3,000)	0.8	8.0
- non-audit services	1.1	0.8
Net exchange loss/(gain) on trading items	0.7	(1.3)
Foreign currency loss on loans with GUS group (pre-flotation) (see note 9)		2.3

^{*}The amount disclosed as operating lease rentals in the year to 31 March 2003 has been restated as a result of a reclassification of charges.

Auditors' remuneration for non-audit services in 2004 included £1.0m (2003: £0.6m) for tax related services and £0.1m (2003: £0.2m) for other matters. Tax related services includes compliance, transfer pricing enquiries and other activities where tax advice has been provided. No fees were capitalised in 2004 (2003: £0.1m) in relation to acquisitions.

6 Exceptional items

The exceptional credit arising in the year to 31 March 2004 (2003: charge) consisted of the following amounts:

The exceptional croate and highlitate year to or maior 200 in (2000, charge) condition of the following amounts.	Year to 31 March		
	2004 £m	2003 £m	
Lapse/(grant) of awards under the Senior Executive Restricted Share Plan (the "RSP")	0.8	(18.5)	
Credit/(charge) in respect of employers' National Insurance liability arising on the RSP awards	1.4	(2.1)	
Shares gifted to employees under the All Employee Share Plan	· _	(1.0)	
Other costs relating to the Initial Public Offer	_	(0.4)	
Total	2.2	(22.0)	

Awards were made under the RSP to the executive directors and other senior management of Burberry Group in respect of services provided prior to flotation. No previous awards had been made, and no further awards will be made, under the RSP.

An exceptional credit of £0.8m arose in the year to 31 March 2004 on the lapsing of share awards, which had previously been granted to individuals in the year to 31 March 2003. A further credit of £1.4m relating to National Insurance, arose in the year to 31 March 2004 from the lapse of awards and confirmation of the tax jurisdiction in which certain employees will be taxed when the RSP awards vest.

The associated tax charge relating to these exceptional items was £0.7m in the year (2003: credit £6.3m) and the cash outflow during the year in relation to these items was £nil (2003: £0.3m).

7 Employee costs

Staff costs, including directors' emoluments, during the year were as shown below. The directors' emoluments are separately disclosed in the Report on directors' remuneration and related matters, this includes gains arising on the exercise of share options.

	Year to 31 Marc	Year to 31 March	
	2004 £m	2003 £m*	
Wages and salaries	97.3	88.3	
Social security costs	10.8	9.0	
Other pension costs (see note 32)	4.0	2.9	
Total	112.1	100.2	

^{*}Costs have been restated to include certain employee costs that had previously been omitted from this disclosure.

The average number of full time equivalent employees (including directors) during the year were as follows:

	Year to 31 March	
	2004 Number of employees	2003 Number of employees*
Europe	2,657	2,594
North America	747	669
Asia Pacific	465	394
Total	3,869	3,657

^{*}Numbers have been restated to include additional employees that had previously been omitted from this disclosure.

7 Employee costs continued

SAYE Share Option Scheme

A Save As You Earn ("SAYE") share option scheme offering GUS plc ordinary shares was introduced for employees in the UK by GUS plc in the year to 31 March 2001, with a further option scheme offered to all UK employees of GUS plc in the year to 31 March 2003. The number of GUS plc ordinary shares subject to option held by Burberry Group employees as at 31 March 2004 were as follows:

		as at 31 March	
Period of exercise	Exercise price	2004	2003
From 01/05/2004 to 31/10/2004	384.0p	191,415	210,549
From 01/05/2006 to 31/10/2006	384.0p	142,260	151,833
From 01/09/2005 to 28/02/2006	523.0p	39,512	51,127
From 01/09/2007 to 29/02/2008	523.0p	31,071	34,485
Total		404,258	447,994

The administrative costs of this scheme have not been borne by Burberry Group and are not considered to be material.

Share options and awards

(i) GUS schemes

Share options have been granted to Burberry employees under the GUS plc 1998 Approved and Non-Approved Executive Share Option schemes during the years to 31 March 2001 and 2002 in respect of the ordinary shares of GUS plc. The unexercised options granted to Burberry employees (including those granted to directors of the Company) under these schemes were as follows:

		as at 31 March	
Period of exercise	Exercise price	2004	2003
From 07/04/2003 to 07/04/2010	375.7p	40,458	172,612
From 11/06/2004 to 11/06/2011	612.7p	1,107,845	1,175,381
From 17/12/2004 to 17/12/2011	635.0p	180,526	180,526
Total		1,328,829	1,528,519

(ii) The Burberry IPO Senior Executive Restricted Share Plan (the "RSP")

On 11 July 2002 awards in respect of a total of 8,100,198 Ordinary Shares were made to directors and senior management under the RSP.

As at 31 March 2004 awards in respect of a total of 7,718,894 (2003: 8,055,198) Ordinary Shares remained outstanding. The cost of the RSP shares has been provided for as an exceptional item in the year to 31 March 2003. No Ordinary Shares were issued during the year in respect of the RSP.

Participants' awards were made in the form of options with an exercise price of nil. The unexercised awards granted under this scheme (including those granted to directors of the Company), in respect of Ordinary Shares of the Company were as follows:

		as at 31 March	
Period of exercise	Exercise price	2004	2003
From 11/07/2005 to 11/07/2012	nil	3,859,446	4,027,600
From 11/07/2006 to 11/07/2012	nil	1,929,724	2,013,799
From 11/07/2007 to 11/07/2012	nil .	1,929,724	2,013,799
Total		7,718,894	8,055,198

Ordinary Shares were purchased at the time of the IPO to cover the Employer's National Insurance liability (or overseas equivalent) arising on these awards. During the year to 31 March 2004 the shares held have been redesignated and are now held to cover future share awards. On 31 March 2004 equity swaps were entered into to cover future Employer's National Insurance liability (or overseas equivalent) that may arise in respect of this scheme.

Number of shares under option

Number of shares awarded

7 Employee costs continued

Share options and awards continued

(iii) The Burberry Senior Executive IPO Share Option Scheme ("the IPO Option Scheme")

On 11 July 2002 awards in respect of a total of 5,955,198 Ordinary Shares were made to directors and senior management under the IPO Option Scheme.

As at 31 March 2004 awards in respect of a total of 4,465,998 (2003: 5,830,198) Ordinary Shares remained outstanding. During the year to 31 March 2004 691,166 (2003: nil) Ordinary Shares were issued following the exercise of options under the IPO Option Scheme.

Participants' awards were made in the form of options with an exercise price equal to the price on flotation, £2.30 per Ordinary Share. The unexercised awards granted under this scheme (including those granted to directors of the Company) in respect of Ordinary Shares of the Company were as follows:

		as at 31 March	
Period of exercise	Exercise price	2004	2003
From 11/07/2003 to 11/07/2012	230.0p	706,301	1,943,399
From 11/07/2004 to 11/07/2012	230.0p	1,928,399	1,943,399
From 11/07/2005 to 11/07/2012	230.0p	1,831,298	1,943,400
Total		4,465,998	5,830,198

Ordinary Shares were purchased at the time of the IPO to cover the Employer's National Insurance liability (or overseas equivalent) arising on these awards. During the year to 31 March 2004 the shares held have been redesignated and are now held to cover future share awards. On 31 March 2004 equity swaps were entered into to cover future Employer's National Insurance liability (or overseas equivalent) that may arise in respect of this scheme.

(iv) The Burberry Group plc Executive Share Option Scheme 2002

During the year to 31 March 2004 a total of 3,043,533 options were granted to employees in respect of Ordinary Shares in the Company under this Executive Share Option Scheme. No Ordinary Shares were issued during the year in respect of the awards granted. The unexercised awards granted under this scheme (including those granted to directors of the Company) in respect of Ordinary Shares of the Company were as follows:

Period of exercise		as at 31 March	
	Exercise price	2004	2003
From 12/06/2004 to 12/06/2013	258.0p	1,000,345	_
From 12/06/2005 to 12/06/2013	258.0p	969,344	-
From 12/06/2006 to 12/06/2013	258.0p	969,344	-
Total		2,939,033	_

Number of shares under option

Equity swaps were entered into on 31 March 2004 to cover future Employer's National Insurance liability (or overseas equivalent) that may arise in respect of this scheme.

(v) All Employee Share Plan

On flotation all employees were offered shares in the Company under an All Employee Share Plan. A total of 413,700 Ordinary Shares with a value of £1.0m were awarded to employees, the options over the awards have an exercise price of nil. On flotation the Company purchased 421,450 shares at an aggregate cost of £969,335 in respect of these awards.

During the year to 31 March 2004 all employees were offered a total of 412,400 Ordinary Shares with options over the awards at a nil exercise price under an All Employee Share Plan. In March 2003 the Company purchased 500,000 shares at an aggregate cost of £1,224,550 in respect of these awards.

The Ordinary Shares are held in two trusts, being the Burberry Group Share Incentive Plan and the Burberry Group plc ESOP Trust. The Ordinary Shares must be held in trust between three and five years.

7 Employee costs continued

Share options and awards continued

(v) All Employee Share Plan continued

The awards granted and remaining outstanding under this scheme as at 31 March 2004 (nil in respect of the directors of the Company) in respect of Ordinary Shares in the Company were as follows:

		as at 31 March	
Period of exercise	Exercise price	2004	2003
From 19/07/2005 to 19/10/2005	nil	208,300	241,700
From 25/10/2005 to 18/07/2082*	nil	128,291	158,600
From 07/07/2006 to 07/10/2006	nil	148,500	_
From 18/07/2006 to 18/10/2006	nil	85,350	_
From 05/08/2006 to 18/07/2082*	nil	147,350	_
Total		717,791	400,300

^{*}No date has been specified when awards lapse. The cessation date of the trust in which the awards are held is 18 July 2082.

8 Interest and similar income

	Year to 31 Marc	ch
	2004 £m	2003 £m
Dividend income from trade investment	-	0.1
Bank interest income	2.0	0.8
Interest income receivable from GUS group	0.3	0.9
Interest receivable and similar income	2.3	1.7
Total	2.3	1.8

9 Interest expense and similar charges

	Year to 31 Marc	ch
	2004 £m	2003 £m
On bank loans and overdrafts		1.2
Interest expense payable to GUS group	0.1	1.5
	0.1	2.7
Foreign currency loss on loans with GUS group (pre-flotation)	-	2.3
Total	0.1	5.0

In the year to 31 March 2003 the foreign exchange losses on loans to GUS group companies were recorded in the profit and loss account of Burberry Group as loans were made by Burberry Group companies to hedge the net assets of other GUS group companies. These losses related to loans that existed prior to flotation and which were settled before or on flotation.

10 Taxation

Analysis of charge for the year	Very to Od Mayel	
	Year to 31 Ma	
	2004 £m	2003 £m
Current tax		
UK corporation tax		
Current tax on income for the year to 31 March 2004 at 30% (2003: 30%)	29.2	23.3
Double taxation relief	(7.0)	(6.5)
Adjustments in respect of prior year	1.1	3.0
	23.3	19.8
Foreign tax		
Current tax on income for the year	24.4	22.4
Adjustments in respect of prior year	(2.7)	_
Total current tax	45.0	42.2
Deferred tax		
UK deferred tax		
Origination and reversal of timing differences	3.1	(4.1)
Adjustments in respect of prior year	(1.3)	(3.0)
	1.8	(7.1)
Foreign deferred tax		
Origination and reversal of timing differences	(2.2)	(3.0)
Adjustments in respect of prior year	2.7	0.8
Total deferred tax	2.3	(9.3)
Tax on profit on ordinary activities	47.3	32.9

The tax rate applicable on profit on ordinary activities varied from the standard rate of corporation tax in the UK due to the following factors:

	Year to 31 Ma	rch
	2004 £m	2003 £m
Tax at 30% on profit before taxation	41.6	25.5
Rate adjustments relating to overseas profits	0.2	(0.9)
Permanent disallowables	1.6	1.3
Tax losses utilised	_	(0.2)
Tax losses not utilised	0.5	2.8
Goodwill amortisation not deductible	2.0	2.0
Tax arising on exceptional items	-	0.2
Adjustments in respect of prior year	(1.6)	3.0
Timing differences	(0.9)	7.1
Other	1.6	1.4
Total current tax	45.0	42.2

Burberry has commenced a review with the Competent Authorities with regard to resolving transfer pricing of internal sales between the UK and US. As part of the agreements with GUS, certain tax liabilities, which arise and relate to matters prior to 31 March 2002, will be met by GUS. From 1 April 2002 any liability will be due from the Burberry Group. No corporation tax provision has been made for additional taxation arising for these proceedings as none is anticipated overall.

11 Profit on ordinary activities after taxation

Profit on ordinary activities after taxation but before dividends payable includes a loss of £4.9m (2003; profit £28.5m) which is dealt with in the financial statements of the Company. As permitted by section 230 of the Companies Act 1985, the Company has not presented its own profit and loss account.

12 Dividends

Ordinary dividends (Equity)

Dividend paid to GUS group (pre-flotation) Interim dividend paid (1.5p per share, (2003: 1.0p)) — GUS group	Year to 31 March	
Interim dividend paid (1.5p per share, (2003: 1.0p)) - GUS group	2004 £m	2003 £m
	-	219.0
	5.0	3.9
 other shareholders 	2.4	1.1
Final dividend proposed (3.0p per share, (2003: 2.0p)) - GUS group	9.9	7.8
- other shareholders	5.0	2.2
Total dividend – 4.5p per share (2003: 3.0p)	22.3	15.0
Total	22.3	234.0

Preference dividends (Non-Equity)

During the year Burberry Group paid a total preference dividend of £21,450 (0.001p per preference share) (2003: £18,454 (0.001p per preference share)) to GUS group on the redeemable preference shares issued prior to flotation (see note 23 for further details).

13 Earnings per share

The calculation of basic earnings per share is based on profit after taxation divided by the weighted average number of Ordinary Shares in issue during the year (2003: during the period from flotation to 31 March 2003). Basic earnings per share before amortisation of goodwill and exceptional items is disclosed to indicate the underlying profitability of the Group.

Diluted earnings per share is based on the weighted average number of Ordinary Shares in issue during the year (2003: during the period from flotation to 31 March 2003). In addition account is taken of any awards made under the RSP and share option schemes which will have a dilutive effect when exercised (full vesting of all outstanding awards is assumed).

	Year to 31 March	
	2004 £m	2003 £m
Profit on ordinary activities after taxation, but before goodwill amortisation and exceptional items	96.6	74.1
Effect of goodwill amortisation (net of attributable taxation)	(6.6)	(6.2)
Effect of exceptional items (net of attributable taxation)	1.5	(15.7)
Profit on ordinary activities after taxation	91.5	52.2

13 Earnings per share continued

The weighted average number of Ordinary Shares as at 31 March 2004 represents the weighted average number of Burberry Group plc Ordinary Shares in issue throughout the year, excluding Ordinary Shares held in the Burberry Group's ESOTs.

The weighted average number of Ordinary Shares as at 31 March 2003 represents the weighted average number of Burberry Group plc Ordinary Shares in issue at flotation through to 31 March 2003, excluding Ordinary Shares held in the Burberry Group's ESOTs.

	Year to 31 Ma	arch
	2004 Million	2003 Million
Weighted average number of Ordinary Shares in issue during the year	495.6	498.1
Dilutive effect of the RSP and share options schemes	10.3	8.1
Diluted weighted average number of Ordinary Shares in issue during the year	505.9	506.2
	Year to 31 Ma	arch
Basic earnings per share	2004 Pence	2003 Pence
Basic earnings per share before goodwill amortisation and exceptional items	19.5	14.9
Effect of goodwill amortisation	(1.3)	(1.2
Effect of exceptional items	0.3	(3.2
Basic earnings per share	18.5	10.5
	Year to 31 Ma	arch
Diluted earnings per share	2004 Pence	2003 Pence
Diluted earnings per share before goodwill amortisation and exceptional items	19.1	14.6
Effect of goodwill amortisation	(1.3)	(1.2
Effect of exceptional items	0.3	(3.1
Diluted earnings per share	18,1	10.3

Cost	Goodwill £m	Trademarks and other intellectual property £m	Total £m
As at 1 April 2003	138.9	1.2	140.1
Effect of foreign exchange rate changes	(5.5)	_	(5.5)
Revaluation - relating to the acquisition of the Korean business	(8.0)	_	(0.8)
As at 31 March 2004	132.6	1.2	133.8
Amortisation			
As at 1 April 2003	16.1	0.3	16.4
Effect of foreign exchange rate changes	(0.9)	-	(0.9)
Charge for the year	6.8	0.1	6.9
As at 31 March 2004	22.0	0.4	22.4
Net book value			
As at 31 March 2004	110.6	0.8	111.4
As at 31 March 2003	122.8	0.9	123.7

During the year to 31 March 2004, fair value adjustments relating to the acquisition of the trade and certain assets of the Burberry business in Korea acquired on 1 July 2002 were finalised. This has resulted in an increase in the valuation of the assets acquired and a subsequent reduction in the initial cost of goodwill recorded at the time of the acquisition.

15 Tangible fixed assets

As at 31 March 2003	77.5	46.4	36.5	1.0	161.4
As at 31 March 2004	69.0	42.8	36.8	1.2	149.8
Net book value					
As at 31 March 2004	15.1	14.9	44.7	-	74.7
Disposals	_	(4.5)	(21.0)		(25.5)
Impairment charge on certain retail assets	-	1.4	1.4	_	2.8
Provided in year	2.5	5.8	17.3	_	25.6
Effect of foreign exchange rate changes	(1.1)	(1.6)	(1.9)	_	(4.6)
As at 1 April 2003	13.7	13.8	48.9		76.4
Depreciation					
As at 31 March 2004	84.1	57.7	81.5	1.2	224.5
Disposals	_	(4.6)	(21.0)		(25.6)
Reclassifications	-	0.6	0.9	(1.5)	_
Additions	0.6	7.4	20.0	1.8	29.8
Effect of foreign exchange rate changes	(7.7)	(5.9)	(3.8)	(0.1)	(17.5)
As at 1 April 2003	91.2	60.2	85.4	1.0	237.8
Cost or valuation	Freehold land and buildings £m	Leasehold land and buildings less than 50 years £m	Fixtures, fittings and equipment £m	Assets in the course of construction £m	Total £m

During the year to 31 March 2004 certain retail assets became impaired and the cost of these assets were written down. The impairment charge was based on a review of the value of the assets in use and was determined in accordance with Financial Reporting Standard 11 "Impairment of fixed assets and goodwill". The discount rate used in these calculations was 15% and applied to the pre-tax cash flows attributable to these assets.

Certain properties were revalued at 31 March 1996 and are included at their valuation at this date less depreciation. Other properties are included at cost. The revaluations performed at 31 March 1996 were carried out by external valuers, Colliers Conrad Ritblat Erdman Limited, Chartered Surveyors, on an open market basis for existing use. This valuation was carried out in accordance with the Royal Institution of Chartered Surveyors Appraisal and Valuation Manual.

	As at 31 Marc	n
Freehold and leasehold land and buildings held at revalued amount	2004 £m	2003 £m
Revalued amount	27.7	29.4
Aggregate depreciation	(5.3)	(5.3)
Net book value	22.4	24.1

If the revalued assets were stated on the historical cost basis, the amounts would be:

	As at 31 March	า
Freehold and leasehold land and buildings at historical cost	2004 £m	2003 £m
Historical cost	8.1	8.6
Aggregate depreciation	(4.5)	(5.1)
Net book value based on historical cost	3.6	3.5

An at Ot March

16 Investments

Group	Interest in own shares		Trade		
	Number of Ordinary Shares Million	Net book value £m	investment cost and net book value £m	Total £m	
As at 1 April 2003	2.3	3.3	0.1	3.4	
Additions	2.7	7.0	_	7.0	
Disposals	(0.1)	(0.4)	_	(0.4)	
Shares written off (All Employee Share Plan)	-	(1.2)	_	(1.2)	
As at 31 March 2004	4.9	8.7	0.1	8.8	

Company	Interest in own	Group		
	Number of Ordinary Shares Million	Net book value £m	undertakings cost and net book value £m	Total £m
As at 1 April 2003	2.3	3.3	968.0	971.3
Effect of foreign exchange rate changes	_	_	0.2	0.2
Additions	2.7	7.0	796.1	803.1
Disposals	(0.1)	(0.4)		(0.4)
Shares written off (All Employee Share Plan)	_	(1.2)	_	(1.2)
Write down of investment in Group undertakings	-	_	(717.0)	(717.0)
As at 31 March 2004	4.9	8.7	1,047.3	1,056.0

Group and Company

Burberry Group plc's principal subsidiary undertakings are listed on page 77.

The Company purchased 2,700,000 shares in the year to 31 March 2004 (2003: 921,450), for a total cost of £7,002,337 (2003: £2,193,885), to meet its obligations in respect of awards granted during the year to 31 March 2004 under the Burberry Group plc Executive Share Option Scheme 2002. These shares were acquired by the Burberry Group plc ESOP Trust in the open market using funds provided by Burberry Group companies.

As at 31 March 2004 investment in own shares represents the cost of 3,438,949 (2003: 1,413,333) of the Company's Ordinary Shares (nominal value of £1,719 (2003: £707)) which amounts to 0.7% (2003: 0.3%) of the called up share capital. These shares have been acquired by the Burberry Group plc ESCP Trust in the open market using funds provided by Burberry Group companies to meet the share option award obligations arising on the RSP and the share option schemes. In the year to 31 March 2004 the Burberry Group plc ESCP Trust has waived its entitlement to dividends of £167,998 (2003: £16,741).

In addition shares are held by the Burberry Group plc ESOP Trust and the Burberry Group Share Incentive Plan to meet the Company's obligations in respect of awards made under an All Employee Share Plan. The total number of shares held for these purposes at 31 March 2004 is 1,456,524 (2003: 921,450). The cost of these shares has been written off as they have been or will be gifted unconditionally to employees.

The costs of funding and administering the trusts of £0.1m are charged to the profit and loss account of Burberry Limited in the period to which they relate (2003: £0.1m). The market value of all own shares held at 31 March 2004 was £17.5m (2003: £5.5m).

The tracle investment represents an investment in Suit Spain S.L., a clothing manufacturing company incorporated in Spain in which Burberry Group holds a 21.5% share of the ordinary share capital. Burberry Group does not exercise any significant influence on the financial and operating decisions of the company.

Company

In the year to 31 March 2004 some of the Burberry Group companies were reorganised resulting in an overall net increase in the cost of investments in subsidiary undertakings held by the Company.

17 Stock

TT OLOGIC	As at 31 Mar	rch
	2004 £m	2003 £m
Raw materials	14.6	13.6
Work in progress	7.6	7.2
Work in progress Finished goods	67.3	63.0
Total	89.5	83.8

There is no significant difference between the replacement cost of stock and the amounts shown above, on the basis that stock subject to provisioning would not be replaced, and is therefore excluded from this calculation.

18 Debtors

	Group As at 31 March		Company As at 31 March	
	2004 £m	2003 £m	2004 £m	2003 £m
Amounts falling due within one year				
Trade debtors	86.1	86.1	-	-
Other debtors	0.9	1.1		-
Prepayments and accrued income	12.0	11.3	1.2	-
Corporation tax	2.8	3.4	2.4	2.1
Trading balances owed by GUS group companies	-	0.2	-	_
Amounts receivable from subsidiary companies*	_	-	15.5	15.5
	101.8	102.1	19.1	17.6
Amounts falling due after more than one year		•		
Other debtors	1.5	0.8	-	-
Deferred tax assets	16.7	18.3	_	-
Corporation tax	0.8	0.8	-	-
Amounts receivable from subsidiary companies*		_	648.9	151.6
Total	120.8	122.0	668.0	169.2

 $^{{}^{\}star}\text{Amounts}$ have been reclassified from within one year to after more than one year.

Deferred tax assets	£m
As at 1 April 2003	18.3
Effect of foreign exchange rate changes	(0.5)
Charge to the profit and loss account	(2.3)
Other movements	1.2
As at 31 March 2004	16.7

18 Debtors continued

The analysis of the deferred tax assets is shown below:

Undiscounted deferred tax assets	16.7	18.3
Other short term timing differences	5.0	3.1
Net operating losses	0.3	0.3
Share schemes	2.9	6.3
Unrealised stock profit and other stock provisions	8.9	8.2
Accelerated capital allowances	(0.4)	0.4
	2004 £m	2003 £m
	As at 31 March	າ

The deferred tax assets recorded in each year arise from timing differences, which are expected to reverse in the foreseeable future.

19 Cash and short term deposits

, , , , , , , , , , , , , , , , , , ,	Group	Group As at 31 March		
	As at 31 Marc			As at 31 March
	2004 £m	2003 £m	2004 £m	2003 £m
Cash	42.6	37.2	0.1	-
Short term deposits (see note 31)	116.1	49.4	_	_
Total	158.7	86.6	0.1	_

Short term deposits includes £15.8m as at 31 March 2004 (2003: £nil) deposited with GUS group companies on standard commercial terms. These deposits were repaid in cash on 1 April 2004.

20 Creditors - amounts falling due within one year

20 Orealions - amounts raining due within one year	Group		Company		
	As at 31 Mar	As at 31 March		As at 31 March	
	2004 £m	2003 £m	2004 £m	2003 £m	
Unsecured:					
Overdrafts (see note 27, 31)	0.8	7.0	_	-	
Trade creditors	31.2	26.9	_	_	
Trading balances owed to GUS group	6.8	5.1	_	-	
Corporation tax (UK and overseas)	19.3	22.1	=	-	
Other taxes and social security costs	4.2	4.6	-	-	
Other creditors	18.7	18.4	-	_	
Accruals and deferred income	65.3	54.5	0.1	0.4	
Deferred consideration for acquisitions	-	2.5	_	-	
Dividends payable – GUS group	9.9	7.8	9.9	7.8	
Dividends payable – other shareholders	5.0	2.2	5.0	2.2	
Amounts due to subsidiary companies		-	41.3	52.4	
Total	161.2	151.1	56.3	62.8	

Overdrafts as at 31 March 2004 and 2003 represent unpresented cheques.

21 Creditors - amounts falling due after more than one year

	Group		Company	
	As at 31 Man	ch	As at 31 March	
	2004 £m	2003 £m	2004 £m	2003 £m
Unsecured:				
Other creditors, accruals and deferred income	3.7	6.0	_	-
Deferred consideration for acquisitions	31.7	29.2		-
Amounts due to subsidiary companies	-	-	713.4	98.6
Total	35.4	35.2	713.4	98.6

Deferred consideration due after more than one year arises from the acquisitions of two businesses, Burberry (Spain) S.A. and Mercader y Casadevall S.A., and the trade and certain assets of the Burberry business in Korea.

22 Provisions for liabilities and charges

•	Pension obligations £m	Property obligations £m	Other £m	Total £m
As at 1 April 2003	0.4	4.0	0.2	4.6
Effect of foreign exchange rate changes	-	(0.2)	_	(0.2)
Utilised in the year	_	(1.4)	_	(1.4)
(Credited)/charged to the profit and loss account	(0.2)	2.1	0.4	2.3
As at 31 March 2004	0.2	4.5	0.6	5.3

Information on pension obligations is set out in note 32 and relates to retirement indemnities. Property obligations arise from the portfolio of leasehold obligations which the Group maintains and are expected to be utilised over a three year period. Other provisions primarily relate to amounts payable in respect of redundancies, which are expected to be paid within one year.

23 Called up share capital

Group and Company

and the same of th	2004	2003
Authorised share capital	£m	£m
1,999,999,998,000 (2003: 1,999,999,998,000) Ordinary Shares of 0.05p (2003: 0.05p) each	1,000.0	1,000.0
1,600,000,000 redeemable preference shares of 0.05p each	0.8	0.8
Total	1,000.8	1,000.8
Allotted, called up and fully paid share capital	Number	£m
Ordinary Shares of 0.05p (2003: 0.05p) each		
As at 1 April 2003	500,000,000	0.3
Allotted on exercise of IPO Option Scheme awards during the year	691,166	_
As at 31 March 2004	500,691,166	0.3
Redeemable preference shares of 0.05p each		
As at 1 April 2003 and 31 March 2004	1,600,000,000	0.8
Total called up Ordinary and preference share capital		1.1

23 Called up share capital continued

Redeemable preference share capital

Called up redeemable preference shares, which do not carry any voting rights, were issued prior to flotation and are held by GUS group.

The redeemable preference shares have the right to a non-cumulative dividend at the rate per annum of six-monthly LIBOR minus 1.0% and to a further dividend equal to the dividend per share paid on the Company's Ordinary Shares once the total dividend on those Ordinary Shares that has been paid in any financial year reaches £100,000 per Ordinary Share.

The Company has the right to redeem the preference shares at any time until 14 June 2007. On this date any preference shares outstanding will be redeemed in full for their face value together with any dividends accruing up to 14 June 2007.

On a return of capital on winding-up or otherwise (other than on redemption or purchase of shares), the holders of the preference shares shall be entitled to a sum equal to the nominal capital paid up or credited as paid up on the preference shares held by them respectively. This payment will rank in priority to any payment to the holders of any other class of shares.

24 Reserves

c	m	

	Share premium account £m	Revaluation reserve £m	Capital reserve £m	Other reserve £m	Profit and loss account £m
As at 1 April 2003	122.2	25.2	47.1	704.1	(509.7)
Effect of foreign exchange rate changes	-	(1.7)	(3.4)		(18.7)
Share premium arising in the year	2.5	-	_	_	-
Retained profit for the year	_	_	_	_	69.2
Capital reserve reduction on lapse of RSP awards	=	=	(8.0)	-	-
Reclassification of reserves		_	_	(704.1)	704.1
As at 31 March 2004	124.7	23.5	42.9	_	244.9

Company	Share premium account £m	Other reserve £m	Profit and loss account £m
As at 1 April 2003	122.2	704.1	151.7
Share premium arising in the year	2.5	_	_
Loss for the year	_	_	(27.2)
Reclassification of reserves	-	(704.1)	704.1
As at 31 March 2004	124.7	-	828.6

The other reserve represents the amounts transferred from the share premium account within Burberry Group plc as a result of the capital reduction carried out immediately prior to flotation. This reserve was reclassified as distributable, and included in the profit and loss account reserve, when the creditors of the Company as at the date of the capital reduction were settled in full, on 31 December 2003.

Based upon the market price for the Company's shares at the year end, the expected cumulative impact on Burberry Group's consolidated profit and loss account of the RSP and IPO Option Schemes is a charge of £15.7m (2003: £0.8m) which would be taken direct to reserves. However, as this will be offset by an increase in share capital and share premium, there will be no net impact on Burberry Group's consolidated Shareholders' Funds.

Cumulative goodwill charged to reserves on acquisition before 1 April 1998 is £0.1m (2003: £0.1m).

25	Analysi	s of	movement	in	net	funds
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	As at 1 April 2003 £m	Cash flow £m	Exchange movements £m	As at 31 March 2004 £m
Cash balances	37.2	8.6	(3.2)	42.6
Overdrafts	(7.0)	6.2		(0.8)
	30.2	14.8	(3.2)	41.8
Liquid resources:				
Short term deposits	49.4	69.2	(2.5)	116.1
Total	79.6	84.0	(5.7)	157.9

Liquid resources as at 31 March 2004 and 31 March 2003 comprise short term deposits and cash balances (principally denominated in Sterling, US and Hong Kong dollars) placed with banks, liquidity funds and GUS group companies.

26 Reconciliation of net cash flow to movement in net funds

	Year to 31 M	arch
	2004 £m	2003 £m
Increase in cash (see note 25)	14.8	3.0
Cash outflow from movement in external borrowings	_	7.9
Cash outflow from movement in liquid resources	53.4	47.3
Cash outflow/(inflow) arising from increase/(decrease) in GUS group balances	15.8	(195.6)
Movement in net funds resulting from cash flows	84.0	(137.4)
Non-cash movements on GUS group balances		
tax and interest	-	(24.8)
- waiver of balances by GUS group	-	37.6
Exchange movements	(5.7)	(9.4)
Movement in net funds	78.3	(134.0)
Net funds at beginning of year	79.6	213.6
Net funds at end of year (see note 25)	157.9	79.6

27 Analysis of net funds

	As at 31 March	
	2004 £m	2003 £m
Cash and short term deposits	158.7	86.6
Overdrafts*	(0.8)	(7.0)
Net funds at end of year (see note 25)	157.9	79.6

^{*}Overdrafts at 31 March 2004 and 2003 represent unpresented cheques.

28 Financial commitments

Burberry Group had annual commitments under non-cancellable operating leases as follows:

	As at 3	As at 31 March 2004		As at 31 March 2003			
	Land and buildings £m	Other £m	Total £m	Land and buildings £m	Other £m	Total £m	
Expiry date:							
Within one year	2.3	0.5	2.8	1.9	_	1.9	
Between two and five years	6.7	0.2	6.9	6.3	_	6.3	
After five years	12.5		12.5	9.4	-	9.4	
Total	21.5	0.7	22.2	17.6	_	17.6	

The financial commitments for operating lease amounts calculated as a percentage of turnover ("turnover leases"), have been based on the minimum payment that is required under the terms of the relevant lease. Under certain turnover leases there are no minimums and therefore no financial commitment is included in the table above. As a result, the amounts charged to the profit and loss account may be materially higher than the financial commitment at the prior year end.

29 Capital commitments

Capital commitments contracted but not provided for by Burberry Group as at 31 March 2004 amounted to £14.2m (2003: £6.9m). Contracted capital commitments represent contracts entered into by the year end and major capital expenditure projects where activity has commenced by the year end.

30 Contingent liabilities

Since 31 March 2003 the following changes to contingent liabilities have occurred:

The claim for £2.4m received from a number of the vendors of the Asian distribution businesses acquired on 31 December 2001 was settled in October 2003. The settlement was fully provided for as at 31 March 2003.

The Group has received a claim from the liquidator of Creation Cent Mille SA ("CCM") a former licensee of Burberry Group, seeking to set aside the termination of the licence agreement between Burberry Limited and CCM. Burberry Group believes this claim is without merit and intends to vigorously defend itself.

The Group was named as one of approximately 100 defendants in a class action in California, US, which alleges that employees' job application processes violated the Californian Labor Code. This action is in the course of being settled for an amount that is not anticipated to be material.

Other contingent liabilities reported at 31 March 2003 remain unchanged and were:

Under the GUS group UK tax payment arrangements, the Group is and will remain jointly and severally liable for any GUS liability attributable to the period of Burberry Group's membership of this payment scheme. Burberry Group's membership of this scheme was terminated with effect from 31 March 2002.

Burberry (Spain) S.A. is liable for certain salary and social security contributions left unpaid by its sole contractors where the amounts are attributable to the period in which sub-contracting activity is undertaken on behalf of Burberry (Spain) S.A. It is not feasible to estimate the amount of contingent liability, but such expense has been minimal in prior years.

In the year to 31 March 2002, the Group received an invoice for £0.5m in respect of construction works at the Bond Street site from its former lessor. The Burberry Group has notified the other party that it is seeking recovery of certain costs incurred because of the late delivery of the store structure. The Burberry Group has now received a formal claim, for this amount plus interest, and intends to defend its position.

31 Financial risk management

Burberry Group's policies are as follows:

Liquidity and treasury management

Burberry Group's management seeks to reduce financial risk and to ensure that sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably. Burberry Group's treasury function does not operate as a profit centre and transacts only in relation to the underlying business requirements.

Currency risk management

Burberry Group's management has monitored the desirability of hedging the profits and net assets of overseas subsidiaries when translated into Sterling for reporting purposes. It has not entered into any specific transactions for this purpose.

Burberry Group's profit and loss account is affected by transactions denominated in foreign currency. To reduce exposure to currency fluctuations, Burberry Group has a policy of hedging foreign currency denominated transactions by entering into forward exchange contracts.

Burberry Group's principal foreign currency denominated transactions arise from royalty income and the sale and purchase of overseas sourced products. In the UK, Burberry Group manages these exposures, by the use of Yen and Euro forward exchange contracts for a period of 12 months in advance. In addition, Burberry Group's overseas subsidiaries hedge the foreign currency element of their product purchases on a seasonal basis. The hedging activity involves the use of spot and forward currency instruments.

(a) Fair values of financial assets and financial liabilities

Set out below is a comparison by category of book values and fair values of Burberry Group's financial assets and financial liabilities:

	Book and fair v as at 31 Marc	
	2004 £m	2003 £m
Primary financial instruments held or issued to finance the Group's operations:		
Investment	0.1	0.1
Cash at bank and in hand	42.6	37.2
Short term deposits	116.1	49.4
Total financial assets	158.8	86.7
Overdrafts	(0.8)	(7.0)
Other financial liabilities	(39.6)	(40.2)
Total financial liabilities	(40.4)	(47.2)
Total net financial investments	118.4	39.5
	2004 £m	2003 £m
Derivative financial instruments held to manage the currency profile:		
Forward foreign currency contracts		
- Book value	-	-
- Fair value	3.6	5.5

Fair value methods and assumptions

Fair value is the amount at which a financial instrument could be exchanged in an arm's length transaction between informed and willing parties, other than a forced or liquidation sale and excludes accrued interest. The principal assumptions are:

- (i) The fair value of short term deposits, loans and overdrafts approximates to the carrying amount because of the short maturity of these instruments.
- (ii) The fair value of foreign currency contracts is based on a comparison of the contractual and year end spot exchange rates.

31 Financial risk management continued

(b) Interest rate risk profile

Financial assets

The interest rate risk profile of Burberry Group's financial assets (excluding investments) by currency is as follows:

	Cash at bank and in hand £m	Short term deposits £m	Total £m
As at 31 March 2004			
Sterling	7.0	77.3	84.3
US dollar	20.4	1.2	21.6
Euro	10.4	33.3	43.7
Other currencies	4.8	4.3	9.1
Total	42.6	116.1	158.7
Floating rate assets	41.5	116.1	157.6
Balances for which no interest is paid	1.1		1.1
As at 31 March 2003			
Sterling	5.7	21.8	27.5
US dollar	3.7	7.9	11.6
Euro	20.2	14.3	34.5
Other currencies	7.6	5.4	13.0
Total	37.2	49.4	86.6
Floating rate assets	36.3	49.4	85.7
Balances for which no interest is paid	0.9		0.9

Floating rate assets earn interest based on the relevant national LIBID equivalents.

Balances for which no interest is paid is made up of Sterling £0.1m (2003: £0.7m), Euros £0.1m (2003: £0.2m) and Hong Kong dollars £0.9m (2003: £nil).

In addition to the above, the investment of £0.1m at 31 March 2004 (2003: £0.1m) meets the definition of a financial asset. No interest is receivable on this Euro denominated financial asset.

31 Financial risk management continued

(b) Interest rate risk profile continued

Financial liabilities

The interest rate risk profile of Burberry Group's financial liabilities by currency as at 31 March is as follows:

	Floating rate financial liabilities £m	Financial flabilities on which no interest is payable £m	Total £m
As at 31 March 2004			
Sterling	1.6	10.0	11.6
US dollar	_	2.4	2.4
Euro	_	26.4	26.4
Total	1.6	38.8	40.4
As at 31 March 2003			
Sterling	3.1	7.2	10.3
US dollar	0.3	2.4	2.7
Euro	4.4	29.6	34.0
Other currencies	-	0.2	0.2
Total	7.8	39.4	47.2

The floating rate financial liabilities as at 31 March 2004 and 2003 incurred interest based on relevant national LIBOR equivalents.

The floating rate financial liabilities as at 31 March 2004 and 2003 include preference shares of a total value of £0.8m and overdraft balances at 31 March 2004 of £0.8m (2003: £7.0m). See note 23 for further details regarding the preference shares.

31 Financial risk management continued

(c) Currency exposures

The tables below show the extent to which Burberry Group has monetary assets and liabilities at the year end in currencies other than the local currency of operation, after accounting for the effect of any specific forward contracts used to manage currency exposure. Monetary assets and liabilities refer to cash, deposits, borrowings and amounts to be received or paid in cash. Foreign exchange differences on retranslation of these assets and liabilities are taken to the profit and loss account, except where they hedge an investment in an overseas subsidiary of Burberry Group.

		Net foreign currency monetary assets/(liabilities)				
Functional currency of operation:	Sterling £m	US dollar £m	Euro £m	Other currencies £m	Total £m	
As at 31 March 2004						
Sterling	-	0.4	(0.1)	1.8	2.1	
US dollar	_	_	(0.3)	_	(0.3)	
Euro	_	0.2	_	_	0.2	
Other currencies	0.3	-	-	-	0.3	
Total	0.3	0.6	(0.4)	1.8	2.3	
As at 31 March 2003						
Sterling	_	(2.2)	29.0	4.7	31.5	
US dollar	(0.7)	_	(0.7)	_	(1.4)	
Euro	(2.9)	0.1	_	(0.1)	(2.9)	
Other currencies	8.0	3.9	(0.1)	_	11.8	
Total	4.4	1.8	28.2	4.6	39.0	

(d) Maturity of financial liabilities

The maturity profile of the carrying amount of Burberry Group's financial liabilities, other than short term trade creditors and accruals as at 31 March, was as follows:

	Debt* £m	Non-equity shares £m	Deferred consideration £m	Other financial liabilities £m	Total £m
As at 31 March 2004					
In one year or less, or on demand	0.8		_	2.0	2.8
In more than one year but not more than two years	-	-	21.7	1.8	23.5
In more than two years but not more than five years	-	0.8	10.0	1.7	12.5
In more than five years	-	_	_	1.6	1.6
Total	0.8	0.8	31.7	7.1	40.4
As at 31 March 2003					
In one year or less, or on demand	7.0	-	2.5	1.3	10.8
In more than one year but not more than two years	-	_	_	1.7	1.7
In more than two years but not more than five years		0.8	29.2	3.3	33.3
In more than five years	_		-	1.4	1.4
Total	7.0	0.8	31.7	7.7	47.2

^{*}Debt balances as at 31 March 2004 and 2003 relate to unpresented cheques.

Non-equity shares relate to redeemable preference shares, on which a non-cumulative dividend is paid (see note 23 for further details). All deferred consideration is payable in cash.

Other financial liabilities principally relate to accrued lease liabilities of £2.6m (2003: £2.4m), which are included in other creditors falling due after more than one year, and provisions for certain property obligations of £4.5m (2003: £4.0m), which are included in provisions.

31 Financial risk management continued

(e) Borrowing facilities

A committed unsecured facility of £150m was agreed with GUS plc commencing on 11 July 2002. This facility has been revised during the year to 31 March 2004, with its amount reduced to £75m, and its committed term extended to July 2006.

(f) Hedging

Under Burberry Group's accounting policy (see note 2), the gains and losses on forward foreign currency contracts are deferred and accounted for when the underlying transaction is recognised. There are no material deferred gains or losses as at 31 March 2004 and 2003. Certain gains and losses on such forward foreign currency contracts will be unrecognised in the financial statements and an analysis of these is shown below:

	Unrecognised gains £m	Unrecognised losses £m	Total net unrecognised gains/(losses) £m
Gains and losses on hedges as at 1 April 2003	5.4	(0.2)	5.2
Arising before 1 April 2003 included in current year income	(5.2)	0.2	(5.0)
Arising before 1 April 2003 and not included in current year income	(0.1)	-	(0.1)
Arising during the year and not included in current year income	4.9	(1.4)	3.5
Gains and losses on hedges as at 31 March 2004*	5.0	(1.4)	3.6

^{*}All gains and losses on hedges are expected to be recognised in 2004/05.

32 Post-retirement benefits

(a) Accounting for pension costs

Burberry Group provides post-retirement arrangements for its employees in the UK and its overseas operations which are both defined benefit and defined contribution in nature. Where arrangements are funded, assets are held in independently administered trusts. The pension costs charged to the profit and loss account in respect of the main plans were:

	Year to 31 March	
	2004 £m	2003 £m
Defined benefit schemes		
GUS defined benefit scheme UK (including special contribution of £1.5m (2003: £0.5m))	2.3	1.4
Supplemental executive retirement plan US*	0.4	0.4
Defined contribution schemes		
GUS money purchase pension plan UK	0.6	0.5
Burberry money purchase plan US	0.5	0.5
Other Burberry pension schemes**	0.2	0.1
Total pension costs	4.0	2.9

^{*}These plans in the US are classified as defined benefit schemes under SSAP 24 and FRS 17 because their exact cost cannot be quantified as the funds are subject to notional indexation according to specified investment return indices.

^{**}Costs have been restated to include the pension costs of other schemes in the prior year that had been previously omitted from this disclosure.

32 Post-retirement benefits continued

(a) Accounting for pension costs continued

Defined benefit schemes

GUS defined benefit scheme UK

Burberry Group companies participate in the GUS defined benefit scheme, which offers benefits based on service and salary at retirement. Currently, Burberry Group is not permitting new entrants to the GUS defined benefit scheme.

The GUS scheme has rules which specify the benefits to be paid and is financed accordingly, with assets being held in independently administered funds. A full actuarial valuation of the GUS scheme is carried out every three years with interim reviews in the intervening years.

A full actuarial valuation of the GUS defined benefit scheme was carried out at 31 March 2001 by independent, qualified actuaries, Mercer Human Resource Consulting Limited, using the projected unit method. The principal actuarial assumptions used in that valuation for SSAP 24 purposes were as follows:

	Valuation as at 31 March 2001
Valuation rate of interest	
- Pre-retirement	6.0% per annum
- Post-retirement	6.0% per annum
Rate of future earnings growth	4.3% per annum
Pension and inflation increases	2.5% per annum

As at 31 March 2001 the market value of the GUS scheme's assets was £327m. On the above assumptions, this represented 100% of the value of benefits that had accrued to members.

Burberry Group's pension cost represents contributions payable to the GUS defined benefit scheme. Burberry has been contributing 17.9% (2003: 17.9%) in respect of members in the main benefit section. As at 31 March 2004 there were 80 (2003: 90) Burberry Group employees in the scheme and Burberry Group contributions represented approximately 6.1% (2003: 5.6%) of total employer contributions to the scheme.

During the year to 31 March 2004 GUS made a special contribution to the scheme of £30.0m (2003: £10.0m) in order to fund shortfalls disclosed by the interim valuation on the ongoing actuarial assumptions used for funding purposes. Burberry Group's share of this contribution is estimated at £1.5m (2003: £0.5m) and this amount has been charged in the profit and loss account.

Supplemental Executive Retirement Plan US

Rose Marie Bravo and Thomas O'Neill are entitled to these plans as explained in the Report on directors' remuneration and related matters. FRS 17 does not have a material impact on the reported obligation.

Retirement indemnities France

Burberry France S.A. offers lump sum benefits at retirement to all employees that are employed by the company based on the length of service and salary. The balance sheet provision at 31 March 2004 was £0.2m (2003: £0.4m). FRS 17 does not have a material impact on the reported obligation. There are no assets held by Burberry Group companies in relation to this commitment.

32 Post-retirement benefits continued

(a) Accounting for pension costs continued

Defined contribution schemes

The GUS Money Purchase Pension Plan UK

This scheme was introduced during the year to 31 March 1999 with the aim of providing pension benefits for those GUS group employees in the UK who, hitherto, had been ineligible for GUS defined benefit pension scheme membership. The assets of the GUS scheme are held separately from those of GUS plc in an independently administered fund. As at 31 March 2004, there were no prepayments or arrears in Burberry Group contributions (2003: £nil).

The Burberry Money Purchase Plan US

Burberry Group administers a Money Purchase Plan in the US (a 401(k) scheme), which covers all eligible full-time employees who have reached the age of 21 and have completed one full year of service. The assets of the scheme are held separately from those of Burberry Group in an independently administered fund. As at 31 March 2004 there were no Burberry Group contributions in arrears (2003: £nil).

Burberry Asia Limited Retirement Scheme

Burberry Group administers a Money Purchase Plan in Hong Kong, which covers all eligible full-time employees. The assets of the scheme are held separately from those of Burberry Group in an independently administered fund. As at 31 March 2004 there were no Burberry Group contributions in arrears (2003: £nil).

(b) FRS 17 - Retirement benefits

GUS defined benefit scheme UK

Burberry Group participates in the GUS defined benefit scheme along with other GUS group companies. It is not possible to identify Burberry Group's share of the underlying assets and liabilities in the GUS defined benefit scheme on a consistent and reasonable basis. In accordance with FRS 17 the scheme is accounted for as a multi-employer scheme and from 1 April 2002 the defined benefit costs in respect of the GUS defined benefit pension scheme reflect the cash contribution that Burberry Group pays to the scheme.

The principal actuarial assumptions used in the valuation for FRS 17 purposes of the GUS group defined benefit scheme were:

	As at 31 March		
	2004	2003	2002
Rate of inflation	2.8%	2.5%	2.5%
Rate of salary increases	4.6%	4.3%	4.3%
Rate of increase for pensions in payment and deferred pensions	2.8%	2.5%	2.5%
Discount rate	5.5%	5.5%	6.0%

The deficit for the GUS group defined benefit scheme as a whole, on the above basis, was approximately £58m as at 31 March 2004 (2003: £97m), after allowing for the £30m (2003: £10m) special contribution paid in March 2004 and before allowing for deferred tax.

33 Related party transactions

GUS plc and other GUS group companies are related parties of Burberry Group as GUS plc owns the majority shareholding in Burberry Group plc.

(a) Trading transactions and balances arising in the normal course of business

The following sales/purchases and balances have arisen from transactions between Burberry Group and other GUS group companies including: the sale of merchandise and fabrics to GUS Home Shopping Limited in the prior year only, recharges made and the purchase of services from other GUS group companies, all of which are wholly owned subsidiaries of GUS plc.

The services purchased by Burberry Group include treasury and tax management, cash management, insurance and insurance management, pension, human resources, employee benefit administration, telephone network costs, vehicle hire, property advice, marketing services, credit references, distribution and warehouse facilities, and certain internal audit support.

Sales to/(purchases from)

		GUS group comp for the year to 31	
Related party	Related party's relationship	2004 £m	2003 £m
Sales to related parties			
GUS plc and other GUS group companies	Ultimate parent company or 100% subsidiary of GUS plc	_	0.3
Purchases from related parties			
GUS plc and other GUS group companies	Ultimate parent company or 100% subsidiary of GUS plc	(3.3)	(4.1)
		Amounts due froi GUS group comp as at 31 Marc	anies
Related party	Related party's relationship	2004 £m	2003 £m
Related party debtors			
GUS plc and other GUS group companies	Ultimate parent company or 100% subsidiary of GUS plc	_	0.2
Related party creditors			
GUS plc and other GUS group companies	Ultimate parent company or 100% subsidiary of GUS plc	(6.8)	(5.1)
Total		(6.8)	(4.9)

(b) Funding transactions and balances arising in the normal course of business

Amounts have been deposited with GUS group companies in accordance with Burberry's counterparty risk policy during the year. A total of £15.8m was deposited with GUS at 31 March 2004 (2003: £nil). These deposits have been made on standard commercial terms and were repaid in cash on 1 April 2004.

in addition forward currency contracts have been undertaken with GUS group companies, which have been subject to Burberry's counterparty risk policy. The fair value at 31 March 2004 of such hedges amounted to £0.4m (2003: £4.3m).

PRINCIPAL SUBSIDIARIES

Company	Country of incorporation	Nature of business
Europe		
Burberry Limited	England and Wales	Luxury goods retailer, wholesaler, manufacturer and licensor
Burberry Italy Retail Limited	England and Wales	Luxury goods retailer
The Scotch House Limited*	England and Wales	Luxury goods brand and licensor
Woodrow-Universal Limited*	England and Wales	Textile manufacturer
Burberry France S.A.	France	Luxury goods retailer and wholesaler
Burberry (Suisse) S.A.*	Switzerland	Luxury goods retailer and wholesaler
Burberry Italy SRL*	Italy	Luxury goods wholesaler
Burberry (Deutschland) GmbH	Germany	Luxury goods retailer and wholesaler
Burberry (Spain) S.A.	Spain	Luxury goods wholesaler
Mercader y Casadevall S.A.	Spain	Luxury goods retailer
Burberry (Spain) Retail S.L.	Spain	Luxury goods retailer
North America		
Burberry Limited	USA	Luxury goods retailer
Burberry (Wholesale) Limited	USA	Luxury goods wholesaler
Hampstead Properties Inc.	USA	Property company
Burberry Realty, Inc.	USA	Property company
Asia Pacific		
Burberry Asia Limited	Hong Kong	Luxury goods retailer and wholesaler
Burberry (Singapore) Distribution Company Pte Ltd	Singapore	Luxury goods retailer and wholesaler
Burberry Pacific Pty Limited	Australia	Luxury goods retailer and wholesaler
Burberry Korea Limited	Korea	Luxury goods retailer and wholesaler
Burberry (Malaysia) Sdn Bhd	Malaysia	Luxury goods retailer
Burberry Japan KK	Japan	Service company

^{*}Held directly by Burberry Group plc

All principal subsidiary undertakings are wholly owned as at 31 March 2004 and operate principally in the country in which they are incorporated, with the exception of Burberry Italy Retail Limited, which operates principally in Italy. Non-operating intermediate holding and financing companies are excluded from the above.

Burberry Group plc is 65.9% owned by GUS Holdings Limited, a subsidiary of GUS plc, which is registered in England and Wales. The ultimate parent undertaking and controlling party is GUS plc. Copies of GUS plc consolidated financial statements can be obtained from the Company Secretary at GUS plc, One Stanhope Gate, London W1K 1AF.

Womenswear 63.4 134.7 165.2 197.9 225.7 Menswear 73.8 142.4 149.4 162.8 190.1 Accessories (including childrens) 50.2 98.0 125.8 169.5 189.0 Other 7.5 6.9 5.3 5.1 4.0 Licence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Tumover by destination 2m		2000 (pro forma)	2001 (pro forma)	2002 (pro forma)	2003	2004
Menswarar 73.8 142.4 149.4 162.8 190.1 Accessories (including childrens) 50.2 98.0 125.8 169.5 188.0 Cher 7.5 6.9 5.3 5.1 4.0 Loence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by destination 2m 2m<	Turnover by product category	£m	£m	£m	£m	£m
Accessories (including childrens) 50.2 98.0 125.8 169.5 189.0 Other 7.5 6.9 5.3 5.1 4.0 Locances 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by destination £m					_	
Other Loence 7.5 6.9 5.3 5.1 4.0 Loence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by destination £m £m <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Licence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by destination 2m						
Total 225.7 427.8 499.2 593.6 675.8 Turnover by destination £m £m <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>						
Turnover by destination Sm Em Sm Sm Sm Sm Sm Em Em Em Em Sm Em Em Em Sm Sm Sm Sm Sm Sm 302.7 348.8 346.8 North America 62.3 90.9 110.5 140.5 162.4 Alse Pacific 40.8 74.6 100.1 147.0 162.6 Other 7.1 3.3 1.9 3.4 4.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by operation £m	Licence	30.8	45.8	53.5	58.3	67.0
Europe 115.5 259.0 286.7 302.7 346.8 North America 62.3 90.9 110.5 140.5 162.4 Asia Paclic 40.8 74.6 100.1 147.0 162.6 Other 7.1 3.3 1.9 3.4 4.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by operation Dm Dm Dm 2m 2m 2m 2m Wholesale 95.8 238.8 288.8 306.9 351.4 64.0 257.4 259.2 228.4 257.4 257.4 259.2 228.4 257.4 257.4 259.2 28.8 306.9 351.4 35.1 35.3 58.3 670.0 351.4<	Total	225.7	427.8	499.2	593.6	675.8
North America 62.3 90.9 110.5 140.5 162.4 Asla Padific 40.8 74.6 100.1 147.0 162.6 Other 7.1 3.3 1.9 3.4 4.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by operation Em	Turnover by destination	£m	£m	£m	£m	£m
North America 62.3 90.9 110.5 140.5 162.4 Asla Padific 40.8 74.6 100.1 147.0 162.6 Other 7.1 3.3 1.9 3.4 4.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by operation Em	Europe	115.5	259.0	286.7	302.7	346.8
Asia Pacific 40.8 74.6 100.1 147.0 162.6 Other 7.1 3.3 1.9 3.4 4.0 Total 225.7 427.8 499.2 593.6 675.8 Turnover by operation 8m 8m <t< td=""><td></td><td></td><td></td><td></td><td></td><td>162.4</td></t<>						162.4
Total 225.7 427.8 499.2 593.6 675.8 Turnover by operation £m	Asia Pacific					162.6
Turnover by operation £m £m </td <td>Other</td> <td>7.1</td> <td>3.3</td> <td>1.9</td> <td>3.4</td> <td>4.0</td>	Other	7.1	3.3	1.9	3.4	4.0
Wholesale 95.8 238.8 288.8 306.9 351.4 Retail 99.1 143.2 156.9 228.4 257.4 Licence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Profit by operation £m £m £m £m £m £m Wholesale and Retail (6.6) 29.2 42.7 64.3 85.2 Licence 25.1 39.5 47.6 52.4 56.0 EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 <	Total	225.7	427.8	499.2	593.6	675.8
Wholesale 95.8 238.8 288.8 306.9 351.4 Retail 99.1 143.2 156.9 228.4 257.4 Licence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Profit by operation £m £m £m £m £m £m Wholesale and Retail (6.6) 29.2 42.7 64.3 85.2 Licence 25.1 39.5 47.6 52.4 56.0 EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 <						
Retail 99.1 143.2 156.9 228.4 257.4 Licence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Profit by operation £m £m <t< td=""><td></td><td></td><td></td><td></td><td></td><td>£m</td></t<>						£m
Licence 30.8 45.8 53.5 58.3 67.0 Total 225.7 427.8 499.2 593.6 675.8 Profit by operation Em						351.4
Total 225.7 427.8 499.2 593.6 675.8 Profit by operation £m £m £m £m £m £m Wholesale and Retail (6.6) 29.2 42.7 64.3 85.2 Licence 25.1 39.5 47.6 52.4 56.0 EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % %						
Profit by operation £m £m £m £m £m £m Wholesale and Retail (6.6) 29.2 42.7 64.3 85.2 Licence 25.1 39.5 47.6 52.4 56.0 EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.	Licence	30.8	45.8	53.5	58.3	67.0
Wholesale and Retail (6.6) 29.2 42.7 64.3 85.2 Licence 25.1 39.5 47.6 52.4 56.0 EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9	Total	225.7	427.8	499.2	593.6	675.8
Wholesale and Retail (6.6) 29.2 42.7 64.3 85.2 Licence 25.1 39.5 47.6 52.4 56.0 EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9	Profit by operation	£m	£m	£m	£m	£m
Licence 25.1 39.5 47.6 52.4 56.0 EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9		(6.6)	29.2	42.7	64.3	85.2
EBITA* 18.5 68.7 90.3 116.7 141.2 Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) - Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities (6.6) (26.1) (28.3) (32.9) (47.3 Profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9						56.0
Net interest income/(expense) 2.9 5.7 (0.5) (0.9) 2.2 Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) — Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 — (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities (6.6) (26.1) (28.3) (32.9) (47.3 Profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9	EBITA*	18.5	68.7	90.3		141.2
Foreign currency gain/(loss) on loans with GUS group (pre-flotation) 0.6 6.8 (0.1) (2.3) — Goodwill amortisation - (3.6) (4.9) (6.4) (6.8 Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities (6.6) (26.1) (28.3) (32.9) (47.3 Profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9						2.2
Goodwill amortisation - (3.6) (4.9) (6.4) (6.8) Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities (6.6) (26.1) (28.3) (32.9) (47.3 Profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9						_
Exceptional items - 2.9 - (22.0) 2.2 Profit on ordinary activities before taxation 22.0 80.5 84.8 85.1 138.8 Tax on profit on ordinary activities (6.6) (26.1) (28.3) (32.9) (47.3 Profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9		_	(3.6)			(6.8)
Tax on profit on ordinary activities (6.6) (26.1) (28.3) (32.9) (47.3) Profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9	Exceptional items	_	2.9	_	(22.0)	2.2
Tax on profit on ordinary activities (6.6) (26.1) (28.3) (32.9) (47.3) Profit on ordinary activities after taxation 15.4 54.4 56.5 52.2 91.5 Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9	Profit on ordinary activities before taxation	22.0	80.5	84.8	85.1	138.8
Margin analysis % % % % % Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9		(6.6)	(26.1)	(28.3)	(32.9)	(47.3)
Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9	Profit on ordinary activities after taxation	15.4	54.4	56.5	52.2	91.5
Gross margin as % of turnover 46.8 47.8 50.3 56.0 57.9	Margin analysis	%	%	%	%	%
-					····	
	-					20.9

^{*}Earnings before interest, taxation, goodwill amortisation and exceptional items.

Pro forma financial information

Pro forma financial information has been extracted from the Listing Particulars of the Company, dated 12 July 2002. The pro forma financial information has been prepared by combining the historical financial information for each of the companies that comprise the Burberry Group. The pro forma information relates to the financial years prior to the flotation of Burberry Group. On flotation the Burberry Group was reorganised and a legal statutory group was formed, as a consequence statutory consolidations have been performed for the years to 31 March 2003 and 2004.

	2000 (pro forma) Pence	2001 (pro forma) Pence	2002 (pro forma) Pence	2003 Pence	2004 Pence
Earnings and dividends	per share	per share	per share	per share	per share
Basic earnings per share	3.1	10.9	11.3	10.5	18.5
Basic earnings per share before goodwill amortisation and exceptional items	3.1	11.2	12.3	14.9	19.5
Diluted earnings per share	3.0	10.8	11.1	10.3	18.1
Diluted earnings per share before goodwill amortisation and exceptional items	3.0	11.1	12.1	14.6	19.1
Dividend per share (post-flotation only)	n/a	n/a	n/a	3.0	4.5
Dividend cover*	n/a	n/a	n/a	5.0	4.3
*Based on profit after taxation before goodwill amortisation and exceptional ite	ems.				
	2000 (pro forma)	2001 (pro forma)	2002 (pro forma)	2003	2004
Balance sheet	£m	£m	£m	£m	£m
Fixed assets, investment and other intangible assets	57.5	101.0	125.4	162.4	150.7
Working capital (excluding cash and borrowings)	42.7	76.1	87.7	73.8	63.8
Other long term liabilities	(14.2)	(9.1)	(3.9)	(10.6)	(9.0)
Net operating assets	86.0	168.0	209.2	225.6	205.5
Goodwill	-	89.2	94.9	122.8	110.6
Deferred consideration for acquisitions	_	(12.9)	(22.5)	(31.7)	(31.7)
Cash at bank, net of overdraft and borrowings	12.3	5.4	21.3	79.6	157.9
Investment in own shares	-	_	_	3.3	8.7
Taxation (including deferred taxation)	0.1	(10.0)	(20.5)	0.4	1.0
Dividends payable	-	-		(10.0)	(14.9)
Net assets	98.4	239.7	282.4	390.0	437.1
Cash flow	2000 (pro forma) £m	2001 (pro forma) £m	2002 (pro forma) £m	2003 £m	2004 £m
Operating profit before goodwill amortisation and exceptional items	18.5	68.7	90.3	116.7	141.2
Depreciation, impairment and trademark amortisation charges	5.6	11.1	14.0	19.0	28.5
Loss on disposal of fixed assets and non-cash charges	0.2	_	0.2	1.5	1.7
(Increase)/decrease in stocks	(0.4)	(11.9)	(7.0)	5.2	(7.5)
Increase in debtors	(0.5)	(1.0)	(5.2)	(2.4)	(1.5)
Increase/(decrease) in creditors	4.3	22.2	(2.2)	25.0	23.2
Net cash inflow from operating activities before capital expenditure					
and financial investment	27.7	89.1	90.1	165.0	185.6
Purchase of tangible and intangible fixed assets	(6.8)	(39.3)	(39.4)	(55.7)	(28.8)
Sale of tangible fixed assets	0.2	19.1	0.5	0.2	-
Purchase of own shares	-	_	-	(4.5)	(7.0)
Sale of own shares by ESOP	_	-	_	_	0.4

SHAREHOLDER INFORMATION

Registrar

Enquiries concerning holdings of the Company's shares and notification of the holder's change of address should be referred to Lloyds TSB Registrars, The Causeway, Worthing, West Sussex, BN99 6DA, telephone: 0870 600 3970. In addition, Lloyds TSB Registrars offer a range of shareholder information online at www.shareview.co.uk. A text phone facility for those with hearing difficulties is available by contacting telephone: 0870 600 3950.

Share price information

The latest Burberry Group plc share price is available on Ceefax and also on the Financial Times Cityline Service on 0906 843 2727 (calls charged at 60p per minute).

Internet

A full range of investor relations information on Burberry Group plc, including latest share price and dividend history, is available on the Company's website (www.burberry.com).

Financial calendar

First supplies to the size of	40 1.4.0004
First quarter trading update	19 July 2004
Annual General Meeting	20 July 2004
Final dividend record date	23 July 2004
Final dividend to be paid	4 August 2004
First half trading update	October 2004
Preliminary announcement of interim results	16 November 2004
Third quarter trading update	January 2005
Second half trading update	April 2005
Preliminary announcement of annual results	May 2005

Registered office

Burberry Group plc 18-22 Haymarket London SW1Y 4DQ

Telephone: 020 7968 0000



Admission Pass Please bring this pass with you to the Annual General Meeting as it will assist the admission check-in arrangements. On arrival, please hand it to one of the Company's officials who will be on duty. If you appoint a proxy, it is not necessary to hand this pass to your proxy.

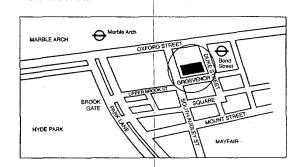
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GUS plc Registered in England and Wales No: 146575 Registered Office: One Stanhope Gate London WIK 1AF

GUS plc Annual General Meeting 2004 Form of Proxy



the F	deeting or				(Se	e Note 2)
	y/our proxy to attend and, on a poll, to vote as indicated Company to be held on Wednesday, 21 July 2004 and at a			discretion in respect of any other matters arising) at the Annual of:	General 1	lecting o
Res	plutions	For	Against	Resolutions	For	Again:
١.	To receive the report of the directors and the financial			7. To re-elect Alan Smart as a director		
	statements of the Company for the year ended 31 March 2004, together with the report of the auditors			8. To re-elect David Tyler as a director		
2.	To approve the report on directors' remuneration			9. To re-appoint PricewaterhouseCoopers LLP as auditors		
	and related matters contained in the financial statements and reports for the year ended 31 March 2004			10. To authorise the directors to fix the remuneration of the auditors		
3.	To declare a final dividend on the Ordinary shares			 To renew the authority to make market purchases of Ordinary shares 		
١.	To re-elect Andy Hornby as a director			12. To renew the authority to allot shares		
5.	To re-elect Sir Victor Blank as a director			13. To disapply the statutory pre-emption rights		
ś,	To re-elect Sir Alan Rudge as a director					
i ioi	otherwise, the proxy will vote or abstain at his/h	er discr	etion. If you	ast on a poll in respect of each of the Resolutions set on a poll in respect of each of the Resolutions set on a reusing this form: IT WOULD BE HELPFUL IF YOU COL		
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Lloyds TSB Registrars The Causeway Worthing West Sussex BN99 6BB

GUS plc Annual General Meeting 2004 Admission Pass

Please bring this pass with you to the Annual General Meeting as it will assist the admission check-in arrangements. On arrival, please hand it to one of the Company's officials who will be on duty. If you appoint a proxy, it is not necessary to hand this pass to your proxy.



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I/We	, the undersigned, whose full name(s) and address is/are s	et out ab	ove, being a r	member	/members of the above-named Company, hereby appoint ti	he Chairma	an of
the I	Meeting or		•			(See	Note 2)
	ny/our proxy to attend and, on a poll, to vote as indicated Company to be held on Wednesday, 21 July 2004 and at a				tion in respect of any other matters arising) at the Annual	General &	leeting of
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